

PIONEER PREMIUM SEED & TREATMENTS, CROP INSURANCE, AGRONOMY SERVICES, FIELD DAYS, SEED WHEAT, SEED DELIVERY, AND PERSONAL SERVICE

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2021 PIONEER INFINITY PROGRAM

For 2021 Pioneer is continuing the three levels of the Infinity Program from last year. They are Platinum, Gold, and Silver. Benefits and qualifications for each are listed. It's not too early to start planning for 2021.

YOY= year over year PY = Prior Year



Platinum Level	Gold Level	Silver Level
QUALIFIERS	QUALIFIERS	QUALIFIERS
100% Customer OR > 10% YOY Acreage growth OR >100 YOY acres growth AND	Retain Acres (90-109%) of PY acres Payment by Dec. 3rd 2020	Invoice & Payment by Feb 26th 2021
BENEFITS	BENEFITS	BENEFITS
100% Replant Granular Insights—Direct Scouting & Pioneer Seeds App Financing: Prime -1 @ 22% or 0% @ 17% discount	75% Replant Pioneer Seeds App Financing: Prime -1 @ 17% discount	50% Replant Pioneer Seeds App Financing: Prime -1 @ 12% discount



DICAMBA APPROVED FOR OVER-THE-TOP USE IN 2021 & BEYOND

Tuesday, Oct. 27, 2020, the Environmental Protection Agency (EPA) announced it will approve three of the new dicamba formulations for over-the-top use for five years, according to EPA Administrator Andrew Wheeler. The herbicide is labeled for use in soybeans and cotton with the trait that confers tolerance to dicamba.

The specific formulations include Xtendimax VaporGrip Xtra, Engenia and Tavium. The registration starts next year (2021) and runs through 2025. The administrator said they opted for a five-year registration, which is typical for pesticides, instead of a two-year like dicamba has experienced in the past because they had more data to base this decision upon.

"EPA will register dicamba for over-the-top use on dicamba tolerant cotton and soybeans, this decision provides a five-year registration to provide certainty to growers," Wheeler says. "EPA has determined that these registrations address the concerns outlined in the June 9th Circuit Court of Appeals decision."



"All of these efforts will help ensure there are not negative impacts on other farmers' lands," Wheeler continued. "States can further restrict, but they have to work with us and file the appropriate requests with EPA. We're trying to have a national program here, we're responding to the court's concerns with a national cutoff."

Dicamba's use was hotly contested earlier this year. An appeals court vacated the product's use in early June, which was followed by an exemption for use of stocks on hand for farmers by EPA. The announcement brought confusion and brought dicamba's compliance with the Federal Insecticide, Fungicide and Rodenticide Act (FIFRA) under the microscope. EPA took those concerns into consideration while making this decision.

While this news has answered some unknowns about the future of the herbicide, there are still pending developments. For example, individual states can still act with their own restrictions.

The administration said it reviewed 65 new studies when making this decision, reviewed all literature and consulted with experts before making this decision. In approving the herbicide for use in cotton and soybeans, EPA provided the following changes to the herbicide labels. These changes, and all label instructions, must be followed for legal use:

- Downwind buffer of 240' is required and a buffer of 310' required where listed species are located.
- Over-the-top application of dicamba of soybeans prohibited

SEED PLANNING FOR 2021

We have had a number of you get with us already on estimates for orders for the 2021 crop year. Some of you would have liked to of had more of some certain hybrids this year that were limited.

This may continue to be a problem again in the future, but the early orders always seem to have a better chance at the hybrids and varieties and quantities wanted.

Please give us a call if you would like to lock in your savings by the December 3rd deadline.



DID YOU KNOW.....

⇒ You can look at plot results in your area at www.pioneer.com/yield. Go to the website and enter your zip code and then choose to view plots within 15-100 miles of your zip code. A map with orange flags on it will appear. Click on the flags to bring up the plot at that location to view the results.



Like us on Facebook at
Wildcat Agri-Services

AG RISK MANAGEMENT

Crop Insurance today offers...Lots of choices, if you want a crop insurance agent that can help you make choices from a farmers perspective contact
Steve McGinn 316-284-1935



Thank you!!!

