# **LSEG Stock Reports Plus**

Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

DETAILED STOCK REPORT

Report Date: 2024-May-05

Last Close <b>1,013.40</b> (INR)	Avg Daily Vol <b>8.9M</b>	0	Trailing PE <b>20.0</b>	Annual Div <b>2.00</b>	ROE <b>38.4%</b>	LTG Forecast	1-Mo Return <b>0.42%</b>
2024 May 03 NSE Exchange	Market Cap (Consol)  3.7T	52-Week Low <b>478.10</b>	Forward PE 13.5	Dividend Yield <b>0.2%</b>	Annual Rev <b>4.2T</b>	Inst Own <b>23.0%</b>	3-Mo Return <b>15.3%</b>

#### **AVERAGE SCORE**

**POSITIVE OUTLOOK: TATAMOTORS is** currently among an exclusive group of 217 stocks awarded our highest score of 10.

**AVERAGE** 

CORE	
0	Automobiles & Auto Parts Automobiles & Auto Parts

Large Market Cap: 6.8 BSE Sensex Index: 8.1 Current 1Y Trend

Score Averages

Average Score Trend (4-Week Moving Avg)								
Positive				10				
Neutral		•						
Negative		2						
	2021-05	2022-05	2023-05	2024-05				

		HIND
2023-05	2024-05	ATUL

#### -3M -1M -1W **Peers** -6M 10 **TATAMOTORS** 10 10 10 10 M&M 9 8 9 9 9 **FORCEMOT** NR NR 7 7 **MOTORS** 4 5 5 1 LAUTO 2 2 2

Group: 7.6

Sector: 7.6

#### **HIGHLIGHTS**

- The score for Tata Motors last changed from 9 to 10 on 2023-11-05 and has remained the same for 27 weeks.
- In the past 3 years, the best score was 10 on 2024-05-05, and the worst score was 2 on 2022-11-06.

#### I/B/E/S MEAN

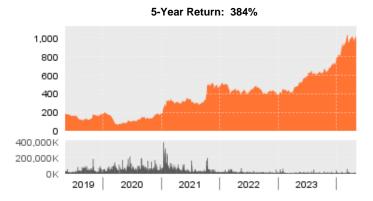
Buy 29 Analysts

Mean recommendation from all analysts covering the company on a standardized 5-point scale.



#### PRICE AND VOLUME CHARTS





#### **BUSINESS SUMMARY**

Tata Motors Limited is a global automobile manufacturing company. The Company's diverse portfolio includes a range of cars, sports utility vehicles, trucks, buses and defense vehicles. Its segments include automotive operations and other operations. Its automotive segment consists of four reportable sub-segments: Tata Commercial Vehicles, which include small commercial vehicles (SCV) and pickup trucks, medium and heavy commercial vehicles and intermediate light commercial vehicle and CV passenger vehicles manufactured under the Tata and Daewoo brands; Tata Passenger Vehicles, which include passenger vehicles and utility vehicles manufactured under the Tata and Fiat brands; Jaguar Land Rover, which include vehicles manufactured under the Jaguar Land Rover brand; and Vehicle Financing, which include financing of new vehicles and pre-owned vehicles. The Company's other operations consist of information technology (IT) services, machine tools, and factory automation solutions.





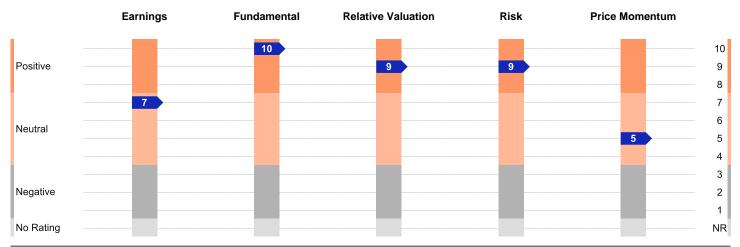
Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

DETAILED STOCK REPORT Report Date: 2024-May-05

#### **INDICATOR COMPONENTS**



The **AVERAGE SCORE** combines the quantitative analysis of five widely-used investment decision making tools: Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. A simple average of the underlying component ratings is normally distributed to rank stocks on a 1-10 scale (10 being awarded to the most favorable). These factors may be evaluated differently using alternative methodologies and the importance of individual factors varies across industries, market capitalization and investment styles. Additional criteria should always by used to evaluate a stock.



