

Monthly Indicators



April 2018

A RESEARCH TOOL PROVIDED BY RECOLORADO®
RESIDENTIAL LISTINGS – SINGLE FAMILY DETACHED AND ATTACHED

Quick Facts

+ 8.8%

+ 3.0%

+ 8.3%

Change in
New Listings

Change in
Sold Listings

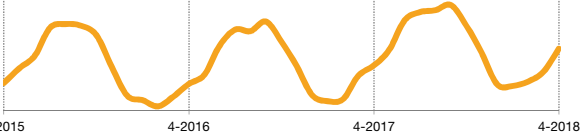
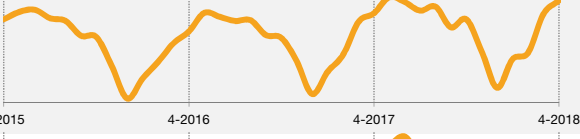
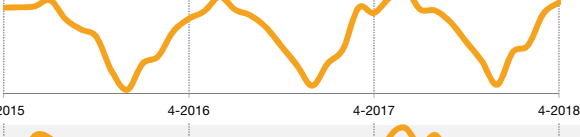
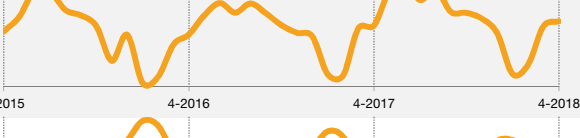
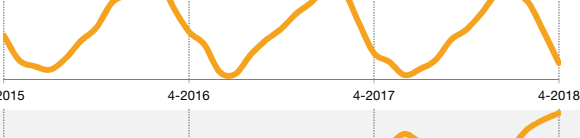
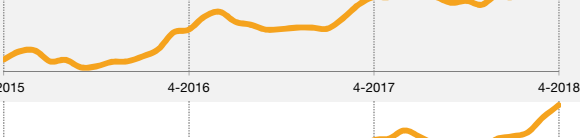
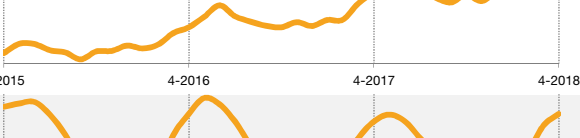

Change in
Median Sold Price

Market Overview	2
Active Listings	3
Under Contract Listings	4
New Listings	5
Sold Listings	6
Total Days on Market	7
Median Sold Price	8
Average Sold Price	9
Percent of Sold Price to List Price	10
Single Family Detached Market Overview	11
Single Family Attached Market Overview	12
Annual Review	13



Market Overview

Key market metrics for the current month and year-to-date. Residential Listings – Single Family Detached and Attached.

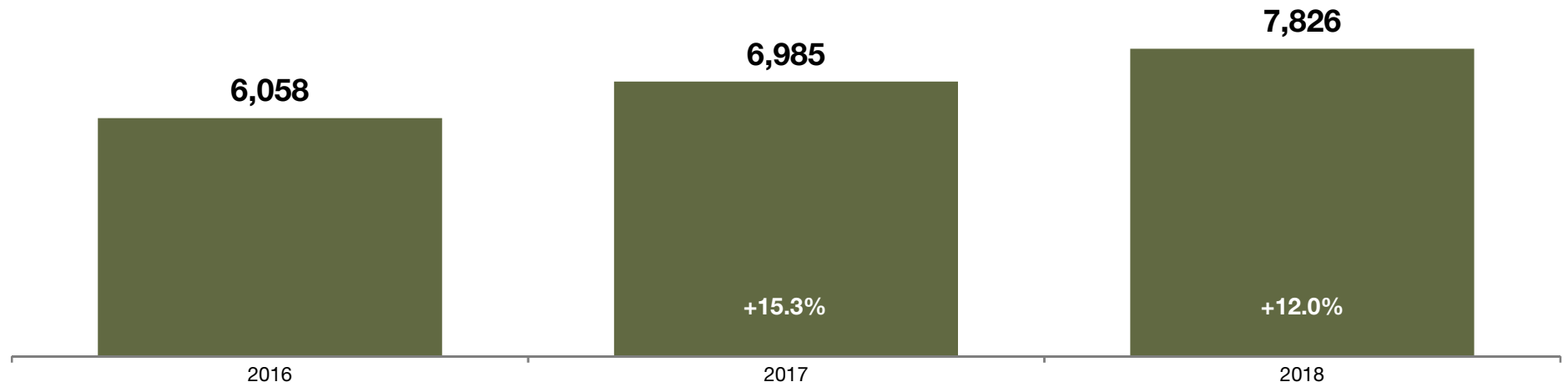
Key Metrics	Historical Sparklines	4-2017	4-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		6,985	7,826	+ 12.0%	--	--	--
Under Contract Listings		7,354	7,895	+ 7.4%	24,779	26,287	+ 6.1%
New Listings		7,527	8,193	+ 8.8%	24,916	26,168	+ 5.0%
Sold Listings		5,433	5,596	+ 3.0%	18,056	18,688	+ 3.5%
Total Days on Market		26	24	- 7.7%	33	31	- 6.1%
Median Sold Price*		\$375,000	\$405,940	+ 8.3%	\$361,000	\$395,000	+ 9.4%
Average Sold Price*		\$431,821	\$473,956	+ 9.8%	\$415,352	\$455,441	+ 9.7%
Percent of Sold Price to List Price*		100.5%	100.6%	+ 0.1%	99.9%	100.1%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance.

