LSEG Stock Reports Plus

Cyclical Consumer Products / Household Goods / Appliances & Housewares

DETAILED STOCK REPORT

Report Date: 2024-Mar-31

Score Averages

Last Close 297.85 (INR)	Avg Daily Vol 229,415	52-Week High 479.75	Trailing PE 24.8	Annual Div 5.00	ROE 15.5%	LTG Forecast	1-Mo Return -11.7%
2024 March 28 NSE Exchange	Market Cap 33.1B	52-Week Low 296.00	Forward PE 23.3	Dividend Yield 1.7%	Annual Rev 3.9B	Inst Own 20.9%	3-Mo Return -20.9%

AVERAGE SCORE

NEUTRAL OUTLOOK: LAOPALA's current score is relatively in-line with the market.

AVERAGE SCORE
7

	Average S	Score Trend (4	-Week Moving Av	vg)
Positive			9	
Neutral	•	3	•	,
Negative				
	2021-03	2022-03	2023-03	2024-03

Household Goods Group: 4.5 Small Market Cap: 6.1 Cyclical Consumer Products Sector: 4.7 BSE Sensex Index: 7.9 -6M -3M -1W Current 1Y Trend **Peers** -1M **LAOPALA** 7 6 5 7 **ORIENTELEC** 4 6 5 6 5 **BOROLTD** 5 4 4 **JCHAC** 2 5 5 5 WEL 2

HIGHLIGHTS

- The score for La Opala R G has been on a positive trend from 5 to 7 over the past 4 weeks.
- The recent change in the Average Score was primarily due to an improvement in the Earnings component score.

I/B/E/S MEAN

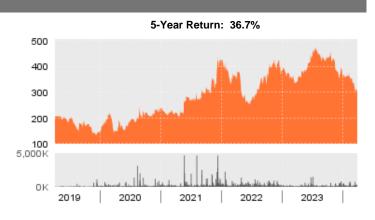
Strong Buy 3 Analysts

Mean recommendation from all analysts covering the company on a standardized 5-point scale.

Strong Sell	Sell	Hold	Buy	Strong Buy

PRICE AND VOLUME CHARTS





BUSINESS SUMMARY

La Opala RG Limited is an India-based tableware company. The Company is a manufacturer and marketer of lifestyle product in the glassware segment. The Company is engaged in the manufacture and marketing of opal glass tableware and lead crystalware products. The Company's products portfolio includes opal glassware, which includes plates, bowls, dinner sets, cup-saucer sets, coffee mugs, coffee cups, tea sets, soup sets, pudding and dessert sets, and crystal ware products comprise barware, vases, bowls and stemware. The Company's brands include La Opala, Diva, Cook Serve Store and Solitaire Crystal. La Opala is the flagship brand of the Company and provides dinner sets, plates, bowls, coffee mugs and other products. Diva offers a range of products under five collections: Classique, Ivory, Cosmo, Quadra, Sovrana, Velvett and Tea-Coffee. Its Solitaire Crystal brand offers handcrafted 24% lead crystal tumblers, beer mugs and vases.





Cyclical Consumer Products / Household Goods / Appliances & Housewares

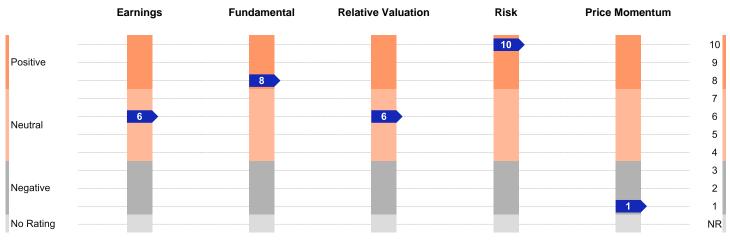
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INDICATOR COMPONENTS



The **AVERAGE SCORE** combines the quantitative analysis of five widely-used investment decision making tools: Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. A simple average of the underlying component ratings is normally distributed to rank stocks on a 1-10 scale (10 being awarded to the most favorable). These factors may be evaluated differently using alternative methodologies and the importance of individual factors varies across industries, market capitalization and investment styles. Additional criteria should always by used to evaluate a stock.