PEEF	RANALYSIS										Currenc	y in INR
			PRICE	MOMENT	JM		VALUA	TION	FUNDAN	IENTAL	ANALYSTS	
Average Score	Ticker	Price (2024-05-03)	1-Mo Return	3-Mo Return	1-Yr Return	Market Cap	Trailing PE	Forward PE	Dividend Yield	Net Margin	LTG I/B/E/S Forecast Mean	# of Analysts
10	MARUTI	12,492.15	0.52%	17.2%	42.0%	3.9T	28.7	25.7	0.72%	9.5%	27.0% Buy	37
10	TATAMOTORS	1,013.40	0.42%	15.3%	109.5%	3.4T	20.0	13.5	0.20%	4.6%	Buy	29
9	M&M	2,193.00	10.2%	32.1%	77.5%	2.6T	22.0	32.2	0.74%	8.2%	Buy	35
9	BAJAJ.AUTO	9,105.60	0.28%	17.7%	104.7%	2.5T	33.4	28.4	0.88%	17.2%	21.2% Hold	38
8	EICHERMOT	4,599.25	16.9%	20.2%	37.4%	1.3T	32.9	29.0	0.80%	23.9%	16.3% Hold	31
4	TVSMOTOR	2,052.75	-2.5%	0.36%	77.4%	975.2B	59.7	40.5	0.39%	4.4%	Hold	33
8	HEROMOTOCO	4,552.75	-0.10%	-3.5%	81.9%	910.2B	24.1	20.4	2.4%	9.9%	Buy	35
7	FORCEMOT	9,502.05	23.4%	142.6%	608%	125.2B	32.3		0.11%	5.6%		
1	ATULAUTO	588.15	15.4%	5.5%	66.6%	16.3B	248.9			1.4%	Strong Sell	1
4	HINDMOTORS	40.00	107.3%	107.8%	154.8%	8.3B	86.7			697.4%		
2	SCOOTER	63.59	9.9%	-22.9%	105.9%	5.6B	726.0			-2862%		
6.5	Average	4,200.24	16.5%	30.2%	133.3%	1.4T	119.5	27.1	0.78%	-189.1%	21.5% Hold	29.9

#### **PEER COMPANIES**

ATULAUTO	Atul Auto	HINDMOTORS	Hindustan Motors
BAJAJ.AUTO	Bajaj Auto	M&M	Mahindra and Mahindra
EICHERMOT	Eicher Motors	MARUTI	Maruti Suzuki India
FORCEMOT	Force Motors	SCOOTER	Scooters India
HEROMOTOCO	Hero MotoCorp	TVSMOTOR	TVS Motor Co





Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

2023-05

# **LSEG Stock Reports Plus**

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#### **EARNINGS EARNINGS** Currency in INR **Earnings Score Averages NEUTRAL OUTLOOK:** Mixed earnings expectations and performance. Automobiles & Auto Parts Group: 5.9 Large Market Cap: 5.8 Automobiles & Auto Parts Sector: 5.9 BSE Sensex Index: 6.7 Earnings Score Trend (4-Week Moving Avg) Peers -6M -3M -1M -1W Current 1Y Trend 8 M&M 10 8 Positive **TATAMOTORS** 8 10 9 8 Neutral NR **ATULAUTO** NR NR NR NR **FORCEMOT** NR NR NR NR NR Negative

**HINDMOTORS** 

2024-05

NR

NR

NR

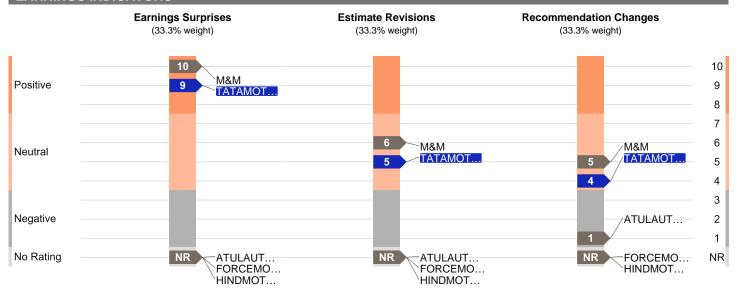
NR

NR

#### **EARNINGS INDICATORS**

2022-05

2021-05



Last 4 Quarters	
# Positive Surprises (>2%)	2
# Negative Surprises (<-2%)	1
# In-Line Surprises (within 2%)	1
Avg Surprise	19.8%

# # Up Revisions 0 # Down Revisions 1 Avg Up Revisions 0.00% Avg Down Revisions -3.4%

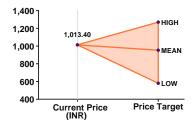
Last 120 Days	
# Broker Upgrades	2
# Broker Downgrades	9

#### HIGHLIGHTS

- Tata Motors currently has an Earnings Rating of 7. The average Earnings Rating for its Auto & Truck Manufacturers industry is 6.7 and the S&P BSE SENSEX index average is 6.7.
- Over the past 90 days, the consensus price target for TATAMOTORS has increased notably from 790.00 to 953.00, a gain of 20.6%.
- TATAMOTORS's current quarter consensus estimate has increased over the past 90 days from 18.39 to 19.12, a rise of 4.0%. Consensus estimates for the Auto & Truck Manufacturers industry have moved an average 1.0% during the same time period.