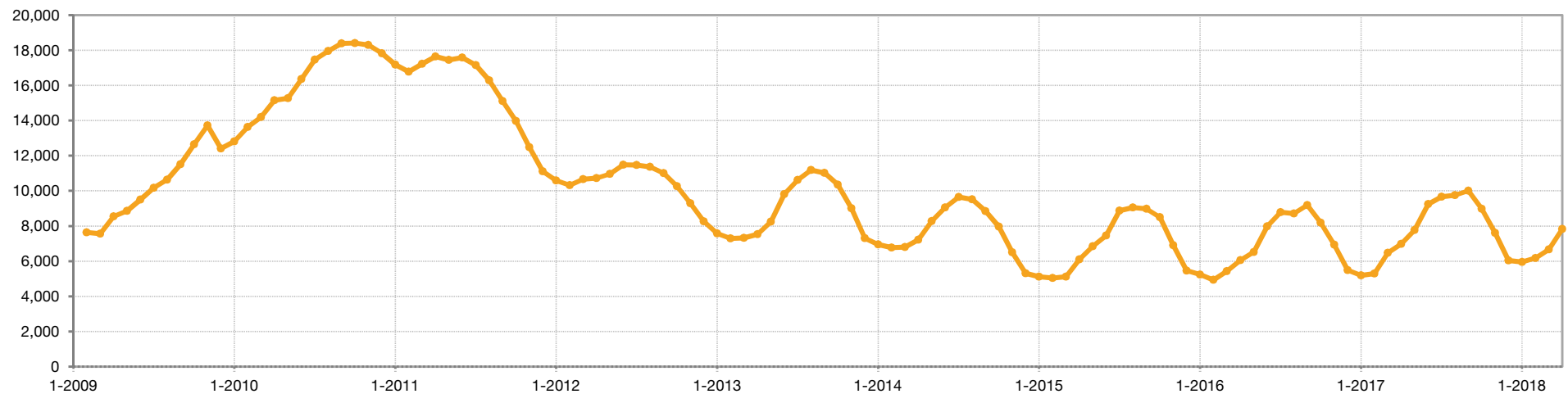
Active Listings

The number of homes that were in "active" status at the end of the month.

April



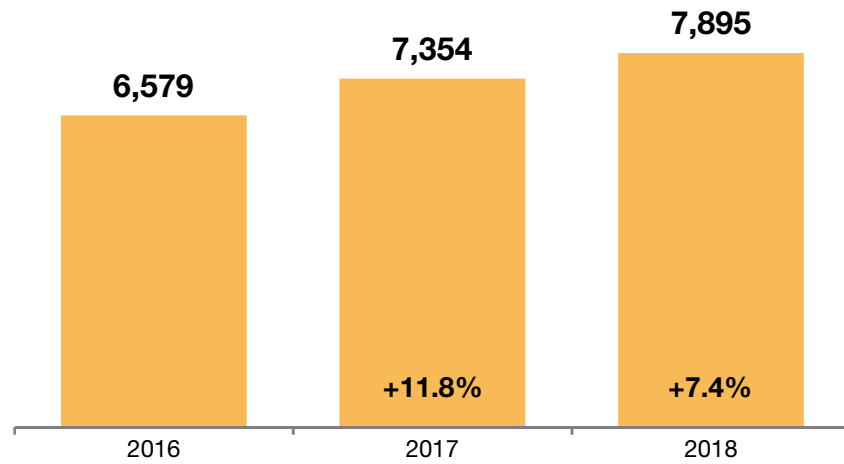
Historical Active Listing Count



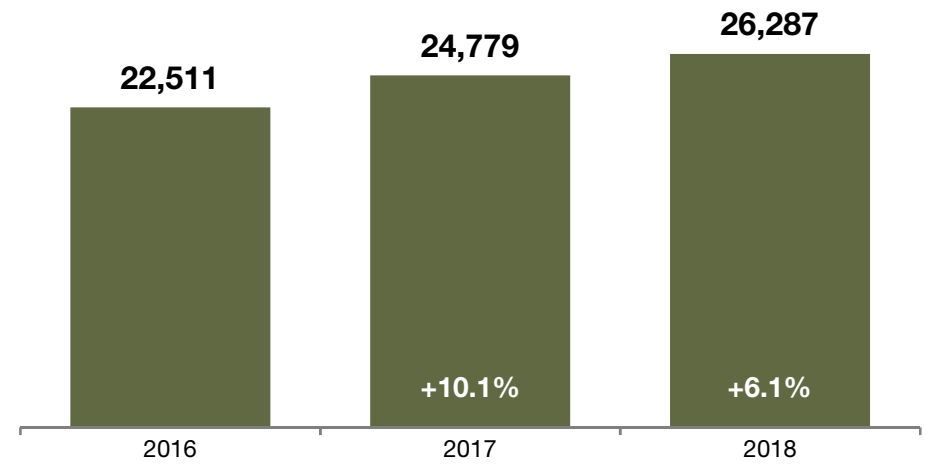
Under Contract Listings

A count of the properties on which offers have been accepted in a given month.

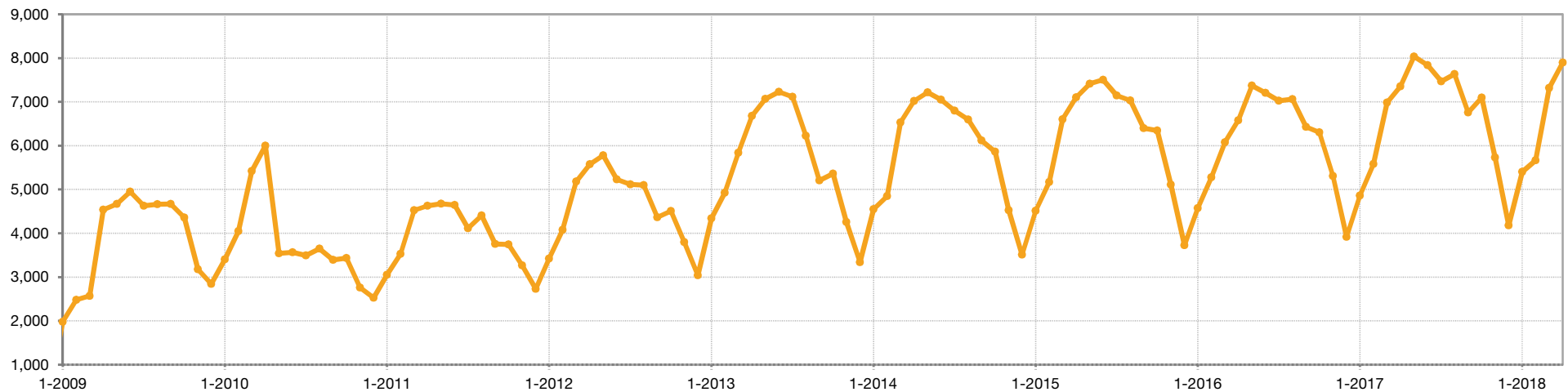
April



Year To Date (YTD)