We appreciate everyone who has participated in the plots and side by side weigh wagon comparisons this fall. The information gathered from doing these weighs benefits all of us.

**FROM ALL OF US AT
WILDCAT AGRI-SERVICES WE WANT TO
WISH EVERYONE**



HAVE SOMETHING TO SELL?

IF YOU WANT TO ADVERTISE FARM EQUIPMENT OR FARM RELATED ITEMS YOU MAY DO SO FREE OF CHARGE. DEADLINE IS THE LAST DAY OF EACH MONTH. SEND YOUR AD TO

SUSANNAH.MCGINN@PLANTPIONEER.COM

1993 JOHN DEERE 7800 7780 Hr. StarFire 3000 FS1 2600 receiver, Schaben 300 gal. saddle tanks, Call 316-371-0546

400 GAL. DEMCO SADDLE TANKS. 7R & 8R mounting brackets. \$1850 OBO 316-641-4694

WESTERN LAND ROLLER TAILWATER PUMP. 3 PHASE MOTOR 5 HP. 316-650-2678

1996 - 9500 4-WHEEL DRIVE JD COMBINE with 925 flex head, straw chopper and spreader, 3579 separator hours, new front tires, always shedded. Also available **925 rigid head & 643 corn head.** Call for information 316-796-0537 or 316-208-9468

1200 FEET OF GATED 8" PVC PIPE. 620-386-0569

MISC. ALUMINUM IRRIGATION Fittings \$25 each. Line valves \$50 each. 8 & 10 inch size. 316-284-1935

IRRIGATION GEAR HEAD 6-5 RATIO. 620-386-0569

BERKELEY 8X6 PUMP w/trailer. \$1000. 316-772-0147

PRECISION PLANTING PARTS—Call Mike for pricing on parts. 316-772-7171

WILDCAT AGRI-SERVICE'S PICKS FOR THE 2021 SEASON

We just wanted to highlight the top performers in Corn, Soybeans and Sorghum. Our thoughts are as follows:

Corn:

Full season Hybrids: PICK P1828AM, P1847AML, P1903AM, P2042AML & P2089AML

We would suggest you take a hard look at the hybrids P1828, 1903 and 1847. They showed excellent performance this past year over all other hybrids from competitors and Pioneer. We liked P1828 more on continuous corn acres. P1847 did well in most all plots and is a proven yield leader; it had excellent grain quality and handled stress very well. P2042 is a new corn that showed particularly good performance and may deserve a look. P1828 is also available in a triple stack for your continuous corn acres. P2089 is an older number that is proven in high yielding environments. P1847, P2042 and P2089 are available in our new earworm event and show great control for a potential few added bushels.

Mid-Season Hybrids: PICK P1366, P1464, P1572 and P1197

Top choices would be P1464, P1366, and P1197 in this maturity class. P1197 is proven in plots for several years. These hybrids have great results. With the addition of P1464 & P1366 we have a strong line up in this maturity. All three have proven themselves to produce yields that compare or exceed the fuller season numbers. P1185 & P1464 being the newest of these and are very impressive. P1415 & P1366 are available in triple stack. All of them fit in a wide range of soils and possess excellent grain dry down for a little quicker harvest. Take a look at P1244, P1138, & P1089 on dryland if you're looking for a fuller maturity for some better acres. P1366 and P1464 are available in our AML earworm technology and show great control for a potential few added bushels

Short Season Hybrids: PICK P0622, P0589, P1138, P0343, P0306 & P0688

P0622, and P1185 will be hybrids we would use on Limited irrigation. They do well for their maturity with a little more stress and have the flex to reach high yields when given some help from rainfall. These are now proven hybrids in this class and will be used on many acres. We will again continue to look at some of the other new hybrids and evaluate them for future years. If you have limited water or want the ability for a quicker harvest, both of these advantages make these shorter maturity hybrids very attractive.