#### **PRICE TARGET**

The chart indicates where analysts predict the stock price will be within the next 12 months, as compared to the current price.



12-Month Price	Target
Mean (INR)	953.00
High	1,270.00
Low	580.00
Target vs. Current	-6.0%
# of Analysts	31





Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

# **LSEG Stock Reports Plus**

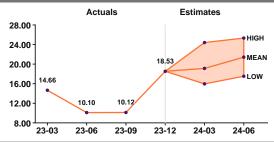
#### **DETAILED STOCK REPORT**

Report Date: 2024-May-05

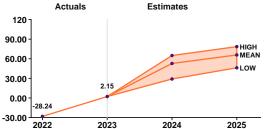
#### **EARNINGS PER SHARE**

Earnings per share (EPS) is calculated by dividing a company's earnings by the number of shares outstanding. Analysts tend to interpret a pattern of increasing earnings as a sign of strength and flat or falling earnings as a sign of weakness.

The charts provide a comparison between a company's actual and estimated EPS, including the high and low forecasts.



Quarterly	24-03	24-06
Mean	19.120	21.420
High	24.400	25.320
Low	15.960	17.520
# of Analysts	4	2



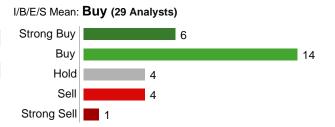
Annual	2024	2025
Mean	52.780	65.860
High	65.000	78.600
Low	29.000	46.170
# of Analysts	28	27

#### **MEAN ESTIMATE TREND**

	Q 24-03	Q 24-06	Y 2024	Y 2025	Price Target
Current	19.120	21.420	52.780	65.860	953.00
30 Days Ago	18.390	20.490	52.740	65.600	945.00
90 Days Ago	18.390	20.490	51.940	64.260	790.00
% Change (90 Days)	4.0%	4.5%	1.6%	2.5%	20.6%

Current Fiscal Year End: 24-03
Next Expected Report Date: 2024-05-10

#### **ANALYST RECOMMENDATIONS**



#### **EARNINGS SURPRISES**

Comparing a company's actual earnings to the mean expectation of analysts results in a difference referred to as a 'positive' or 'negative' surprise. Research has shown that when a company reports a surprise, it is often followed by more of the same surprise type.

#### Surprise Summary (Last 12 Quarters)

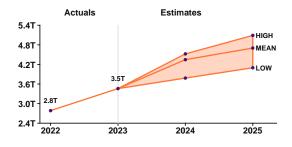
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	4	33.3%
Negative Quarters (< -2%)	7	58.3%
In-Line Quarters (within 2%)	1	8.3%

#### Surprise Detail (Last 6 Periods)

Surprise Type	Announce Date	Period End Date	Actual EPS	Mean EPS	Surprise (%)
Positive	2024-02-02	2023-12-31	18.530	11.830	56.6%
In-Line	2023-11-02	2023-09-30	10.120	10.110	0.10%
Negative	2023-07-25	2023-06-30	10.100	10.650	-5.2%
Positive	2023-05-12	2023-03-31	14.660	10.910	34.4%
Positive	2023-01-25	2022-12-31	7.710	1.300	493%
Negative	2022-11-09	2022-09-30	-3.290	0.900	-466%

#### **ANNUAL REVENUE**

A pattern of increasing sales in conjunction with a rising EPS may influence a buy recommendation, while flat or falling sales and faltering earnings may explain a sell recommendation. A rising EPS with flat or falling sales may result from increased cost efficiency and margins, rather than market expansion. This chart shows the sales forecast trend of all analysts and the highest and lowest projections for the current and next fiscal year.