Historical Under Contract Count



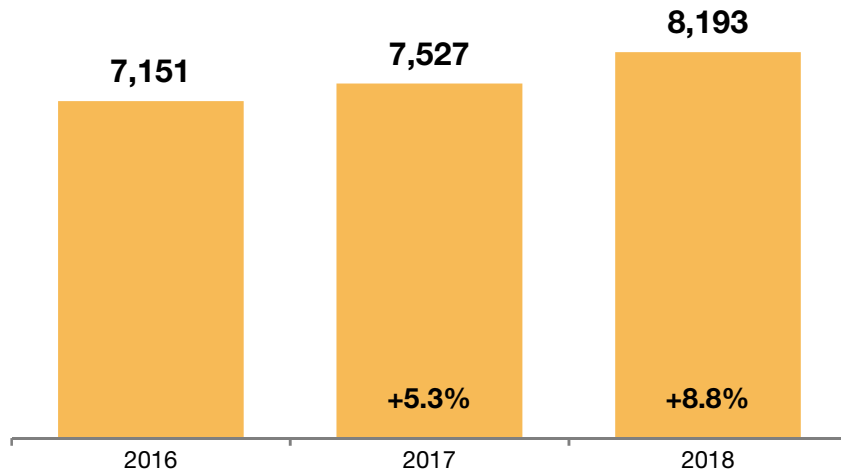
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from REcolorado®. Report © 2018 ShowingTime. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

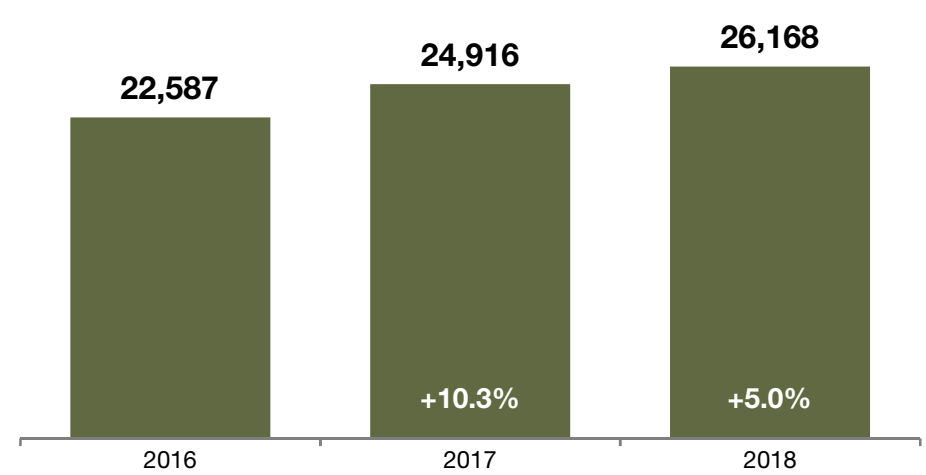
New Listings

A count of the properties that have been newly listed on the market in a given month.

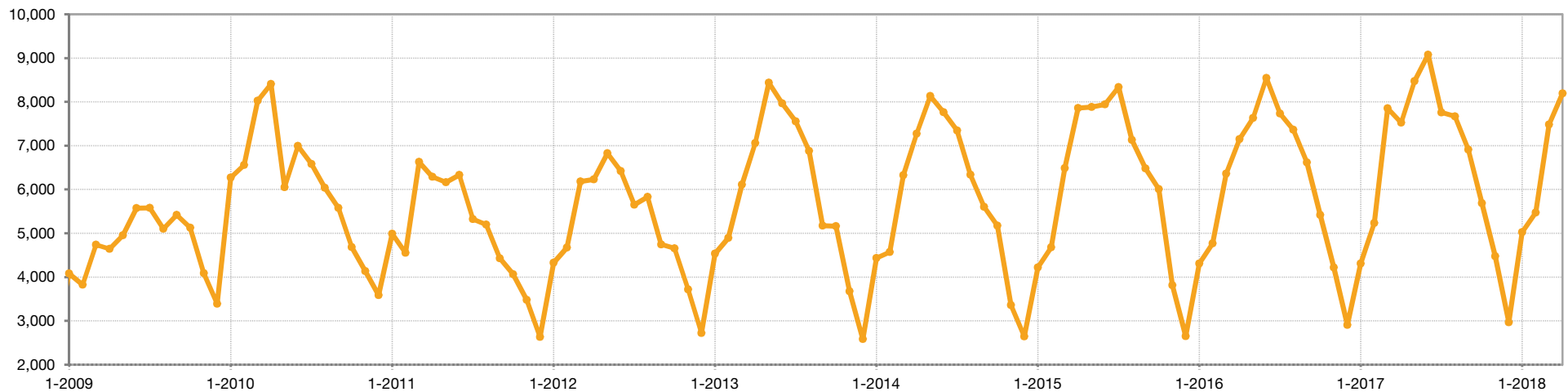
April



Year To Date (YTD)



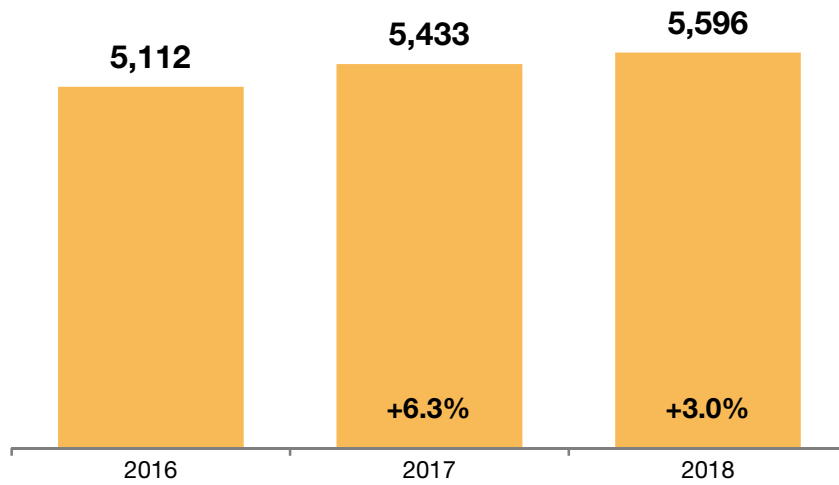
Historical New Listing Activity



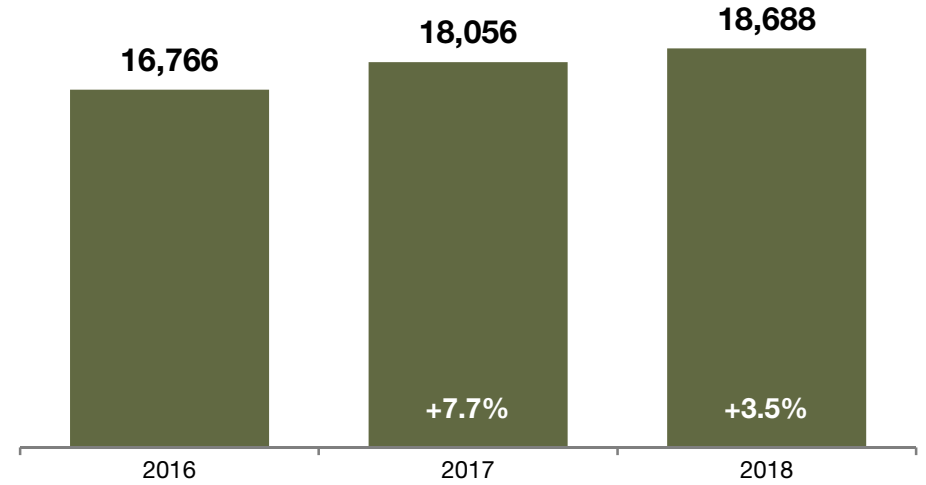
Sold Listings

A count of the properties that have sold in a given month.

