CO amar bank Performance Presentation

Full Year 2024 Results

A digital bank serving the retail and MSMEs segments which dedicated to provide digital financial services especially to those who are underserved





Philosophy

"Technology must impact lives, must improves lives"

Purpose

Leveraging technology to improve financial health and inclusions, sustainably

Milestone amar bank



2014

2019

2020

PT Anglomas Internasional Bank was established Changed its name to PT Bank Amar Indonesia Transformed digitally and

Transformed digitally and launched digital loan platform, Tunaiku Successfully disbursed more than IDR 1 Trillion of Tunaiku digital loans Increased the Bank's core capital to more than IDR 1 Trillion

Officially listed on the Indonesia Stock Exchange with the code "AMAR"

Launched "Amar Bank Digital", the first cloud-based mobile-only intelligent bank in Indonesia

2021

2022

2023

2024

Strengthening the digital ecosystem by integrating Tunaiku and Amar Bank Digital Increased the Bank's core capital to more than IDR 3 Trillion

Tunaiku has disbursed more than IDR 10 Trillion

Launched Amar Bank Digital Space at RDTX Square

Launched Brankas Feature, AI-based security Savings Amar Bank has marked a significant milestone by becoming the first digital bank to declare and distribute dividends, reflecting its strong financial performance and commitment to delivering long-term value to shareholders



Tolaram

Shares Ownership 70.95%

Tolaram Pte Ltd is a multinational group with a diversified portfolio that includes manufacturing, marketing, sales & distribution, logistics, power transmission, real estate development, and financial services. Headquarters in Singapore, the Group has manufacturing interests in various sectors with ongoing operations in Asia, Africa and Europe

o amar bank





Ratna
Heimawaty
Zain
Independent
Commissioner

Zainal Abidin Hasni Independent Commissioner Navin Nahata President Commissioner Vishal Tulsian President Director Thio Sucy Compliance Director * R. Eka
Banyuaji
Corporate
Commercial &
Operations
Director **

Office Network on amar bank



Jakarta

Kantor Pusat

RDTX Square Lt. 11, Jl. Prof. Dr. Satrio, Jakarta Selatan, 12930

Kantor Fungsional

Multika Building, Jl Mampang Prapatan Raya No. 71-73 11 Jakarta Selatan 12790

Kantor Cabana Satrio

RDTX Square Lt. Dasar, Jl. Prof. Dr. Satrio, Jakarta Selatan, 12930

Kantor Cabang Pembantu Gandaria*

Jalan Sultan Iskandar Muda, Blok C No. 99, Kebayoran Lama, Jakarta Selatan, 12240

Surabaya

Kantor Cabang Pembantu Basuki Rachmat

Jl. Basuki Rahmad No. 109 Surabaya, 60271

Kantor Cabang Kusuma Bangsa

Jl. Kusuma Bangsa No 110 Surabaya, 60136

Kantor Cabang Wiyung

Ruko Taman Pondok Indah Blok A No.39 Jalan Raya Menganti No. 215, Wiyung Surabaya, 60228

Digital Product amar bank





Digital Lending



Tunaiku is a digital lending product that offers an unsecured online loan product with a simple and fast process. This product is designed especially underbanked and unbanked individuals, also micro businesses, providing loans ranging from IDR 2 million to IDR 30 million with Tenor 6 - 30 months.

Features



Tunaiku Express



Amar Bank Widget in Tunaiku Application

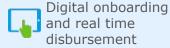


E-Commerce Payments





Various channels for customer's repayment



Product Performance is Critical Component to Amar Bank

Accelerating Financial Inclusion Through Digital Innovation











Served more than 400.000 MSMEs & Present in Jakarta, Surabaya, Bandung, Semarang, Medan, and other cities across Indonesia.

https://tunaiku.com/

Digital Product 放 amar bank



Amar Bank ready to assist in achieving future financial goals with **customizable Savings Features.**

Celengan







• Fleksibel tarik dana kapan saja

Financial Activities Made Easy, All in One App!





data packages



E-Wallet



Utility Bills



Payment











Transfer & VA payment



Debit Card

Product Performance is Critical Component to Amar Bank

Amar Bank Digital, Rapid Growth in Number of Downloads and Depositors





Google
Play Store



Downloaders +68.6% (YoY)

4.7 Ratings

App Store



Downloaders +147.03 % (YoY)

4.7 Ratings

The number of Amar Bank Digital accounts in 2024 increased by **75.27%** from 2023, rising from 543,501 to 952,620 accounts.

https://amarbank.co.id/retail

Digital Product on amar bank

Embedded Banking & Financing (EBF)

EBF provides digital bank accounts, savings, and loan services on partner platforms, supporting the growth of MSMEs by helping them manage financial and access funding.

