

## Spaisa Capital - Income for Q2FY19 at ₹1,274 Lakhs (up 41% q-o-q and 205% y-o-y)

### Financial Highlights:

#### For the period ended September 30, 2018 (Q2FY19/6MFY19)

- Total income stood at ₹1,274 Lakhs for the quarter, up 41% q-o-q, and ₹2,180 Lakhs for the half year
- Net loss stood at ₹707 Lakhs for the quarter, up 26% q-o-q, and ₹1,271 Lakhs for the half year

#### Summary: Quarter ended September 30, 2018(Standalone)

| ₹Lakhs                   | Quarter ended<br>September 30, 2018 | Quarter ended<br>June 30, 2018 | Q-O-Q | Quarter ended<br>September 30, 2017 | Y-O-Y |
|--------------------------|-------------------------------------|--------------------------------|-------|-------------------------------------|-------|
| Income                   | 1,273.8                             | 906.2                          | 41%   | 417.6                               | 205%  |
| Profit/(Loss) before Tax | (959.4)                             | (750.2)                        | 28%   | (770.7)                             | 25%   |
| Profit/(Loss) after Tax  | (707.3)                             | (563.8)                        | 26%   | (549.8)                             | 29%   |

#### Summary: Six months ended September 30, 2018(Standalone)

| ₹Lakhs                   | Six-months ended<br>September 30, 2018 | Six-months ended<br>September 30, 2017 | Y-O-Y |
|--------------------------|----------------------------------------|----------------------------------------|-------|
| Income                   | 2,180.0                                | 642.5                                  | 239%  |
| Profit/(Loss) before Tax | (1,709.6)                              | (1,459.7)                              | 17%   |
| Profit/(Loss) after Tax  | (1,271.1)                              | (1,166.0)                              | 9%    |

Mr.Prakarsh Gagdani, Whole-Time Director and CEO, Spaisa Capital Ltd., commented on the financial results:

“We saw a strong quarter with a 41% growth in revenues, despite continuing global and domestic economic challenges, stemming from a higher growth in client acquisitions. We achieved an overall market share of 1% in terms of daily total turnover in the quarter and our digitisation drive remains robust.”



## Business Highlights

- **Turnover**  
The average daily cash turnover grew by 54% over the last quarter against an overall exchange cash turnover growth of 11% q-o-q. The average daily total turnover was up 61% q-o-q whereas exchange total turnover was up 28% q-o-q.
- **Market Share**  
We achieved an average daily market share of 1% in terms of total turnover, and an average daily cash market share of 1.5% during the quarter.
- **Digital initiatives**  
The 5paisa Mobile App has over 18,00,000 downloads till date with a sustained 4 Star rating on Playstore.
- **Customers**  
Our client acquisitions have been growing at a swift pace, we have a large proportion of clients from tier II/III cities, and a majority trade through our mobile app.

## Rights Issue Update

The Board, at its Meetings held on July 17, 2018 and September 12, 2018, approved the proposal of issue of equity shares by way of a Rights Issue ("Issue") to the existing shareholders of the Company in the ratio of 1 equity share of Rs 10 each for every 1 equity share of Rs 10 each held in the Company at a premium of Rs 70 per share i.e. issue price of Rs 80 each aggregating to Rs 101.9 Cr in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, and the record date for determining the entitlement will be announced in due course, subject to receipt of relevant approvals from regulatory authorities, as may be required. Further, the Company has filed the Draft Letter of Offer with SEBI, NSE and BSE on September 17, 2018. The Company has received the in-principle approval from NSE and is awaiting the observation letter/in-principle approval from SEBI and BSE, respectively.



## **About 5paise Capital**

5paise Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paise Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behaviour, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. The results for the period ended September 30, 2018, are available on our website <https://www.5paise.com/>*

### **Investor Relations**

**5paise Capital Limited**

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