LSEG Stock Reports Plus

Personal Products & Services / Personal Products & Services / Personal Products

DETAILED STOCK REPORT

Report Date: 2024-Mar-10

Last Close 6,517.80 (INR)	Avg Daily Vol 12,208	52-Week High 7,335.65	Trailing PE 57.0	Annual Div 95.00	ROE 40.4%	LTG Forecast	1-Mo Return -5.5%
2024 March 07 NSE Exchange	Market Cap 212.4B	52-Week Low 4,135.25	Forward PE 53.7	Dividend Yield 1.5%	Annual Rev 25.5B	Inst Own 12.1%	3-Mo Return 3.6%

AVERAGE SCORE

POSITIVE OUTLOOK: GILLETTE's current score of 8 places it among the top quartile of stocks scored.



Personal Products & Services Group: 5.0
Personal Products & Services Sector: 5.0
Peers -6M -3M -1M -1W Current 1Y Trend

	Average S	Score Trend (4	I-Week Moving A	vg)
Positive				9
Neutral Negative		3		
	2021-03	2022-03	2023-03	2024-03

Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
GILLETTE	8	9	9	8	8	
PGHH	8	9	9	8	8	
EMAMILTD	8	8	7	6	6	
MARICO	4	6	6	6	6	
JHS	2	2	2	2	2	

HIGHLIGHTS

- The score for Gillette India last changed from 9 to 8 on 2024-03-03.
- The recent change in the Average Score was primarily due to a decline in the Earnings and Price Momentum component scores.

I/B/E/S MEAN

Strong Buy 1 Analyst

Mean recommendation from all analysts covering the company on a standardized 5-point scale.

Strong Sell	Sell



Strong Buy

PRICE AND VOLUME CHARTS





BUSINESS SUMMARY

Gillette India Limited is an India-based company, which is engaged in manufacturing and selling of branded packaged fast moving consumer goods in the grooming and oral care businesses. The Company's segment includes grooming segment, which produces and sells shaving system and cartridges, blades, toiletries, and components; and oral care segment, which produces and sells toothbrushes and oral care products. Its product portfolio includes razors, blades, styler and shaving gel, shaving cream, and aftershave. Its razors include Gillette Guard Shaving Razor, Gillette Body, and Fusion Razor, and 7 O'clock Super Platinum Blades. Its blades include Wilkinson Razor Blades, Non-slip rubber grip, 7 O'clock Super Stainless Blades, and Gillette Vector 3 Razor Blades. Its brands include GilletteLabs, SkinGuard Sensitive, Fusion5, MACH3, Disposable Razor, Guard3, and Styler. Its shaving gel, shaving cream and after shave products include Gillette Series Ultra Comfort Tube Shave Gel, and more.



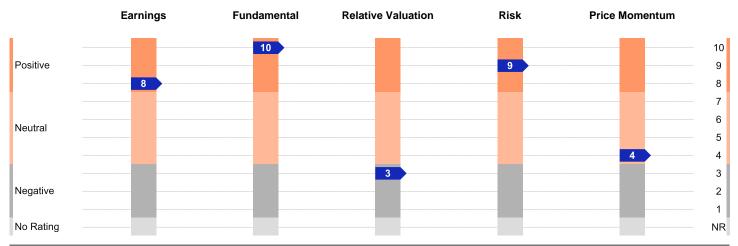


DETAILED STOCK REPORT Report Date: 2024-Mar-10

INDICATOR COMPONENTS



The **AVERAGE SCORE** combines the quantitative analysis of five widely-used investment decision making tools: Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. A simple average of the underlying component ratings is normally distributed to rank stocks on a 1-10 scale (10 being awarded to the most favorable). These factors may be evaluated differently using alternative methodologies and the importance of individual factors varies across industries, market capitalization and investment styles. Additional criteria should always by used to evaluate a stock.



