



Ashley Update

The furniture business has always been a family business. Fathers, sons, mothers, daughters and cousins come into the business through birth or marriage. Ashley itself is run by a father and his children; a family business still today. Brent, Jason and Geoff all came into the business with our relatives guiding us and giving us opportunities to own our own businesses and work for our customers at the furniture company, Ashley Furniture.

The Dajani family is no different. Each of us starting out in Chicago experienced the generosity, patience and kindness of Sammy and Roy at Mid-America Furniture on the Northside. Their family expanded their business, keeping alive their reputation as kind, thoughtful and funny people. In short, good people to do business with. With Moe's passing, our thoughts are with the Dajani family. Moe grew up in retail and brought a healthy respect for what retailers experience every day to his job at Ashley. TeamChicago wants to thank the Dajani family for the gift of Moe's life.

Brent, Jason and Geoff

Upcoming Markets

*Las Vegas
July 31- August 2*

Midwest Furniture Show

Sept. 21, 22

Remembering Moe

Our Partner and Friend Gone Too Soon



With Moe's sudden passing at 38, your Ashley Team in Chicago is still mourning the loss of our partner and friend. Moe leaves behind his son, Dane, as well as a large extended family.

Moe literally grew up in the furniture business, with his sister and brother hanging around their parent's furniture store on the Northside of Chicago. His parents,

Sammy and Roy, treated everyone who called on them with kindness and respect. There was always a lot of laughing when you worked with the Dajani family, and Moe understood from an early age what it takes to be successful in the furniture business.

Moe expanded the family presence in Chicago's furniture family by going on the road with iconic Chicago brands such as Homeline, Wold Imports and Istikbal before joining up with the Case Goods division of Ashley and lending his talents to developing business in the city and suburbs. Moe brought a deep love of family, fun and business success to the team. He excelled at helping others be successful. We will miss Moe. If Moe worked with your account, you were lucky to have him on your side. Please do not hesitate to contact us if you need any help.

Contact Us**Team Chicago Office**

Michelle Huff p.800.832.8318 f.800.837.3576
e. MHuff@Sales.Ashleyfurniture.com

Case Goods

Jason Wallner p.215.882.3196 f.312.276.4432
e. JWallner@Sales.Ashleyfurniture.com

Moe Dajani *Please contact Jason Wallner*

Bob Mach p.708.214.2112, f. 708.354.2975
e. Mach@Sales.Ashleyfurniture.com

Motion Division

Brent Jones p.815.954.5250, f. 773.341.7615
e BrJones@Sales.Ashleyfurniture.com

Ursula Jones p.847.409.9361, f.773.341.7615
e UJones@Sales.Ashleyfurniture.com

Tom Stachniak p.773.410.0151, f. 267.363.8127
e TStachniak@Sales.Ashleyfurniture.com

Stationary Division

Geoff Weed p.312.305.6421, f. 773.348.1336
e. GWeed@Sales.Ashleyfurniture.com

Victor Torres p.773.386.0873, f. 708.872.6227
e. VTorres@Sales.Ashleyfurniture.com

Justin Namoff p.309.533.3489
e. JNamoff@Sales.Ashleyfurniture.com

Melissa Michaelis p. 815.325.1929, f.419.851.7541
e. MMichaelis@Sales.Ashleyfurniture.com

www.teamchicagofurniture.com

This month we are re-inventing the web site. Any ideas or suggestions are welcome. We want the web site to be a place to keep getting information and fresh content and ideas. The site is for you. Let us know!

Ashley Update

Discontinued**Case Goods**

B013-293 Nightstand
B272 Group
B298-54,57,96 Pcs
B709-94S Pc
D367-32, 124 Pcs
D389-1330 Pc
D696-45 Pc

Motion Goods

660 02 Group
823 03 Group
832 01 36 Full Sleeper
839 03 Group
888 Recliners
903 Recliners
H117 Home Office
H371-44, 46, 47, 48, 49 Pcs
H526-31 Pc
H592 Group
H704-46, 49 Pcs
T107-477, 699 Tables
T475 Group
T615 Group
T887-4 Pc
U719 00 Group
U743 02 Group
U759 00 Group
W787-18,28,38 Pcs

Stationary Goods

221 03 Ottoman
268 00 Group
3050011 Pc
306 05 Group
438 06 Group
442 00 11, 25 Pcs
446 00 Group
610 02 Group
622 00 Group
A1000179 Pillows
A1000194 Pillows
A1000198 Throws
A1000209 Pillows
A2C00069 Accessories
A8000067 Wall Art
A8000068 Wall Art
A8000088 Wall Art

