



## INSTANT CONVERSATION STARTER

Unmistakable. Unmissable. With a new grille as well as a new front and rear bumper design, new headlamps and optional LED lighting, the new FABIA will announce your arrival at every corner.

#### **EXTERIOR DESIGN**

The new FABIA radiates a fresh, elegant style with a newly designed exterior that emphasises its crystalline design language. The headlamps, grille and front bumper form a harmonic whole, while the edgy contours add personality to the car.





#### WAGON VERSION

If you want to be prepared for everything that life throws at you, look no further than the new FABIA Wagon.



### LED HEADLIGHTS AND FRONT FOG LIGHTS<sup>±</sup>

ŠKODA's crystalline design language truly influences the car's lighting. Headlamps and fog lamps are angular. Moreover, the headlamps include integrated crystalline decorative features.

± Available with optional Vision pack



#### PANORAMIC ROOF\*

The attractiveness of the car can be highlighted with the panoramic glass roof, which stretches all the way from the windscreen to the roof spoiler and brings you the feeling of freedom and even more space.



#### LED TAIL LIGHTS<sup>±</sup>

The new FABIA's lighting signature is remarkable. The rear lights penetrate into the side, thus also illuminating the profile. The reflectors integrated in the rear bumper improve the visibility of the car.

<sup>\*</sup>Optional extra.

<sup>±</sup> Available with optional Vision pack

## **INTERIOR DESIGN**



STYLE AND FUNCTIONALITY

Stylish details are accompanied with perfect functionality. The dashboard with a newly designed instrument panel is arranged practically so you can get oriented quickly and easily behind the steering wheel.

The FABIA's New dashboard décors, upholstery options and other refinements ensure you stay comfortable while staying in control.

#### STEERING WHEEL

The multifunctional leather steering wheel enables you to control the radio and phone.



#### CLIMATRONIC AIR CONDITIONING<sup>△</sup>

The electronic air conditioning will ensure maximum comfort all year round and, thanks to the humidity sensor, will even deal with a steamed-up windscreen.







#### **AMUNDSEN\***

The Amundsen navigation system, controlled via a 6.5" touch-screen display.

#### **SWING PLUS RADIO**

The Swing Plus Radio with 6.5" colour touch-screen display besides radio function, USB and SD card slots. The ŠKODA Surround System comes with Swing Plus radio as standard.



#### **REAR-VIEW CAMERA**

Standard across all models, the Rear View Camera gives a clear view of objects usually out of sight allowing the driver to manoeuvre with added confidence and safety.

#### SMARTLINK^^

Your car and smartphone are now in perfect sync. The SmartLink system delivers a seamless connection between your car and selected apps from your smartphone using, Apple CarPlay® and Android Auto<sup>TM</sup> interfaces. Whether you want to select and listen to music on your smartphone or receive turn-by-turn directions, selected apps are mirrored can be controlled via the FABIA infotainment unit.

- ^^SmartLink is compatible for selected apps with the latest smartphone versions of iOS and Android, active data service, and connection cable (sold separately).
- $\Diamond$  Safety technologies are designed to assist the driver, but should not be used as a substitute for safe driving practices.
- \* Optional Extra.

## BE A GENIUS, OR FIND SOME IN EVERY CORNER

A place for everything and everything in its place. The new FABIA is loaded with Simply Clever features that pop up all around the car, providing even more practicality.





#### **CENTRE ARMREST<sup>†</sup>**

Included in the Sports Pack, the front armrest contains a storage compartment for small items to be housed.

#### LED FLASHLIGHT

A practical removable LED flashlight (exclusively for the wagon version) can be found in the boot. It recharges automatically while the engine is running.



MULTIMEDIA DEVICE HOLDER

Situated within centre cup holders, the multimedia bracket safely houses your device, such as a smartphone and your key will fit perfectly if you have a KESSY key.



**UMBRELLA UNDER FRONT PASSENGER SEAT** 

Just underneath the passenger seat is a hidden umbrella, which is useful for rainy days.



**BOTTLE HOLDERS** 

The storage compartments in both rear doors can hold a 0.5-I bottle (see photo), while the front doors can hold a 1.5-I bottle.