PEE	RANALYSIS										Currenc	y in INR
			PRICE	MOMENTU	JM		VALUA	TION	FUNDAM	ENTAL	ANALYSTS	
Average Score	Ticker	Price (2024-03-07)	1-Mo Return	3-Mo Return	1-Yr Return	Market Cap	Trailing PE	Forward PE	Dividend Yield	Net Margin	LTG I/B/E/S Forecast Mean	# of Analysts
6	GODREJCP	1,234.25	-0.30%	21.1%	34.8%	1.3T	70.7	56.8	0.04%	12.8%	Buy	32
5	DABUR	535.25	-0.40%	-1.9%	-0.33%	948.5B	53.0	46.9	1.0%	14.6%	Buy	39
9	COLPAL	2,578.70	1.1%	11.9%	70.9%	701.4B	55.7	53.9	1.7%	22.7%	Hold	30
6	MARICO	514.60	-2.0%	-3.6%	2.7%	665.3B	45.4	44.2	1.9%	15.2%	12.9% Buy	38
8	PGHH	15,681.75	-6.2%	-10.2%	12.2%	509.0B	67.6	66.7	1.3%	18.9%	Buy	3
8	GILLETTE	6,517.80	-5.5%	3.6%	38.6%	212.4B	57.0	53.7	1.5%	15.4%	Strong Buy	1
6	EMAMILTD	450.20	-8.7%	-10.2%	15.7%	196.5B	27.4	25.2	1.8%	20.4%	Buy	26
5	CUPID	2,464.25	24.4%	161.7%	844%	33.1B	135.6		0.20%	16.3%		
7	BAJAJCON	227.60	6.6%	3.2%	40.8%	32.5B	20.4	19.5	1.9%	16.1%	Strong Buy	9
1	PQIF	46.90	12.5%	9.5%	2.4%	15.7B	938.0			2.6%		
2	JHS	20.90	-36.0%	-26.2%	32.6%	1.6B				-17.7%		
5.7	Average	2,752.02	-1.3%	14.4%	99.4%	416.2B	147.1	45.9	1.2%	12.5%	12.9% Buy	22.3

BAJAJCON	Bajaj Consumer Care	GODREJCP	Godrej Consumer Products	
COLPAL	Colgate-Palmolive (India)	JHS	JHS Svendgaard Laboratories	
CUPID	Cupid	MARICO	Marico	
DABUR	Dabur India	PGHH	Procter & Gamble Hygiene	
EMAMILTD	Emami	PQIF	Polo Queen Industrial	

PEER COMPANIES



DETAILED STOCK REPORT

Report Date: 2024-Mar-10

Currency in INR

Personal Products & Services / Personal Products & Services / Personal Products

POSITIVE OUTLOOK: Strong earnings with recent analyst upgrades or a history of surpassing consensus estimates.

EARNINGS

EARNINGS

Earnings Score Averages

Personal Products & Services Group: 6.1 Large Market Cap: 6.0
Personal Products & Services Sector: 6.1 BSE Sensex Index: 6.8



Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
PGHH	10	7	9	9	10	
GILLETTE	10	8	10	8	8	
MARICO	4	8	7	6	6	
EMAMILTD	10	7	4	3	3	
JHS	NR	NR	NR	NR	NR	

EARNINGS INDICATORS

	Earnings Surprises (33.3% weight)	Estimate Revisions (33.3% weight)	Recommendation Changes (33.3% weight)	
Positive	9 PGHH MARICO		10 PGHH	10 9 8
Neutral	7 EMAMILTD GILLETTE	6 GILLETTE MARICO PGHH		7 6 5 4
Negative		EMAMILTD 1	3 EMAMILTD MARICO	3 2 1
No Rating	NR JHS	NR JHS	NR GILLETTE JHS	NR

Last 4 Years	
# Positive Surprises (>2%)	1
# Negative Surprises (<-2%)	2
# In-Line Surprises (within 2%)	1
Ava Surprise	1.9%

Last 4 Weeks	
# Up Revisions	0
# Down Revisions	0
Avg Up Revisions	0.00%
Avg Down Revisions	0.00%

Last 120 Days	
# Broker Upgrades	0
# Broker Downgrades	0

HIGHLIGHTS

- Gillette India currently has an Earnings Rating of 8. The average Earnings Rating for its Personal Products industry is 6.3 and the S&P BSE SENSEX index average is 6.8.
- Over the past 4 quarters, the company has reported 1 positive, 2 negative, and 1 in-line surprises. The average surprise for this time period has been 1.9%. Most recently on 2024-01-30, the company reported quarterly earnings of 31.91 per share, a positive surprise of 2.9% above the consensus of 31.00.
- GILLETTE's current quarter consensus estimate has increased over the past 90 days from 118.00 to 121.50, a gain of 3.0%. This improvement is significantly greater than its industry average of -2.0% during the same time period.

