

Monthly Indicators



September 2018

A RESEARCH TOOL PROVIDED BY RECOLORADO®
RESIDENTIAL LISTINGS – SINGLE FAMILY DETACHED AND ATTACHED

Quick Facts

+ 5.4% **- 11.7%** **+ 5.8%**

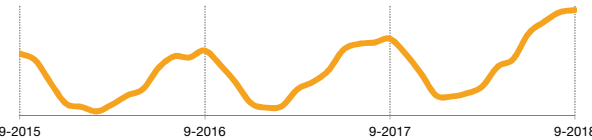
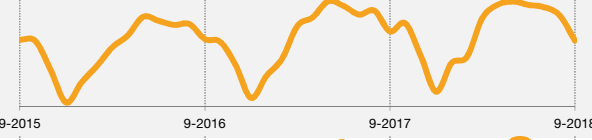
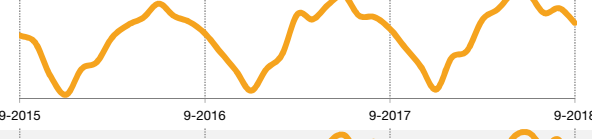
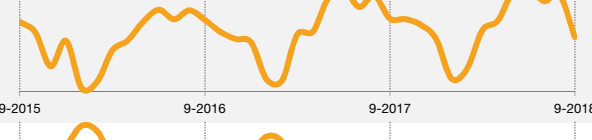
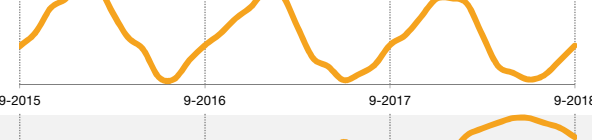
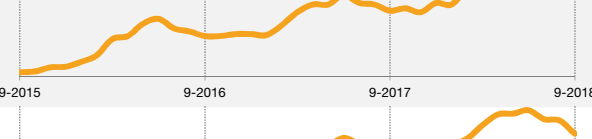
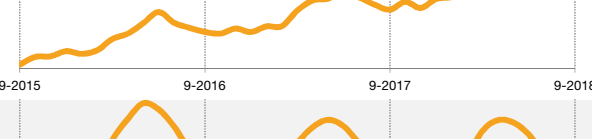

Change in **New Listings** Change in **Sold Listings** Change in **Median Sold Price**

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Market Overview

Key market metrics for the current month and year-to-date. Residential Listings – Single Family Detached and Attached.

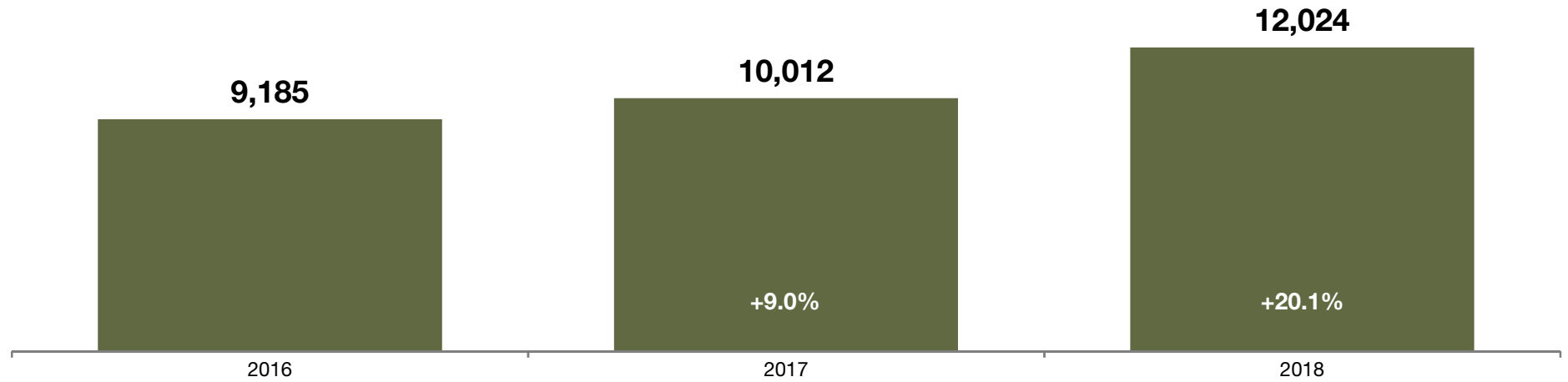
Key Metrics	Historical Sparklines	9-2017	9-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		10,012	12,024	+ 20.1%	--	--	--
Under Contract Listings		6,752	6,357	- 5.9%	62,484	63,747	+ 2.0%
New Listings		6,920	7,297	+ 5.4%	64,874	68,037	+ 4.9%
Sold Listings		5,946	5,253	- 11.7%	50,969	51,892	+ 1.8%
Total Days on Market		29	28	- 3.4%	27	27	0.0%
Median Sold Price*		\$368,500	\$390,000	+ 5.8%	\$371,000	\$400,000	+ 7.8%
Average Sold Price*		\$420,313	\$448,670	+ 6.7%	\$426,265	\$462,805	+ 8.6%
Percent of Sold Price to List Price*		99.5%	99.1%	- 0.4%	100.0%	100.0%	0.0%

* Does not account for seller concessions and/or down payment assistance.

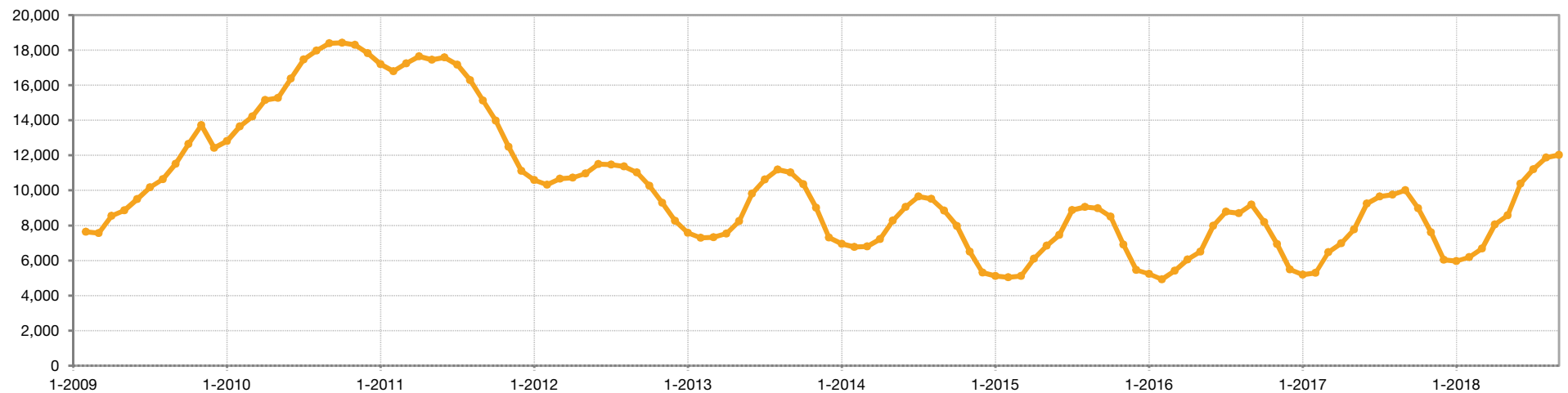
Active Listings

The number of homes that were in "active" status at the end of the month.

September



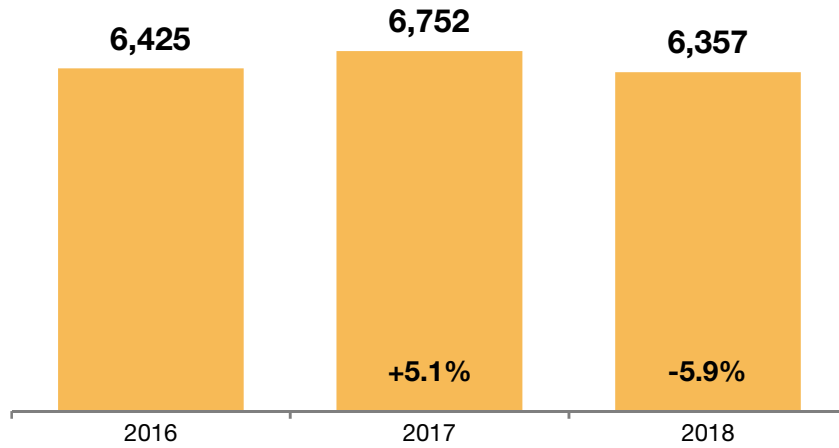
Historical Active Listing Count



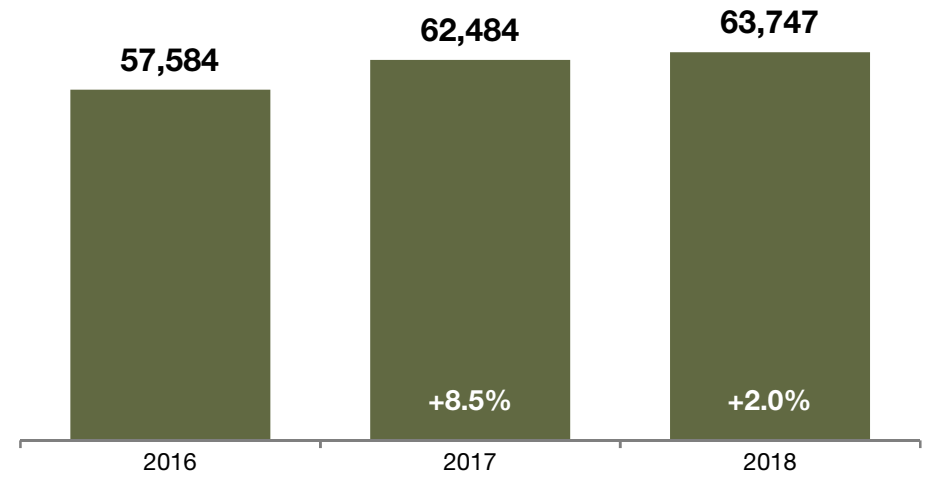
Under Contract Listings

A count of the properties on which offers have been accepted in a given month.

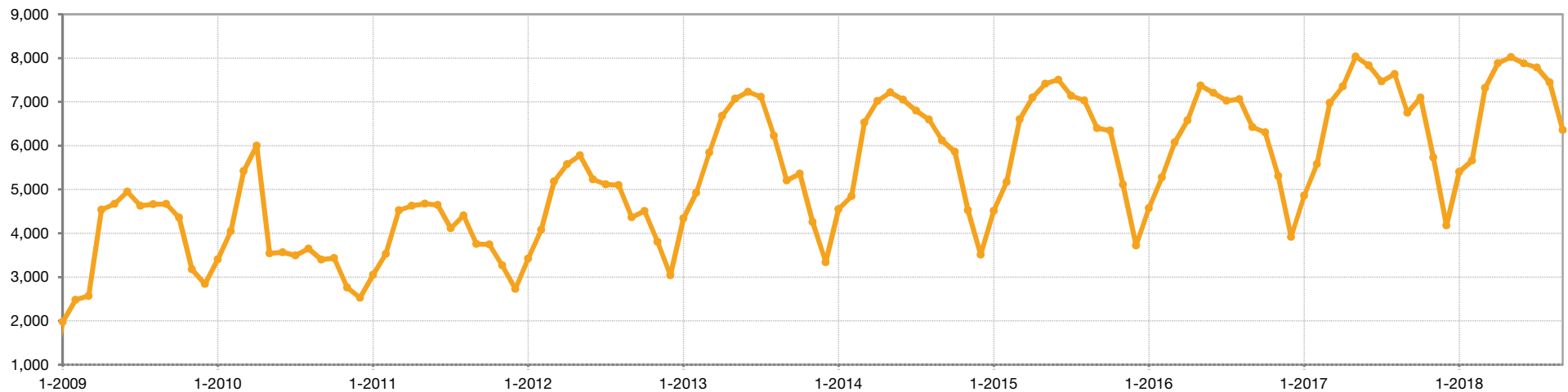
September



Year To Date (YTD)