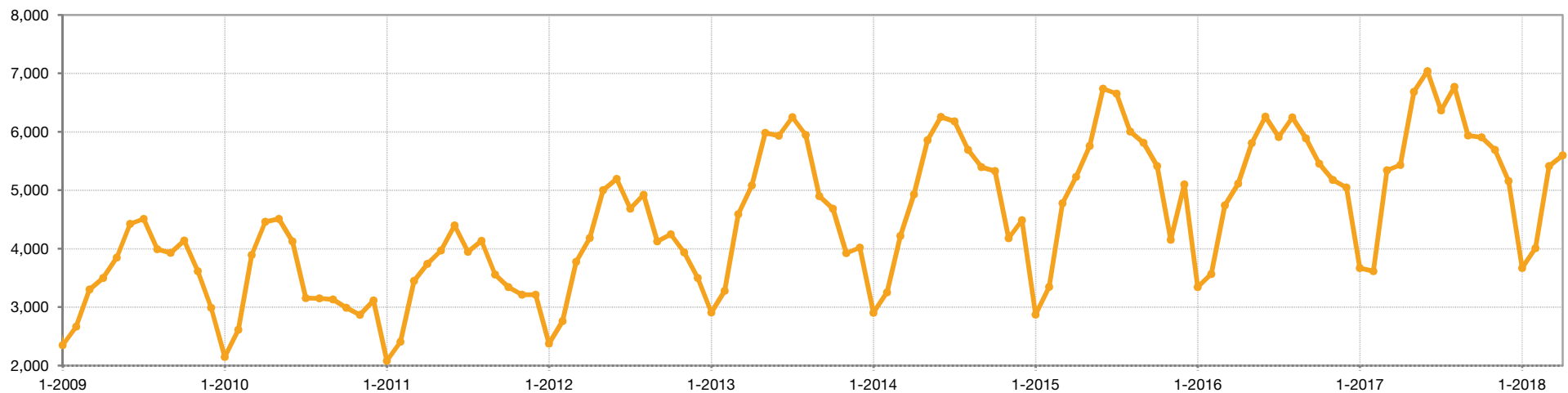
April



Year To Date (YTD)



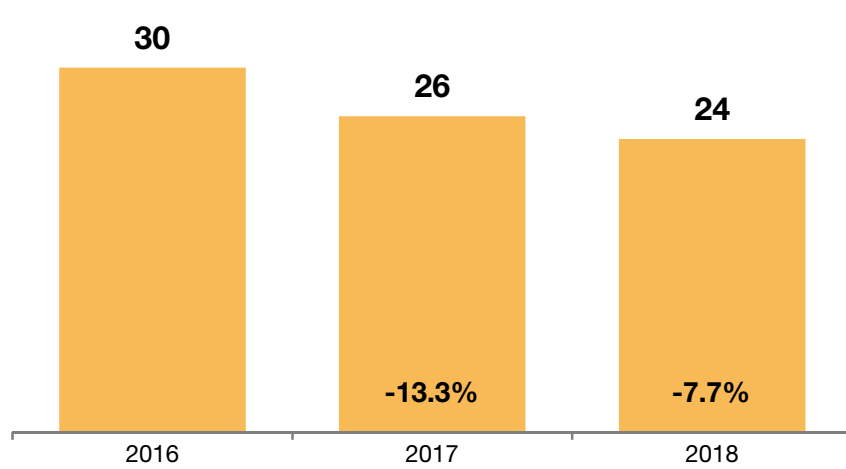
Historical Sold Listing Activity



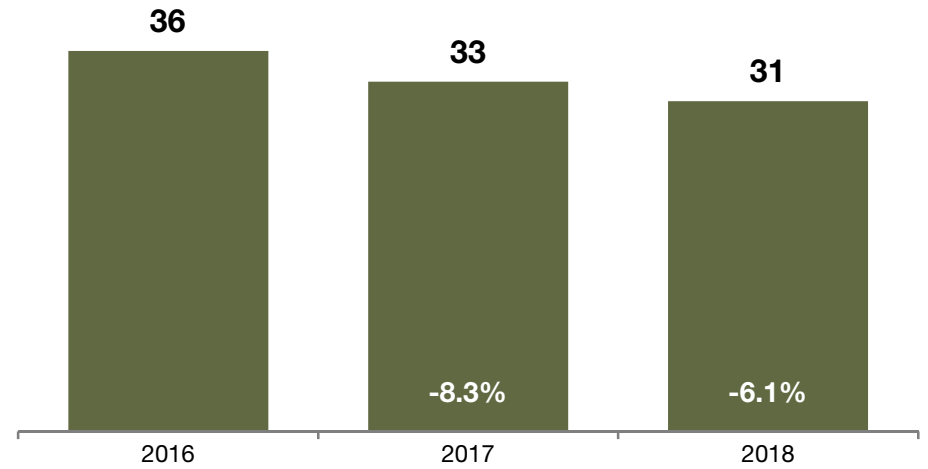
Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