PRICE TARGET

The chart indicates where analysts predict the stock price will be within the next 12 months, as compared to the current price.



12-Month Price Target			
Mean (INR)	7,920.00		
High	7,920.00		
Low	7,920.00		
Target vs. Current	21.5%		
# of Analysts	1		





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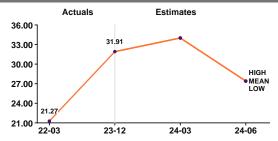
DETAILED STOCK REPORT

Report Date: 2024-Mar-10

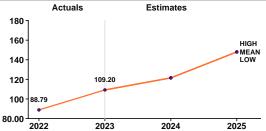
EARNINGS PER SHARE

Earnings per share (EPS) is calculated by dividing a company's earnings by the number of shares outstanding. Analysts tend to interpret a pattern of increasing earnings as a sign of strength and flat or falling earnings as a sign of weakness.

The charts provide a comparison between a company's actual and estimated EPS, including the high and low forecasts.



Quarterly	24-03	24-06
Mean	34.000	27.400
High	34.000	27.400
Low	34.000	27.400
# of Analysts	1	1



Annual	2024	2025
Mean	121.5	148.0
High	121.5	148.0
Low	121.5	148.0
# of Analysts	1	1

MEAN ESTIMATE TREND

	Q 24-03	Q 24-06	Y 2024	Y 2025	Price Target
Current	34.000	27.400	121.5	148.0	7,920.00
30 Days Ago	34.000	27.400	121.5	148.0	7,920.00
90 Days Ago	31.900	26.200	118.0	145.4	7,400.00
% Change (90 Days)	6.6%	4.6%	3.0%	1.8%	7.0%

Personal Products & Services / Personal Products & Services / Personal Products

Current Fiscal Year End: 24-06
Next Expected Report Date: 2024-05-29

ANALYST RECOMMENDATIONS



Buy | 0
Hold | 0
Sell | 0
Strong Sell | 0

EARNINGS SURPRISES

Comparing a company's actual earnings to the mean expectation of analysts results in a difference referred to as a 'positive' or 'negative' surprise. Research has shown that when a company reports a surprise, it is often followed by more of the same surprise type.

Surprise Summary (Last 6 Years)

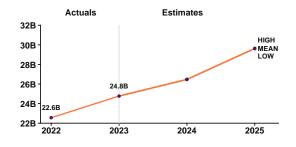
Surprise Type	Amount	Percent
Positive Years (> 2%)	1	16.7%
Negative Years (< -2%)	4	66.7%
In-Line Years (within 2%)	1	16.7%

Surprise Detail (Last 6 Periods)

Surprise Type	Announce Date	Period End Date	Actual EPS	Mean EPS	Surprise (%)
Positive	2023-08-29	2023-06-30	109.2	91.900	18.8%
Negative	2022-08-22	2022-06-30	88.790	91.000	-2.4%
Negative	2021-08-24	2021-06-30	95.250	104.9	-9.2%
In-Line	2020-08-26	2020-06-30	70.640	70.300	0.50%
Negative	2019-08-22	2019-06-30	66.550	86.400	-23.0%
Negative	2018-08-23	2018-06-30	70.290	85.800	-18.1%

ANNUAL REVENUE

A pattern of increasing sales in conjunction with a rising EPS may influence a buy recommendation, while flat or falling sales and faltering earnings may explain a sell recommendation. A rising EPS with flat or falling sales may result from increased cost efficiency and margins, rather than market expansion. This chart shows the sales forecast trend of all analysts and the highest and lowest projections for the current and next fiscal year.



	2024	2025
Mean	26.5B	29.6B
High	26.5B	29.6B
Low	26.5B	29.6B
Forecasted Growth	6.9%	19.6%
# of Analysts	1	1





FUNDAMENTAL

POSITIVE OUTLOOK: Strong fundamentals such as high profit margins, low debt levels, or growing dividends.