PEEF	RANALYSIS										Curreno	cy in INR
			PRICE	MOMENTU	JM		VALUA	TION	FUNDAM	ENTAL	ANALYSTS	
Average Score	Ticker	Price (2024-03-28)	1-Mo Return	3-Mo Return	1-Yr Return	Market Cap	Trailing PE	Forward PE	Dividend Yield	Net Margin	LTG I/B/E/S Forecast Mean	# of Analysts
4	BAJAJELEC	907.65	-9.6%	-9.0%	-17.6%	104.6B	68.2	56.3	0.44%	3.2%	Buy	15
3	IFBIND	1,505.95	7.1%	58.6%	107.0%	61.0B	200.0	66.2		0.7%	Buy	4
6	ORIENTELEC	193.10	-7.6%	-14.3%	-28.3%	41.2B	47.3	46.9	0.78%	3.2%	Buy	17
5	BOROLTD	357.25	-5.8%	6.7%	43.8%	40.9B	49.2			7.2%		
7	LAOPALA	297.85	-11.7%	-20.9%	-11.7%	33.1B	24.8	23.3	1.7%	34.0%	Strong Buy	3
5	JCHAC	954.10	-13.9%	-15.1%	-6.7%	25.9B				-7.4%	Sell	3
2	WEL	682.25	50.4%	68.0%	267%	9.1B	100.7			2.0%		
5	FORBESCO	432.20	-10.0%	38.4%	82.0%	5.6B	25.8			7.0%		
2	SINGER	88.21	-5.5%	-18.9%	48.1%	5.4B	223.1			0.6%		
2	SACHEMT	19.44	-17.4%	-2.9%	15.9%	486M	25.0			1.9%		
3	UNISON	21.18	-3.4%	-5.7%	-13.8%	339M	20.0			-1.1%		
4	Average	496.29	-2.5%	7.7%	44.2%	29.8B	78.4	48.2	0.97%	4.7%	Buy	8.4

PEER C	OMP	ANIES
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BAJAJELEC	Bajaj Electricals	ORIENTELEC	Orient Electric
BOROLTD	Borosil	SACHEMT	Sacheta Metals
FORBESCO	Forbes & Co	SINGER	Singer India
IFBIND	IFB Industries	UNISON	Unison Metals
JCHAC	Johnson Controls-Hitachi Air	WEL	Wonder Electricals

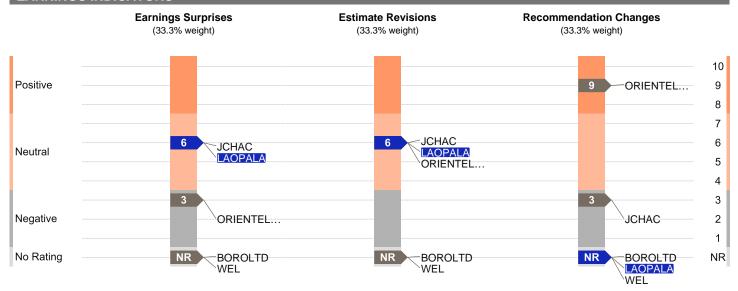




Cyclical Consumer Products / Household Goods / Appliances & Housewares

EARNINGS EARNINGS Currency in INR **Earnings Score Averages NEUTRAL OUTLOOK:** Mixed earnings expectations and performance. Household Goods Group: 4.8 Small Market Cap: 4.7 Cyclical Consumer Products Sector: 5.3 BSE Sensex Index: 6.8 Earnings Score Trend (4-Week Moving Avg) **Peers** -6M -3M -1M -1W Current 1Y Trend **ORIENTELEC** 3 6 7 Positive **LAOPALA** 2 3 2 6 6 Neutral **JCHAC** 7 5 4 4 **BOROLTD** NR NR NR NR NR Negative WEL NR NR NR NR NR 2021-03 2022-03 2023-03 2024-03

EARNINGS INDICATORS



Last 4 Quarters	
# Positive Surprises (>2%)	2
# Negative Surprises (<-2%)	2
# In-Line Surprises (within 2%)	0
Ava Surprise	-0.16%

Up Revisions 0 # Down Revisions 0 Avg Up Revisions 0.00% Avg Down Revisions 0.00%

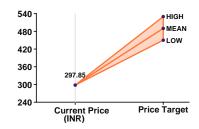
Last 120 Days	
# Broker Upgrades	0
# Broker Downgrades	0

HIGHLIGHTS

- La Opala R G currently has a relatively neutral Earnings Rating of 6.
 The average Earnings Rating for its Appliances & Housewares industry is 4.2 and the S&P BSE SENSEX index average is 6.8.
- LAOPALA's current quarter consensus estimate has decreased over the past 90 days from 4.00 to 3.40, a loss of -15.0%. This trails the Appliances & Housewares industry average of -3.0% during the same time period.
- During the past four weeks, analysts covering LAOPALA have made no upward or downward EPS estimate revisions for the current quarter.