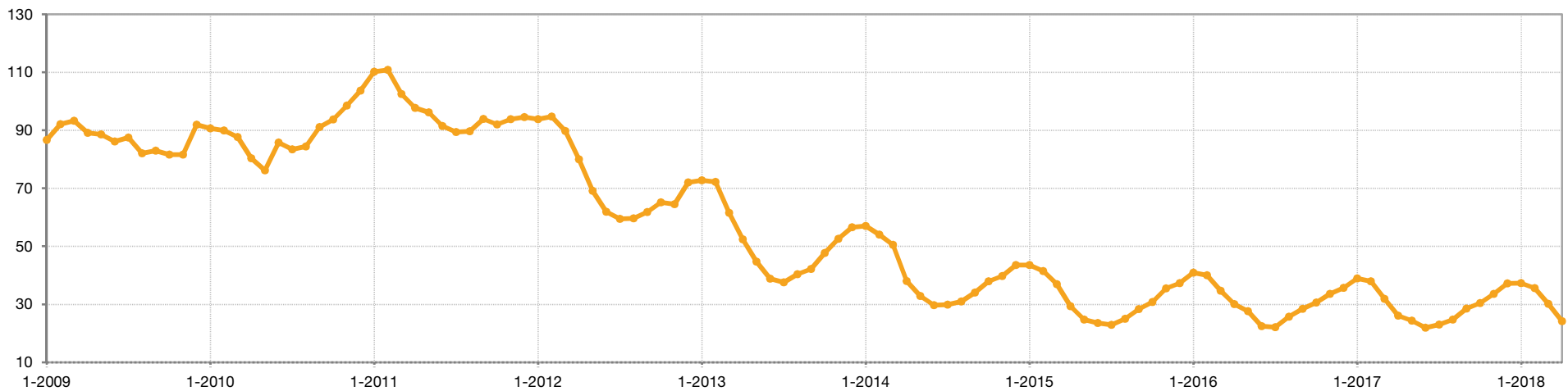
April



Year To Date (YTD)



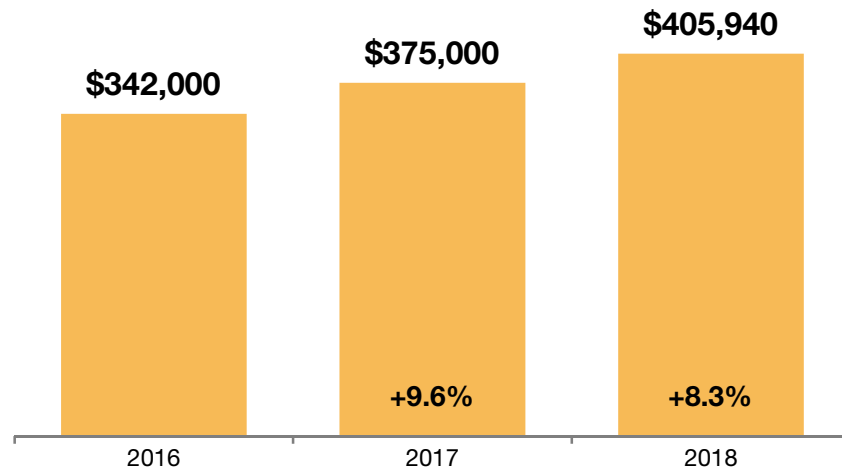
Historical Total Days on Market



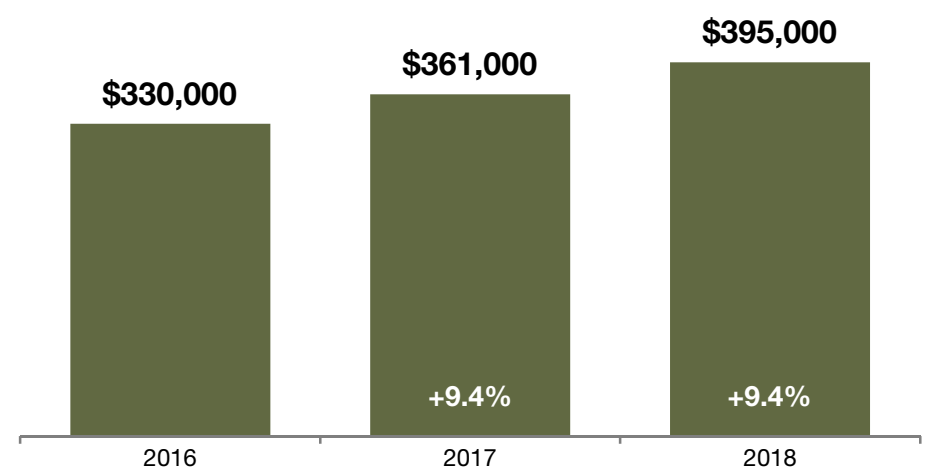
Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

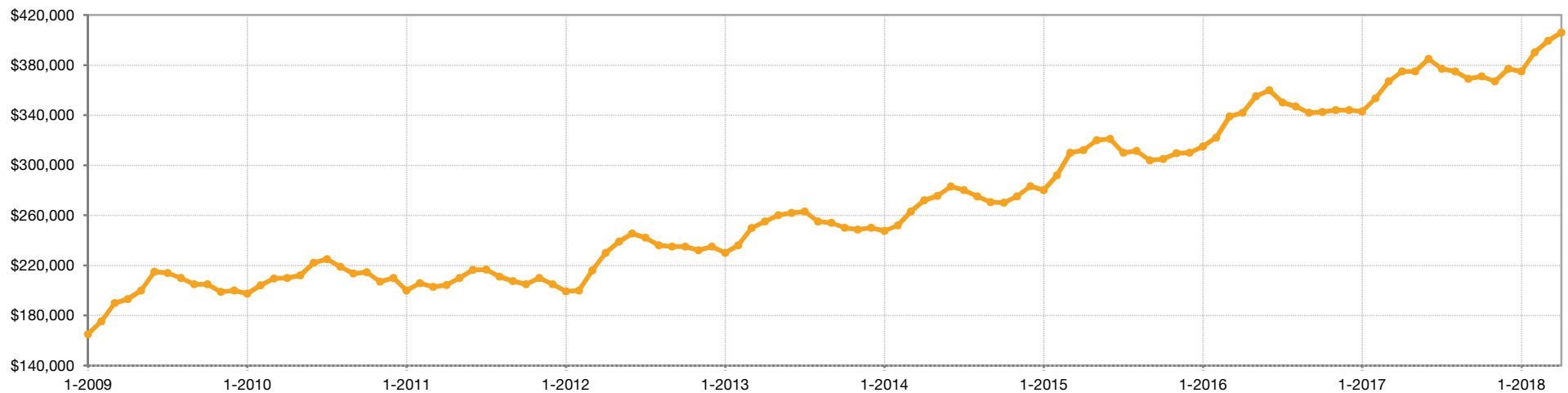
April



Year To Date (YTD)