P0589, P0688 P0622, P0343 and P0306 will carry much of the Dryland acres. Aqua Max hybrids P0306 is a shorter maturity hybrid in the dryland market. We would like to continue to split many acres between P0589, P0622 & P0688 as they are major players in dryland. We suggest you consider trying them on your dryland acres. P0622 will also be where we will lean for a double crop irrigated hybrid. P1138 has become a proven hybrid and a little fuller season for more top end potential. We have seen a trend toward better land going to this maturity and P1089, P1138, and p1244 are an excellent fit for those acres.

Soybeans:

Irrigated Beans: PICK Xtend Varieties 35A91BX, 39A45X, 39A58X & 42A96X,

Irrigated Beans: PICK Liberty Varieties 37A56L, 38A49L, & 44A37L
PICK Enlist Varieties 39T61SE, & 41T07E

We like P35A91SX 39A45x & 39A58X because they have an excellent defensive package. They possess good sudden death tolerance, cyst nematode resistance and seem to even have the ability to handle poorly drained soils. Both are widely adapted to our area and should consume a lot of acres.

We continue to use 42A96X a lot which shows pretty good sudden death tolerance. It has yielded very well in plots and has a great disease package. We will use 42A96X on many of the acres along with 42A52. P42A52X and P35A70X are also salt excluders with decent SDS tolerance. P38A98X will be used when you have an Iron Chlorosis problem as they showed the best tolerance overall under pressure and high PH ground.

Don't forget P44A72BX, P47A81SX, and P46A57BX if you are planning on needing STS for double crop.

Dryland Beans: PICK Xtend Varieties 39A58X, 42A52X, 42A96X, 47A64X, & 48A60X
PICK Liberty Varieties 41T79L, 47A76L & 44A37L
PICK Enlist Varieties 41T07E, 45t88E & 48T22E

P39A58X, 42A52X, P42A96X, and P48A60X should be in the mix on the Roundup/Xtend side. They have proven the past couple of years to be very good numbers. They have shown in our plots and breeding program a positive yield advantage over some of the older numbers. P42A96X has really stood out as an all-around yield leader and consumes a lot of acres. Overall, they really stood out in about every yield check. If you are looking for our overall pick, we like P48A60X, the other group 4's are doing equally as well. If you are looking for a group 3 bean P39A58X is the bean of choice for us on dry land.

Sorghum:

Mid Early Season

Mid Early would be 86G32 or 86P20 these hybrids are both excellent and we have a lot of confidence in them. The new 86P33 & 86Y89 also look very good. We would suggest looking at these two newer numbers. They have both shown great strides in yield.

Mid-Season

Much of the Mid-season sorghum acres are planted to 85P44. Introducing the new 85P75 may take some acres away from it going forward. These hybrids are very proven performers and cover a significant number of acres between them. If you don't mind yellow Milo plant 85Y40 it is keeping up or outperforming these other two hybrids. 85P44 however has performed very well, has great sooty stripe tolerance and better than average Aphid tolerance and should be strongly considered.

Full Season

In the full season segment 84P72 for better dryland ground and irrigation is still as good as anything out there. Also 84P68 has been right there with it for all other soil types and possesses better head exertion, and our best rating on Sugarcane Aphids resistance and good drought tolerance during dryer times.

2020-21 TruChoice Offer
MORE CHOICES. MORE SAVINGS.



Now there is a better way to buy your Pioneer® brand products and Corteva Agriscience™ crop protection products with the TruChoice® offer.



SEED SAVINGS	EARN these savings off the total value of Pioneer® brand products invoiced	
	TruChoice® prepay amount	Pioneer® brand product savings
	>\$50,000 prepay	3% seed savings
	>\$25,000 prepay	2% seed savings
	>\$7,500 prepay	1% seed savings