PRICE TARGET

The chart indicates where analysts predict the stock price will be within the next 12 months, as compared to the current price.



12-Month Price Target				
Mean (INR)	490.00			
High	530.00			
Low	450.00			
Target vs. Current	64.5%			
# of Analysts	3			



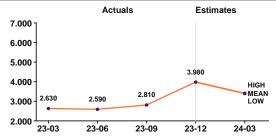


Cyclical Consumer Products / Household Goods / Appliances & Housewares

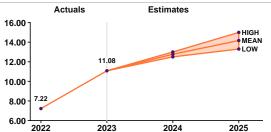
EARNINGS PER SHARE

Earnings per share (EPS) is calculated by dividing a company's earnings by the number of shares outstanding. Analysts tend to interpret a pattern of increasing earnings as a sign of strength and flat or falling earnings as a sign of weakness.

The charts provide a comparison between a company's actual and estimated EPS, including the high and low forecasts.



Quarterly	24-03	-
Mean	3.400	
High	3.400	
Low	3.400	
# of Analysts	1	



Annual	2024	2025
Mean	12.770	14.170
High	13.000	15.000
Low	12.500	13.300
# of Analysts	3	3

MEAN ESTIMATE TREND

Q Price 2024 2025 Target 24-03 Current 3.400 12.770 14.170 490.00 30 Days Ago 3.400 12.770 14.170 490.00 90 Days Ago 4.000 12.900 14.950 527.00 % Change (90 Days) -15.0% -1.0%-5.2% -7.0%

Current Fiscal Year End: 24-03 Next Expected Report Date: 2024-05-28

ANALYST RECOMMENDATIONS



EARNINGS SURPRISES

Comparing a company's actual earnings to the mean expectation of analysts results in a difference referred to as a 'positive' or 'negative' surprise. Research has shown that when a company reports a surprise, it is often followed by more of the same surprise type.

Surprise Summary (Last 12 Quarters)

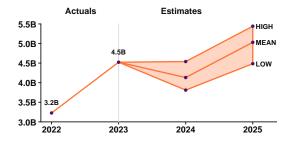
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	2	50.0%
Negative Quarters (< -2%)	2	50.0%
In-Line Quarters (within 2%)	0	

Surprise Detail (Last 6 Periods)

Surprise Type	Announce Date	Period End Date	Actual EPS	Mean EPS	Surprise (%)
Positive	2024-02-13	2023-12-31	3.980	3.600	10.6%
Negative	2023-11-14	2023-09-30	2.810	3.200	-12.2%
Positive	2023-08-10	2023-06-30	2.590	2.500	3.6%
Negative	2023-05-29	2023-03-31	2.630	2.700	-2.6%
	2021-08-13	2021-06-30	0.800		

ANNUAL REVENUE

A pattern of increasing sales in conjunction with a rising EPS may influence a buy recommendation, while flat or falling sales and faltering earnings may explain a sell recommendation. A rising EPS with flat or falling sales may result from increased cost efficiency and margins, rather than market expansion. This chart shows the sales forecast trend of all analysts and the highest and lowest projections for the current and next fiscal year.



	2024	2025
Mean	4.1B	5.0B
High	4.5B	5.4B
Low	3.8B	4.5B
Forecasted Growth	-8.6%	11.2%
# of Analysts	3	3





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FUNDAMENTAL

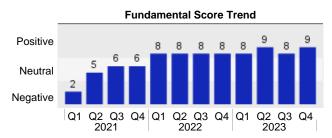
AMENTAL 8

POSITIVE OUTLOOK: Strong fundamentals such as high profit margins, low debt levels, or growing dividends.