	2024	2025
Mean	4,346B	4,702B
High	4,523B	5,089B
Low	3,782B	4,098B
Forecasted Growth	25.6%	35.9%
# of Analysts	28	28





DETAILED STOCK REPORT

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#### **FUNDAMENTAL**

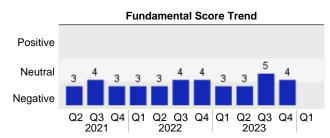
**POSITIVE OUTLOOK:** Strong fundamentals such as high profit margins, low debt levels, or growing dividends.

# FUND-AMENTAL

#### Fundamental Score Averages

Automobiles & Auto Parts Group: 6.3
Automobiles & Auto Parts Sector: 6.3

Large Market Cap: 6.3 BSE Sensex Index: 7.1



Peers	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Current	3Y Trend
FORCEMOT	7	5	10	NR	10	
TATAMOTORS	3	5	4	NR	10	
HINDMOTORS	7	7	9	NR	7	antimitud
M&M	8	8	8	NR	5	
ATULAUTO	1	1	1	NR	1	

#### **FUNDAMENTAL INDICATORS Profitability Earnings Quality** Dividend Debt (25% weight) (25% weight) (25% weight) (25% weight) 10 10 10 FORCE... TATAM. HINDM... **FORCE** Positive TATAM... FORCE... 9 FORCE... TATAM... M&M M&M 8 8 8 7 6 6 ATULA... Neutral HINDM... HINDM... 5 4 3 3 M&M ATULA.. Negative TATAM... ATULA... 2 M&M ATULA... 1 No Rating HINDM... NR

Revenue Growth	33.1%	Current Ratio	1.0	Oper. Cash Yield	39.7%	Dividend Growth	
For year over year ending 2023-12		For interim period ending 2023-09		For latest 12 months ending		For year over year ending	
Gross Margin	18.7%	Debt-to-Capital	63.4%	Accruals	-5.8%	Dividend Payout	3.6%
For latest 12 months ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2023-03		For latest 12 months ending 2023-12	
Return On Equity	38.4%	Interest Funding	31.4%	Days Sales In Inv.	69.2	<b>Dividend Coverage</b>	10581.7
For interim period ending 2023-09		For interim period ending 2023-03		For annual period ending 2023-03		For annual period ending 2022-03	
Net Margin	4.6%	Interest Coverage	4.0	Days Sales In Rec.	45.8	Current Div. Yield	0.2%
For latest 12 months ending 2023-12		For interim period ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2024-05	

#### **HIGHLIGHTS**

- The Fundamental Rating for Tata Motors improved significantly over the last quarter from 5 to 10. The current rating is considerably more bullish than the Automobiles & Auto Parts industry group average of 6.3.
- The company's gross margin has been higher than its industry group average for each of the past five years.
- The company's debt-to-capital has been higher than its industry group average for each of the past five years.
- The company's operating cash yield has been higher than its industry group average for each of the past five years.
- Of the 146 firms within the Automobiles & Auto Parts industry group, Tata Motors is among 95 companies that pay a dividend. The stock's dividend yield is currently 0.20%.





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#### **RELATIVE VALUATION**

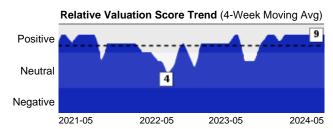
RELATIVE VALUATION

**POSITIVE OUTLOOK:** Multiples significantly below the market or the stock's historic norms.

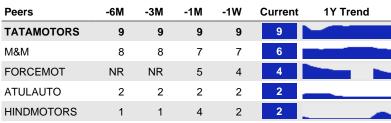
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#### Relative Valuation Score Averages

Automobiles & Auto Parts Group: 5.8 Large Market Cap: 4.5
Automobiles & Auto Parts Sector: 5.8 BSE Sensex Index: 6.0



Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers



#### **RELATIVE VALUATION INDICATORS**

**Price to Sales** Forward PE **Trailing PE** (33.3% weight) (33.3% weight) (33.3% weight) 10 10 M&M Positive TATAMOT. 9 TATAMOT. 8 7 TATAMOT... 6 Neutral FORCEMO... M&M 5 5 5 FORCEMO... 4 3 HINDMOT... Negative 2 ATULAUT... ⁄ATULAUT... 1 NR NR No Rating NR -HINDMOT... ATULAUT... FORCEMO... HINDMOT...