FUND-AMENTAL

Fundamental Score Averages

Personal Products & Services Group: 5.9 Large Market Cap: 6.4
Personal Products & Services Sector: 5.9 BSE Sensex Index: 6.9



Personal Products & Services / Personal Products & Services / Personal Products

Peers	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Current	3Y Trend
GILLETTE	8	8	9	9	10	Million
PGHH	8	8	7	8	10	III III II I
EMAMILTD	7	9	9	9	9	allinom.
MARICO	5	4	4	3	8	IIIIIIII
JHS	2	1	1	1	6	

FUNDAMENTAL INDICATORS Profitability Earnings Quality Dividend Debt (25% weight) (25% weight) (25% weight) (25% weight) 10 10 EMAMIL.. EMAMIL.. **PGHH** Positive GILLET... GILLET... MARIC... 9 JHS **PGHH PGHH** 8 7 GILLET... EMAMIL.. 6 JHS Neutral MARIC... EMAMIL.. GILLET... MARIC.. 5 MARIC... **PGHH** 4 3 Negative JHS 2 1

Revenue Growth	8.0%	Current Ratio	1.7	Oper. Cash Yield	21.3%	Dividend Growth	33.8%
For year over year ending 2023-12		For interim period ending 2023-12		For latest 12 months ending		For year over year ending 2023-12	
Gross Margin	47.6%	Debt-to-Capital	0.0%	Accruals	-7.3%	Dividend Payout	79.2%
For latest 12 months ending 2023-12		For annual period ending 2023-06		For latest 12 months ending 2023-06		For latest 12 months ending 2023-12	
Return On Equity	40.4%	Interest Funding	0.0%	Days Sales In Inv.	115.3	Dividend Coverage	1.9
For interim period ending 2023-12		For interim period ending 2023-06		For annual period ending 2023-06		For annual period ending 2023-06	
Net Margin	15.4%	Interest Coverage	43.8	Days Sales In Rec.	50.1	Current Div. Yield	1.5%
For latest 12 months ending 2023-12		For interim period ending 2023-12		For annual period ending 2023-06		For latest 12 months ending 2024-03	

HIGHLIGHTS

No Rating

- Gillette India currently has a Fundamental Rating of 10, which is significantly more bullish than the Personal Products & Services industry group average of 5.9.
- The company's gross margin has been higher than its industry group average for each of the past five years.
- GILLETTE's debt-to-capital of 0.01% is substantially below the Personal Products & Services industry group average of 1.5%.
- The company's days sales in inventory has been higher than its industry group average for each of the past five years.
- Of the 29 firms within the Personal Products & Services industry group, Gillette India is among 13 companies that pay a dividend. The stock's dividend yield is currently 1.5%.





NR

JHS

Report Date: 2024-Mar-10

RELATIVE VALUATION

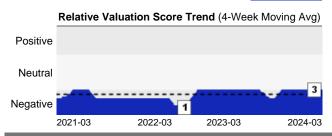
RELATIVE VALUATION

NEGATIVE OUTLOOK: Multiples significantly above the market or the stock's historic norms.



Relative Valuation Score Averages

Personal Products & Services Group: 4.5 Large Market Cap: 4.5 Personal Products & Services Sector: 4.5 BSE Sensex Index: 5.7



Personal Products & Services / Personal Products & Services / Personal Products

Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
EMAMILTD	4	5	6	6	6	
JHS	5	4	4	5	6	
MARICO	2	3	4	4	4	
GILLETTE	3	3	3	3	3	_
PGHH	2	2	2	2	2	

RELATIVE VALUATION INDICATORS

Price to Sales Trailing PE Forward PE (33.3% weight) (33.3% weight) (33.3% weight) 10 Positive 9 **EMAMILTD** 8 8 7 **EMAMILTD** 6 MARICO Neutral **GILLETTE EMAMILTD** GILLETTE 5 5 MARICO 4 4 3 3 **GILLETTE** Negative 2 MARICO **PGHH PGHH PGHH** 1 NR JHS NR No Rating NR -JHS

Price to Sales	8.5	Trailing PE	57.0	Forward PE	53.7
5-Yr Average	11.6	5-Yr Average	67.2	5-Yr Average	58.1
Rel. to 5-Yr Avg.	27% Discount	Rel. to 5-Yr Avg.	15% Discount	Rel. to 5-Yr Avg.	8% Discount
BSE Sensex Index	3.6	BSE Sensex Index	25.5	BSE Sensex Index	24.0
Rel. to BSE Sensex	>100% Premium	Rel. to BSE Sensex	>100% Premium	Rel. to BSE Sensex	>100% Premium

HIGHLIGHTS

- Gillette India currently has a Relative Valuation Rating of 3 which is significantly below the S&P BSE SENSEX index average rating of 5.7.
- GILLETTE is currently valued at a premium to the S&P BSE SENSEX index based on Price to Sales ratio, Trailing P/E, and Forward P/E.
- GILLETTE's Price to Sales ratio of 8.5 represents a 27% Discount to its 5-year average of 11.6.
- GILLETTE's Trailing P/E of 57.0 represents a 15% Discount to its 5year average of 67.2.
- GILLETTE's Forward P/E of 53.7 represents a 8% Discount to its 5year average of 58.1.