Fundamental Score Averages

Household Goods Group: **4.6**Cyclical Consumer Products Sector: **4.9**

Small Market Cap: 5.9 BSE Sensex Index: 6.8



Cyclical Consumer Products / Household Goods / Appliances & Housewares

Peers	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Current	3Y Trend
LAOPALA	8	9	8	9	8	HIIIIII
ORIENTELEC	5	4	5	4	5	
BOROLTD	7	7	6	6	4	
JCHAC	1	1	1	1	2	
WEL	2	1	1	3	2	

FUNDAMENTAL INDICATORS Profitability Earnings Quality Dividend Debt (25% weight) (25% weight) (25% weight) (25% weight) 10 LAOPAL. Positive AOPAL. ORIENT.. 9 8 8 8 8 7 BOROL.. **JCHAC** BOROL... 6 6 Neutral ORIENT.. **JCHAC** BOROL LAOPAL 5 WEL ORIENT.. LAOPAL. 4 3 BOROL. Negative **JCHAC** WEL WEL 2 ORIENT.. 1 No Rating JCHAC NR WEL

Revenue Growth	-9.6%	Current Ratio	7.6	Oper. Cash Yield	-23.3%	Dividend Growth	117.4%
For year over year ending 2023-12		For interim period ending 2023-09		For latest 12 months ending		For year over year ending 2023-06	
Gross Margin	68.7%	Debt-to-Capital	1.1%	Accruals	23.7%	Dividend Payout	41.7%
For latest 12 months ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2023-03		For latest 12 months ending 2023-12	
Return On Equity	15.5%	Interest Funding	1.1%	Days Sales In Inv.	233.4	Dividend Coverage	4.3
For interim period ending 2023-09		For interim period ending 2023-03		For annual period ending 2023-03		For annual period ending 2023-03	
Net Margin	34.0%	Interest Coverage	22.7	Days Sales In Rec.	29.1	Current Div. Yield	1.7%
For latest 12 months ending 2023-12		For interim period ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2024-03	

HIGHLIGHTS

- La Opala R G currently has a Fundamental Rating of 8, which is significantly more bullish than the Household Goods industry group average of 4.6.
- The gross margin of 68.7% for LAOPALA is the highest within its Household Goods industry group.
- The company's current ratio has been higher than its industry group average for each of the past five years.
- The company's accruals ratio has been higher than its industry group average for each of the past five years.
- Of the 42 firms within the Household Goods industry group, La Opala R G is among 11 companies that pay a dividend. The stock's dividend yield is currently 1.7%.





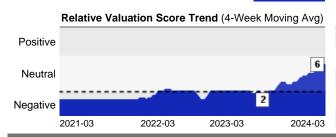
RELATIVE VALUATION

NEUTRAL OUTLOOK: Multiples relatively in-line with the market.

RELATIVE VALUATION

Relative Valuation Score Averages

Household Goods Group: 5.2 Small Market Cap: 5.3 Cyclical Consumer Products Sector: 6.3 BSE Sensex Index: 5.5



Cyclical Consumer Products / Household Goods / Appliances & Housewares

Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
JCHAC	3	7	8	8	8	
LAOPALA	4	5	6	6	6	
ORIENTELEC	4	5	5	5	5	
BOROLTD	3	4	4	4	4	
WEL	4	2	2	1	1	

RELATIVE VALUATION INDICATORS

Price to Sales Trailing PE Forward PE (33.3% weight) (33.3% weight) (33.3% weight) 10 Positive 9 LAOPALA 8 7 JCHAC LAOPALA 6 Neutral ORIENTEL... BOROLTD ORIENTEL... 5 BOROLTD ORIENTEL... 4 3 3 Negative LAOPALA 2 WEL 2 1 NR WEL NR No Rating NR NR -JCHAC BOROLTD **JCHAC**

Price to Sales	8.6	Trailing PE	24.8	Forward PE	23.3
5-Yr Average	10.3	5-Yr Average	38.4	5-Yr Average	34.6
Rel. to 5-Yr Avg.	16% Discount	Rel. to 5-Yr Avg.	35% Discount	Rel. to 5-Yr Avg.	33% Discount
BSE Sensex Index	3.6	BSE Sensex Index	25.3	BSE Sensex Index	23.8
Rel. to BSE Sensex	>100% Premium	Rel. to BSE Sensex	2% Discount	Rel. to BSE Sensex	2% Discount

HIGHLIGHTS

- La Opala R G currently has a Relative Valuation Rating of 6 while the S&P BSE SENSEX index has an average rating of 5.5.
- LAOPALA's Trailing P/E and Forward P/E are both significantly below (less expensive than) their 5-year averages.
- LAOPALA's Price to Sales ratio of 8.6 represents a 16% Discount to its 5-year average of 10.3.
- LAOPALA's current Trailing P/E of 24.8 represents a 53% Discount to its Household Goods industry group average.
- LAOPALA's current Forward P/E of 23.3 represents a 58% Discount to its Household Goods industry group average.