PLUS

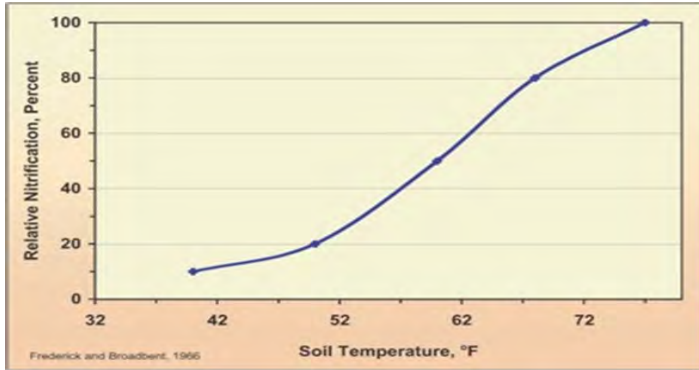
CORTEVA™ CASH		EARN Corteva™ Cash equal to 2% of the total value of Pioneer products invoiced.
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PLUS

CROP PROTECTION SAVINGS				
	Earn	Products		Qualification
Prepay Savings	10% Cash or 5% Credit Savings applied upfront to retail invoice	Participating products		Fund or Finance by Jan. 15, 2021 for 10% Cash/5% Credit Savings
				Fund or Finance by Feb. 26, 2021 for 5% Cash/3% Credit Savings
+				
Select Savings	\$1.17/acre	DuPont™ Approach® fungicide	6 fl oz/A	Purchase by Jul. 15, 2021
	\$1.30/acre	DuPont™ Approach® Prima fungicide	6.8 fl oz/A	Purchase by Jul. 15, 2021
	\$1.25/acre	DuPont™ Afforia® herbicide	2.5 oz/A	Purchase by Sep. 30, 2021
	\$2.00/acre	Sonic® herbicide	5 oz/A	Purchase by Sep. 30, 2021
	\$6/LB	Transform® WG insecticide		Purchase by Sep. 30, 2021
+				
Enlist Ahead™	\$1.00/acre Corteva™ Cash	Enlist™ brand herbicides		Match with Pioneer® brand Enlist E3® soybean seed purchase
	\$1.00/acre Corteva Cash	Enlist brand herbicides		Match with participating soybean herbicides
	\$0.50/acre Corteva Cash	Enlist brand herbicides		Every Enlist brand application

FALL N APPLICATION

The next two weeks look like soil temperatures should continue to trend downwards. We wanted to provide a few pieces on fall anhy-drous applications, since many farmers get antsy now that the calendar says November.



With anhydrous applications in the fall, we always stress the need for soil temperatures at or below 50 degrees at the 4” depth or less with a long-term cooling trend.

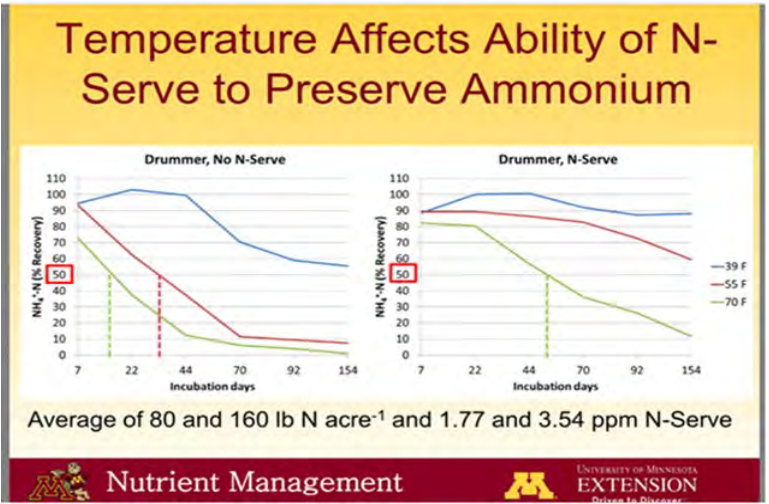
We advocate 50-degree soil temperatures because the microbial activity that converts ammonium (NH4+) into nitrate (NO3-, leacha-ble form of N) substantially decreases below 50. This chart de-picts the speed of that conversion by soil temperature:

Products such as N-Serve (nitrapyrin) slow the conversion of am-monium to nitrate by slowing down the nitrosomonas bacteria that convert it. We always have folks that question the effectiveness of N-Serve and whether it is worth the cost. I always like to use this

graph from the University of MN. It shows the ability of N-Serve to preserve ammonium at various soil temperatures (no N-Serve graph is on the left and with N-Serve is on the right).