Personal Products & Services / Personal Products & Services / Personal Products

LSEG Stock Reports Plus

DETAILED STOCK REPORT

Report Date: 2024-Mar-10

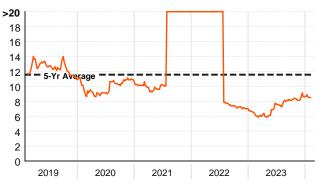
PRICE TO SALES

The most recent week's close price divided by the revenue per share.

Price to Sales: 8.5 5-Year Average: 11.6

BSE Sensex Index Average: 3.6

Personal Products & Services Group Average: 8.9



TRAILING PE

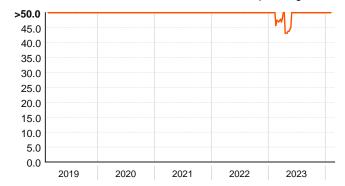
The most recent week's close price divided by the sum of the four most recently reported quarterly earnings.

Trailing PE: 57.0

5-Year Average: 67.2

BSE Sensex Index Average: 25.5

Personal Products & Services Group Average: 55.2



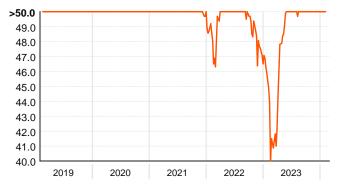
FORWARD PE

The most recent week's close price divided by the sum of the four upcoming quarterly consensus estimates.

Forward PE: 53.7 5-Year Average: 58.1

BSE Sensex Index Average: 24.0

Personal Products & Services Group Average: 51.5



FORWARD PEG

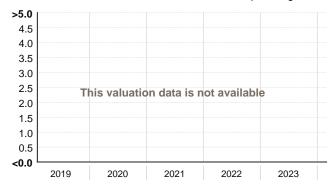
The Forward P/E divided by the five-year forecasted growth rate.

Forward PEG: --

5-Year Average: --

BSE Sensex Index Average: 1.6

Personal Products & Services Group Average: 4.0





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RISK **RISK Risk Score Averages** POSITIVE OUTLOOK: Consistent return patterns (low volatility). Personal Products & Services Group: 6.4 Large Market Cap: 8.4 Personal Products & Services Sector: 6.4 BSE Sensex Index: 9.5 Risk Score Trend (4-Week Moving Avg) Peers -6M -3M -1M -1W Current 1Y Trend 10 **EMAMILTD** 10 9 10 10 10 Positive **MARICO** 10 10 10 10 10 Neutral **PGHH** 10 10 10 10 10 **GILLETTE** 10 10 9 9 9 Negative JHS 2 3 2 2 2021-03 2022-03 2023-03 2024-03

RISK INDICATORS Magnitude of Returns Volatility Beta (1-year) Correlation (25% weight) (25% weight) (25% weight) (25% weight) 10 10 10 GILLET... EMAMIL. **EMAMIL** GILLET... **PGHH** MARIC Positive GILLET... 9 EMAMIL. **PGHH** MARIC... MARIC... EMAMIL. **PGHH** 8 8 8 7 JHS 6 Neutral **PGHH** MARIC. 5 5 4 4 3 Negative 2 JHS JHS JHS 2 1 No Rating NR

Daily Returns (Las	st 90 Days)	Standard Deviation	1	Beta vs. BSE Sensex 0.14 Co		Correlation vs. BSE	Correlation vs. BSE Sensex	
Best	7.2%	Last 90 Days	1.80	Positive Days Only	0.00	Last 90 Days	-5%	
Worst	-4.1%	Last 60 Months	6.01	Negative Days Only	0.35	Last 60 Months	31%	
Monthly Returns (Last 60 Months) In		Intra-Day Swing (L	ast 90 Days)	Beta vs. Group	0.43	Correlation vs. Group		
Best	15.8%	Average	2.6%	Positive Days Only	0.22	Last 90 Days	26%	
Worst	-14.5%	Largest	12.3%	Negative Days Only	0.40	Last 60 Months	34%	