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PRICE TO SALES

The most recent week's close price divided by the revenue per share.

Cyclical Consumer Products / Household Goods / Appliances & Housewares

Price to Sales: 8.6 5-Year Average: 10.3

BSE Sensex Index Average: 3.6 Household Goods Group Average: 2.5



TRAILING PE

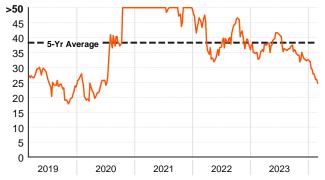
The most recent week's close price divided by the sum of the four most recently reported quarterly earnings.

Trailing PE: 24.8

5-Year Average: 38.4

BSE Sensex Index Average: 25.3

Household Goods Group Average: 53.1

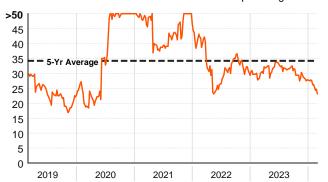


FORWARD PE

The most recent week's close price divided by the sum of the four upcoming quarterly consensus estimates.

Forward PE: 23.3 5-Year Average: 34.6

BSE Sensex Index Average: 23.8 Household Goods Group Average: 54.9



FORWARD PEG

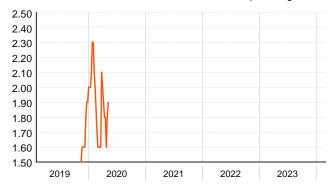
The Forward P/E divided by the five-year forecasted growth rate.

Forward PEG: --

5-Year Average: --

BSE Sensex Index Average: 1.6

Household Goods Group Average: --





DETAILED STOCK REPORT

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RISK

POSITIVE OUTLOOK: Consistent return patterns (low volatility).



Household Goods Group: 6.1
Cyclical Consumer Products Sector: 5.0

Risk Score Averages

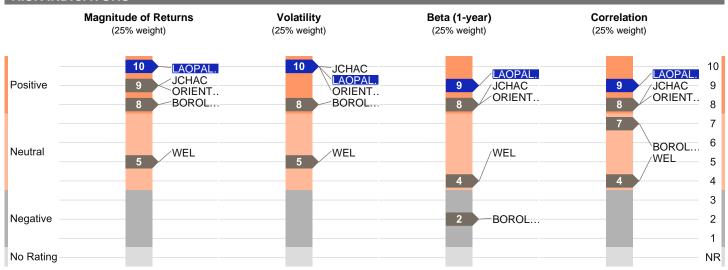
Small Market Cap: 6.2

BSE Sensex Index: 9.4

	Risk	Score Trend (4	-Week Moving	Avg)
Positive	7	47		10
Neutral				
Negative				
	2021-03	2022-03	2023-03	2024-03

Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
JCHAC	7	8	10	10	10	
LAOPALA	9	10	10	10	10	
ORIENTELEC	9	10	10	10	10	
BOROLTD	9	9	7	6	7	
WEL	3	3	2	2	3	

RISK INDICATORS



Daily Returns (La	st 90 Days)	Standard Deviation	1	Beta vs. BSE Sensex	0.35	Correlation vs. BSE	Sensex
Best	4.0%	Last 90 Days	2.03	Positive Days Only	-0.46	Last 90 Days	30%
Worst	-5.9%	Last 60 Months	11.74	Negative Days Only	0.85	Last 60 Months	51%
Monthly Returns	(Last 60 Months)	Intra-Day Swing (La	ast 90 Days)	Beta vs. Group	0.58	Correlation vs. Group)
Best	27.9%	Average	3.1%	Positive Days Only	0.55	Last 90 Days	42%
Worst	-32.0%	Largest	7.5%	Negative Days Only	0.53	Last 60 Months	62%