Price to Sales	0.8	Trailing PE	20.0	Forward PE	13.5
5-Yr Average	0.4	5-Yr Average	32.7	5-Yr Average	20.8
Rel. to 5-Yr Avg.	100% Premium	Rel. to 5-Yr Avg.	39% Discount	Rel. to 5-Yr Avg.	35% Discount
BSE Sensex Index	3.5	BSE Sensex Index	24.9	BSE Sensex Index	22.8
Rel. to BSE Sensex	77% Discount	Rel. to BSE Sensex	20% Discount	Rel. to BSE Sensex	41% Discount

#### **HIGHLIGHTS**

- Tata Motors currently has a Relative Valuation Rating of 9 which is significantly above the S&P BSE SENSEX index average rating of 6.0.
- Compared to the Automobiles & Auto Parts industry group, TATAMOTORS is currently trading at a significant discount based on both Price to Sales ratio and Trailing P/E.
- TATAMOTORS's 0.8 Price to Sales multiple is currently at the high end of its 5-year range (lowest 0.1 to highest 0.8).
- Based on Trailing P/E, TATAMOTORS currently trades at a 29% Discount to its Automobiles & Auto Parts industry group peers. On average, the company has traded at a 9% Premium over the past five years.
- TATAMOTORS's 13.5 Forward P/E is currently at the low end of its 5-year range (lowest 3.9 to highest 100.0).





# Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

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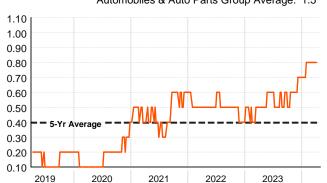
#### **PRICE TO SALES**

The most recent week's close price divided by the revenue per share.

Price to Sales: 0.8

5-Year Average: 0.4

BSE Sensex Index Average: 3.5 Automobiles & Auto Parts Group Average: 1.5



#### TRAILING PE

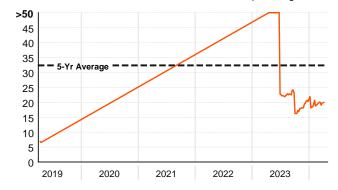
The most recent week's close price divided by the sum of the four most recently reported quarterly earnings.

Trailing PE: 20.0

5-Year Average: 32.7

BSE Sensex Index Average: 24.9

Automobiles & Auto Parts Group Average: 28.3



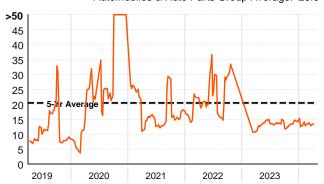
#### **FORWARD PE**

The most recent week's close price divided by the sum of the four upcoming quarterly consensus estimates.

Forward PE: 13.5 5-Year Average: 20.8

BSE Sensex Index Average: 22.8

Automobiles & Auto Parts Group Average: 26.9



#### **FORWARD PEG**

The Forward P/E divided by the five-year forecasted growth rate.

Forward PEG: --

5-Year Average: --

BSE Sensex Index Average: 1.5

Automobiles & Auto Parts Group Average: 1.1





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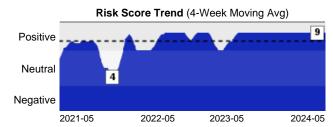
# RISK

**POSITIVE OUTLOOK:** Consistent return patterns (low volatility).

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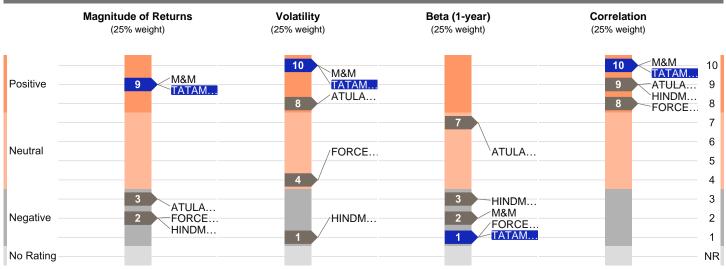
Automobiles & Auto Parts Group: 7.5 Large Market Cap: 8.4

Automobiles & Auto Parts Group: 7.5 Large Market Cap: 8.4
Automobiles & Auto Parts Sector: 7.5 BSE Sensex Index: 9.4



Peers	-6M	-3M	-1 <b>M</b>	-1W	Current	1Y Trend
M&M	10	10	10	9	9	
TATAMOTORS	9	9	9	9	9	
ATULAUTO	3	7	7	8	7	
FORCEMOT	NR	NR	3	3	3	
HINDMOTORS	4	9	6	3	3	