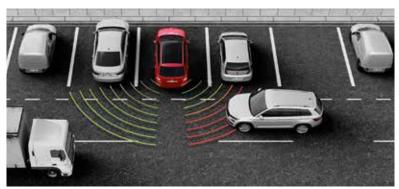
## PUT EXTRA EYES ON THE ROAD

Travelling is safer with an alert co-driver. Hence the new FABIA comes with plenty of assistance allowing you to react to any situation promptly.

#### FRONT ASSIST WITH CITY EMERGENCY BRAKE®

Standard across the FABIA range, this assistant system is designed to monitor the distance from the vehicle ahead, including automatic deceleration and braking. Front Assist uses the radar device in the front bumper.





#### REAR TRAFFIC ALERT<sup>0±</sup>

All clear in the rear. This assistant, helps you reverse safely from a parking space during poor visibility.

#### ADAPTIVE CRUISE CONTROL (ACC)<sup>◊Δ</sup>

ACC uses radar device in the front bumper. This assistant system maintains a safe distance from vehicles in front of you.





#### **BLIND SPOT DETECTION®**

Blind Spot Detection monitors the blind areas behind and beside the car. Based on the distance and speed of the surrounding vehicles, it decides whether or not it should warn the driver.

- \$\psi\$Safety technologies are designed to assist the driver, but should not be used as a substitute for safe driving practices.
- **±** Available with optional Vision Pack.
- Δ Available with Premium Sports Pack.

## **SAFETY**

Outstanding attention to design and detail means you benefit from not only sophistication, but exceptional levels of safety for you and your loved ones. In addition to the essential prerequisites of safety such as the exceptionally strong body and excellent driving characteristics of the vehicle, the FABIA offers six airbags as standard across all models.



#### **CURTAIN AIRBAGS**

Head airbags create a wall protecting the front and rear occupants against head injury.



#### FRONT DRIVER AND PASSENGER AIRBAGS

While the driver airbag is enclosed in the steering wheel, the passenger airbag is located in the dashboard.



#### FRONT SIDE AIRBAGS

These two airbags protect the pelvis and chest of the driver and front seat passenger in the event of a side collision.

## Performance

## POWER FRIENDLY, WALLET FRIENDLY

All new FABIA engine offers agility as well as economy.

#### **TRANSMISSION**

Depending on the engine version, the car can be equipped with a manual transmission or an automatic DSG (Direct Shift Gearbox).



### KEYLESS ENTRY,START AND EXIT SYSTEM (KESSY)<sup>∆</sup>

The car can be equipped with KESSY allows the driver to lock and unlock the car, and start and stop the engine, without having to insert or even handle the key.



#### **ENGINE**

The FABIA is offered with two Volkswagen Group turbocharged petrol engines - 70TSI and 81TSI - variants that are lighter and more fuel efficient than previous generations.

The FABIA 70TSI is complemented with a 5-speed manual; whilst the 81TSI is equipped with a 7-speed DSG automatic gearbox which uses two clutches and two sets of gears to preselect your next gear while you're still driving in your current gear. Used in nearly all high-end sports cars, DSG dual-clutch technology is trusted by the world's leading car manufacturers.



We respect the individual needs and requirements of all our customers and we do our best to accommodate them. That is precisely why we have left one of the most important aspects - how your car looks - entirely up to you and your imagination.

The new ŠKODA FABIA is available in many colour combinations. The optional Colour Concept for Hatch adds a black roof, black A-pillars, black side-mirror housing, and 16" Vigo black alloy wheels.









# Monte Carlo

## WIN BIG ON **EVERY OUTING**

Whether it's a street party or retail therapy, the dynamic design and stylish black details of the FABIA MONTE CARLO make it your perfect go-to accomplice.



°Leather appointed seat upholstery have a combination of genuine and artificial leather, but are not wholly leather.

#### INTERIOR DESIGN

The Monte Carlo version features sports steering wheel in black perforated leather<sup>o</sup>, sports front seats, upholstery in a combination of red/black fabric. It has a carbon look dash giving it an interior to match the sporty outside of the car.



#### **EXTERIOR DESIGN**

The specific features in a black design include the external side-view mirror caps, front grille frame, front bumper spoiler, plastic door sill covers, roof spoiler and rear diffuser.