HIGHLIGHTS

- La Opala R G currently has a Risk Rating of 10 while the S&P BSE SENSEX index has an average rating of 9.4.
- On days when the market is up, LAOPALA shares typically decrease. Furthermore, on days when the market is down, the shares tend to decline less than the S&P BSE SENSEX index.
- In the short term, LAOPALA has shown average correlation (>= 0.2 and < 0.4) with the S&P BSE SENSEX index. The stock has, however, shown high correlation (>= 0.4) with the market in the long term.
- Over the last 90 days, LAOPALA shares have been more volatile than the overall market, as the stock's daily price fluctuations have exceeded that of 93% of S&P BSE SENSEX index firms.

RISK ANALYSIS

		Las	Last 60	Months			
Peers	Best Daily Return	Worst Daily Return	# Days Up	# Days Down	Largest Intra-Day Swing	Best Monthly Return	Worst Monthly Return
LAOPALA	4.0%	-5.9%	30	32	7.5%	27.9%	-32.0%
BOROLTD	12.1%	-4.8%	31	30	19.5%	46.1%	-20.9%
JCHAC	5.5%	-6.3%	27	35	10.3%	31.9%	-24.5%
ORIENTELEC	7.2%	-5.9%	25	37	7.6%	33.9%	-25.2%
WEL	10.0%	-5.9%	34	27	14.3%	79.0%	-21.6%
BSE Sensex	1.8%	-2.2%	37	24	2.6%	14.4%	-23.1%





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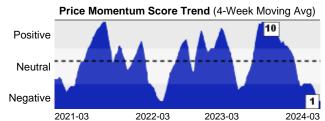
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Currency in INR

PRICE MOMENTUM PRICE MOMENTUM **NEGATIVE OUTLOOK:** Weak recent price performance or entering historically poor seasonal period.

Price Momentum Score Averages

Household Goods Group: 3.8 Small Market Cap: 6.2 Cyclical Consumer Products Sector: 4.0 BSE Sensex Index: 6.1



Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
WEL	10	7	4	6	7	
BOROLTD	9	3	4	6	6	
JCHAC	4	3	3	3	3	
LAOPALA	7	3	1	1	1	
ORIENTELEC	4	2	1	1	1	

PRICE MOMENTUM INDICATORS

Relative Strength Seasonality (50% weight) (50% weight) 10 10 Positive 9 WEL 8 7 6 **JCHAC** Neutral **BOROLTD BOROLTD** 5 4 3 LAOPALA WEL Negative LAOPALA 2 **JCHAC** ORIENTEL... ORIENTEL... 1 No Rating NR

Relative Strength Indicator (Scale from 1 to 100)

	LAOPALA	Industry Avg
Last 10 Days	30	39
Last 50 Days	38	45
Last 200 Days	47	50

LAOPALA

BSE Sensex

Average Monthly Return (Last 10 Years)

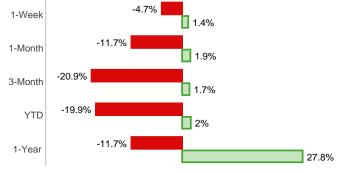
	war	Apr	way
Company Avg	-2.2%	3.7%	-0.56%
Industry Avg	-0.39%	7.8%	0.24%
Industry Rank	19 of 100	49 of 98	79 of 99

PRICE PERFORMANCE

Daily close prices are used to calculate the performance of the stock as compared to a relevant index over five time periods. 1-Week 1.4% 1-Month 1.9% -20.9% 3-Month

	LAOPALA	BSE Sensex
Close Price (2024-03-28)	297.85	73,650
52-Week High	479.75	74,119
52-Week Low	296.00	58,992

- The Price Momentum Rating for La Opala R G is at its 3-year low of 1.
- On 2024-03-28, LAOPALA closed at 297.85, 37.9% below its 52-week high and 0.60% above its 52-week low.
- LAOPALA shares are currently trading 12.8% below their 50-day moving average of 341.55, and 25.4% below their 200-day moving average of 399.34.







Cyclical Consumer Products / Household Goods / Appliances & Housewares

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DETAILED STOCK REPORT TIPS

The Stock Report from LSEG is a comprehensive, company-specific analysis that includes a proprietary Stock Rating along with underlying component indicators and supportive data elements. The report is updated daily, although some of the data elements and the ratings are updated weekly.

