

October 18, 2023

To,

The Manager,
Listing Department,

The Manager,
Listing Department,

BSE Limited, The National Stock Exchange of India Ltd., Phiroze Jeejeebhoy Tower, Exchange Plaza, 5th Floor, Plot C/1, G Block,

Dalal Street, Bandra - Kurla Complex, Bandra (E),

Mumbai - 400001 Mumbai - 400051.
Tel No.: 22721233 Tel No.: 2659 8235
BSE Scrip Code: 540776 NSE Symbol: 5PAISA

Dear Sir/Madam,

<u>Sub: Press Release on the Unaudited Financial Results (Standalone & Consolidated) for the quarter and half-year ended September 30, 2023.</u>

We enclose herewith the press release on the Unaudited Financial Results (Standalone & Consolidated) for the guarter and half-year ended September 30, 2023.

We request you to kindly take the same on record.

Thanking You, Yours faithfully,

For 5paisa Capital Limited

Namita Godbole
Company Secretary& Compliance Officer
ICSI Membership No.: A21056

Email ID: csteam@5paisa.com

Enclosed: A/a

5paisa Capital Limited Press Release October 18, 2023 For immediate publication



5Paisa Capital Q2FY24 Results update

Q2FY24 Consolidated income at Rs. 96.9 Crore, up 21% y-o-y and for H1FY24 at Rs. 181.6 Crore, up 11% y-o-y

Q2FY24 Consolidated profit after tax at Rs. 19.0 Crore, up 77% y-o-y and for H1FY24 at Rs. 33.7 Crore, up 86% y-o-y

Financial Highlights:

Summary: Quarter ended September 30, 2023 (Consolidated results as per IND AS)

| Rs. Crore | Quarter ended September 30, 2023 | Quarter ended June 30, 2023 | Q-o-Q | Quarter ended September 30, 2022 | Y-o-Y |
|----------------------------|-------------------------------------|--------------------------------|-------|-------------------------------------|-------|
| Income | 96.9 | 84.6 | 15% | 80.2 | 21% |
| Profit before tax | 24.9 | 19.5 | 28% | 14.1 | 77% |
| Profit after tax | 19.0 | 14.5 | 32% | 10.7 | 77% |
| Total Comprehensive Income | 19.1 | 14.5 | 31% | 10.7 | 78% |

Summary: Half year ended September 30, 2023 (Consolidated results as per IND AS)

| Rs. Crore | Half year ended September 30, 2023 | Half year ended September 30, 2022 | Y-o-Y |
|----------------------------|---------------------------------------|---------------------------------------|-------|
| Income | 181.6 | 164.3 | 11% |
| Profit before tax | 44.5 | 24.2 | 84% |
| Profit after tax | 33.7 | 18.1 | 86% |
| Total Comprehensive Income | 33.7 | 18.0 | 87% |

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Narayan Gangadhar, CEO, 5paisa Capital Ltd., commented on the financial results:

"Q2FY24 has been a milestone quarter for the entire broking industry with 9Mn+ demat accounts added across India (growth of 51% from Q1FY24). We are entering an era where investing in stocks is attracting many young investors. We are glad to report strong growth in our retail ADTO segment and our overall ADTO for Q2FY24 stands at ₹3.62 trillion (27% growth on Q-o-Q), along with improvement in market share from 3.13% to 3.23%. We have acquired 1.35 Lakh customers in this quarter (25% growth on Q-o-Q). With all our efforts focused on quality acquisition and improving cost efficiency, we have succeeded in achieving the highest ever revenue of Rs 96.9 Cr (growth of 15% on Q-o-Q and 21% on Y-o-Y), quarter profit in Q2FY24 of Rs 19.1 Cr (growth of 31% on Q-o-Q and 78% on Y-o-Y) along with highest PAT margins of 20% in this quarter. We will continue to work towards product development, investment in technology & customer experience for providing the best investment and trading platform and are confident that the same will accelerate our revenues in the coming year."

Business Highlights

We on-boarded 1.35 lakh new clients during the quarter, taking the total number of registered customers to 3.7 Mn. The 5paisa Mobile App had more than 16.5 Mn downloads at the end of the quarter with a 4.3 Star rating on Playstore. At consolidated level, total income has grown by 21% y-o-y while the operating expenses increased by 9% y-o-y, resulting in total comprehensive income of Rs. 19.1 Cr for the quarter with a growth of 78% y-o-y.

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About 5paisa Capital

5paisa Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paisa Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behavior, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, artificial-intelligence powered robo-advisory platform, and the paperless account opening process.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website https://www.5paisa.com/.

Veenashree Samani Investor Relations

5paisa Capital Limited

Email: ir@5paisa.com

Sourav Mishra

Media Relations

5paisa Capital Limited

Email: sourav.mishra@iifl.com