## **WHEELS**

15" DENTRO steel wheels (Standard of FABIA Manual)



15" COSTA steel wheels (Standard on FABIA Auto)



17" SAVIO alloy wheels<sup>†∆</sup>



16" VIGO black alloy wheel (Standard with Colour Concept)



17" TORINO black alloy wheels (Standard on MONTE CARLO)



 $\dagger$ Available with optional Sports Pack.  $\Delta$  Available with optional Premium Sports Pack.

## **UPHOLSTERY**





## **FABIA COLOURS**



**CANDY WHITE** 



**CORRIDA RED** 



**QUARTZ GREY METALLIC** 



**RACE BLUE METALLIC** 



MAGIC BLACK METALLIC



CANDY WHITE WITH BLACK COLOUR CONCEPT<sup>5</sup>



RALLY GREEN WITH BLACK COLOUR CONCEPT 5

### **FABIA MONTE CARLO COLOURS**



**CANDY WHITE** 



STEEL GREY



**CORRIDA RED** 



**QUARTZ GREY METALLIC** 



RACE BLUE METALLIC



MAGIC BLACK METALLIC

Please note that Metallic and Pearl Effect paint are optional at extra cost. The print process does not allow for exact reproduction of the exterior or the upholstery colours. Please contact your ŠKODA Dealer for further information on colours and upholstery combinations.

∑ Only available in combination with optional Sports Pack or optional Premium Sports Pack.

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FABIA MODEL EQUIPMENT	FABIA	FABIA MONTE CARLO
SAFETY AND SECURITY		
Front Assist with City Emergency Brake <sup>o</sup>	•	•
Electronic Stability Control (ESC) (incl. Hill Hold Control)	•	•
Anti-lock Braking System (ABS)	•	•
Anti-Slip Regulation (ASR)	•	•
Electronic Differential Lock (XDS+)	•	•
Multi-Collision Brake	•	•
Driver and front passenger airbags	•	•
Driver and front passenger side airbags	•	•
Curtain airbags - front and rear	•	•
Emergency fuel supply cut-off	•	•
Automatic flashing brake lights activated in emergency braking situation	•	•
Electronic engine immobiliser	•	•
Tyre pressure monitoring system	•	•
Height - adjustable three-point front seat belts with pretensioners; three-point rear seatbelts	•	•
Height - adjustable front headrests with WOKS (whiplash optimised head restraints)	•	•
Height - adjustable rear headrests	•	•
ISOFIX child seat anchorage pints, outer rear seats	•	•
Front fog lights	Α	•
Rear fog light	•	•
Front LED daytime running lights	•	•
Seat Belt Reminder (Front and rear seats)	•	•

lacktriangledown standard lacktriangledown option lacktriangledown not offered lacktriangledown A available in optional package

Safety technologies are designed to assist the driver, but should not be used as a substitute for safe driving practices.

FABIA MODEL EQUIPMENT	FABIA	FABIA MONTE CARLO
FUNCTION AND STORAGE		
Green Tech ~ - Start/stop system and brake energy recuperation	•	•
8-spoke multi-functional leather steering wheel including radio and telephone controls; height and reach adjustable	•	
Flat bottom sports 3-spoke multi-functional leather steering wheel with red stitching including radio and telephone controls; height and reach djustable	_	•
Multi-function trip computer with high resolution display including trip time, trip length, average and current speed, average and current fuel consumption, range, oil temperature and outside	•	•
Temperature indicator, vehicle status, audio and telephone	•	•
Simply Clever package (net system in boot, flexible storage compartment in luggage compartment, holder for multimedia devices and waste bin n door panel)	•	•
Front and rear carpet floor mats	•	•
Door-open indicator	•	•
Sunglasses storage (not offered with optional Panoramic glass roof)	•	•
lluminated glove box	•	•
Centre console with 12V socket, cup holder and storage space	•	•
Front armrest with storage compartment	Α	•
Holder for 0.5l bottle in storage compartments on rear doors	•	•
Holder for 1.5I bottle in storage compartments on front doors	•	•
nterior illumination on all doors	•	•
Split folding rear seat backrest (60/40)	•	•
Rear storage pockets on front seats	•	•
icket holder on A pillar	•	•
Front Aero wipers with wash/wipe function	•	•
Rear wiper with wash/wipe function	•	•
Push-Push – opening of the tank lid with electric release (through the central locking)	•	•
Spare Wheel (Speed Limited)	•	•
leated rear window	•	•
llumination of luggage compartment	•	•
Anchor points in luggage compartment	•	•
Soft touch -electro-mechanic opening of the luggage compartment	•	•
Rolling cover of luggage compartment (Wagon only)	•	•
Silver roof rails (Wagon only)	•	_
Black roof rails (Wagon only)	_	•
Storage box in luggage compartment (left-hand side)	•	•
Storage compartments in front door panels	•	•
Storage pockets on rear and inner sides of front seats	•	•