The graph below shows that N-Serve slows the nitrification process of ammonium to nitrate regardless of soil temperature, and it also shows that the preservation is dramatically longer at 55 degrees. Bottom-line, N-Serve is proven to do what it says it does (unlike many of the other things on the market), and it is a sound practice with fall anhydrous applications.

To learn more about N-Serve you can watch this video:
<https://youtu.be/pcQ1CF5xjFQ>



Fund a TruChoice® prepay account and save on your Pioneer® brand seed

CORN

Earn an additional \$4-\$9 per corn acre

Corteva™ Cash	Seed Savings	Corteva Cash + Seed Savings	Corn Seed - Average Adjusted Gross Cost/ Unit				
			\$325	\$350	\$375	\$400	\$425
2%	1% Level	3%	\$4.14	\$4.46	\$4.78	\$5.10	\$5.42
2%	2% Level	4%	\$5.53	\$5.95	\$6.38	\$6.80	\$7.23
2%	3% Level	5%	\$6.91	\$7.44	\$7.97	\$8.50	\$9.03
Per Acre: Corn Seed and CP Savings							

PLUS earn an additional 5%-10% on Corteva Agriscience™ brand crop protection (CP) products with TruChoice® prepay savings

Corn Savings Example

Corn Acres	Fund CP Prepay	Save/ Acre with CP Prepay	Seed Savings	CP Savings	Total Savings
110	\$7,500	\$13.50	\$160	\$1,315	\$1,475
365	\$25,000	\$15.00	\$1,080	\$4,370	\$5,450
730	\$50,000	\$16.50	\$3,260	\$8,740	\$12,000

Pay Your Bills Online

Did you know that you can pay your Pioneer account online? Avoid last minute payment worries, reduce the risk of incurring late payment penalties, and there are no services fees for this. Visit www.pioneer.com/us and click "Log-in/Sign-Up" in the upper right corner.

Select "Register Now" then complete the information needed. Your Business Partner ID can be found on any Pioneer invoice. Once registered then click on "Make a Payment" and follow the steps to set up your automatic payment. Deferred payment loans can also be set up for payment this same way.

For Pioneer Accounts:
877.746.6337 Option 2

For Deferred Payment Loans:
800.248.4030 Option 1

For Crop Protection Accounts:
888.747.8047



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ORDER AND PAY FOR YOUR 2021 PIONEER SEED ORDER BY **DECEMBER 3RD** TO RECEIVE THE BEST DISCOUNTS OF THE YEAR!

This month's topic is **How We Test For Brittle Snap: Research Ride**
Along | York, NE type this into the search bar and it will show up for you. More videos can be seen @ Pioneer Seeds.

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Wildcat Agri-Services Website is Under Construction

We are working on our Wildcat Agri-Services Website where you will be able to go and find helpful tips, information on Pioneer seed and wheat seed, past newsletters, and "How To" information such as setting up an online Pioneer account. Keep watching for more information to come on when the site will be up and running.

Updated Wildcat Agri-Services Text Messaging

We have changed how we send out text messages to everyone. These messages will be coming from phone number **316-751-5642**. Please save this number as your contact for Wildcat Agri-Services text messages.

Utilizing this new program gives us the ability to send to you reminders about deadlines, upcoming meetings & events, payment due dates, return deadlines, plot results, etc. These messages will be continue to be short and helpful.

You will now be able to reply to these text messages at any time and we will respond to you in a timely manner. We hope everyone will continue to opt in to receive these messages.

DON'T FORGET DECEMBER 1ST IS DEFERRED PAYMENT DEADLINE

You will be receiving your final statement and payment coupon soon from Pioneer. No further statements will be sent to you. In *L'i yài* *Uəə* you will receive a Payment Reminder o

If you wish to pay off your loan prior to the due date of December 1st you will need to call **1-800-248-4030 opt 1** for your current payoff amount.