#### **RISK INDICATORS**



Daily Returns (La	st 90 Days)	Standard Deviation		Beta vs. BSE Sensex	1.01	Correlation vs. BSE	Sensex
Best	5.5%	Last 90 Days	1.59	Positive Days Only	0.90	Last 90 Days	39%
Worst	-4.3%	Last 60 Months	16.94	Negative Days Only	1.37	Last 60 Months	55%
Monthly Returns	(Last 60 Months)	Intra-Day Swing (La	ast 90 Days)	Beta vs. Group	0.77	Correlation vs. Grou	р
Best	51.3%	Average	2.3%	Positive Days Only	0.60	Last 90 Days	44%
Worst	-44.9%	Largest	5.9%	Negative Days Only	0.76	Last 60 Months	64%

#### **HIGHLIGHTS**

- Tata Motors currently has a Risk Rating of 9 while the S&P BSE SENSEX index has an average rating of 9.4.
- On days when the market is up, TATAMOTORS tends to perform in-line with the S&P BSE SENSEX index. However, on days when the market is down, the shares generally decrease by more than the index does.
- In the short term, TATAMOTORS has shown average correlation (>= 0.2 and < 0.4) with the S&P BSE SENSEX index. The stock has, however, shown high correlation (>= 0.4) with the market in the long term.
- Over the last 90 days, TATAMOTORS shares have been more volatile than the overall market, as the stock's daily price fluctuations have exceeded that of 75% of S&P BSE SENSEX index firms.

#### **RISK ANALYSIS**

		Las	Last 60	Months			
Peers	Best Daily Return	Worst Daily Return	# Days Up	# Days Down	Largest Intra-Day Swing	Best Monthly Return	Worst Monthly Return
TATAMOTORS	5.5%	-4.3%	30	30	5.9%	51.3%	-44.9%
ATULAUTO	13.0%	-9.7%	28	32	14.6%	61.1%	-38.2%
FORCEMOT	15.5%	-9.4%	39	21	17.1%	70.2%	-30.7%
HINDMOTORS	20.0%	-7.8%	32	28	21.1%	59.6%	-35.8%
M&M	6.5%	-4.8%	38	22	6.6%	28.7%	-37.7%
BSE Sensex	1.7%	-1.2%	36	23	2.1%	14.4%	-23.1%





**NEUTRAL OUTLOOK:** Performance relatively

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Currency in INR

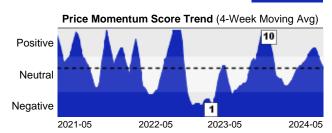
# PRICE MOMENTUM

in-line with the market.

PRICE MOMENTUM

#### Price Momentum Score Averages

Automobiles & Auto Parts Group: 7.7 Large Market Cap: 6.2 Automobiles & Auto Parts Sector: 7.7 BSE Sensex Index: 5.5



Peers	-6M	-3M	-1 <b>M</b>	-1W	Current	1Y Trend
FORCEMOT	5	7	8	8	8	
HINDMOTORS	2	2	3	7	7	
M&M	4	4	8	8	7	
TATAMOTORS	4	6	6	6	5	
ATULAUTO	6	5	2	1	1	

#### PRICE MOMENTUM INDICATORS

# Relative Strength (50% weight)





#### Relative Strength Indicator (Scale from 1 to 100)

# TATAMOTORS Industry Avg Last 10 Days 58 65 Last 50 Days 61 60 Last 200 Days 61 59

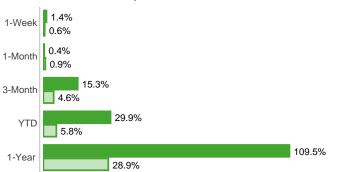
#### Average Monthly Return (Last 10 Years)

	May	Jun	Jul
Company Avg	0.21%	-0.81%	-0.21%
Industry Avg	4.0%	1.7%	1.3%
Industry Rank	14 of 99	91 of 98	87 of 99

#### PRICE PERFORMANCE

Daily close prices are used to calculate the performance of the stock as compared to a relevant index over five time periods.





	TATAMOTORS	BSE 100
Close Price (2024-05-03)	1,013.40	23,680
52-Week High	1,065.60	23,854
52-Week Low	478.10	18.360

- On 2024-05-03, TATAMOTORS closed at 1,013.40, 4.9% below its 52-week high and 112.0% above its 52-week low.
- TATAMOTORS shares are currently trading 2.2% above their 50-day moving average of 991.77, and 30.2% above their 200day moving average of 778.62.
- The S&P BSE 100 index is currently 0.70% below its 52-week high and 29.0% above its 52-week low.