Historical Under Contract Count



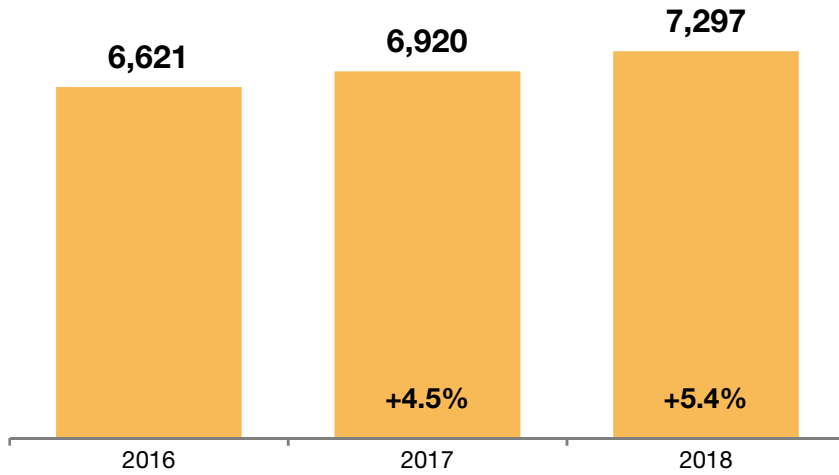
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from REcolorado®. Report © 2018 ShowingTime. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

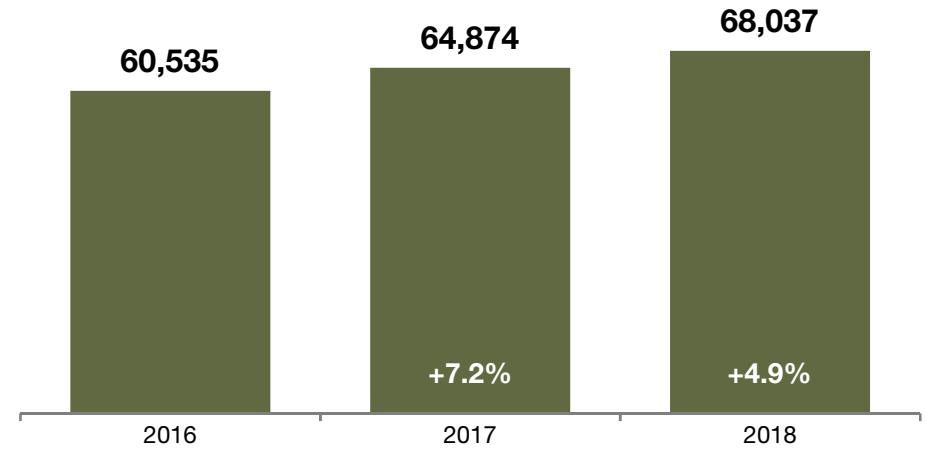
New Listings

A count of the properties that have been newly listed on the market in a given month.

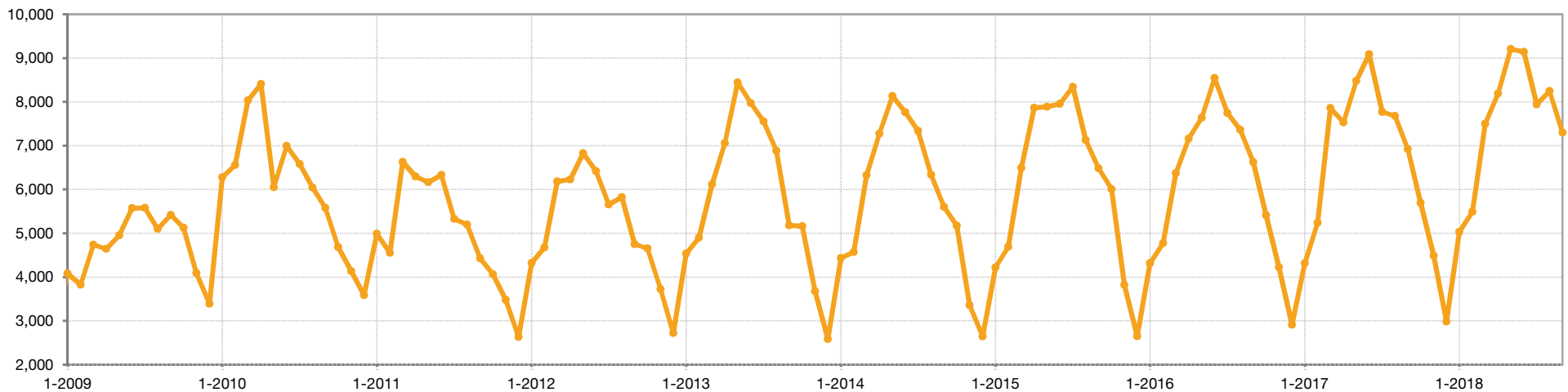
September



Year To Date (YTD)



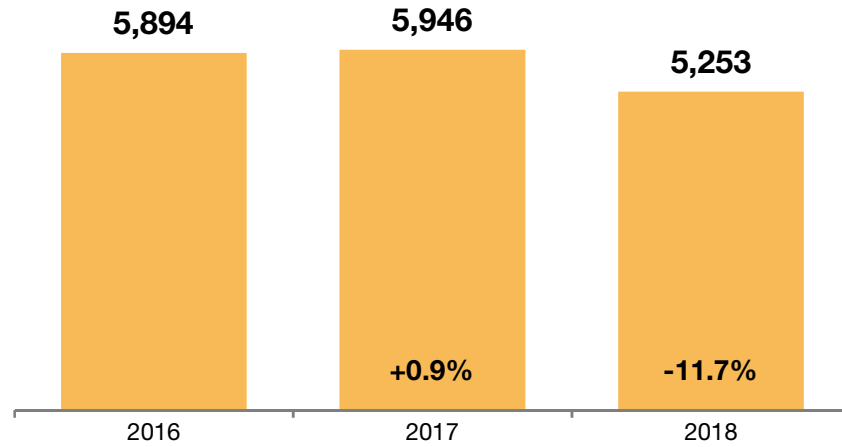
Historical New Listing Activity



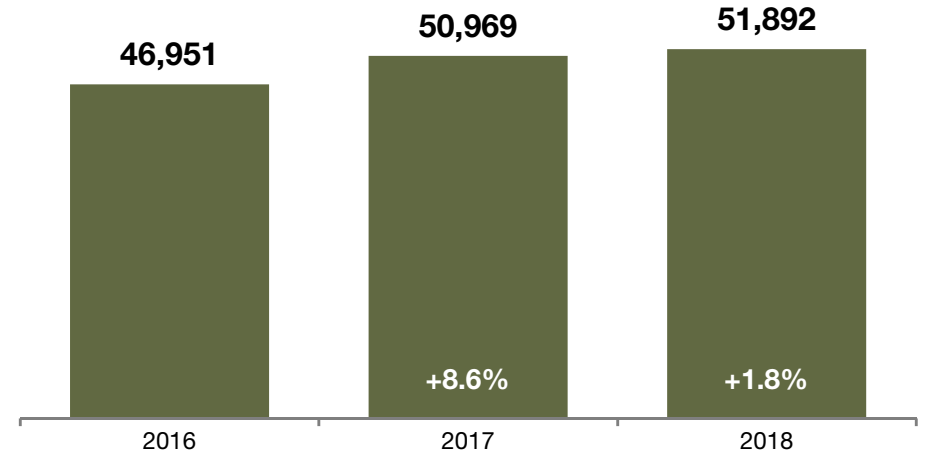
Sold Listings

A count of the properties that have sold in a given month.

