

"Google+ brings high quality users, that are easier to convert to paying users and are highly engaged."





Key Takeaways

- Google Play Games can identify high-quality players, improve segmentation and user targeting.
- Sessions per user, ARPDAU, and % payers are positively correlated with Google Play Games sign-ins.
- The best Google Play Games integrations are highly visible, customized, achievable, and incentivized.



GPGS best practice lessons from Dragonplay

- High GPGS sign-in rate:
 - Incentivize users with in-game currency
- Keep users engaged and motivated
 - Give users free in-game currency to get them started with monetization habits
- Room for improvement
 - Achievement and leaderboard features can be placed prominently on top menus, instead of deeper settings menus
 - "Google Plus Connect" is not the best branding practice of GPGS





GPGS users are 70% more likely to be payers







GPGS users also play 30% more







ARPDAU is 74% higher for GPGS users





Appendix

Walkthroughs of Best Practice GPGS Integrations



GPGS Sign-in Flow



- Auto sign-in at app open
- Award in-game virtual currency for GPGS users
- Incentivized sign-in with virtual currency if user chooses to not auto sign-in
- Word choice of "Google Plus Connect" would be improved by using G+ button



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Dragonplay Slots would like to:

Know your basic profile info and list of people in your circles.

Make your game activity available via Google, visible to:

Anyone on the web

g+

Share your Google+ profile information and view and manage your game activity

By touching Sign in, you allow this app and Google to use your information in accordance with their respective terms of service and privacy policies.

Cancel



Contact Us

Auto sign-in at app open









Google Plus Connect Bonus



Award in-game currency for GPGS users

COLLECT

You have just received 1,500 In-Game coins for using Google Plus Connect



RUY COINS



GPGS Achievements & Leaderboards Implementation



Google play

- GPGS achievements & leaderboards are hidden inside "Settings & Help" menu -> room for improvement
- Leverage GPGS notifications for real-time update of game progress to keep players engaged
- Beautifully designed and customized achievement badges to increase desires of unlock

Settings & Help



🛂 Play Games Leaderboard

Play Games Achievements

Help & Support Turn Sound FX Off GPGS achievements & leaderboards are suboptimally hidden under Settings & Help, but are the top items on the menu.

📘 Turn Music Off

Turn Notifications Off

Profile Image