Automobiles & Auto Parts / Automobiles & Auto Parts / Auto & Truck Manufacturers

### **LSEG Stock Reports Plus**

DETAILED STOCK REPORT

Report Date: 2024-May-05

#### **DETAILED STOCK REPORT TIPS**

The Stock Report from LSEG is a comprehensive, company-specific analysis that includes a proprietary Stock Rating along with underlying component indicators and supportive data elements. The report is updated daily, although some of the data elements and the ratings are updated weekly.

#### Average Score

The Stock Reports Plus Average Score combines a quantitative analysis of five widely-used investment decision making tools - Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. First, a simple average of the five underlying component ratings is calculated. Then, a normal distribution is used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A score of 8 to 10 is considered positive, 4 to 7 is neutral, and 1 to 3 is negative. These five factors may be evaluated differently using alternative methodologies, and the importance of individual factors varies across industry groups, market capitalization and investment styles. Additional criteria should always be used to evaluate a stock.

A company must have sufficient data available for at least three of the five component indicators in order to receive an overall Average Score. Approximately 85% of the stocks within the coverage universe meet the criteria to generate a score.

#### **Indicator Components**

The five indicators that comprise the stock rating are displayed. Like the stock rating, the component rating scale is 1 to 10, with 10 being best. A company will receive an 'NR' for No Rating if the required data elements or criteria are not met. A detailed section for each component is included in the report.

#### **Indicator Trends**

Within each component section, historical score trends are displayed, typically using a 4-week moving average over a timeframe of the past three years. The dotted orange line indicates the average of the scores over those three years. The most recent occurrences of the best and worst scores are also displayed on the chart in grey boxes to put the current score into historical context.

Next to the trend chart for the company, current score averages are included, along with peer company comparisons of values from 6 months ago, 3 months ago, 1 month ago, the most recent value from 1 week ago, and the current score. The four closest industry peers are presented based on similar market capitalization.

#### Peer Analysis

- The Refinitiv Business Classification (TRBC) schema is used for industry comparisons. It is designed to track and display the primary business of a corporation by grouping together correlated companies that offer products and services into similar end markets. The system includes 10 Economic Sectors, 28 Business Sectors, 54 Industry Groups, and 136 Industries.
- The Peer Analysis section of the report compares the company to its ten closest peers. The peers are selected from the industry based on similar market capitalization. The peer listing may have fewer than ten companies if there are fewer than ten companies classified within that industry.

#### <u>Highlights</u>

The automated text-generation system from LSEG creates highlights summarizing the most noteworthy data. The bullets will vary by company and will change from week to week as different criteria are met.

#### **Earnings**

The Earnings Rating is based on a combination of three factors: earnings surprises, estimate revisions, and recommendation changes. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the three earnings factors in order to receive a score.

- Earnings Surprises The number of positive and negative surprises within the last 4 periods (quarters or years).
- Estimate Revisions The number of up and down revisions and the average percentage change of those revisions within a 4 week period.
- Recommendation Changes The number of broker upgrades and downgrades in the last 120 days.

#### **Price Target**

The price target is based on the predictions of analysts covering the stock and shows the high, low and mean price expected within the next 12 months.

#### **Earnings Per Share**

The quarterly and annual earnings per share are presented when available, along with the mean, high and low. Quarterly data is displayed for the past 4 quarters (actual) and the next 2 quarters (estimated). Annual data is displayed for the past 2 years (actual) and the next 2 years (estimated).

#### **Mean Estimate Trend**

The mean estimates show how the consensus has changed over the past 30 days and 90 days for the upcoming two quarters (when available) and two years. The percentage change is calculated for the company as a means for comparison by measuring the difference between the current consensus estimate and that of 90 days ago.

#### **Analyst Recommendations**

The I/B/E/S Mean is the average recommendation of all analysts covering the stock, as provided by I/B/E/S, the Institutional Brokers Estimate System, from LSEG. The recommendations are presented on a five-point standardized scale: strong buy, buy, hold, sell, and strong sell.

#### **Earnings Surprises**

- The surprise summary includes the total number of time periods (and percentage) in the last 12 quarters (quarterly) or last 4 years (annual) in which earnings surprises were positive, negative, or in-line. In order to be recognized as a positive or negative surprise, the percent must be greater than 2% above or 2% below the consensus, respectively.
- The surprise detail section includes a listing of the company's quarterly earnings reported for the most recent 6 periods (quarters or years). The consensus analyst estimate is provided to determine if the actual earnings report represented a positive surprise, negative surprise, or in-line result.

#### **Fundamental**

The Fundamental Rating is based on a combination of four fundamental component factors: profitability, debt, earnings quality, and dividend. Companies that do not pay a dividend are not penalized. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the four fundamental factors present in order to receive a score.