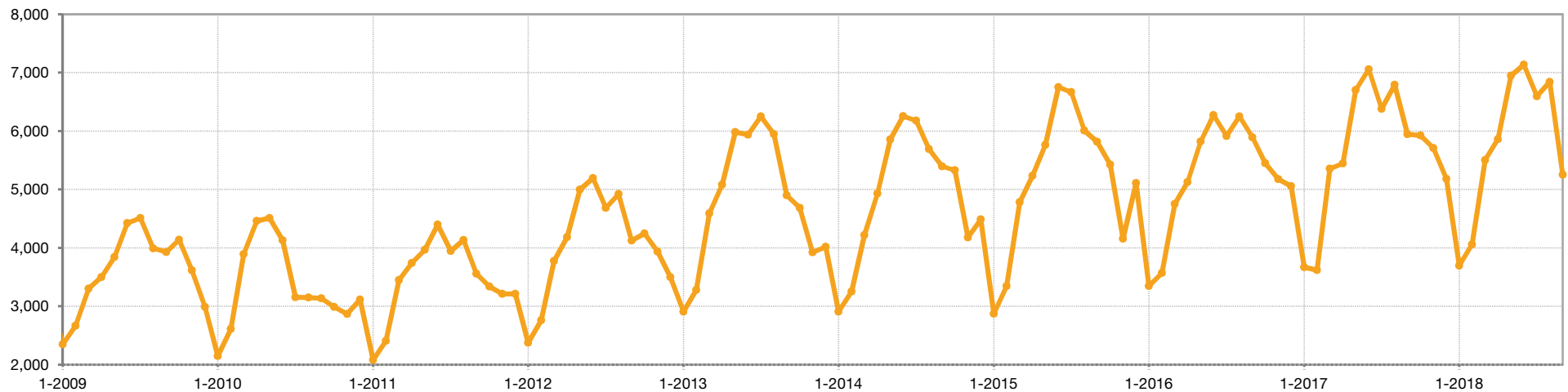
September



Year To Date (YTD)



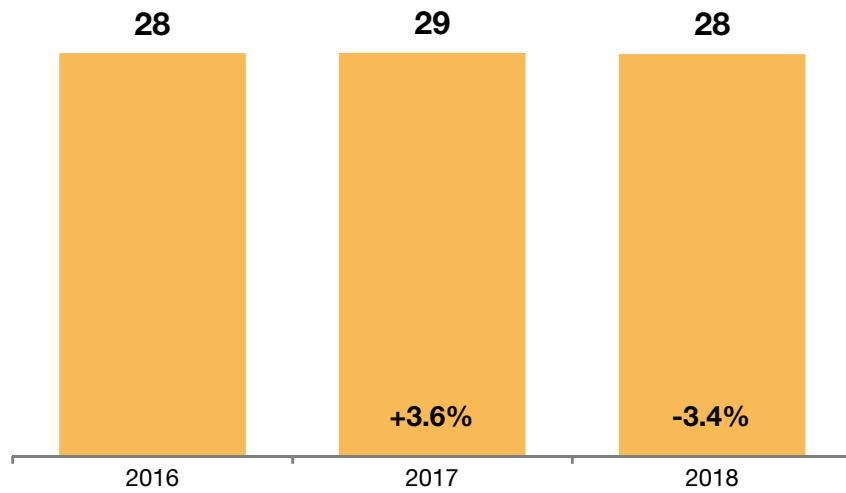
Historical Sold Listing Activity



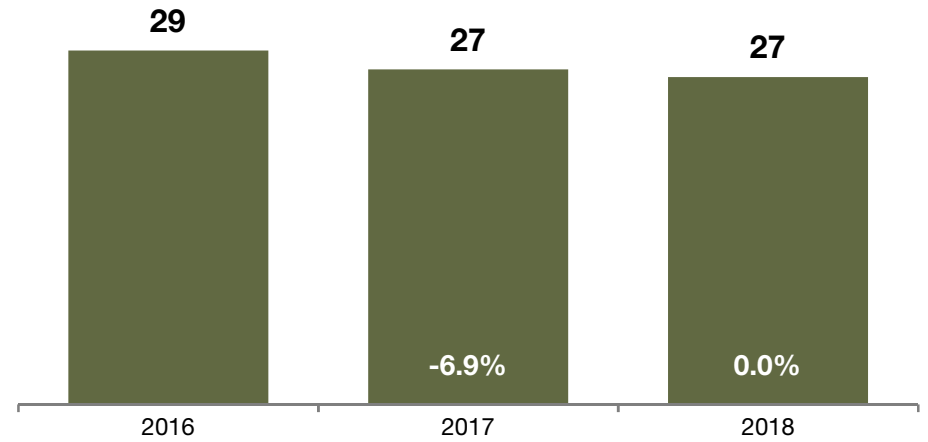
Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

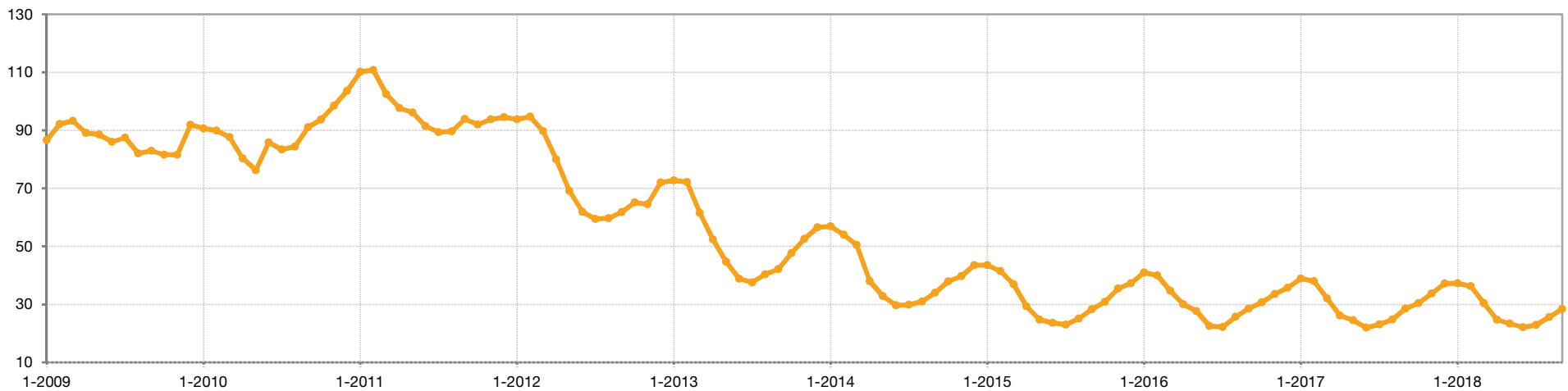
September



Year To Date (YTD)