HIGHLIGHTS

- Gillette India currently has a Risk Rating of 9 while the S&P BSE SENSEX index has an average rating of 9.5.
- On days when the market is up, GILLETTE shares remain relatively unchanged. On days when the market is down, the shares generally decrease less than the S&P BSE SENSEX index.
- In the short term, GILLETTE has shown low correlation (>= -0.1 and < 0.2) with the S&P BSE SENSEX index. The stock has, however, shown average correlation (>= 0.2 and < 0.4) with the market in the long term.
- Over the last 90 days, GILLETTE shares have been more volatile than the overall market, as the stock's daily price fluctuations have exceeded that of 82% of S&P BSE SENSEX index firms.

RISK ANALYSIS									
		Las	t 90 Da	ıys		Last 60	Last 60 Months		
Peers	Best Daily Return	Worst Daily Return	Best Monthly Return	Worst Monthly Return					
GILLETTE	7.2%	-4.1%	30	33	12.3%	15.8%	-14.5%		
EMAMILTD	6.8%	-3.6%	24	39	9.0%	48.8%	-33.8%		
JHS	10.0%	-9.6%	26	37	18.4%	96.4%	-33.2%		
MARICO	2.2%	-4.1%	30	33	4.8%	18.7%	-10.9%		
PGHH	1.9%	-2.9%	29	34	5.6%	18.8%	-7.8%		
BSE Sensex	1.8%	-2.2%	39	23	2.6%	14.4%	-23.1%		





DETAILED STOCK REPORT

Price Momentum Score Averages

Report Date: 2024-Mar-10

PRICE MOMENTUM

PRICE MOMENTUM

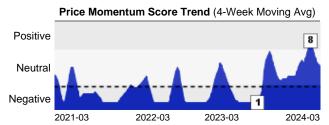
Currency in INR

NEUTRAL OUTLOOK: Performance relatively in-line with the market.

4

Personal Products & Services Group: 3.7
Personal Products & Services Sector: 3.7

Large Market Cap: **6.4** BSE Sensex Index: **5.6**



Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
GILLETTE	3	6	5	4	4	
MARICO	2	3	3	2	2	
PGHH	3	8	6	2	2	
EMAMILTD	3	3	2	1	1	
JHS	2	4	3	1	1	

PRICE MOMENTUM INDICATORS

Relative Strength (50% weight)

Seasonality (50% weight)



Relative Strength Indicator (Scale from 1 to 100)

GILLETTE Industry Avg Last 10 Days 47 45 Last 50 Days 52 50 Last 200 Days 54 52

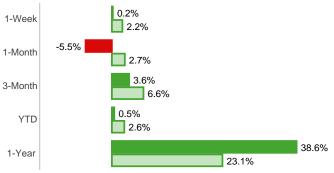
Average Monthly Return (Last 10 Years)

	Mar	Apr	мау
Company Avg	0.73%	0.35%	1.3%
Industry Avg	-1.4%	5.2%	1.7%
Industry Rank	35 of 100	87 of 98	60 of 99

PRICE PERFORMANCE

Daily close prices are used to calculate the performance of the stock as compared to a relevant index over five time periods.





	GILLETTE	DOE Sensex
Close Price (2024-03-07)	6,517.80	74,120
52-Week High	7,335.65	74,119
52-Week Low	4,135.25	57,527

- On 2024-03-07, GILLETTE closed at 6,517.80, 11.1% below its 52-week high and 57.6% above its 52-week low.
- GILLETTE shares are currently trading 1.5% below their 50day moving average of 6,620.35, and 8.8% above their 200day moving average of 5,992.55.
- The S&P BSE SENSEX index is currently trading at its 52week high of 74120.





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Personal Products & Services / Personal Products & Services / Personal Products

LSEG Stock Reports Plus

DETAILED STOCK REPORT

Report Date: 2024-Mar-10

DETAILED STOCK REPORT TIPS

The Stock Report from LSEG is a comprehensive, company-specific analysis that includes a proprietary Stock Rating along with underlying component indicators and supportive data elements. The report is updated daily, although some of the data elements and the ratings are updated weekly.