#### **Profitability**

- Revenue Growth: (Net Sales Previous Net Sales) / Previous Net Sales
- Gross Margin: Gross Profit / Net Sales
- Return on Equity: Net Income / Total Equity
- Net Margin: Net Profit / Net Sales

#### Debt

- Current Ratio: Current Assets / Current Liabilities
- Debt-to-Capital: Total Debt / Total Capital
- Interest Funding: (Interest Expense on Debt + Preferred Cash Dividends) / Funds from Operations
- Interest Coverage: Earnings before Interest and Taxes / (Interest Expense on Debt + Preferred Cash Dividends)

#### **Earnings Quality**

- Operating Cash Yield: (Operating Cash Flow Net Income) / Net Income
- Accruals: (Net Income Operating Cash Flow Investing Cash Flow) / Average Net Operating Assets
- Days Sales in Inventory: 365 / (Cost of Goods Sold / Inventory)
- Days Sales in Receivables: 365 / (Net Sales / Receivables)

#### Dividend

The company must have a current dividend yield.

- Dividend Growth Rate: (Dividends per Share Previous Dividends per Share) / Previous Dividends per Share
- Dividend Funding: Dividends / Operating Cash Flow
- Dividend Coverage: (Pre-Tax Income + Interest Expense) / (Interest Expense + Dividends)
- Dividend Yield: Annual Dividends per Share / Current Market Price per Share

#### **Indicator Trend**

The fundamental indicator trend displays either quarterly scores over the past three years or annual scores over the past six years, depending on the reporting periods for the country. The best and worst scores can be easily determined from the values shown on the chart for each quarter or year.

#### Relative Valuation

The Relative Valuation Rating is based on a combination of three component factors: Price to Sales, Trailing P/E, and Forward P/E. Each factor is equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. These common valuation metrics are evaluated against the overall market, the index, and the company's own historic 5-year averages. A stock needs to have at least one of the three relative valuation factors in order to receive a score.

 Price to Sales: Close Price / (Sales for 4 Quarters or 1 Year / Shares Outstanding)





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- Trailing P/E: Close Price / Most Recent 4 Quarters or 1 Year of Earnings
- Forward P/E: Close Price / Upcoming 4 Quarters or 1 Year of Earnings

#### **Valuation Averages**

Negative values are excluded when calculating the averages. A maximum value of 100 is placed on Trailing P/E and Forward P/E, a maximum value of 5 is placed on Forward PEG, and a maximum value of 20 is placed on Price to Sales when calculating the averages. Higher values are rounded down to the maximum for the averages.

#### Valuation Multiples

The valuation multiples provide the Trailing P/E, Forward P/E, Forward PEG, and Price to Sales for the company and the relevant index average. In addition, a comparison of the current company's values to its 5-year average and an industry average are presented. A discount occurs when the company's ratio is valued more favorably (lower) than that to which it is compared.

#### Risk

The Risk Rating displays stocks on a scale of 1 to 10 with 10 being awarded to the least risky stocks. It is derived by looking at a series of long-term (5-year) and short-term (90-day) stock performance measures including volatility, magnitude of returns, beta, and correlation. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market. A stock needs to have at least two of the four risk factors in order to receive a score.

- Magnitude of Returns The best / worst daily returns in the past 90 days and the best / worst monthly returns in the past 60 months.
- Volatility The standard deviation of the stock price over the last 90 days and last 60 months, along with the average and largest intra-day stock swing.
- Beta Measures the tendency of a security's returns to respond to swings in the market, based on the beta of the company versus the relevant index.
- Correlation Determines how closely the returns of the stock and the relevant index move together, measured over the last 90 days and last 60 months.

#### **Risk Analysis**

Price analysis for the company and the relevant index is provided over two time periods. Daily analysis is provided for the last 90 days, whereas monthly statistics are used for the last 60 months.

#### Price Momentum

The Price Momentum Rating is based on a combination of two technical performance factors: relative strength and seasonality. The factors are equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have data for the relative strength factor in order to receive a score.

- Relative Strength The relative strength of the company for the last 10 days, 50 days, and 200 days on a scale of 1 to 100.
- Seasonality The average monthly return (price performance) for the current month and next 2 months for the company and industry, over the past 10 years. A lower industry rank indicates a higher return.

#### **Price Performance**

Daily close prices are used to calculate the price performance of the stock. The performance of the relevant index is also displayed as a means of comparison.

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