<sup>●</sup> standard ○ option — not offered

<sup>&</sup>quot;The Green Tech - Start/Stop system is designed to reduce fuel consumption and CO<sub>2</sub> emissions. It achieves this by automatically switching off the engine while the vehicle is stationary and then starting it again automatically when the driver wants to drive off. There are certain operating conditions where the Start/Stop system is deactivated (e.g. during engine warm-up), please refer to the owner's manual for full operating information.

FABIA MODEL EQUIPMENT	FABIA	FABIA MONTE CARLO
COMFORT AND CONVENIENCE		
Rear View Camera <sup>o</sup>	•	•
Touch screen 6.5" Swing Plus radio with MP3 player including Bluetooth® audio and streaming, USB and SD card slot	•	•
Touch screen 6.5" Amundsen Sat Nav radio with MP3 player including Bluetooth® audio and streaming, USB and SD card slot	0	0
SKODA Surround Sound - Developed with Arkamys® (6 speakers)	•	•
SmartLink^^ Smartphone connectivity including Apple CarPlay® and Android Auto™	•	•
Comfort Bluetooth® phone connection	•	•
Air conditioning	•	•
Cruise control with speed limiter <sup>o</sup>	0	•
2 front reading lights	•	•
Remote central locking (2 foldable keys)	•	•
Driver's and passenger's side vanity mirrors in sun visor	•	•
Electrically adjustable and heatable door mirrors	•	•
Power front and rear windows	•	•
Height-adjustable driver seat	•	•
Panoramic glass roof	0	0
Privacy Glass (SunSet)	А	•
Jmbrella (under the front passenger seat)	•	•
DESIGN		
Steel wheels 6J x 15"	•	_
Forino black alloy wheels 7J x 17"	_	•
ntegrated indicators on side mirrors	•	•
Small leather <sup>o</sup> package (3-spoke multi-functional leather steering wheel for radio and telephone with chromed decorative elements, hand brake handle, gear lever handle)	•	•
Chrome Package (gear stick knob, interior air ventilation grilles, framed vents, locking button of hand brake)	•	•
Brushed silver décor stripe on dashboard	•	_
Chromed front grille frame	•	_
Carbon décor stripe on dashboard	_	•
Black side mirrors and front grille frame	_	•
lat bottom Sports steering wheel with red stitching and sports pedals	_	•
Sports seats (Monte Carlo design)	_	•
Monte Carlo design package ( "Monte Carlo" logo on B-pillar, black side skirts, black diffusor on rear bumper, front door sill plates with Monte Carlo" logo)	_	•

<sup>●</sup> standard ○ option ─ not offered A available in optional package

^^SmartLink is compatible for selected apps with the latest smartphone versions of iOS and Android, active data, and connection cable (sold separately).

°Safety technologies are designed to assist the driver, but should not be used as a substitute for safe driving practices.

° Leather appointed seat upholstery have a combination of genuine and artificial leather, but are not wholly leather.