Average Score

The Stock Reports Plus Average Score combines a quantitative analysis of five widely-used investment decision making tools - Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. First, a simple average of the five underlying component ratings is calculated. Then, a normal distribution is used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A score of 8 to 10 is considered positive, 4 to 7 is neutral, and 1 to 3 is negative. These five factors may be evaluated differently using alternative methodologies, and the importance of individual factors varies across industry groups, market capitalization and investment styles. Additional criteria should always be used to evaluate a stock.

A company must have sufficient data available for at least three of the five component indicators in order to receive an overall Average Score. Approximately 85% of the stocks within the coverage universe meet the criteria to generate a score.

Indicator Components

The five indicators that comprise the stock rating are displayed. Like the stock rating, the component rating scale is 1 to 10, with 10 being best. A company will receive an 'NR' for No Rating if the required data elements or criteria are not met. A detailed section for each component is included in the report.

Indicator Trends

Within each component section, historical score trends are displayed, typically using a 4-week moving average over a timeframe of the past three years. The dotted orange line indicates the average of the scores over those three years. The most recent occurrences of the best and worst scores are also displayed on the chart in grey boxes to put the current score into historical context.

Next to the trend chart for the company, current score averages are included, along with peer company comparisons of values from 6 months ago, 3 months ago, 1 month ago, the most recent value from 1 week ago, and the current score. The four closest industry peers are presented based on similar market capitalization.

Peer Analysis

- The Refinitiv Business Classification (TRBC) schema is used for industry comparisons. It is designed to track and display the primary business of a corporation by grouping together correlated companies that offer products and services into similar end markets. The system includes 10 Economic Sectors, 28 Business Sectors, 54 Industry Groups, and 136 Industries.
- The Peer Analysis section of the report compares the company to its ten closest peers. The peers are selected from the industry based on similar market capitalization. The peer listing may have fewer than ten companies if there are fewer than ten companies classified within that industry.

<u>Highlights</u>

The automated text-generation system from LSEG creates highlights summarizing the most noteworthy data. The bullets will vary by company and will change from week to week as different criteria are met.

Earnings

The Earnings Rating is based on a combination of three factors: earnings surprises, estimate revisions, and recommendation changes. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the three earnings factors in order to receive a score.

- Earnings Surprises The number of positive and negative surprises within the last 4 periods (quarters or years).
- Estimate Revisions The number of up and down revisions and the average percentage change of those revisions within a 4 week period.
- Recommendation Changes The number of broker upgrades and downgrades in the last 120 days.

Price Target

The price target is based on the predictions of analysts covering the stock and shows the high, low and mean price expected within the next 12 months.

Earnings Per Share

The quarterly and annual earnings per share are presented when available, along with the mean, high and low. Quarterly data is displayed for the past 4 quarters (actual) and the next 2 quarters (estimated). Annual data is displayed for the past 2 years (actual) and the next 2 years (estimated).

Mean Estimate Trend

The mean estimates show how the consensus has changed over the past 30 days and 90 days for the upcoming two quarters (when available) and two years. The percentage change is calculated for the company as a means for comparison by measuring the difference between the current consensus estimate and that of 90 days ago.

Analyst Recommendations

The I/B/E/S Mean is the average recommendation of all analysts covering the stock, as provided by I/B/E/S, the Institutional Brokers Estimate System, from LSEG. The recommendations are presented on a five-point standardized scale: strong buy, buy, hold, sell, and strong sell.

Earnings Surprises

- The surprise summary includes the total number of time periods (and percentage) in the last 12 quarters (quarterly) or last 4 years (annual) in which earnings surprises were positive, negative, or in-line. In order to be recognized as a positive or negative surprise, the percent must be greater than 2% above or 2% below the consensus, respectively.
- The surprise detail section includes a listing of the company's quarterly earnings reported for the most recent 6 periods (quarters or years). The consensus analyst estimate is provided to determine if the actual earnings report represented a positive surprise, negative surprise, or in-line result.

Fundamental

The Fundamental Rating is based on a combination of four fundamental component factors: profitability, debt, earnings quality, and dividend. Companies that do not pay a dividend are not penalized. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the four fundamental factors present in order to receive a score.

