



Auction Handbook

2024 CA MID-STATE FAIR

Wide Open Spaces! July 17-28, 2024



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2024 Livestock Auction

Auction Dates & Times

Buyer Pre-Registration Open
Now - July 16, 2024

Online

Small Animal Sale

Market Rabbit Pens, Market Broilers, and Market Turkeys
Opens: July 20, 2024, at 8 am / Closes: July 27, 2024, at 5 pm

Live Replacement Heifer Sale

Friday, July 26 at 5:00 pm at Paso Robles Pavilion

Live Market Animal Sale 2 Auction Rings!

Saturday, July 27 at 8 am at Paso Robles Pavilion

Ring #1 Starts at 8:00AM with Market Hogs

Ring #2 Starts at 8:30AM with Market Goats

Sale of Champions Starts at 12:30 pm

Online Add-Ons

Opens: July 28, 2024, at 8 am / Closes: August 4, 2024, at Midnight




2024 Junior Livestock Auction Buyer Registration Directions

Online Pre-Registration

2023 buyers do not need to register however, please update your credit card information and contact information if necessary. Also, request for your packet to be Mailed or Picked up!

Information you will need when pre-registering as a buyer, or if you'd like to place add-ons after the sale.

PRE-Register: [Buyer Registration](#)

- Buyer Name
- Password (you will create)
- Buyer Contact Name
- Buyer Mailing Address, City, State and Zip Code
- Buyer Phone Number
- Buyer Email Address
- Credit Card used for purchase:   

PRE-Registration CLOSES

Tuesday July 16, at
Midnight

For buyers who did not Pre-Register before July 16th

- Please visit the table behind the auction bleachers to Register and receive a bidding paddle!!

2024 Junior Livestock Auction - Placing a Bid: Online Bid - Small Animal Sale Only

- Bids: **Opens July 20th at 10:00am**
- **Closes July 27th at 5:00 pm**
- [Auction Link](#) - unfortunately the online auction company is no longer available, so we have contracted with an outside vendor for 2024.
- All small animals will be processed by **Creston Valley Meats** and will be available for pick up at Creston Valley Meats or Nature's Touch Market in Templeton. Please contact Melanie for pickup information: 805-286-5651

Live Bid – Beef Replacement Heifers & Junior Livestock Auctions

- Buyers can pick up their bidder numbers from the check-in table at the Paso Robles Pavilion – Beef Show Ring.
- If you see an animal you would like to purchase, raise your bidder number high enough for the spotters/auctioneer to see. Raise your paddle each time you want to raise the bid until the auctioneer announces “sold”, finalizing the bidding for that animal.
- All livestock are sold either by the head, lot, or by the pound. Heifers and turkeys are sold by the head. Chickens and rabbits are sold by the lot. Sheep, goats, hogs, and steers are sold by the pound.
- Spotters will “catch” bids and auctioneer has the final determination of high bid/winner.
- When you win a bid, a runner will bring you an *Auction Sale Contract*. (See section on contract for detailed information.) **Please stay ringside until you have signed the contract!**

Online Add-ons

- Bids: **Open July 28th at 8 am**
Close August 4th at 11:59pm
- Select login at the top right corner of the screen.
- Search for your name in the drop-down list. If not pre-registered, then click Register New Buyer and complete the form.
- Making an add-on contribution use the filter found by clicking the top left corner of the screen to find the exhibitor you are looking for. Buyers can filter by Division, Club, and Exhibitor Name.
- Indicate the add-on amount you want to pay (**Minimum add-on bids are \$100.00**) for your selected exhibitor.
- Keep track of your total add-ons. Near the top of the screen, you see Buyer Totals with the cost of add-on amounts. This is the amount you will owe.
- Payment: Payments are made by credit card at the end of your session. Accounts not paid will receive an email with instructions to access your invoice. Congratulations and thank you for supporting the California Mid-State Fair Junior Livestock Auction.

Auction Billing and Payment

- **Auction Billing and Payments**
 - Buyer invoices are available after Wednesday, August 7, 2024.
 - Invoice notification will be sent to the buyer by email for review.
 - If there are any issues, buyer must call prior to August 16th. Contact Denise at the administration office (805) 239-0655 or email livestock@midstatefair.com
 - Credit Card Processing will begin on August 21st unless you have made prior arrangements with the Administration Office or if an alternate payment form has been received, for example: CHECK or CASH.
 - Payments will be processed using the credit card on file when buyer registered to purchase.