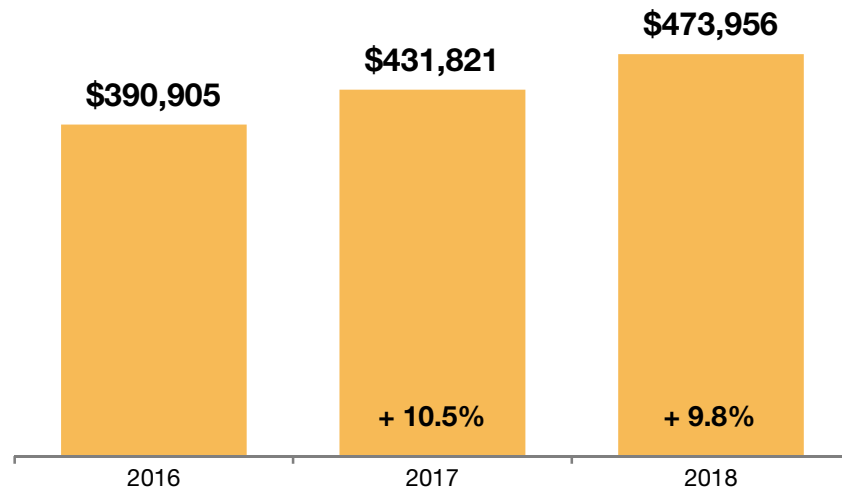
Historical Median Sold Price



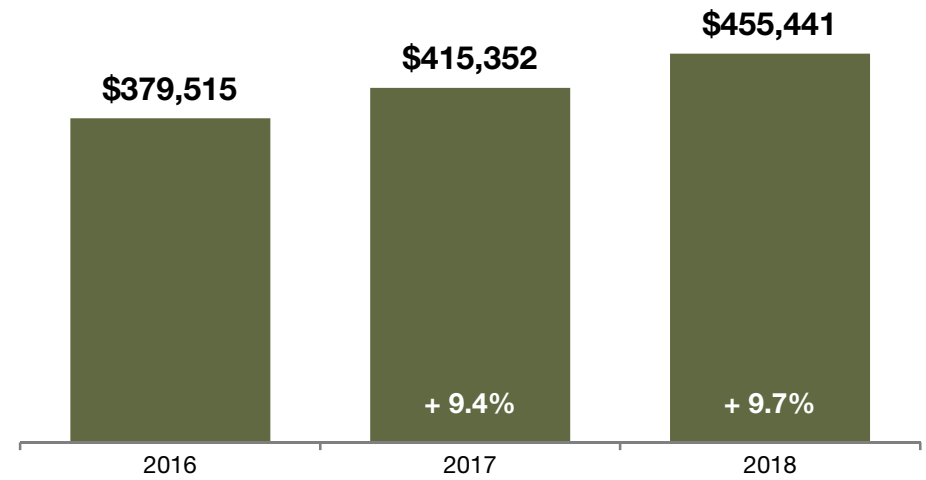
Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

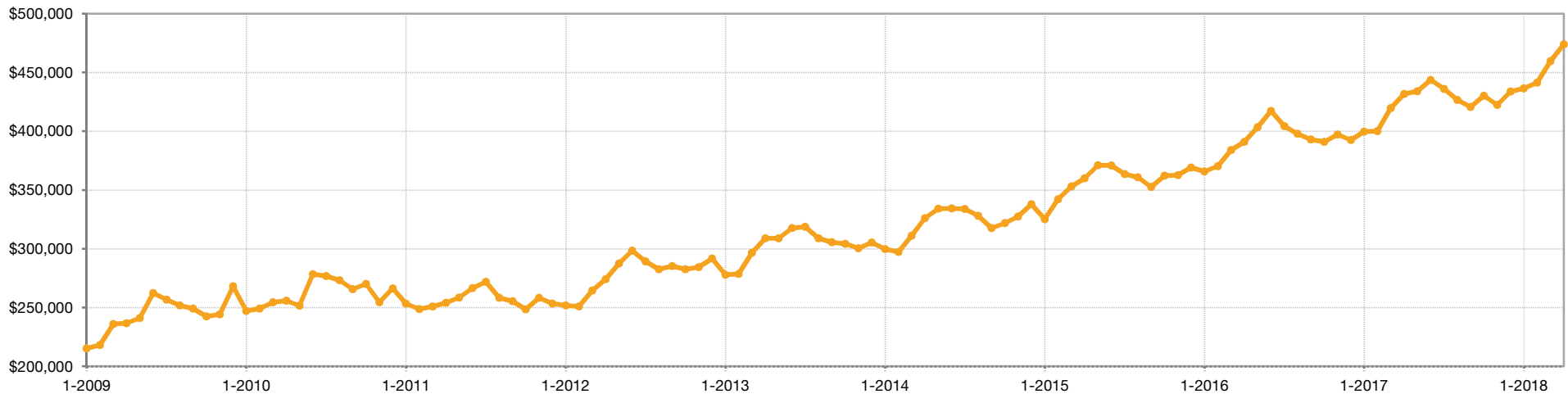
April



Year To Date (YTD)



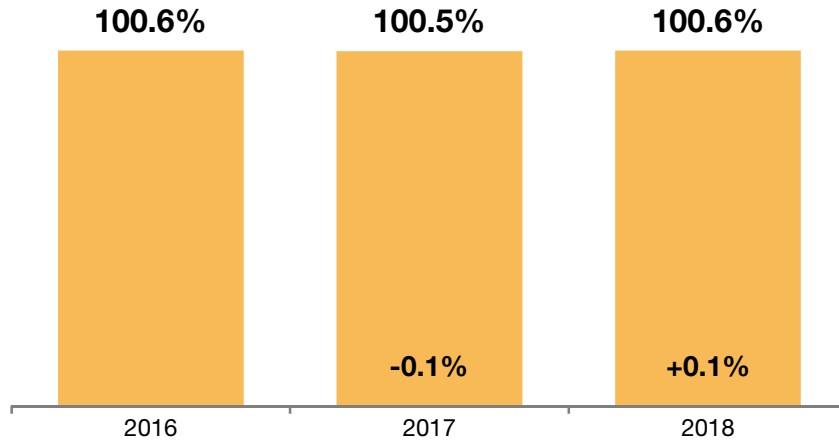
Historical Average Sold Price



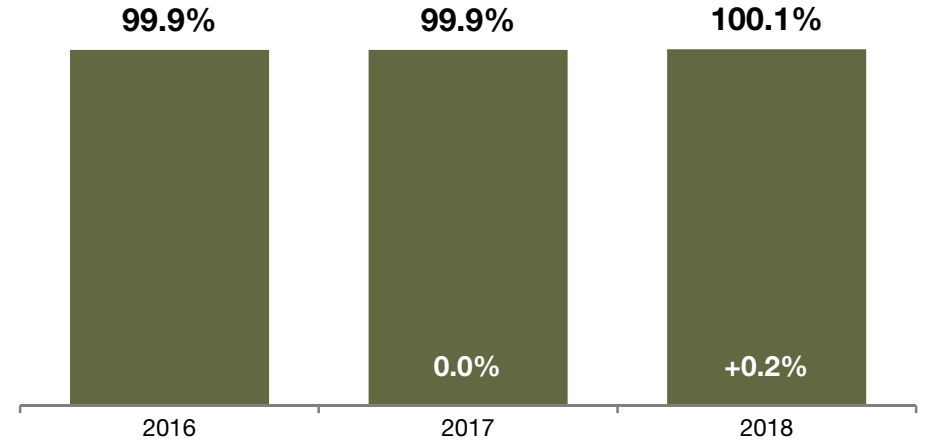
Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