FABIA OPTIONAL PACKAGES	FABIA	FABIA MONTE CARLO
SPORTS PACK		
7J×17" Savio Alloy wheels (upgrade from 15" steel wheel) - without Colour Concept or 16" Vigo Black Alloy wheels, black roof, side mirror caps, A-pillar - with Colour Concept	P	
Sports suspension	P	
Rear parking sensors <sup>o</sup>	P	
Flat bottom Sports steering wheel	P	
Privacy Glass (SunSet)	P	
Front centre armrest	P	
Cruise Control and Speedlimiter <sup>⋄</sup>	P	
PREMIUM SPORTS PACK		
Sports Pack [as listed above]	P	
Adaptive Cruise Control <sup>o</sup>	P	
Advanced keyless entry incl. smart start (KESSY) & Alarm	P	
Climatronic air-conditioning	P	
Fatigue detection <sup>o</sup>	P	
DAB+ (digital audio broadcasting)	P	
Rear double USB port	P	
TECH PACK	_	
Advanced keyless entry incl. smart start (KESSY) & Alarm		P
Rear parking sensors <sup>◊</sup>		P
Adaptive Cruise Control <sup>o</sup> (upgrade from Cruise Control)		P
Climatronic air-conditioning		P
Fatigue detection <sup>o</sup>		P
DAB+ (digital audio broadcasting)		P
Rear double USB port		P
VISION PACK		
Full LED headlights with Adaptive Frontlight System	P	Р
Side Assist - Blind Spot Detection <sup>o</sup>	P	P
Rear Traffic Alert <sup>6</sup>	P	Р
LED tail lights	P	•
Light Assist and Rain Sensing Wipers	P	P
Front Fog lights	P	•
Auto - dimming rear view mirror	P	Р

<sup>●</sup> standard ○ option — not offered P included in the package

<sup>°</sup>Safety technologies are designed to assist the driver, but should not be used as a substitute for safe driving practices.

TECHNICAL SPECIFICATIONS FABIA	FABIA Man Hatch (Wagon)	FABIA Auto Hatch (Wagon)
	Turbocharged petrol engine, in-line, liquid cooling system, direct injection, DOHC, transverse in front	Turbocharged petrol engine, in-line, liquid cooling system, direct injection, DOHC, transverse in front
ENGINE		
Cylinders/Displacement (cm3)	3/999	3/999
Max. engine performance/revs (kW at rpm)	70/5,000-5,500	81/5,000-5,500
Max. torque/revs (Nm at rpm)	160/1,500-3,500	200/2,000-3,500
Fuel quality	Unleaded Petrol min RON 95	Unleaded Petrol min RON 95
PERFORMANCE <sup>‡</sup>		
Maximum speed (km/h)	184 (185)	194 (195)
Acceleration 0–100 km/h (s)	10.8 (10.9)	10.1 (10.2)
FUEL CONSUMPTION#		
Combined (L/ 100km)	4.5	4.7
Urban (L/ 100km)	5.3	5.5
Extra Urban (L/ 100km)	4.0	4.2
CO <sub>2</sub> EMISSIONS <sup>Π</sup>		
Combined (g/km)	104	109
TRANSMISSION		
Driven wheels	Front wheel drive	Front wheel drive
Clutch	Two coaxial dry multiple-disk clutch, electro-hydraulically operated	Two coaxial dry multiple-disc clutch, electro-hydraulically operated
Transmission	Manual 5-speed fully synchronised	7-Speed DSG
WEIGHT		
Tare Mass (kg)	1053 (1073)	1097 (1117)
Max. roof load (kg)	75	75
TANK CAPACITY		
Tank Capacity (L)	45	45
BODY		
Drag coefficient Cd	0.339 (0.327)	0.322
CHASSIS	0.555 (0.521)	0.022
Front axle	MacPherson suspension with lower triangular links and torsion stabiliser	MacPherson suspension with lower triangular links and torsion stabiliser
Rear axle	Compound link crank-axle	Compound link crank-axle
Braking system	Hydrualic dual-diagonal circuit braking ystem vaccum assisted with Dual Rate system	
Brake - front	Ventilated disc brakes with inner cooling, with single/piston floating caliper	Ventilated disc brakes with inner cooling, with single/piston floating caliper
Brake - rear	Disc Brakes	Disc Brakes
Steering system	Direct rack-and-pinion steering with electro mechanic progressive power steering	Direct rack-and-pinion steering with electro mechanic progressive power steering
Wheels	6Jx15"	6Jx15"
Tyres	185/60 R15	185/60 R15

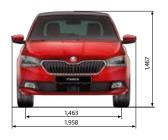
<sup>‡</sup> Please note figures are sourced from overseas data where equipment levels by model variant may vary.