- **Credit Card Payment Processing**



- Buyer's invoice will be processed for the balance due using the credit card on file. Credit card information is required at pre-registration. The following credit card processing fees apply 2% Visa and Mastercard, and 4% American Express.

• Terms and Payments

- Placing a bid is a binding contract between you and the owner/seller, and the bid cannot be retracted. Once the bidder (buyer) places a bid, and the bid is the high/winning bid, the bidder/buyer will be obligated to purchase the lot at the said price indicated. Placing a bid at the Live Auction or Online Auction to any lot and then not paying for the lot is illegal in California and criminal prosecution or civil litigation can result.
- As a bidder you are responsible for any bids placed by you or a designated representative under your bidding/buyer number and or password.
- The security of your information is your sole responsibility, and the bidder/buyer will be responsible for any and all bids placed under the assigned number.
- If you feel that your bidder number or password has been compromised, you must notify the auctioneer during the auction and or the Livestock Office for Online use.
- There are no bid retractions. ALL BIDS ARE NON-CANCELLABLE ONCE ACCEPTED OR SUBMITTED.
- Credit card information provided during buyer registration must be VALID and will be used to process payments on August 21, 2024.
- Should the lot be removed from the sale all bids and add-ons will be nullified.
- By bidding online for the small animal sale or add-ons you agree to all the terms above.

**Thank you for supporting our local
4-H and FFA Exhibitors!**

Re-Sale vs Processing

Two Selections for Animal Destination

RESALE Option : If you do not want to receive the meat for your purchase and instead wish for the animal to be sold at market price, buyers pay the difference between their bid and the market price, and the exhibitor receives the full bid amount. Auction staff handle the resale for you. No private buy backs are allowed.

Example of Resale Credit:

Re-sale EXAMPLE: Buyers winning bid is \$7.00 pound for a 250-pound hog.

The hog would cost $\$7.00 \times 250 \text{ lbs.} = \$1,750$.

If the market value is \$.075 per pound, the credit back to the buyer would be $\$0.75 \times 250 = \187.50 .

Total Buyer Investment: $\$1,750 - \$187.50 = \$1,562.50$

Custom Processing Option: Buyers who made their purchase for the meat product need to indicate where they would like it to be processed/cut and wrapped. Buyers are responsible for paying the amount of purchase plus the harvest and transportation fees. If applicable buyers are responsible for contacting their selected locker/plant and provide instructions. Buyers are responsible for cut and wrap fees, and locker fees for the animal purchased.

***** NOTE: BROILERS, TURKEYS AND RABBITS HAVE NO RESALE OPTION**

2024 Processing Plant and Cut & Wrap Harvest Fees

Includes pick-up at the Fair and delivery of the carcass to chosen locker .

Market Steers	\$TBD per head
Market Lambs	\$74.00 per head
Market Goats	\$77.00 per head
Market Hogs	\$TBD per head
Meat Broilers	\$7.50 per head
Turkeys	\$25.00 per head
Meat Rabbits	\$7.50 per head

Market Price (Used to determine Buyer Credit for Resale.)

Market prices will be posted at the Buyer Registration table!

Cut and Wrap Options

Call ahead for processing information and reserve your space.

Ranchita Meat Co Steers, Lambs & Goats (Limited Availability)	77908 Cross Country Road San Miguel, CA 93451 805.285.5448 Email: ranchitameatco@gmail.com Website: ranchitameatcompany.com
Freedom Meat Lockers Steers, Hogs, Lambs & Goats	160 Hi Grade Lane, Freedom CA 95019 831.724.4355 Please call for cut information Website: freedommeatlockers.com
Creston Valley Meats Lambs, Goats, Hogs, All Small Animals	3280 Calf Canyon Hwy, Creston CA 93432 Melanie: 805.286.8442 Pickup at CMSF, date TBD for Small Animals ONLY! Please call for cut information
Cal Poly Meats Hogs Only (Limited Availability)	1952 Stenner Creek Rd, SLO, CA 93405 805.756.2114 Please call for cut information
Rancho Sestero Steers Only (Limited Availability)	1478 Camino Caballo, Nipomo CA 93444 (805) 286-8240 Please call for cut information

**** With the pending of sale J & R Meats, that facility is not an option for processing in 2024. A special thank you to the processors listed above for supporting our Exhibitors and Buyers in our Community!**

We are so lucky to have the support of a great community that generously gives to the youth who participate at the Fair.