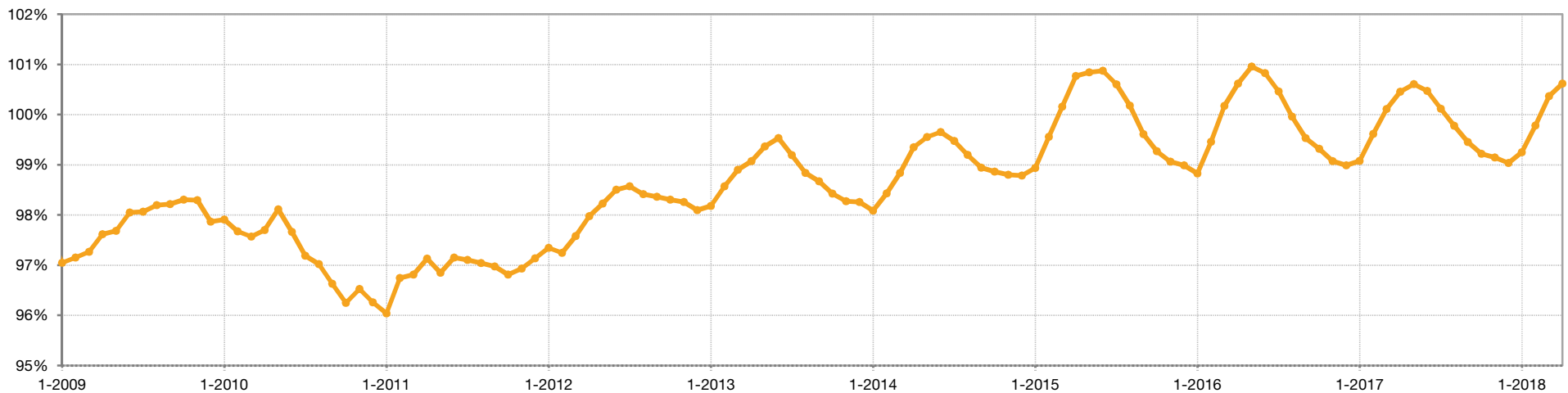
April



Year To Date (YTD)

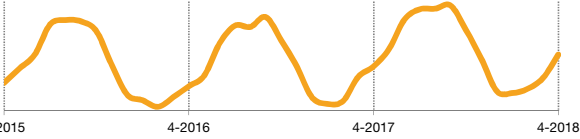
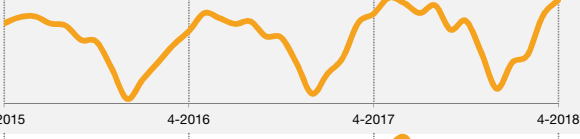
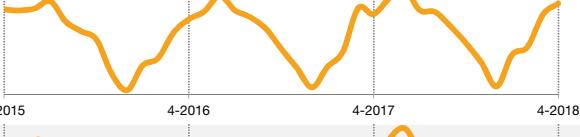
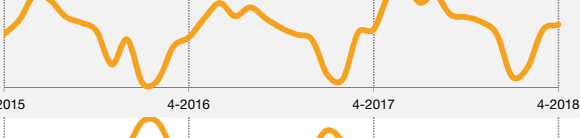
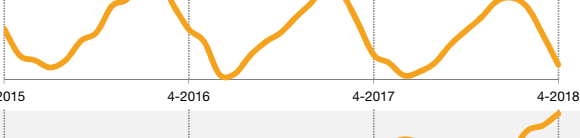
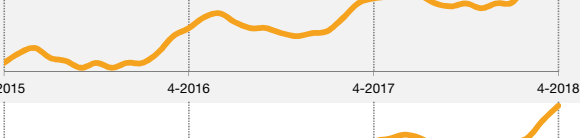
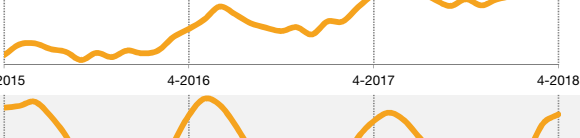



Historical Percent of Sold Price to List Price



Single Family Detached Market Overview

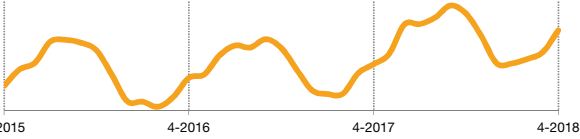
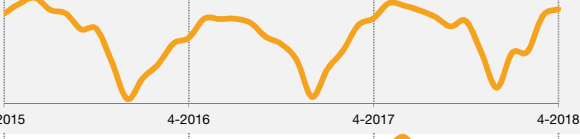
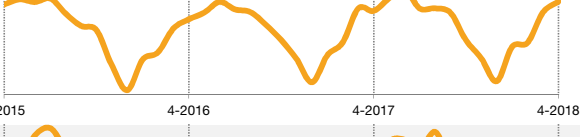
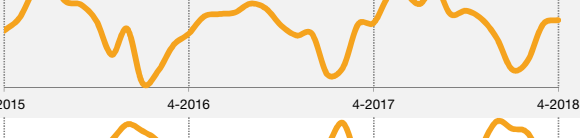
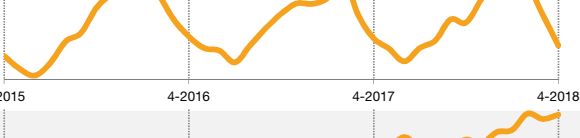
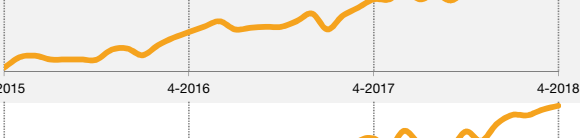
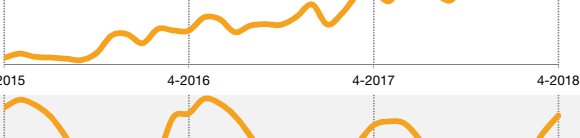

Key market metrics for the current month and year-to-date.