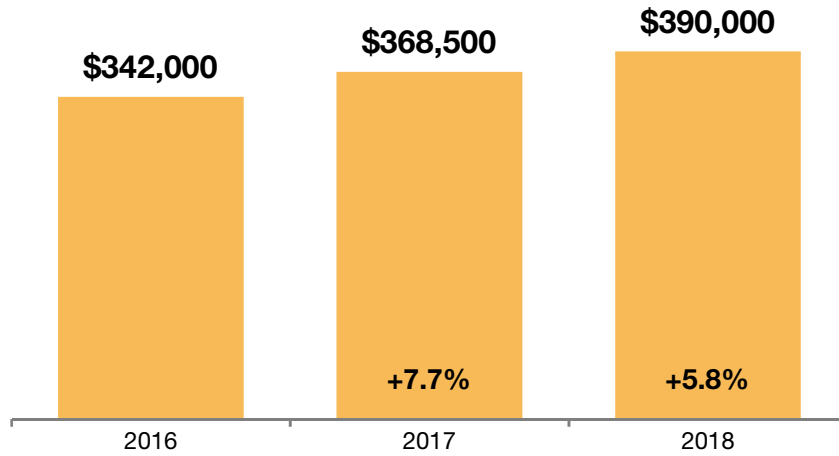
Historical Total Days on Market



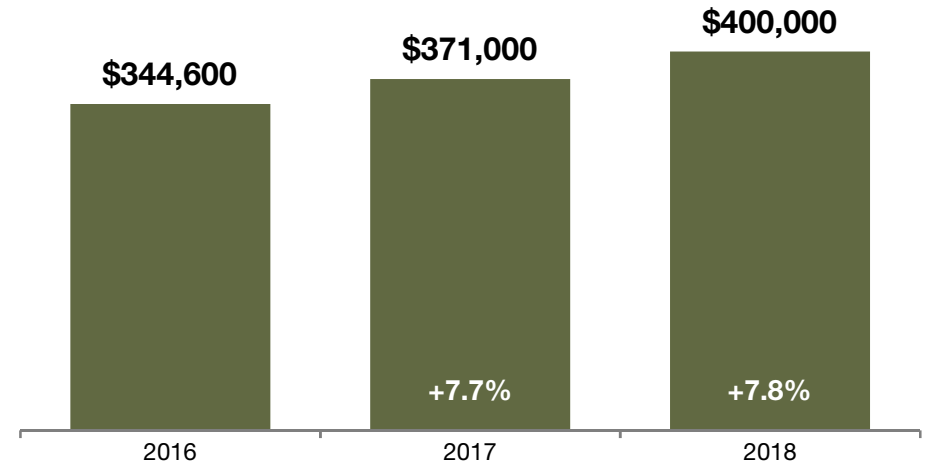
Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

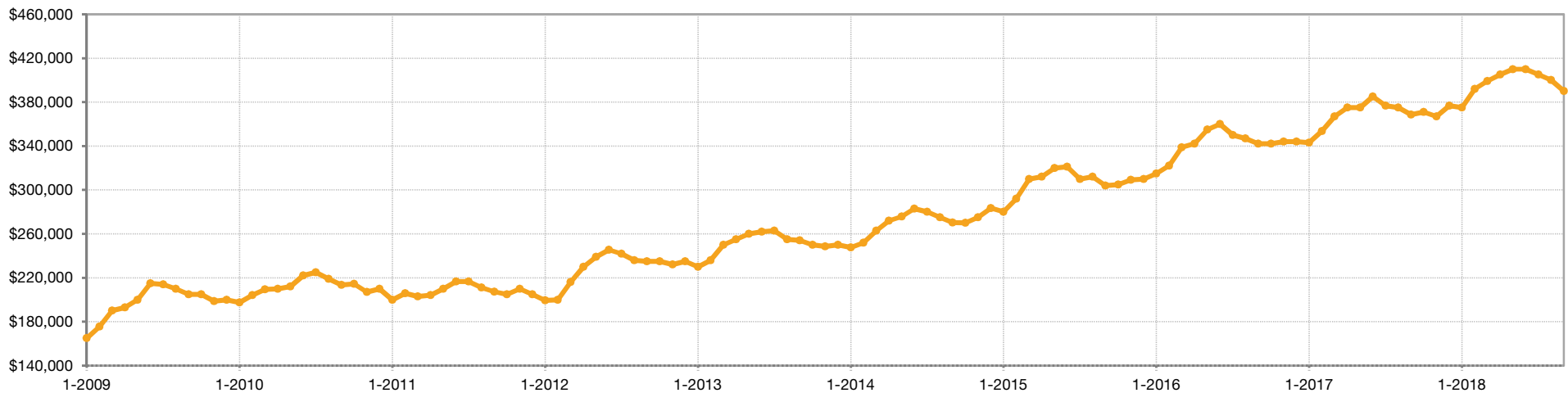
September



Year To Date (YTD)