Average Score

The Stock Reports Plus Average Score combines a quantitative analysis of five widely-used investment decision making tools - Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. First, a simple average of the five underlying component ratings is calculated. Then, a normal distribution is used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A score of 8 to 10 is considered positive, 4 to 7 is neutral, and 1 to 3 is negative. These five factors may be evaluated differently using alternative methodologies, and the importance of individual factors varies across industry groups, market capitalization and investment styles. Additional criteria should always be used to evaluate a stock.

A company must have sufficient data available for at least three of the five component indicators in order to receive an overall Average Score. Approximately 85% of the stocks within the coverage universe meet the criteria to generate a score.

Indicator Components

The five indicators that comprise the stock rating are displayed. Like the stock rating, the component rating scale is 1 to 10, with 10 being best. A company will receive an 'NR' for No Rating if the required data elements or criteria are not met. A detailed section for each component is included in the report.

Indicator Trends

Within each component section, historical score trends are displayed, typically using a 4-week moving average over a timeframe of the past three years. The dotted orange line indicates the average of the scores over those three years. The most recent occurrences of the best and worst scores are also displayed on the chart in grey boxes to put the current score into historical context.

Next to the trend chart for the company, current score averages are included, along with peer company comparisons of values from 6 months ago, 3 months ago, 1 month ago, the most recent value from 1 week ago, and the current score. The four closest industry peers are presented based on similar market capitalization.

Peer Analysis

- The Refinitiv Business Classification (TRBC) schema is used for industry comparisons. It is designed to track and display the primary business of a corporation by grouping together correlated companies that offer products and services into similar end markets. The system includes 10 Economic Sectors, 28 Business Sectors, 54 Industry Groups, and 136 Industries.
- The Peer Analysis section of the report compares the company to its ten closest peers. The peers are selected from the industry based on similar market capitalization. The peer listing may have fewer than ten companies if there are fewer than ten companies classified within that industry.

<u>Highlights</u>

The automated text-generation system from LSEG creates highlights summarizing the most noteworthy data. The bullets will vary by company and will change from week to week as different criteria are met.

Earnings

The Earnings Rating is based on a combination of three factors: earnings surprises, estimate revisions, and recommendation changes. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the three earnings factors in order to receive a score.

- Earnings Surprises The number of positive and negative surprises within the last 4 periods (quarters or years).
- Estimate Revisions The number of up and down revisions and the average percentage change of those revisions within a 4 week period.
- Recommendation Changes The number of broker upgrades and downgrades in the last 120 days.

Price Target

The price target is based on the predictions of analysts covering the stock and shows the high, low and mean price expected within the next 12 months.

Earnings Per Share

The quarterly and annual earnings per share are presented when available, along with the mean, high and low. Quarterly data is displayed for the past 4 quarters (actual) and the next 2 quarters (estimated). Annual data is displayed for the past 2 years (actual) and the next 2 years (estimated).

Mean Estimate Trend

The mean estimates show how the consensus has changed over the past 30 days and 90 days for the upcoming two quarters (when available) and two years. The percentage change is calculated for the company as a means for comparison by measuring the difference between the current consensus estimate and that of 90 days ago.

Analyst Recommendations

The I/B/E/S Mean is the average recommendation of all analysts covering the stock, as provided by I/B/E/S, the Institutional Brokers Estimate System, from LSEG. The recommendations are presented on a five-point standardized scale: strong buy, buy, hold, sell, and strong sell.

Earnings Surprises

- The surprise summary includes the total number of time periods (and percentage) in the last 12 quarters (quarterly) or last 4 years (annual) in which earnings surprises were positive, negative, or in-line. In order to be recognized as a positive or negative surprise, the percent must be greater than 2% above or 2% below the consensus, respectively.
- The surprise detail section includes a listing of the company's quarterly earnings reported for the most recent 6 periods (quarters or years). The consensus analyst estimate is provided to determine if the actual earnings report represented a positive surprise, negative surprise, or in-line result.

Fundamental

The Fundamental Rating is based on a combination of four fundamental component factors: profitability, debt, earnings quality, and dividend. Companies that do not pay a dividend are not penalized. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the four fundamental factors present in order to receive a score.