Profitability

- Revenue Growth: (Net Sales Previous Net Sales) / Previous Net Sales
- Gross Margin: Gross Profit / Net Sales
- Return on Equity: Net Income / Total Equity
- Net Margin: Net Profit / Net Sales

Debt

- Current Ratio: Current Assets / Current Liabilities
- Debt-to-Capital: Total Debt / Total Capital
- Interest Funding: (Interest Expense on Debt + Preferred Cash Dividends) / Funds from Operations
- Interest Coverage: Earnings before Interest and Taxes / (Interest Expense on Debt + Preferred Cash Dividends)

Earnings Quality

- Operating Cash Yield: (Operating Cash Flow Net Income) / Net Income
- Accruals: (Net Income Operating Cash Flow Investing Cash Flow) / Average Net Operating Assets
- Days Sales in Inventory: 365 / (Cost of Goods Sold / Inventory)
- Days Sales in Receivables: 365 / (Net Sales / Receivables)

Dividend

The company must have a current dividend yield.

- Dividend Growth Rate: (Dividends per Share Previous Dividends per Share) / Previous Dividends per Share
- Dividend Funding: Dividends / Operating Cash Flow
- Dividend Coverage: (Pre-Tax Income + Interest Expense) / (Interest Expense + Dividends)
- Dividend Yield: Annual Dividends per Share / Current Market Price per Share

Indicator Trend

The fundamental indicator trend displays either quarterly scores over the past three years or annual scores over the past six years, depending on the reporting periods for the country. The best and worst scores can be easily determined from the values shown on the chart for each quarter or year.

Relative Valuation

The Relative Valuation Rating is based on a combination of three component factors: Price to Sales, Trailing P/E, and Forward P/E. Each factor is equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. These common valuation metrics are evaluated against the overall market, the index, and the company's own historic 5-year averages. A stock needs to have at least one of the three relative valuation factors in order to receive a score.

 Price to Sales: Close Price / (Sales for 4 Quarters or 1 Year / Shares Outstanding)





Cyclical Consumer Products / Household Goods / Appliances & Housewares

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- Trailing P/E: Close Price / Most Recent 4 Quarters or 1 Year of Earnings
- Forward P/E: Close Price / Upcoming 4 Quarters or 1 Year of Earnings

Valuation Averages

Negative values are excluded when calculating the averages. A maximum value of 100 is placed on Trailing P/E and Forward P/E, a maximum value of 5 is placed on Forward PEG, and a maximum value of 20 is placed on Price to Sales when calculating the averages. Higher values are rounded down to the maximum for the averages.

Valuation Multiples

The valuation multiples provide the Trailing P/E, Forward P/E, Forward PEG, and Price to Sales for the company and the relevant index average. In addition, a comparison of the current company's values to its 5-year average and an industry average are presented. A discount occurs when the company's ratio is valued more favorably (lower) than that to which it is compared.

<u>Risk</u>

The Risk Rating displays stocks on a scale of 1 to 10 with 10 being awarded to the least risky stocks. It is derived by looking at a series of long-term (5-year) and short-term (90-day) stock performance measures including volatility, magnitude of returns, beta, and correlation. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market. A stock needs to have at least two of the four risk factors in order to receive a score.

- Magnitude of Returns The best / worst daily returns in the past 90 days and the best / worst monthly returns in the past 60 months.
- Volatility The standard deviation of the stock price over the last 90 days and last 60 months, along with the average and largest intra-day stock swing.
- Beta Measures the tendency of a security's returns to respond to swings in the market, based on the beta of the company versus the relevant index.
- Correlation Determines how closely the returns of the stock and the relevant index move together, measured over the last 90 days and last 60 months.

Risk Analysis

Price analysis for the company and the relevant index is provided over two time periods. Daily analysis is provided for the last 90 days, whereas monthly statistics are used for the last 60 months.

Price Momentum

The Price Momentum Rating is based on a combination of two technical performance factors: relative strength and seasonality. The factors are equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have data for the relative strength factor in order to receive a score.

- Relative Strength The relative strength of the company for the last 10 days, 50 days, and 200 days on a scale of 1 to 100.
- Seasonality The average monthly return (price performance) for the current month and next 2 months for the company and industry, over the past 10 years. A lower industry rank indicates a higher return.

Price Performance

Daily close prices are used to calculate the price performance of the stock. The performance of the relevant index is also displayed as a means of comparison.

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