<sup>#</sup> Fuel consumption figures according to Australia Design Rule (ADR) 81/02 derived from laboratory testing. Factors including but not limited to driving style, road and traffic conditions, environmental influences, vehicle condition, and accessories fitted, will in practice in the real world lead to figures, which generally differ, from those advertised. Advertised figures are meant for comparison amongst vehicles only.

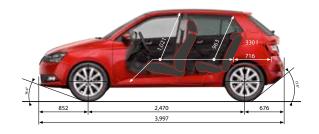
| Emission level according to European Regulation (EC) No. 715/2007 and Regulation (EC) No. 692/2008.

SI	
Technical Specification	

TECHNICAL SPECIFICATIONS FABIA	FABIA Man Hatch (Wagon)	FABIA Auto Hatch (Wagon)
OUTSIDE DIMENSIONS		
Length (mm)	3997 (4262)	3997 (4262)
Width (mm)	1732	1732
Wheelbase (mm)	2470	2470
Running clearance (mm)	133 (135)	133 (135)
Track front/rear (mm)	1463/1457	1463/1457
INSIDE DIMENSIONS		
Width - front row/second row	1401/1386	1401/1386
Headroom - front/second row	1021/963 (1021/967)	1021/963 (1021/967)
STORAGE CAPACITY		
With rear seats upright (I)	330 (530)	330 (530)
With rear seats down (I)	1150 (1395)	1150 (1395)



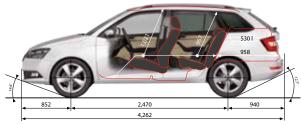














## WELCOME TO CARE-FREE OWNERSHIP

ŠKODA Care is about making sure that same level of attention to detail remains long after you've made your purchase, making owning a ŠKODA as fantastic as buying one.





After getting behind the wheel of a ŠKODA, it's not hard to see why they're so beloved by their owners. Quite simply, ŠKODA vehicles are made to be driven and we want to keep your journey a long and happy one. And the way it works is simple. ŠKODA Australia provides a 5 Year/Unlimited Kilometre Warranty<sup>^</sup> across the entire range. Conditions and exclusions apply.

Every new ŠKODA vehicle includes a complimentary one year roadside assistance, from the warranty start date. The complimentary roadside assistance will subsequently be renewed on an annual basis for the second, third, fourth and fifth years, if the vehicle is returned to an Authorised ŠKODA dealer for scheduled maintenance (as per the ŠKODA service program) up to a maximum of five years.



ŠKODA Service Pricing

Buying a car is one thing, but owing a car is something else entirely. We're sure you'll want to know the costs of any service before you book it in. The cogs in our heads have been turning and we've come up with a solution we think is pretty clever. Our handy online service calculator can help you find the cost of your next service, scheduled to occur every 12 months/15,000 kms (whichever occurs first)\*.



You don't have to be a genius (AKA a ŠKODA technician) to know that non-genuine parts aren't as good as using genuine ones. Our philosophy towards fixing your car is simple; the parts we use are identical to the parts used in the production of your car originally. Genuinely. And with a nationwide, two year, unlimited kilometre warranty on all genuine parts, peace of mind comes easily too. Exclusions apply, please visit skoda.com.au.



Why worry about handling the payment of your services on an ad-hoc basis when you already know you need to get them annually? Conveniently, you can save time by pre-paying your servicing with a 3 Year/45 000km or a 5 year/75 000km ŠKODA Service Pack\*\* at any of our ŠKODA dealers. That way you can simply book a service time that suits you, and the costs are already covered. Your car, serviced at your convenience.