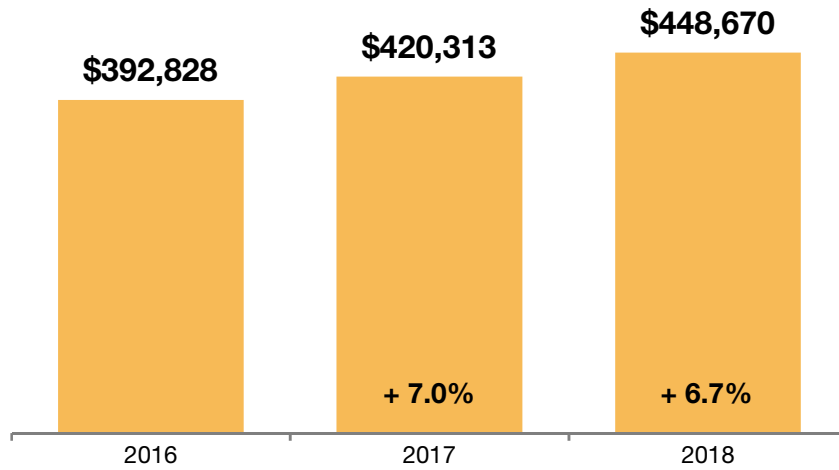
Historical Median Sold Price



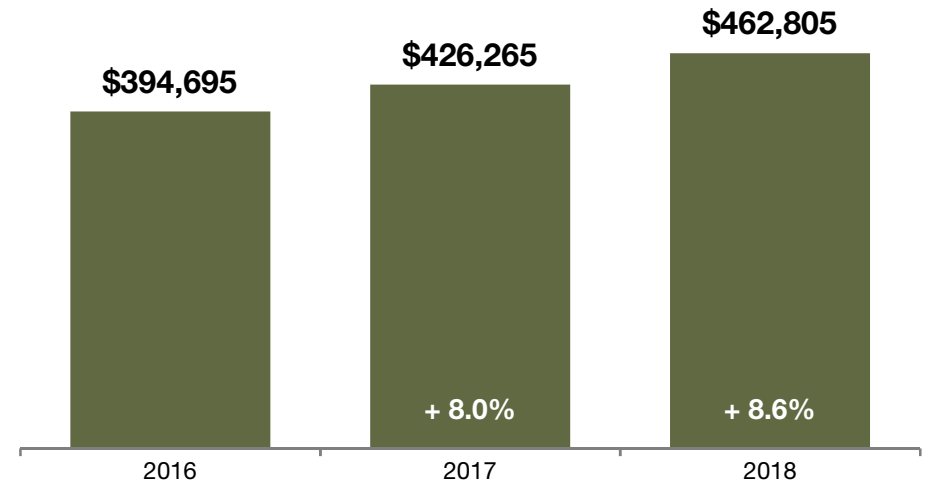
Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

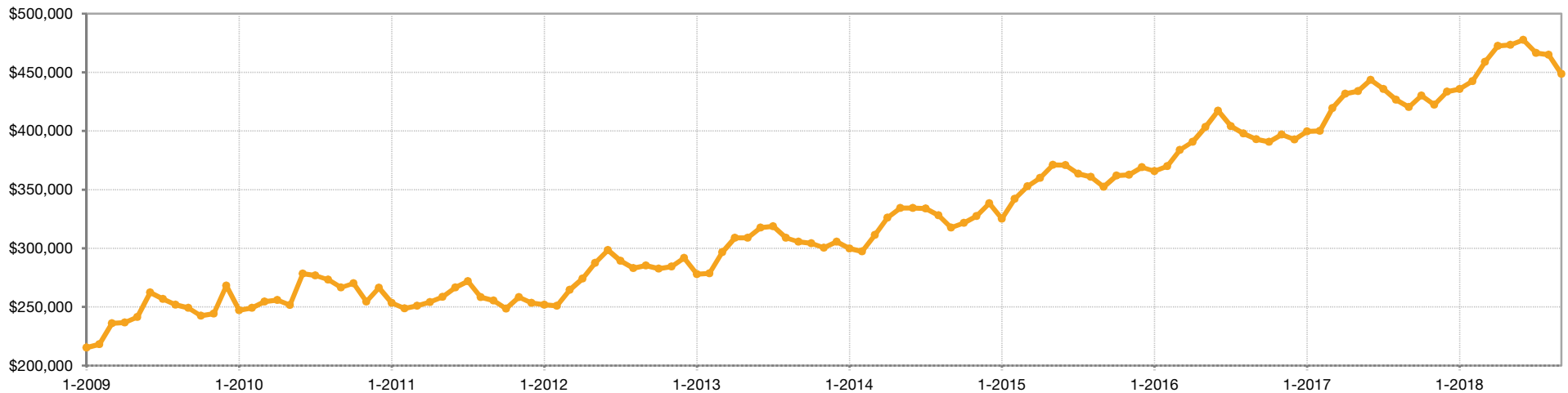
September



Year To Date (YTD)



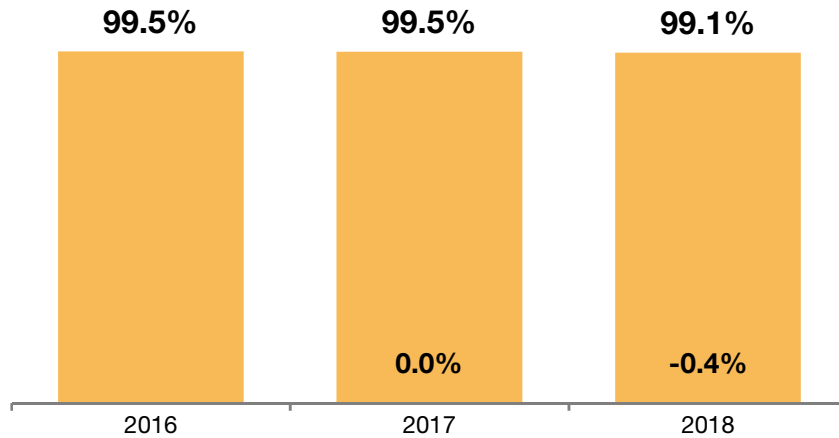
Historical Average Sold Price



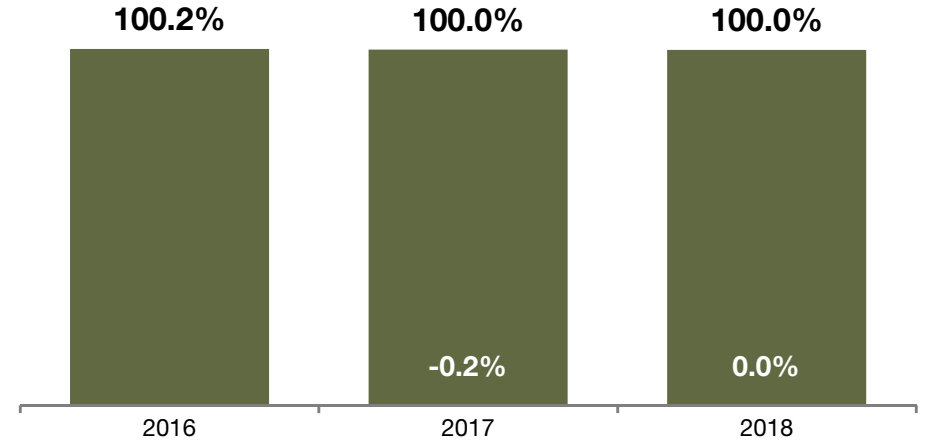
Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