EBF demonstrates Amar Bank's dedication to promoting sustainable growth through strategic partnerships and technology.



digital onboarding



Transfer and Payment

Transfer to other banks and make payments on partner platform (cart checkout).



Financing

Access to loans product to support customers activity on partner platform (origination, disbursement and repayment)

o amar bank Rp **10.000.000**

List of partners:











Transfer Riwayat Cair Lainnya

https://embedded.amarbank.co.id/

Amar at a Glance

Full Year 2024 Result



31 December 2024 Performance Highlights

Continuous growth in both loan balances and Tunaiku disbursements



9.90% YoY Growth in

Outstanding Loan (in IDR)





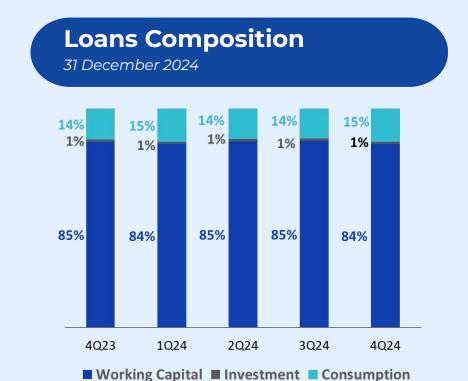


^{*}Tunaiku Loan Disbursement since 2014



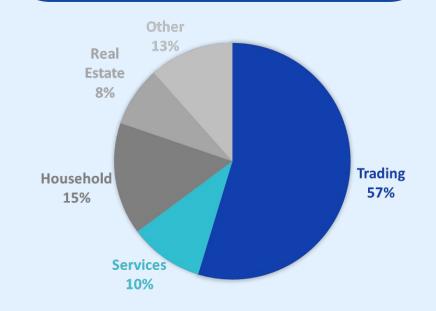
Loans recorded at IDR 2.9 Trillion with diversified sectors

Focus on fostering growth in the productive sector





31 December 2024





Loans are diversified to several productive segments

85%

Our primary focus remains on productive loans, with over 50% of them allocated to MSMEs

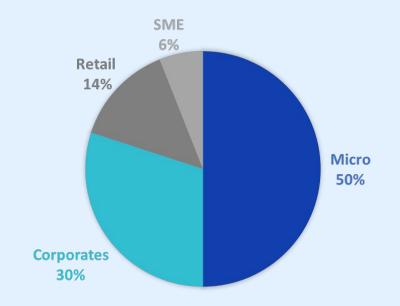
Productive Loans

31 December 2024

Consumptive 15% Productive

Loans by Segment

31 December 2024





Growth in assets followed by lower risks

Prudent lending practices have led to a lower in NPL

Total Assets

IDR billion, 31 December 2024

NPL - Net

31 December 2024







Robust CAR Supports Optimum LDR and Stable Deposit Growth

The LDR at stable level, but risks were carefully managed, supported by a solid CAR.





Strong interest income with NIM at 23.8%

Profitability is steadily boosted by the growth of productive loans.



Income Statements



IDR mn	FY23	FY'24	YoY	40'23	30'24	4Q'24	QoQ	Yoy
Operating Income	1,317,448	1,671,678	26.89%	384,830	422,591	490,488	16.07%	27.46%
Net Interest Income	921,292	1,160,873	26.00%	277,454	298,590	321,343	7.62%	15.82%
Interest Revenue	986,531	1,226,359	24.31%	289,770	314,554	338,736	7.69%	16.90%
Interest Expenses	65,239	65,486	0.38%	12,316	15,964	17,393	8.95%	41.22%
Non Interest Income	396,156	510,805	28.94%	107,376	124,001	169,145	36.41%	57.53%
Provision	651,837	832,833	27.77%	229,293	195,455	297,157	52.03%	29.60%
Operating Expenses	473,046	563,299	19.08%	125,286	156,338	115,440	-26.16%	-7.86%
Operating Profit	192,565	275,546	43.09%	30,251	70,798	77,891	10.02%	157.48%
Net Profit	177,972	214,992	20.80%	15,797	54,475	62,729	15.15%	297.09%

Operating income grew by 26.89% YoY to IDR 1.67 trillion, driven by an increase in both interest and non-interest income.

Net Interest Income increased by 26% YoY to IDR 1.16 trillion, supported by a 24.31% YoY growth in interest revenue. This reflects the Bank's success in efficiently expanding its loan portfolio without a significant rise in interest expenses, which edged up only 0.38% YoY.