Discontinued**Stationary Goods**

L327104 Lamps
R060002 Rug
R401071 Rug
R401231 Rug
R401232 Rug
R401252 Rug
R401272 Rug
R401352 Rug
R401581 Rug
R401612 Rug
T299 Group
T672 Group
T707-4 Table
T744 Group
T750 Group
T759 Group
T792 Group
T801 Group
T812 Group
T843 Group
T853 Group
T861 Group
T879-1, -3 Pcs



Come to Las Vegas

July 30- August 1

The List What consumers are buying by category



539 01



B146



208 01 Lift Chair with heat and massage



931 01

Also Available in Umber



T880



D469

| <i>Top Stationary</i> | <i>Top Dining</i> | <i>Top Motion</i> | <i>Top Occasionals</i> | <i>Top Mattresses</i> | <i>Top Wall Art</i> |
|-----------------------|-------------------|-------------------|------------------------|-----------------------|---------------------|
| 1. 452 XX | 1. D469 | 1. 384 00 | 1. T158 | 1. M967 | 1. A8000035 |
| 2. 750 XX | 2. D596 | 2. U7660 | 2. T499 | 2. M968 | 2. A8000098 |
| 3. 166 XX | 3. D442 | 3. 952 01 | 3. T204 | 3. M966 | 3. A8000050 |
| 4. 201 XX | 4. D329 | 4. U982 00 | 4. T481 | 4. M907 | 4. A8000042 |
| 5. 539 01 | 5. D158 | 5. U7800 | 5. T180 | 5. M958 | 5. A8000054 |
| 6. 797 00 | 6. D714 | 6. 865 03 | 6. T477 | 6. M956 | 6. A8000056 |
| 7. 197 XX | 7. D594 | 7. 567 01 | 7. T533 | 7. M905 | 7. A8000079 |
| 8. 485 00 | 8. D553 | 8. 578 01 | 8. T732 | 8. M972 | 8. A8000179 |
| 9. 266 XX | 9. D653 | 9. 278 01 | 9. T283 | 9. M826 | 9. A8000037 |
| 10. 465 XX | 10. D367 | 10. 290 00 | 10. T880 | 10. M974 | 10. A8000109 |

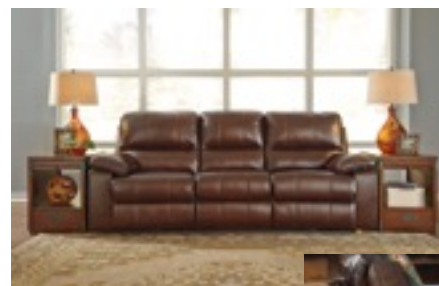
New and Ready to Ship Three New Items Ready in the Warehouse



299 00



B135

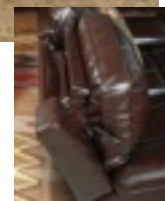


513 01

with power headrest



A8010022



Great Lakes Furnishings, Inc

July 2016

1810 W School St

Chicago IL 60657

Your Ashley Team in Chicago

www.teamchicagofurniture.com

The highway of life is filled with flat squirrels that couldn't make a decision. - John Maxwell



Outdoor™
— BY ASHLEY —

See & Believe

LAS VEGAS FURNITURE MARKET
WORLD MARKET CENTER | BUILDING B SUITE 1500

COMFORT & PERFORMANCE

OUR PATENTED PERFORMANCE OUTDOOR UPHOLSTERY COVERS ARE DESIGNED FOR ULTIMATE COMFORT AND DURABILITY AS MOTHER NATURE OCCURS.

TODD WANERK

"OUTDOOR FURNITURE IS A RAPIDLY GROWING CATEGORY AND REPRESENTS THE NEXT FASHIONABLE ROOM FOR THE HOME.

WE AT ASHLEY RECOGNIZE THE IMPORTANCE OF THIS CATEGORY AND HAVE ASSEMBLED A DEDICATED TEAM SOLELY FOCUSED ON BRINGING YOU THE BEST DESIGNS, VALUES, ENGINEERING, AND QUALITY FOR YOUR RETAIL SUCCESS."

THIS LAS VEGAS FURNITURE MARKET, OUTDOOR BY ASHLEY WILL FEATURE 15 FASHIONABLE OUTDOOR ROOM SETTINGS. THESE ROOMS ARE SPECIFICALLY SELECTED TO MAXIMIZE VALUE PRICE POINTS AND EXPAND RETAIL POSSIBILITIES ON THE OUTDOOR FURNITURE CATEGORY. AS A RETAILER, YOU CAN COUNT ON THESE ITEMS DELIVERY THROUGH OUR INDUSTRY LEADING FLEET.