

# Hillyer Agriservice Inc.

## Scouting Services Menu 2012

Call 319-631-2571 Mobile or 319-627-2367 Home

### Scouting Services:

Complete Scouting Service: \$5.60 per acre (Currently Full Call for Inquiries)

Full Season Scouting and Recommendations

Full Service Customers Receive Soil Sampling Discounts \$.50 per acre

IPM Scouting Service: \$1.00 per acre (80 acre Minimum)

Service Includes: Evaluation of specific pest problem and possible solutions  
Follow up field visit to evaluate situation or solution

Other Scouting Services: Contract Basis

### Lab Fees:

Late Spring Nitrate Tests	\$4.00
Corn Stalk Nitrate Tests	\$15.00
Basic Soil Sample	\$8.80
SCN Samples	\$15.00

### Sampling Fee:

Late Spring Nitrate Test	\$10.00 per sample
Corn Stalk Nitrate Test	\$15.00 per sample
Composite Soil Sampling	\$45.00/hour
SCN Sampling Fee	\$45.00/hour

Sample analysis for Grids and Zone Sampling are Midwest Labs S1A samples Ph, Bph, P1, P2, K, Mg, Om, Cec, Base Saturations, other tests for Micronutrients are extra. All Reports in PDF format, hard copies \$20.00 per field. An Example of Results are available on request. All results can be exported to the format you need for VRT.

2.5 Acre Grid Soil Sampling \$7.67 per acre Sales Tax on Lab Portion of Fee about 18 cents per acre

5.0 Acre Grid Soil Sampling \$5.50 per acre Sales Tax on Lab Portion of Fee about 9 cents per acre

7-10 Acre Zone Soil Sampling \$3.50 - \$3.75 per acre Sales Tax on Lab Portion of Fee about 6 cents per acre

Add Sulfur and Zinc \$1.75 per sample  
70 cents per acre on 2.5 Grids  
35 cents per acre on 5.0 Grids  
25 cents per acre on Zones

Lime & Fertilizer Costs can be more than \$100 per year for a corn soybean rotation, Your investment in a good 2.5 acre Grid sampling program is less than \$2.00 per acre for a every four year sampling program. It makes good agronomic sense to know if your investing your lime and fertilizer dollars accurately!