



## Our Biggest Discounts on Select Switches and Access Points

Effective now through March 31, 2017, get unprecedented special pricing on our best-selling Bluesocket Access Points (APs) and NetVanta Gigabit Ethernet switches.\*

Wireless Access Points	ADTRAN P/N
Bluesocket 1920 (2x2:2) 802.11a/b/g/n Indoor Access Point (while supplies last)	1700954F1
Bluesocket 1925 (2x2:2) 802.11a/b/g/n Indoor Access Point (while supplies last)	1700955F1
Bluesocket 1930 (3x3:3) 802.11a/b/g/n Indoor Access Point (while supplies last)	1700950F1
Bluesocket 1935 (3x3:3) 802.11a/b/g/n Indoor Access Point (while supplies last)	1700951F1
Bluesocket 1940 (3x3:3) 802.11a/b/g/n Outdoor Access Point (while supplies last)	1700952F1
Bluesocket 2020 (2x2:2) 802.11ac Indoor Access Point	1700945F1
Bluesocket 2030 (3x3:3) 802.11ac Indoor Access Point	1700948F1
Bluesocket 2035 (3x3:3) 802.11ac Indoor Access Point	1700949F1
Bluesocket 2135 (3x3:3) 802.11ac Outdoor Access Point	1700962F1
Bluesocket 3040 (4x4:4) 802.11ac Wave 2 Indoor Access Point	1700965F1
Bluesocket 3045 (4x4:4) 802.11ac Wave 2 Indoor Access Point	1700966F1
Ethernet Switches and Modules	ADTRAN P/N
NetVanta 1550-24, 24-port, L3-lite Gigabit Ethernet switch	17101524F1
NetVanta 1550-24P, 24-port, PoE, L3-lite Gigabit Ethernet switch	17101524PF1
NetVanta 1550-48, 48-port, L3-lite Gigabit Ethernet switch	17101548F1
NetVanta 1550-48P, 48-port, PoE, L3-lite Gigabit Ethernet switch	17101548PF1
NetVanta 1638 with ActivChassis, 48-port, L3, Gigabit Ethernet switch	4700568F1
NetVanta 1638P with ActivChassis, 48-port, PoE, L3, Gigabit Ethernet switch	4700569F1
NetVanta 1531, 12-port, L3-lite Gigabit Ethernet switch	1700570F1
NetVanta 1531P, 12-port, PoE, L3-lite Gigabit Ethernet switch	1700571F1
NetVanta 1534P 2.1 GEN, 28-port, POE, L3-lite, Gigabit Ethernet switch	1702591G2
10GBase-SR SFP+ Module, Small Form-factor Pluggable+, Gigabit Ethernet interface for multimode fiber, from 1 – 10 Gbps	1700485F1
10GBase-LR SFP+ Module, Small Form-factor Pluggable+, Gigabit Ethernet interface for single mode fiber, from 1 – 10 Gbps	1700486F1



\*Promotional pricing available to all affiliated ADTRAN partners. Promotional pricing cannot be combined with any other ADTRAN promotion and is not stackable with any other discount program, including Deal Registration, registration as a 2% State and Local/Education (SLED) opportunity, registration as a 3% SLED Select opportunity, or any special pricing arrangement (SPR) or other disruptive pricing. Orders must be placed by March 31, 2017 for promotional pricing to apply.

# Let's Get Down to Business...

ADTRAN's switches and APs offer powerful, business-class solutions with robust features to handle network application demands across SMBs and enterprises of all sizes.

Switch Feature	ADTRAN NetVanta Switches	HPE 18xx/19xx Series	Cisco SMB 200/300/500	Why Should You Care?
VoIP Setup Wizard	Yes*	X	X	Single click setup for VoIP. Eliminate configuration errors and cut costs.
Full PoE budget per switch	Yes	X	X	Spread the love for all your APs and phones, not just some of them.
10G uplinks ports	Yes**	X	X	Interstate highways are wider than rural highways for the same reason.
Fully Managed switch	Yes - Web GUI - ProCloud - CLI	X	X	Advanced capabilities to configure, manage and monitor the LAN. Enhanced security and troubleshooting tools.
L3-Lite	Yes	X	X	Benefits of wire speed routing at a fraction of this price.
Network-as-a-Service	Yes	X	X	On-demand, pay-as-you-grow network.
Limited Lifetime Warranty + Advance hardware replacement + Free Software Updates + Free Support	Yes	X	X	You get a worry-free network.

\*VoIP Setup Wizard available on the NetVanta 1530 and 1550 series switches.

\*\*Four 10G uplink ports available on the NetVanta 1550 and NetVanta 1638 series switches. Two enhanced 2.5G uplink ports available on NetVanta 1534 series switches.

Access Point Feature	ADTRAN Bluesocket	HP-Aruba	Cisco-Meraki	Why Should You Care?
Flexible, Cloud-managed Wi-Fi, On-premises and Remote Managed	Yes	X	X	Choose between owning management of your Wi-Fi network or outsourcing to a trusted provider.
Fully Managed Wi-Fi, with 7x24 remote management services	Yes	X	X	Worry-free, cloud-management service monitored 7x24 by ADTRAN experts. Maximize your network investment.
DynamicSteering	Yes	X	X	Unique combination of bandsteering, sticky client prevention, and load balancing. Best for live-video casting, outdoor coverage, campus networks, MDUs.
Network-as-a-Service	Yes	X	X	On-demand, pay-as-you-grow, all OPEX network.
End-User Help-Desk	Yes	X	X	Offload wireless-user connectivity issues and improve customer experience.

Sourcing for this promotion may be done directly through EarthBend Distribution.

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