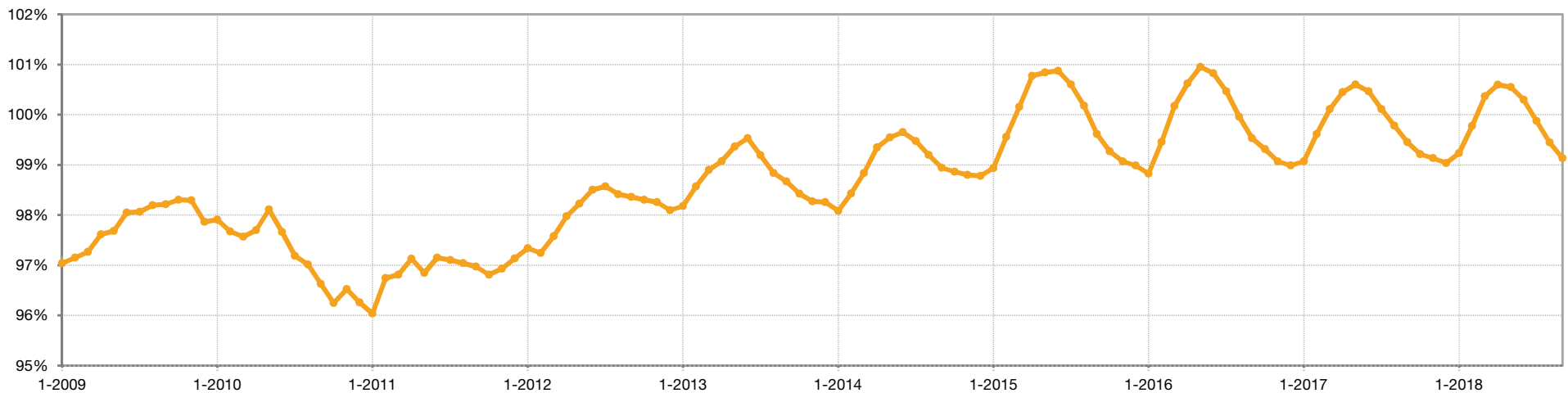
September



Year To Date (YTD)

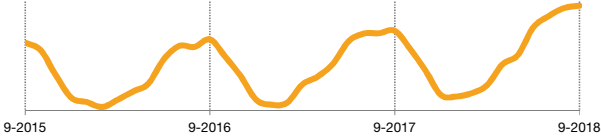
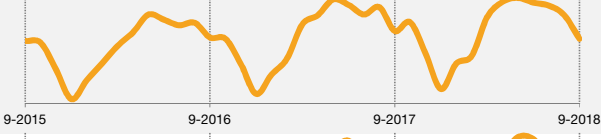
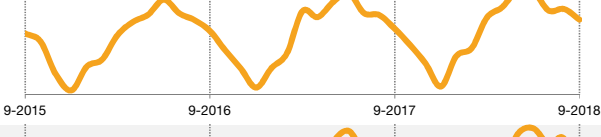
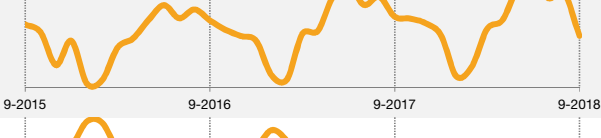
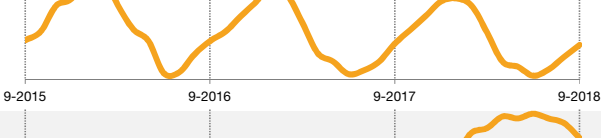
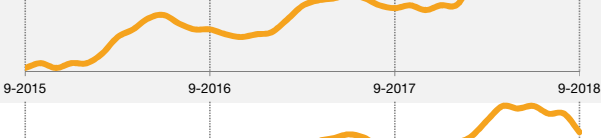
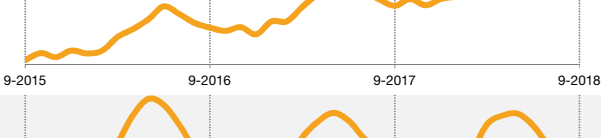



Historical Percent of Sold Price to List Price



Single Family Detached Market Overview

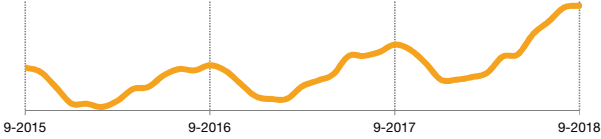
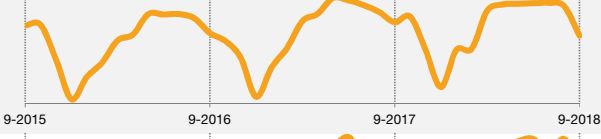
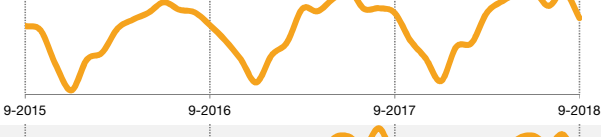
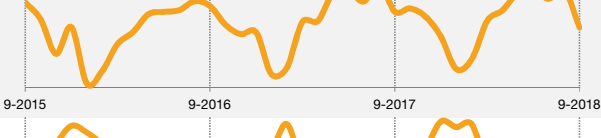
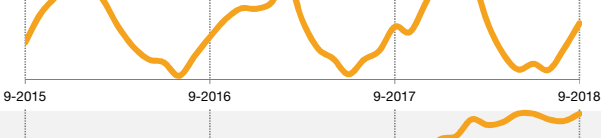
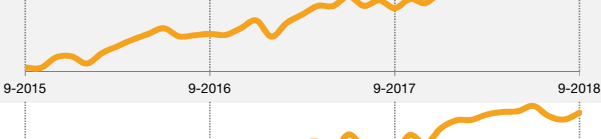


Key market metrics for the current month and year-to-date.

