Over a decade ago, a group of students at The University of Texas at Austin launched 3 Day Startup (3DS) to create a new way for universities to promote their students’ entrepreneurial concepts. Since then, more than 16,000 students in 35 countries have participated in 3DS programs, and 142 companies have been launched by our alumni, who have raised $208 million to date.

Our current annual budget of $700K supports 6+ staff producing more than 45 immersive hands-on entrepreneurship education programs annually. Our 7-person Board of Directors includes veterans of our program and the startup environment, working in contexts that reflect relevant trends to enhance their stewardship and leadership.

As we begin the next chapter of 3 Day Startup, we are celebrating these successes, and we remain committed to our principles of innovation, intensity, and market growth while we navigate a new set of priorities and opportunities. With the leadership of our next CEO, we look forward to leveraging changing technology to stay current with (and ahead of) global movements and trends.

Our next iteration will include expanding and updating our programming, partnerships, and revenue model to best serve budding entrepreneurs in new contexts. We expect great opportunities for entrepreneurial problem-solving as the world emerges from pandemic, and our new CEO will shape not only our organization’s future, but the way that business, startup, and innovation interact worldwide.

Position Overview

The CEO is our chief visionary, strategist, and voice. We are looking for a leader who can pivot comfortably between data analysis and team building, between cultivating partnerships and advocating for 3DS’ mission, vision, and work.
We expect our next CEO to be **emotionally intelligent and approachable**. An ideal candidate will be able to **demonstrate entrepreneurial experience**, including successful development of an earned revenue stream. The next CEO need not be an expert in all things on day one, but should have experience fundraising or managing fundraising in a nonprofit setting.

The CEO should be **action-oriented, motivated, and motivating**. We are on the brink of big decisions and expect our CEO to be able to inspire people to think, act, and lead. We seek an advocate for 3DS’ mission and vision who can **identify and manage risks, connect and develop internal and external champions**, and **sustain an inclusive and respectful team**.

### Primary Responsibilities

The CEO steers and stewards the work of our talented staff and board. The CEO ensures that our values, mission, and viability are at the forefront of all decisions and increases our impact through respectful and engaging dialogue with partners.

As such, primary facets of the CEO’s role include:

**Chief Strategy Officer**
- Understand and track global movements and trends
- Practice and welcome innovation at all levels of our work
- Explore new revenue streams outside of our standard entrepreneurship and exchange programs

**Chief Motivation Officer**
- Demonstrate commitment and enthusiasm for our mission, vision, and work
- Welcome all voices in problem-solving and organizational development, encouraging staff to pilot and pursue ideas that support the 3DS mission
- Model empathy, energy, and optimism

**Chief Navigation Officer**
- Expand partnerships with other nonprofits, universities, and investors
- Attract essential decision-makers and influencers to support 3DS’ work
- Gather critical data about startup’s success factors, market dynamics, and advances in various sectors to inform our work

**Chief Sustainability Officer**
- Continuously review metrics to improve programs and demonstrate impact
- Build revenue streams that add value to our mission and bottom line (and sunset those that do not)
- Responsibly steward 3DS’ resources of all types—including financial, data, team, and intellectual property
Essential Qualifications

At 3DS, the nonprofit, business, and education communities intersect and blend. We can dream of a polymath jack of all trades, but more importantly, we are looking for a smart and enthusiastic learner who can work, lead, and guide across these disciplines.

We are looking for a leader who…

• Seeks and incorporates ideas from across the org chart and across sectors
• Manages from within, around, and for a team of smart, dedicated people
• Has experience working within entrepreneurship and startups
• Identifies and manages risk with a calming energy
• Navigates new technology comfortably
• Nimbly and respectfully addresses the nuances of the nonprofit, business, and education sectors
• Has experience leading or managing fundraising in a nonprofit context
• Values data and can seek the most effective metrics for key activities
• Is approachable and optimistic, seeking sustainable solutions
• Engages in productive dialogue and challenges ideas respectfully
• Will serve as the backbone, heart, and voice of 3DS with confidence and integrity
• Builds and adjusts business models for changing environments
• Has been involved in the nonprofit community in a significant way—staff, board, volunteer, or donor
• Inspires others to join in our work as partners, investors, and champions
• Speaks passionately about our work as an ambassador and assembler
• Will build and guide 3DS’ vision and strategy

Application Process

We are accepting applications online at https://bit.ly/apply3DS and look forward to learning about your interest in this position. Please be prepared to upload a PDF version of your resume and a cover letter on this site.

Please submit your interest and materials before May 26, 2020. We encourage you to apply earlier than that date, as we will review candidates’ materials in the interim.

3 Day Startup is located in Austin, Texas. We are all working remotely right now, and we support a combination of working remotely and at our office downtown at Capital Factory. We are committed to diversity, inclusion, and equity and look forward to learning about your interest in this role.