Operating profit recorded a strong growth of 43.09% YoY, reflecting improved income quality and operational efficiency.



Balance Sheet

IDR mn	Dec'23	Dec'24	Yoy	Sep'24	Dec'24	QoQ
Cash	6,151	3,525	-42.69%	4,894	3,525	-27.97%
Placement	1,228,252	963,615	-21.55%	717,742	963,615	34.26%
Securities	586,528	1,123,996	91.64%	1,119,923	1,123,996	0.36%
Gross Loan	2,666,031	2,929,997	9.90%	2,849,112	2,929,997	2.84%
Total Asset	4,379,417	4,867,670	11.15%	4,659,832	4,867,670	4.46%
Deposits	708,942	1,084,383	52.96%	858,121	1,084,383	26.37%
Total Liabilities	1,083,948	1,528,286	40.99%	1,354,284	1,528,286	12.85%
Total Equity	3,295,469	3,339,384	1.33%	3,305,549	3,339,384	1.02%

Balance sheet reflects robust growth and strategic asset allocation. **Total Assets** increased by 11.15% year-on-year (YoY) and 4.48% quarter-on-quarter (QoQ), driven partly by a 9.90% YoY and 2.84% QoQ expansion in **Gross Loans**.

Deposits surged by 52.96% Year on Year, signaling strong customer trust and Bank still maximize the equity capital funds, while **Total Equity** grew by 1.36% Year on Year indicating a solid capital position.

In 2024, the Bank has distributed final dividend (from 2023FY net profit), Q2 2024 interim dividend and Q3 2024 interim dividend showing our commitment to increase shareholder value.

^{*} Placement with BI and Other Banks + Securities Purchased under Resale Agreement



Ratios

%	Dec'23	Dec'24	YoY	Sep'24	Dec'24	QoQ
NIM	20.23	24.38	20.51%	23.77	24.38	2.57%
ВОРО	86.07	84.14	-2.24%	83.95	84.14	0.23%
LDR	373.61	267.68	-28.35%	329.26	267.68	-18.70%
NPL	1.29	1.07	-17.05%	0.92	1.07	16.30%
CAR	119.23	126.31	5.94%	122.99	126.31	2.70%
NSFR	153.99	169.26	9.92%	169.26	169.26	0.00%
LCR	2,341.77	4,367.48	86.50%	4,057.91	4,367.48	7.63%
ROA	4.78	5.85	22.38%	5.66	5.85	3.36%
ROE	5.62	6.60	17.44%	6.24	6.60	5.77%

Amar Bank's financial ratios show significant improvements and strong growth. The **NIM** increased from 20.51%, demonstrating enhanced credit efficiency. **BOPO** ratio decreased 2.24%, reflecting better cost management. **LDR** fell sharply 28.35%, indicating improved liquidity and strategic lending adjustments.

NPL decreased 17.05%, showing effective credit risk management. Meanwhile, **CAR** improved 5.94%, reinforcing the bank's strong capital position. **ROA** rose 22.38%, and **ROE** increased 17.44%, highlighting a significant boost in profitability.

Overall, these figures underscore Amar Bank's stronger performance in efficiency, liquidity, asset quality, and profitability.

Amar at a Glance

Corporate Updates



Accolades



'The Most Innovative Digital Bank for Expanding Digital Banking Service Scope & Inclusivity' at the Indonesia Digital Innovation Awards 2024 by Warta Ekonomi Magazine (March 2024)



Three awards from 13th Infobank Digital Bank Recognition 2024 by Infobank Magazine (April 2024)

- 1. The Best Debit Conventional Bank (KBMI 1)
- 2. The 2nd Best Saving Account Conventional Bank (KBMI 1)
- 3. The 2nd Best Conventional Bank (KBMI 1)



Accolades



CNBC Indonesia Awards - Best Digital Bank for Empowering MSMEs On October 30, Amar Bank was recognized as the "Best Digital Bank for Empowering MSMEs" by CNBC Indonesia.



Social Media Marketing' award at the MMA Smarties The #AmandenganAmar marketing campaign clinched the Bronze Award for Social Media Marketing at MMA Smarties.



Accolades



It Works - Top Digital Awards 2024

Amar Bank won three categories at the Top Digital Awards by It Works Magazine:

- TOP DIGITAL Implementation 2024: 5 Stars
- TOP Leader on Digital Implementation 2024 Vishal Tulsian (President Director)

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PT Bank Amar Indonesia Tbk

RDTX Square (ex-Menara Standard Chartered) Lt. 11 Jl. Prof. DR. Satrio No. 164, RT. 4/RW. 4, Karet Semanggi, Setiabudi, Kota Jakarta Selatan 12930



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