<sup>^5</sup> Year/Unlimited Kilometre Warranty is available with private, general fleet and government vehicles only. Excludes rental vehicles, hire cars, taxis, courier vehicles, driving school vehicles, security vehicles, bus and tour vehicles which are subject to a 5 Year/150,000 Kilometre Warranty. Warranty on demonstrator vehicles only applies for the balance of the 5 year term. Warranties are provided to, and in some cases overlap with, consumer guarantees under Australian Consumer Law and do no limit or replace them. \* ŠKODA Service Pricing applies to the first 6 standard scheduled services of your vehicle which are scheduled to occur at every 15,000 km/12. month interval (whichever occurs first). On or before 31 December each year, ŠKODA will publish the maximum price for a specified Scheduled Service that will be applicable from, and remain fixed for, the following calendar vear only. ŠKODA Service Pricing is available at participating ŠKODA dealers for all ŠKODA models first sold by an authorised ŠKODA Dealer on or after 8 February 2014. Conditions and exclusions apply. For details on pricing, items not included in the Service Price and for full terms and conditions please see skoda.com.au/skoda-care/service-pricing. ŠKODA Australia reserves the right to at any time modify or discontinue the ŠKODA Service Pricing Program. \*\*ŠKODA Service Pack covers standard items as contained in each scheduled service interval only. Exclusions apply. For full terms and conditions please visit www.skoda.com.au/skoda-care.

## **ŠKODA CHOICE: GUARANTEED FUTURE VALUE**



- ✓ With ŠKODA Choice¹ you can guarantee the minimum future value¹ of your vehicle at the time of purchase giving you peace of mind.
- ŠKODA Choice<sup>1</sup> is a flexible finance solution that gives you the freedom to tailor your contract term and kilometre allowance to suit your needs.

#### At the end of your contract term you can select from the three clever options below.

#### TRADE-IN

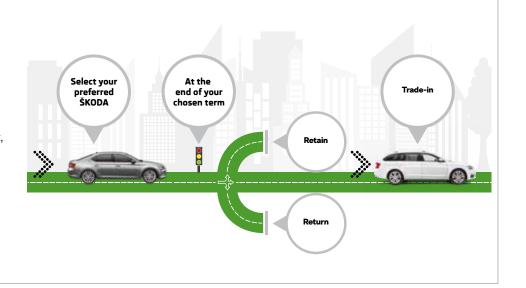
If you plan to upgrade your ŠKODA to the latest model, enjoy the confidence of knowing the Guaranteed Future Value<sup>1</sup> is the minimum trade-in value you'll receive.

#### **RETAIN**

If you're planning to keep your ŠKODA, you can either purchase the vehicle outright by simply paying the Guaranteed Future Value<sup>1</sup> amount, or you can apply to refinance it with ŠKODA Financial Services (lending criteria applies).

#### **RETURN**

All you need to do is hand your car back and, if the vehicle meets the agreed kilometre and fair wear and tear requirements<sup>1</sup>, you will have no more to pay.



#### For more information on our Guaranteed Future Value program, visit www.skodafinancialservices.com.au/gfv

The ŠKODA Choice Program consists of an option to return the vehicle to ŠKODA Financial Services (SFS)\*\* at the end of the term and require SFS\*\* to purchase the vehicle at an agreed price known as the Guaranteed Future Value or GFV. At the end of the term, you can elect to (1) trade-in the vehicle; (2) exercise the option to return the vehicle; or (3) retain the vehicle by paying the GFV. The GFV is not a representation by SFS\*\* as to the likely market value of the vehicle as at the end of your contract. The option is available on new and demonstrator ŠKODA vehicles for selected models only. Please verify with your dealership vehicles that are eligible for the program. The GFV will be reduced, and you will be liable for any loan contract deficit, if you exceed the nominated kilometre allowance and/or the vehicle is not in an acceptable condition in accordance with the Fair Wear and Tear Guide avww.skodafinancialservices.com.au. Other terms and conditions apply. The cost of the ŠKODA Choice Program is incorporated into the applicable interest race. Please read the full terms and conditions. Please consider whether these products and services are appropriate for your circumstances. Before acting on any of the information, please seek independent financial and tax advice. Full terms and conditions are available upon application. Available only to approved applicants of SFS\*\*. Subject to credit assessment. Fees and charges apply. Fleet, government, rental buyers, hire car and chauffeur companies are excluded. Available at participating ŠKODA dealers. \*\*SFS is a trading name of Volkswagen Financial Services Australia Pty Limited ABN 20 097 071 460. Australian Credit Licence 389344.

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