



CHALLENGES

- IT and Legal wanted to utilize Clearwell's "reusable" enterprise software license without bringing the solution in-house
- Legal wanted to avoid hiring additional specialized employees to support peak litigation volumes
- IT wanted to avoid dedicating physical infrastructure to e-discovery matters

SOLUTION

- SFL Data's Managed Services Solution leveraging the Clearwell E-Discovery Platform.

BENEFITS

- Enabled utilization of Clearwell's "reusable" enterprise software license, resulting in significant savings in e-discovery costs
- Provided outsourced staff to augment in-house e-discovery resources ondemand
- Reduced IT workload and internal costs of IT infrastructure, maintenance, and support
- Accelerated early case assessments, leading to reductions in downstream e-discovery costs and superior case knowledge and strategy

The Managed Services Solution provides Oracle with more accurate cost predictability than a per-gigabyte pricing model and delivers the value of bringing e-discovery in-house by reducing operational and financial burdens.

Oracle

SFL Data and Clearwell Partner to Provide Oracle with an E-Discovery Managed Services Solution

OVERVIEW

Oracle (NASDAQ: ORCL), the world's most open, complete, and integrated business software and hardware systems company, operates in the highly competitive enterprise software industry. With a significant case load and growing volume of electronically stored information, Oracle's E-Discovery and Legal teams embarked on a strategic initiative to lower its electronic discovery costs. After a thorough analysis of the marketplace, Oracle selected SFL Data's Managed Services Solution leveraging the Clearwell E-Discovery Platform.

BUSINESS CHALLENGES

While some corporations elect to manage all e-discovery tasks in-house, Oracle identified several challenges with this approach. For example, managing e-discovery in-house requires hiring specialized employees to support peak litigation volume and retaining those employees even when litigation volume subsides. In addition, to host the data needed for in-house e-discovery, an IT department must dedicate physical infrastructure isolated on its own network.

E-DISCOVERY SOLUTION

Oracle decided to outsource e-discovery to a service provider.

After analyzing the litigation support marketplace, Oracle chose SFL Data's Managed Services Solution leveraging the Clearwell E-Discovery Platform. Oracle selected SFL Data to deliver end-to-end litigation support services based on its consultative, metrics-driven approach. Oracle also recognized Clearwell as the leader in early case assessment (ECA) and wanted to leverage those ECA capabilities to inform case strategy and decisions. As a Clearwell-Certified Partner, SFL Data performs all ECA operations with a "reusable" Clearwell enterprise software license to reduce monthly costs.

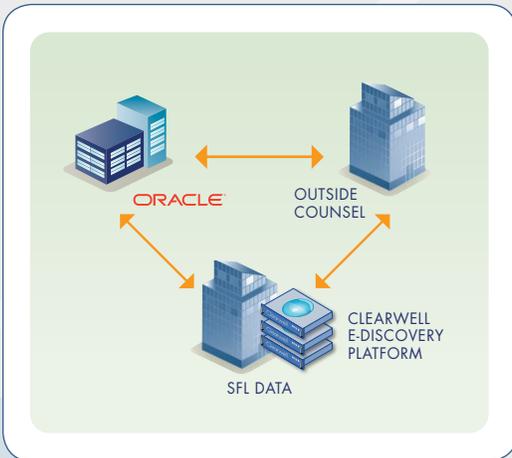
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In addition, SFL Data enables Oracle to outsource other e-discovery data hosting and management operations. SFL Data's Managed Services Solution provides Oracle with more accurate cost predictability than a per-gigabyte pricing model and delivers the value of bringing e-discovery in-house by reducing operational and financial burdens.

BUSINESS BENEFITS

By using SFL Data's Managed Services Solution leveraging the Clearwell E-Discovery Platform, Oracle is realizing significant savings in e-discovery costs. Oracle can rely on SFL Data's expert e-discovery staff to augment its own e-discovery resources on-demand when litigation increases, thus improving efficiency and avoiding the time and cost associated with hiring and training personnel on multiple e-discovery software packages. By using a third party, Oracle is able to easily keep its litigation data isolated and mitigate risk. SFL Data's Managed Services Solution also allows Oracle to avoid the internal costs of maintenance and support of e-discovery cases and data, including the burden on internal IT. In addition, by using the Clearwell E-Discovery Platform, Oracle has gained the ability to perform case assessments much earlier in the e-discovery process, leading to

reductions in downstream e-discovery costs and superior case knowledge and strategy. As SFL Data has extensive experience with Clearwell, Oracle also benefits from an established process designed to build efficiency and defensibility across the Electronic Discovery Reference Model (EDRM) phases in which Clearwell is used.



Oracles owns a Clearwell enterprise software license, and SFL hosts the platform, providing access to Clearwell for both Oracle and their outside counsel.

To learn how Clearwell can deliver value to your organization, contact an e-discovery expert at: info@clearwellsystems.com, or call us at: 877.727.9909.



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