PIONEER GENERAL INSURANCE CO. LTD.

INSURANCE PROPOSAL FORM FOR LOSS OF PROFITS DUE TO MACHINERY BREAKDOWN



M-PESA Paybill Business No: **100500**

Account No.	Policy No.
Agency / Broker:	
Period of Insurance: From:	To:
SECTION 1: BUSINESS DET	AILS
a. Full Name of Proposer:	Surname Other Names
b. Contact Details: (tel):	(fax):
(mobile):	(web):
(email):	
(postal):	(code): (town/city):
c. Proposer PIN Number:	
SECTION 2: PROPOSAL DE	TAILS
(Names and address of the works	to be insured against Machinery Loss of profits? s, their purposes?
2. What Company insures these aga	ainst; Fire? Fire Loss of profits?
3. What Company covers the machi	inery to be insured under a Machinery Breakdown Policy? Name
	Date of issue of Policy
4. Has the machinery to be insured Loss of Profits? If so, what Company?	been formerly covered by other companies against Machinery Yes: No:
What Chartered Accountant (Nan	ne and Address) audits the accounting records and at what intervals?
6. When was your firm established?	
7. Since when has the works to be i	nsured existed?
8. Since when has the present prod	uction method used in the works to be insured been applied?
9. What interruptions due to a mach Number and	inery loss have occurred in the works to be insured during the last 5 years? I type(s)

	1	Duration						
	1	Due to machine	ry of item No.					
	e give a brief de					ce for production bonecessary)	ttlenecks and	attachin
l								
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What [*]	type of repair wo	ork can be carri	ed out without	external help?				
	e indicate extern	nal repair facilitie	es for the indivi	dual machines	in the list of ma	achinery.		
	e indicate exterr	nal repair facilitie	es for the indivi	dual machines	in the list of ma	achinery.		
Please								
Please		ork and what ins	spections are ca			achinery. e machines to be in:	sured in good	working
Please	maintenance wo	ork and what ins	spections are ca				sured in good	working
Please What order?	maintenance wo? Type of mainte	ork and what insenance and inter	spections are carvals.	arried out regula	arly to keep the		sured in good	working
Please What order?	maintenance wo? Type of mainte	ork and what ins	spections are carvals. be insured. ed for maintena	arried out regula	arly to keep the		sured in good	working
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Please What order? Numb Are th If so, p	maintenance wo? Type of maintenance wo? Type of maintenance wo? Type of maintenance of employees	ork and what insenance and intersenance	spections are carvals. be insured. red for maintenary be insured sales fluctuation shed products be accomplished	arried out regularied out regularied out regularies: ance purposes: ctuation (in %): hours in ons of more that ? ed thereby?	arly to keep the	e machines to be ins	Yes:	No:

Item No.	Qty.	Description of machine or Plant ¹ . (designation, manufacturer, type, capacity, speed, number of cylinders, transmission ratio, voltage, pressure, temperature, heating surface, new replacement value etc.)	Year of manufacture	Load ²	Relative Importance ³	Spare parts available, replacement period for machine or plant	Desired indemnity Period limit ⁴ (Months)	Special Remarks: Loss minimizing possibilities ⁵ , external repair facilities? Prototype? Remaining period of makers Guarantee? Teething troubles? Last Inspection? Results thereof? Hazard of interruption being prolonged due to solidifying melt, long cooling or starting up periods? etc.
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¹ Each prime mover and machine should be listed separately. Spare Machines should be designated as such are to be included in the Insurance Cover.

² Ratio between actual load and designed load (e.g. 80%)

³ Reduction (per cent) of the gross profit in the event of failure of a machine (disregarding any loss minimizing possibilities)

⁴ The Indemnity period limit represents the maximum period during which the insurers pay indemnification for loss of profits. 3,6,9 or 12 months may be agreed as indemnity periods. ⁵ Reduction (per cent) of the loss of production by using machines not fully utilized or not utilized at all, carrying on production on the premises etc. How long does it take to procure hired machinery?

18.	In the case of Machinery damage, is the interruption period longer than the repair machinery involved?	Yes:	No:	
	If so, please indicate the cause and duration of such a delay.		ı	
			J J	
19.	Is the insurance to cover only the additional expenditure caused by using an exte supply in the case of breakdown of machines in your own power generating plant	•	Yes:	No:
	If so, please indicate;	f		
	Item numbers of the Machines to be insured hereunder			
	Power requirements for the works (KW, KWh p.a.)			
	Percentage of power requirement met by factory generator			
	Extend (KW, KWh p.a.) of current that may be drawn from external power sources			
	Cost per KWh of external power			
	Factory generating costs saved per KWh if external power is used			
	Please indicate the annual increased cost of electricity under question 23 (item 2)			
	If Maximum demand charges are to be insured			
	Maximum demand charge per KW of external power			
	Method of calculation (please enclose copy of electricity supply contract)			
	Method of calculation (please enclose copy of electricity supply contract) Please indicate the annual maximum demand charge for external power to be insured under			

- 20. If business interruption is due to the failure of public supplies (power, electricity, gas) are to be included in the cover, please fill separate questionnaire.
- 21. If the risk of deterioration of goods (raw materials, semi-finished or finished goods) due to a business interruption is to be included in the cover, please fill separate questionnaire.
- 22. Calculation of Sum Insured;

The subject matter insured is the profit achieved by selling goods manufactured in the works insured and the profit gained from services rendered as well as all standing charges which accrue in the works insured in the event of a business interruption. The annual total of net profit and standing charges, the gross profit is conveniently determined on the basis of the Profit and Loss Account. The following calculation is based on the Profit and Loss Account of the year:

	Commencement of year Currency
Deduction from turnover (such as discounts granted to customers, rebates, price deductions)	Turnover
Excise and Turnover Taxes	
Expenditure incurred for external power, goods, raw materials and supplies total	Expenditure incurred for external power, goods, raw materials and supplies used for maintenance.
Other costs (such as carriages paid to other firms, custom duties, postage, turnover-dependent insurance premiums, licenses)	Company manufactured additions to assets
Inventory value of finished and semi-finished goods at the commencement of the business year.	
TOTAL (a)	TOTAL (b)
	Less: Total (a)
	Gross Profit
	Safety margin for increase during the policy
	year
	Sum Insured

If a separate indemnity period is desired for wages, please subdivide the sum accordingly and indicate the indemnity period desired for the item of wages under question 23.

23. Sum of the Insurance Covers desired

Item No.	Subject matter to be insured	Sum Insured
1	Gross profit	
2	Increased cost of electricity	
3	Maximum demand charges	
4		
5		

24.	What time excess is desired? (minimum time excess 2 days) 2 Days 4 Days 7 Days 14 Days
25.	When is the Insurance to commence?
	DECLARATION:
	I/We hereby declare that all the statements and particulars entered in this Proposal are true and that I/we have not withheld any material information whatsoever regarding the proposal. I/we further declare that the amounts proposed for insurance represent the full value of the property described. I/we agree that this Declaration shall form the basis of the contract between Me/Us and the Insurer and I/We agree to abide by the terms and conditions of the Policy to be issued.
	Executed at:
	Signature of Proposer: Date: