Instructor: Xinyang Wang

Due: 4pm on November 19, 2025<sup>1</sup>

1. (Uniqueness of vNM) We proved two von Neumann-Morgenstern utility functions represents the same preference if and only if they are positive affine transformations of each other. In its proof, we picked two lotteries  $p^1$  and  $p^2$ , and discussed the relative position between a generic lottery p and these two lotteries according to

$$U(p) = \lambda U(p^1) + (1 - \lambda)U(p^2).$$

In lecture note 14, my proof is complete for the case  $\lambda \leq 1$ , but we missed the part  $\lambda > 1$ . Please complete the proof by analyzing the case  $\lambda > 1$ .

*Proof.* We pick  $p^1$  and  $p^2$  such that  $U(p^1) < U(p^2)$ . We swish to show that U(p) = aV(p) + b, where p satisfies  $U(p) = \lambda U(p^1) + (1 - \lambda)U(p^2)$  for some  $\lambda > 1$ . Therefore, we have

$$U(p^1) = \frac{1}{\lambda}U(p) + (1 - \frac{1}{\lambda})U(p^2).$$

By using the linearity of U, with  $1/\lambda \in (0,1)$ , we have

$$U(p^1) = U(\frac{1}{\lambda}p + \frac{\lambda - 1}{\lambda}p^2).$$

As U, V represent the same preference, we have

$$V(p^1) = V(\frac{1}{\lambda}p + \frac{\lambda - 1}{\lambda}p^2) = \lambda V(p) + \frac{\lambda - 1}{\lambda}V(p^2).$$

Therefore,  $V(p) = \lambda V(p^1) + (1 - \lambda)V(p^2)$ . Next, the procedure is the same as in the notes:

$$V(p) = V(p^2) - \lambda(V(p^2) - V(p^1)) = \frac{V(p^2) - V(p^1)}{U(p^2) - U(p^1)} U(p) + V(p^2) - \frac{U(p^2)(V(p^2) - V(p^1))}{U(p^2) - U(p^1)}.$$

Take  $a = \frac{V(p^2) - V(p^1)}{U(p^2) - U(p^1)} > 0$  and  $b = V(p^2) - \frac{U(p^2)(V(p^2) - V(p^1))}{U(p^2) - U(p^1)}$ , we have V(p) = aU(p) + b. Here the choice of a and b are the same as in the cases that  $\lambda \leq 1$ .

2. (**Expected Utility**) For a non-singleton outcome set  $C \subset \mathbb{R}$ , check if the following function is von Neumann-Morgenstern utility function:

$$U(p) = \mathbb{E}(p) - Var(p).$$

<sup>&</sup>lt;sup>1</sup>Please submit the physical copy of your work. Write all your statement and deriviations as clearly as you can.

Here, p is a lottery on C, the expectation  $\mathbb{E}(p) = \sum_{c \in C} p(c)c$  and the variance  $Var(p) = \sum_{c \in C} p(c)(c - \mathbb{E}(p))^2$ . If you think it is, prove it by finding the Bernoulli utility function. If you think it is not, prove your claim.

*Proof.* To see U is not a von Neumann-Morgenstern utility function, we prove it violates independence. Let  $p^1$  be the lottery having a value 2 with a probability 1/2 and having a value 0 with a probability 1/2,  $p^2$  be the deterministic lottery having a value 0 with a probability 1,  $p^3$  be the deterministic lottery having a value 1 with a probability 1.

Thus, 
$$U(p^1) = 1 - 1 = 0 = U(p^2)$$
. Therefore,  $p^1 \sim p^2$ .

Let  $\lambda = 1/2$ . We have  $\lambda p^1 + (1 - \lambda)p^3$  is a lottery having a value 2 with a probability 1/4, having a value 1 with a probability 1/2, having a value 0 with a probability 1/4. Therefore,  $\mathbb{E}(\lambda p^1 + (1 - \lambda)p^3) = 1$  and  $Var(\lambda p^1 + (1 - \lambda)p^3) = \frac{1}{2}$ . Thus,  $U(\lambda p^1 + (1 - \lambda)p^3) = \frac{1}{2}$ .

Meanwhile,  $\lambda p^2 + (1 - \lambda)p^3$  is a lottery having a value 1 with a probability 1/2, having a value 0 with a probability 1/2. Therefore,  $\mathbb{E}(\lambda p^2 + (1 - \lambda)p^3) = 1/2$  and  $Var(\lambda p^2 + (1 - \lambda)p^3) = \frac{1}{4}$ . Thus,  $U(\lambda p^2 + (1 - \lambda)p^3) = \frac{1}{4} < U(\lambda p^1 + (1 - \lambda)p^3)$ .

Therefore,  $\lambda p^1 + (1 - \lambda)p^3 > \lambda p^2 + (1 - \lambda)p^3$ , violating the independence axiom. Thus, U is not vNM.

3. (Risk Attitude) Consider two agents who use von Neumann-Morgenstern utility function to evaluate uncertainties. Their preferences are parametrized by two Bernoulli utility functions on  $\mathbb{R}_+$ :

$$u(w) = \log w$$

$$v(w) = (w-1)^3$$

For the uncertainty, suppose only the case that all uncertainties are generated by a coin flip. That is, there are two states - Head (H) and Tail (T), each of which happens with probability 0.5. In this situation, a random variable is denoted by two real numbers x(H), x(T).