Profitability

- Revenue Growth: (Net Sales Previous Net Sales) / Previous Net Sales
- Gross Margin: Gross Profit / Net Sales
- · Return on Equity: Net Income / Total Equity
- Net Margin: Net Profit / Net Sales

Debt

- Current Ratio: Current Assets / Current Liabilities
- Debt-to-Capital: Total Debt / Total Capital
- Interest Funding: (Interest Expense on Debt + Preferred Cash Dividends) / Funds from Operations
- Interest Coverage: Earnings before Interest and Taxes / (Interest Expense on Debt + Preferred Cash Dividends)

Earnings Quality

- Operating Cash Yield: (Operating Cash Flow Net Income) / Net Income
- Accruals: (Net Income Operating Cash Flow Investing Cash Flow) / Average Net Operating Assets
- Days Sales in Inventory: 365 / (Cost of Goods Sold / Inventory)
- Days Sales in Receivables: 365 / (Net Sales / Receivables)

Dividend

The company must have a current dividend yield.

- Dividend Growth Rate: (Dividends per Share Previous Dividends per Share) / Previous Dividends per Share
- Dividend Funding: Dividends / Operating Cash Flow
- Dividend Coverage: (Pre-Tax Income + Interest Expense) / (Interest Expense + Dividends)
- Dividend Yield: Annual Dividends per Share / Current Market Price per Share

Indicator Trend

The fundamental indicator trend displays either quarterly scores over the past three years or annual scores over the past six years, depending on the reporting periods for the country. The best and worst scores can be easily determined from the values shown on the chart for each quarter or year.

Relative Valuation

The Relative Valuation Rating is based on a combination of three component factors: Price to Sales, Trailing P/E, and Forward P/E. Each factor is equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. These common valuation metrics are evaluated against the overall market, the index, and the company's own historic 5-year averages. A stock needs to have at least one of the three relative valuation factors in order to receive a score.

 Price to Sales: Close Price / (Sales for 4 Quarters or 1 Year / Shares Outstanding)





Personal Products & Services / Personal Products & Services / Personal Products

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- Trailing P/E: Close Price / Most Recent 4 Quarters or 1 Year of Earnings
- Forward P/E: Close Price / Upcoming 4 Quarters or 1 Year of Earnings

Valuation Averages

Negative values are excluded when calculating the averages. A maximum value of 100 is placed on Trailing P/E and Forward P/E, a maximum value of 5 is placed on Forward PEG, and a maximum value of 20 is placed on Price to Sales when calculating the averages. Higher values are rounded down to the maximum for the averages.

Valuation Multiples

The valuation multiples provide the Trailing P/E, Forward P/E, Forward PEG, and Price to Sales for the company and the relevant index average. In addition, a comparison of the current company's values to its 5-year average and an industry average are presented. A discount occurs when the company's ratio is valued more favorably (lower) than that to which it is compared.

Risk

The Risk Rating displays stocks on a scale of 1 to 10 with 10 being awarded to the least risky stocks. It is derived by looking at a series of long-term (5-year) and short-term (90-day) stock performance measures including volatility, magnitude of returns, beta, and correlation. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market. A stock needs to have at least two of the four risk factors in order to receive a score.

- Magnitude of Returns The best / worst daily returns in the past 90 days and the best / worst monthly returns in the past 60 months.
- Volatility The standard deviation of the stock price over the last 90 days and last 60 months, along with the average and largest intra-day stock swing.
- Beta Measures the tendency of a security's returns to respond to swings in the market, based on the beta of the company versus the relevant index.
- Correlation Determines how closely the returns of the stock and the relevant index move together, measured over the last 90 days and last 60 months.

Risk Analysis

Price analysis for the company and the relevant index is provided over two time periods. Daily analysis is provided for the last 90 days, whereas monthly statistics are used for the last 60 months.

Price Momentum

The Price Momentum Rating is based on a combination of two technical performance factors: relative strength and seasonality. The factors are equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have data for the relative strength factor in order to receive a score.

- Relative Strength The relative strength of the company for the last 10 days, 50 days, and 200 days on a scale of 1 to 100.
- Seasonality The average monthly return (price performance) for the current month and next 2 months for the company and industry, over the past 10 years. A lower industry rank indicates a higher return.

Price Performance

Daily close prices are used to calculate the price performance of the stock. The performance of the relevant index is also displayed as a means of comparison.

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