

JUAN (“JAY”) ROSSELLÓ

7015 Sugar Magnolia Circle
Naples, FL 34109
239-450-4358
jayrossello@hotmail.com

SUMMARY

Unique blend of skills and knowledge in all aspects of higher education. Professional experience in a consortium of law schools, a non-profit athletic association of colleges & universities, and a state institution of higher education, as well as in a publicly held company, a major law firm, and the United States Court of Appeals. Analytically strong, with a clear sense of key strategic issues and goals. Diligent and responsible contributor to organizational effort. Fluent in the English and Spanish languages, and familiar with different cultures throughout the Western Hemisphere.

PROFESSIONAL EXPERIENCE

THE INFILAW SYSTEM – Naples, FL
General Counsel & Secretary

2013-Present

- Responsible for the law and compliance department, and all legal and compliance affairs, of a proprietary consortium of three ABA-accredited law schools.
- Secretary of the InfiLaw Corporation and each of its subsidiaries, and member of the consortium’s Strategic Leadership Team.
- Provide legal and strategic advice to the consortium’s Board of Directors and its executive and other staff, as well as its schools’ respective leadership teams.
- Oversee and manage all litigation, dispute-resolution and other administrative claims, and outside counsel support therefor.
- Draft, negotiate, review, interpret and provide counsel with respect to a variety of agreements and contracts for different groups within the consortium.
- Provide assistance and counsel in connection with the consortium’s corporate development activities, including acquisitions, partnerships and joint ventures.
- Provide advice and support in a number of legal areas, such as commercial, employment, and intellectual and real property.
- Ensure consortium’s and its schools’ compliance with applicable laws, rules and regulations, including those of the Department of Education, the American Bar Association and other accrediting and regulatory bodies.
- Assist with communications and public relations, implement ongoing educational and training programs, and develop policies, protocols and tools throughout consortium and its schools.
- Manage all aspects of the consortium’s governmental affairs activities, fundraising for its Political Action Committee and related lobbying efforts.

NATIONAL COLLEGIATE ATHLETIC ASSOCIATION – Indianapolis, IN
Director of Legal Affairs and Enterprise Risk, Ethics & Compliance

2007-2013

Provided legal and compliance advice and counsel to the governing body of intercollegiate athletics, including its Senior Management Group, other NCAA chief officers, its staff members and the more than 130 committees that make up the Association’s governing structure on a wide array of issues, policies and rules related to intercollegiate athletics and higher education. Served as the chair of the NCAA’s Enterprise Risk Management Committee, and as staff liaison to the NCAA Minority Opportunities and Interests Committee.

WEST VIRGINIA UNIVERSITY – Morgantown, WV
Associate General Counsel

2003-2007

Provided a broad range of legal services to institutional clients at a leading land grant, doctoral degree granting, public research university. Duties and responsibilities included: researching, advising and training institutional clients and other members of the university community on a variety of legal issues related to higher education; drafting, negotiating and reviewing a diverse set of contracts and other such agreements for institutional clients, as well as internal policies and procedures for the university; and representing the interests of the university before federal, state and local agencies, and other such entities.

NORTEL NETWORKS INC. – Nashville, TN
Counsel, Mergers and Acquisitions

2000-2002

BINGHAM DANA LLP – Boston, MA
Associate, Business Area

1997-1999

US COURT OF APPEALS FOR THE FIRST CIRCUIT – Boston, MA
Judicial Clerk for the Honorable Levin H. Campbell, Senior Circuit Judge

1996-1997

EDUCATION

SUFFOLK UNIVERSITY’S SAWYER SCHOOL OF MANAGEMENT – Boston, MA
Master in Business Administration, 2003

Outstanding MBA Student Award for achieving highest class honors
Cumulative GPA: 4.0/4.0 (A)

GEORGETOWN UNIVERSITY LAW CENTER – Washington, DC
Juris Doctor, 1996

Dean’s List 1995-1996
3rd Year GPA: 10.5/12.0 (A-) Cumulative GPA: 9.0/12.0 (B)

YALE UNIVERSITY – New Haven, CT
Bachelor of Arts, 1993

High Honors in Political Science Major
Major GPA: 3.6/4.0 (A-) Cumulative GPA: 3.4/4.0 (B+)