Key Metrics	Historical Sparklines	4-2017	4-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		5,563	6,020	+ 8.2%	--	--	--
Under Contract Listings		5,460	5,897	+ 8.0%	18,234	19,352	+ 6.1%
New Listings		5,575	6,097	+ 9.4%	18,244	19,287	+ 5.7%
Sold Listings		3,932	4,066	+ 3.4%	13,019	13,506	+ 3.7%
Total Days on Market		27	25	- 7.9%	35	32	- 7.2%
Median Sold Price*		\$405,000	\$437,000	+ 7.9%	\$391,500	\$424,900	+ 8.5%
Average Sold Price*		\$472,535	\$517,878	+ 9.6%	\$454,755	\$494,992	+ 8.8%
Percent of Sold Price to List Price*		100.3%	100.5%	+ 0.2%	99.8%	100.0%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance.

Single Family Attached Market Overview

Key market metrics for the current month and year-to-date.

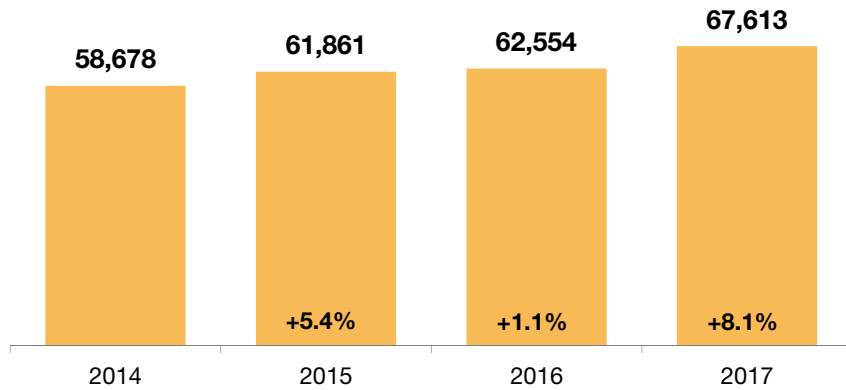
Key Metrics	Historical Sparklines	4-2017	4-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		1,422	1,806	+ 27.0%	--	--	--
Under Contract Listings		1,894	1,998	+ 5.5%	6,545	6,935	+ 6.0%
New Listings		1,952	2,096	+ 7.4%	6,672	6,881	+ 3.1%
Sold Listings		1,501	1,530	+ 1.9%	5,037	5,182	+ 2.9%
Total Days on Market		23	22	- 5.2%	27	27	- 0.4%
Median Sold Price*		\$270,000	\$299,000	+ 10.7%	\$259,000	\$295,000	+ 13.9%
Average Sold Price*		\$325,194	\$357,262	+ 9.9%	\$313,532	\$352,374	+ 12.4%
Percent of Sold Price to List Price*		100.8%	101.1%	+ 0.3%	100.3%	100.4%	+ 0.1%

* Does not account for seller concessions and/or down payment assistance.

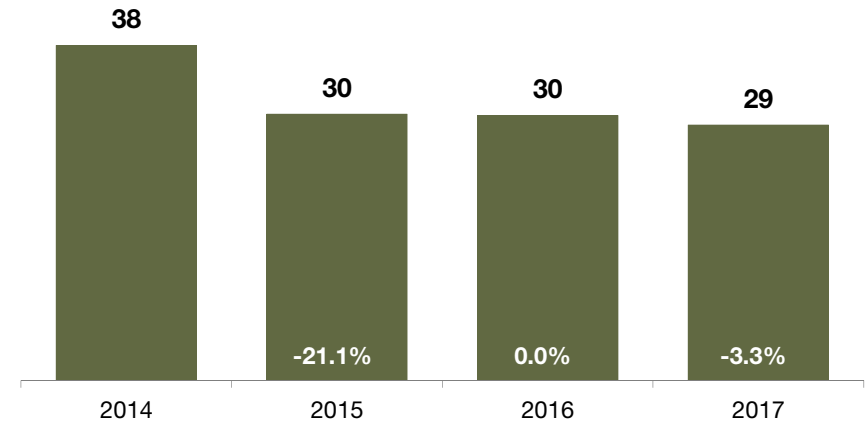
Annual Review

Historical look at key market metrics for the overall region.

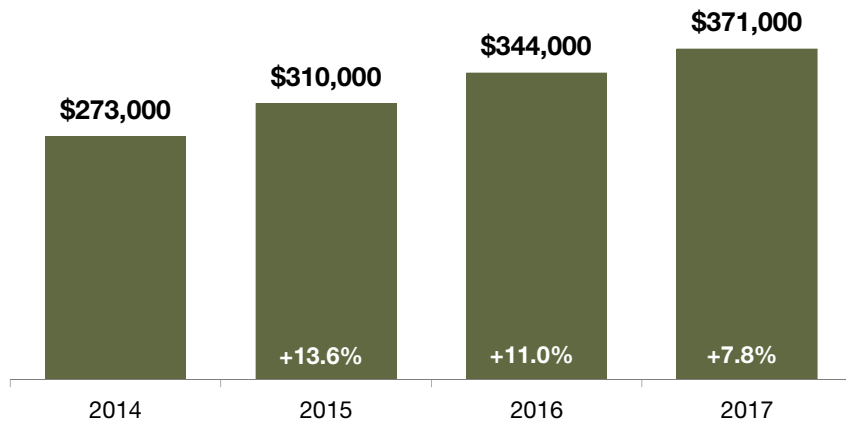
Sold Listings



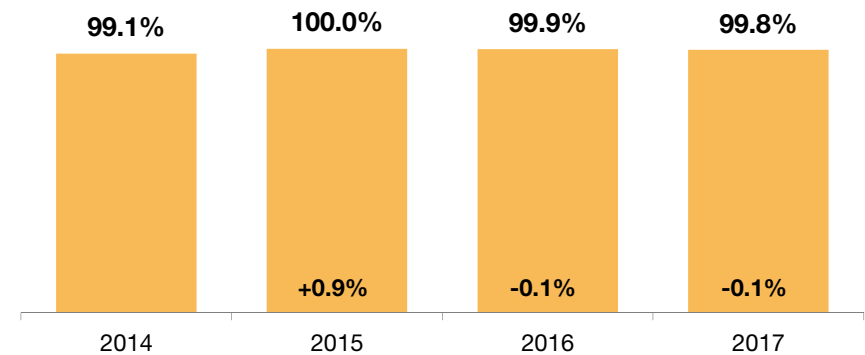
Total Days on Market



Median Sold Price*



Percent of Sold Price to List Price*



* Does not account for seller concessions and/or down payment assistance.