- a. Derive the certainty equivalence for a random variable x = (x(H), x(T)) for both agents.
- b. Write down the Arrow-Pratt index for both agents.
- c. Could you try to compare the risk attitude of two agents?

*Proof.* For a, the certainty equivalence of x is defined by a deterministic random variable with outcome c(x) such that  $c(x) \sim x$ . When the Bernoulli utility function is u(x),

$$\log(c(x)) = 0.5\log(x(H)) + 0.5\log(x(T)) \Longleftrightarrow c(x) = \sqrt{x(H)x(T)}.$$

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When the Bernoulli utility function is v(x),

$$(c(x)-1)^3 = 0.5(x(H)-1)^3 + 0.5(x(t)-1)^3 \iff c(x) = 1 + \sqrt[3]{0.5(x(H)-1)^3 + 0.5(x(t)-1)^3}.$$

For b, the Arrow-Pratt index is defined by  $A_u(w) = -\frac{u''(w)}{u'(w)}$ . Thus, for  $u(w) = \log(w)$ ,  $A_u(w) = \frac{1}{w}$ . For  $v(w) = (w-1)^3$ ,  $A_v(w) = \frac{2}{1-w}$ . Note v'(1) = 0 but v''(1) > 0. Therefore, the Arrow-Pratt index of v is undefined when w = 1. Another way to see its nonexistence the limit from two sides of 1 are different for  $A_v(1)$ .

For c, we compare the Arrow-Pratt indices. When w < 1, we have

$$A_u(w) > A_v(w) \Longleftrightarrow \frac{1}{w} > \frac{2}{1-w} \Longleftrightarrow w < 1/3.$$

Therefore, on  $(0, \frac{1}{3})$ , the log agent is more risk averse; on  $(\frac{1}{3}, 1)$ , the cubic agent is more risk averse. When w > 1, the cubic agent is risk loving with  $A_v(w) > 0$ . Thus the risk averse log agent is more risk averse than the cubic agent.

4. (Ambiguity) In this example, we try to give an explanation of a seemingly paradoxical experiment by assuming a decision maker may have multiple beliefs.

Consider two boxes A and B. Each box contains 100 balls. The balls are either white or black. Box A contains 51 white balls and 49 black balls. The percentage of white and black balls in Box B is unknown. The participant of this experiment is asked to choose one box among these two boxes. Once a box is chosen, a ball will be uniformly drawn from this box, and the color of this ball will be announced.

This participant will be asked to choose a box in the following two cases in order.

Case 1: the award is 100 dollars when the drawn ball is white, and 0 otherwise.

Case 2: the award is 100 dollars when the drawn ball is black, and 0 otherwise.

In the experiment, most participants choose Box A in both cases. Now, we analyze this experiment formally.

A belief on the color of the chosen ball in box B can be represented by a number  $\pi \in [0, 1]$ , where  $\pi$  is the probability that the chosen ball is white. Also, we normalize the Bernoulli utility function u defined on  $\{0, 100\}$  by u(0)=0, u(100)=1.

Now, we assume that this decision maker holds multiple beliefs. The set of his beliefs is represented by a set  $P \subset [0,1]$ . Consider the following utility function over actions A and B: For case  $1, U_1 : \{A, B\} \to \mathbb{R}$  is defined by

$$U_1(A) = 0.51, U_1(B) = \min\{\pi : \pi \in P\}$$

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For case 2,  $U_2: \{A, B\} \to \mathbb{R}$  is defined by

$$U_2(A) = 0.49, U_2(B) = \min\{1 - \pi : \pi \in P\}$$

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Namely, his utility from choice A is the expected utility of 100 dollars with the (objective) probability calculated from the distribution of white and black ball in box A. However, his utility from choice B is the expected utility of 100 dollars with the probability associated with the most pessimistic belief in P.

- a. Prove that if P consists of only one belief, then  $U_1$  and  $U_2$  are derived from a von Neumann-Morgenstern utility function, and  $U_1(A) > U_1(B)$  if and only if  $U_2(A) < U_2(B)$ .<sup>2</sup>
- b. Find a set P for which  $U_1(A) > U_1(B)$  and  $U_2(A) > U_2(B)$ .

*Proof.* For a, if  $P = {\pi}$ , we have  $U_1(B) = \pi$  and  $U_2(B) = 1 - \pi$ . Hence, both  $U_1$  and  $U_2$  are derived from the expected utility

$$pu(100) + (1-p)u(0).$$

When deriving  $U_1$ , p is the probability that the drawn ball is white, and when deriving  $U_2$ , p is the probability that the drawn ball is black.

Moreover, we have

$$U_1(A) > U_1(B) \iff 0.51 > \pi \iff 0.49 < 1 - \pi \iff U_2(A) < U_2(B).$$

That is, in this case, a decision maker will not choose A in both cases.

For (b), note that

$$U_1(A) > U_1(B) \Longleftrightarrow 0.51 > \min\{\pi : \pi \in P\};$$

$$U_2(A) > U_2(B) \iff 0.49 > \min\{\pi : \pi \in P\} \iff 0.51 > \max\{\pi : \pi \in P\}.$$

That is, for every set  $P \subset [0,1]$  such that  $\min P < 0.51 < \max P$ , we have

$$U_1(A) > U_1(B)$$
 and  $U_1(A) > U_2(B)$ .

<sup>&</sup>lt;sup>2</sup>i.e. when there is a single belief, a decision maker with a von Neumann-Morgenstern utility function will not choose box 1 in both cases.