Key Metrics	Historical Sparklines	9-2017	9-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		7,926	9,220	+ 16.3%	--	--	--
Under Contract Listings		4,952	4,700	- 5.1%	46,157	47,170	+ 2.2%
New Listings		4,997	5,452	+ 9.1%	47,853	50,504	+ 5.5%
Sold Listings		4,353	3,811	- 12.5%	37,199	38,062	+ 2.3%
Total Days on Market		30	29	- 1.0%	29	28	- 3.1%
Median Sold Price*		\$397,000	\$415,000	+ 4.5%	\$400,000	\$429,500	+ 7.4%
Average Sold Price*		\$458,725	\$484,201	+ 5.6%	\$466,243	\$502,602	+ 7.8%
Percent of Sold Price to List Price*		99.3%	99.0%	- 0.3%	99.9%	99.9%	0.0%

* Does not account for seller concessions and/or down payment assistance.

Single Family Attached Market Overview

Key market metrics for the current month and year-to-date.

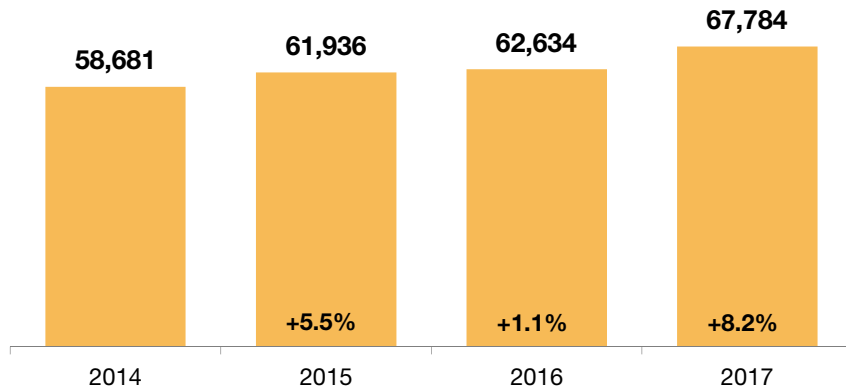
Key Metrics	Historical Sparklines	9-2017	9-2018	+ / -	Last Year YTD	This Year YTD	+ / -
Active Listings		2,086	2,804	+ 34.4%	--	--	--
Under Contract Listings		1,800	1,657	- 7.9%	16,327	16,577	+ 1.5%
New Listings		1,923	1,845	- 4.1%	17,021	17,533	+ 3.0%
Sold Listings		1,593	1,442	- 9.5%	13,770	13,830	+ 0.4%
Total Days on Market		26	26	+ 1.9%	24	24	+ 0.4%
Median Sold Price*		\$268,000	\$305,000	+ 13.8%	\$267,425	\$300,000	+ 12.2%
Average Sold Price*		\$315,350	\$354,702	+ 12.5%	\$318,277	\$353,294	+ 11.0%
Percent of Sold Price to List Price*		99.8%	99.5%	- 0.3%	100.4%	100.2%	- 0.2%

* Does not account for seller concessions and/or down payment assistance.

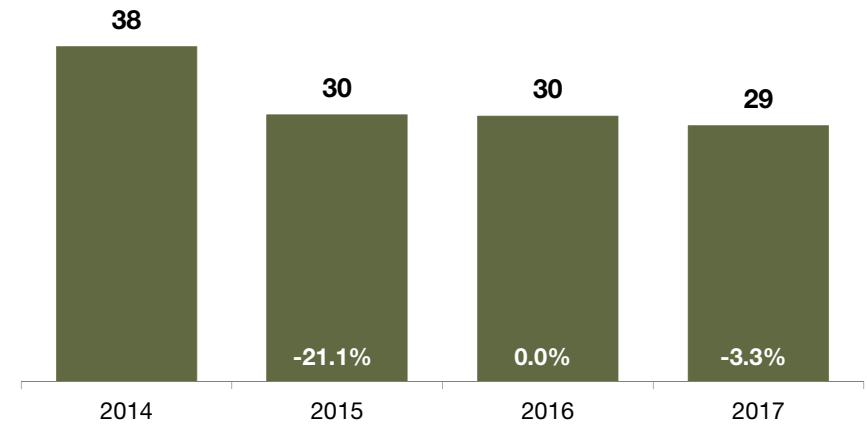
Annual Review

Historical look at key market metrics for the overall region.

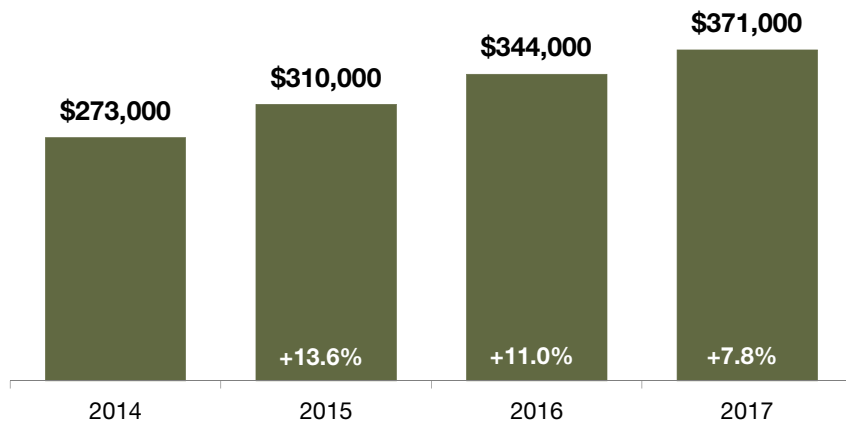
Sold Listings



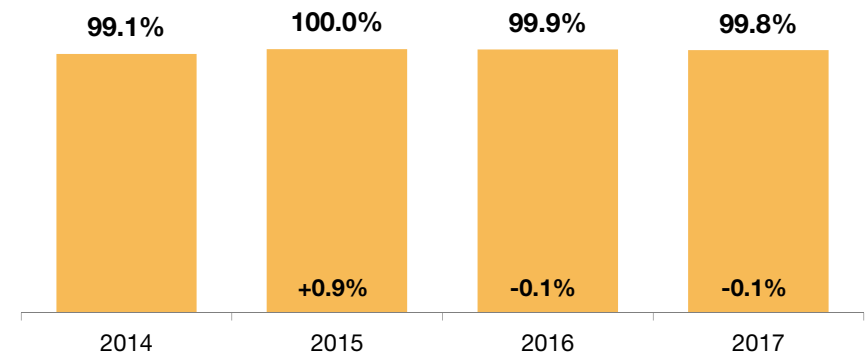
Total Days on Market



Median Sold Price*



Percent of Sold Price to List Price*



* Does not account for seller concessions and/or down payment assistance.