Auction Guidelines

- All 4-H/FFA Champions, 4-H/FFA Reserve Champions, Grand Champions and Reserve Grand Champions must sell at the auction.
- The CMSF Auction is a terminal show. Animals are required to go through the Junior Livestock Auction and then directly to the processing plant designated by the CMSF Livestock Department. Once purchased animals cannot leave the grounds as live pick-up sales.
- Only Market Ready Beef, Goats, Lambs, Turkeys, Broilers, Rabbits and Hogs that are judged “Market Ready” will be permitted to sell. Small Animal Market Champions must sell at the live auction; no other small animals will be sold in the live Auction instead they will be sold online only.
- The Heifer Show is not a terminal sale. All bred heifers that sell through the auction will be live pick up only.

Seller

- Exhibitor will have 7.25% deducted from their auction checks. (Fees collected are used for auction expenses.)
- Exhibitors selling animals in the auction must wear official 4-H, FFA, or independent uniforms (refer to Junior Department rules).
- Animals cannot be sold through the auction without an official CMSF ear tag. A replacement tag will be supplied if necessary.
- Online entries should be completed and include an image of exhibitor and animal.
- Sellers are obligated to solicit and secure buyers to attend the auction prior to the auction. Sellers may not actively solicit buyers in auction areas, including the show ring and Livestock Office on Auction Day.
- Sellers may not approach the auctioneer for special requests or announcements on Auction Day.
- Sellers are encouraged to thank their buyer.
- When a lot CLOSES/SOLD, the animal is the property of the buyer. However, the seller is responsible for caring for the animal(s) until it is loaded on the truck. Seller’s failure to do so will result in forfeiture of premiums.

Buyers

- All species of livestock will be sold by the head, by the pound, or by the lot either online or at the live auction.
- At the Junior Livestock live auction there will be two rings. One ring will sell hogs, steers, and the Sale of Champions. One ring will sell sheep and goats. At the heifer sale there will be one ring.
- At, the Junior Livestock Auction, the auctioneer will break for lunch. After lunch is served, the Sale of Champions will take place. At this time, only one auction ring will operate.
- The Sale of Champions will start promptly at 12:30 pm.
- When a lot CLOSES/SOLD, the animal is the property of the buyer. However, the seller is responsible for caring for the animal(s) until it is loaded on the truck. Seller's failure to do so will result in forfeiture of premiums.
- CMSF Livestock Department will ONLY accept and process add-ons for market competitors that have a market ready animal.

Thank you!

- The Junior Livestock Auction is the conclusion of a youth project that represents many hours of hard work, commitment, and financial investment. Youth livestock projects build a strong foundation for leadership and demonstrate responsibility for those that participate in this educational experience.
- Every buyer with their purchase(s) helps support our local youth. The educational experience a project provides is invaluable. Your donation helps make it possible for our youth exhibitors to continue their agricultural endeavors and furthermore your generosity brightens the future of each child. You are bound to walk away with a good feeling and will receive high-quality locally sourced food for you and your family to enjoy.
- California Mid-State Fair Board and Staff are grateful for your participation and your support of the Junior Livestock Program at the California Mid-State Fair.

Contact Us

California Mid-State Fair

2198 Riverside Avenue or PO Box 8

Paso Robles, CA 93446

Phone: 805.239.0655

Email: livestock@midstatefair.com

Web: www.midstatefair.com

Resources

Auction Guidelines State Rules

www.cdfa.ca.gov/FairsAndExpositions/Documents/Circular_Letters/2023/2023_State_Rules_for_California-Fairs.pdf

4-H and FFA

4-H: www.4-h.org

FFA: www.ffa.org

Youth for the Quality Care of Animals (YQCA): www.yqca.program.org

Cost and Yield

General: www.rihmfoods.com

Beef: www.angus.org

Broiler: www.ctahr.hawaii.edu

Goats: www.famu.edu

Rabbits: www.poultry.msstate.edu

Lamb: extension.oregonstate.edu

Lamb & Goats: sheepgoatmarketing.info/education

Hog: www.oda.state.ok.us

Turkey: agritech.tnau.ac.in