DETAILED STOCK REPORT

Report Date: 2024-May-05

Last Close 493.60 (INR)	Avg Daily Vol 4.0M	52-Week High 725.00	Trailing PE 10.8	Annual Div 10.00	ROE 7.2%	LTG Forecast	1-Mo Return 3.6%
2024 May 03 NSE Exchange	Market Cap 370.5B	52-Week Low 447.80	Forward PE	Dividend Yield 2.0%	Annual Rev 455.9B	Inst Own 36.6%	3-Mo Return -7.5%

AVERAGE SCORE

NEUTRAL OUTLOOK: UPL's current score is relatively in-line with the market.



						Score Averages
Chemicals Group: 5.8 Chemicals Sector: 5.8				J	Market Cap: 6.8 Sensex Index: 8.1	
Peers	-6M	-3M	-1M	-1W	Current	1Y Trend
PIIND	8	9	10	10	10	
BAYERCROP	8	9	9	9	7	
SUMICHEM	7	5	5	6	5	
HPI	4	6	5	6	4	

HIGHLIGHTS

- The score for UPL dropped to its 3-year low of 4 this week.
- The recent change in the Average Score was primarily due to a decline in the Price Momentum component score.

I/B/E/S MEAN

Buy 25 Analysts

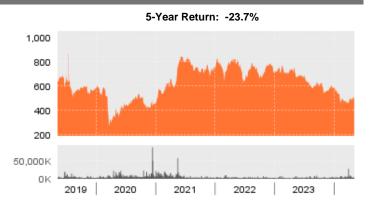
FACT

Mean recommendation from all analysts covering the company on a standardized 5-point scale.



PRICE AND VOLUME CHARTS





BUSINESS SUMMARY

UPL Limited is an India-based company that provides crop protection solutions. The Company is principally engaged in the agro business of production and sale of agrochemicals, field crops, vegetable seeds and non-agro business of production and sale of industrial chemicals, chemical intermediates and specialty chemicals. The Company operates through three business segments: Crop Protection, Seeds business and Non-Agro. Crop Protection segment includes manufacture and marketing of conventional agrochemical products, and other agricultural related products. Seeds business segment includes manufacture and marketing of seeds. Non-Agro segment includes manufacture and marketing of industrial chemical and other non-agricultural related products. It offers an integrated portfolio of both patented and post-patent agricultural solutions for various arable and specialty crops, including biological, crop protection, seed treatment and post-harvest solutions covering the entire crop value chain.





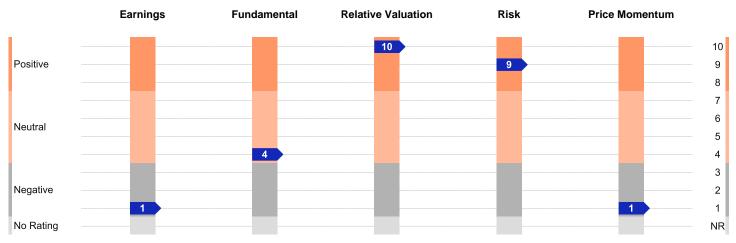
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Report Date: 2024-May-05

INDICATOR COMPONENTS



The **AVERAGE SCORE** combines the quantitative analysis of five widely-used investment decision making tools: Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. A simple average of the underlying component ratings is normally distributed to rank stocks on a 1-10 scale (10 being awarded to the most favorable). These factors may be evaluated differently using alternative methodologies and the importance of individual factors varies across industries, market capitalization and investment styles. Additional criteria should always by used to evaluate a stock.



PEER	PEER ANALYSIS Currency in INR											
			PRICE	MOMENTU	JM		VALUA	TION	FUNDAM	ENTAL	ANALYSTS	
Average Score	Ticker	Price (2024-05-03)	1-Mo Return	3-Mo Return	1-Yr Return	Market Cap	Trailing PE	Forward PE	Dividend Yield	Net Margin	LTG I/B/E/S Forecast Mean	# of Analysts
10	PIIND	3,594.25	-7.8%	6.5%	4.9%	545.2B	34.2	33.6	0.32%	21.3%	Buy	23
2	FACT	710.75	2.2%	-13.4%	104.0%	459.9B	123.2		0.14%	7.1%		
4	UPL	493.60	3.6%	-7.5%	-33.3%	370.5B	10.8		2.0%	-1.3%	Buy	25
7	BAYERCROP	5,462.40	0.07%	-5.6%	32.3%	245.5B	30.6	29.7	2.5%	15.2%	Buy	8
5	SUMICHEM	403.15	8.5%	0.77%	-3.5%	201.2B	55.8	60.1	0.30%	11.8%	Buy	8
9	EIDPARRY	613.75	5.1%	-4.3%	19.5%	109.0B	12.7		1.3%	2.8%	Strong Buy	1
3	SHARDACROP	365.65	0.47%	-4.7%	-22.4%	33.0B	37.8	155.6	1.6%	2.6%	Hold	6
5	IPL	229.05	2.9%	-43.4%	2.8%	26.4B	29.3		0.33%	12.0%	Buy	1
3	ASTEC	1,232.10	7.9%	30.7%	-9.9%	24.2B	94.6		0.12%	-11.8%	Strong Buy	1
7	MOL	86.00	-0.81%	-4.0%	4.2%	21.9B	9.2		1.6%	-2.0%		
5	MBAPL	234.20	-3.8%	-12.5%	-19.8%	20.5B	43.0		0.11%	5.3%		
5.5	Average	1,220.45	1.7%	-5.2%	7.2%	187.0B	43.7	69.8	0.94%	5.7%	Buy	9.1

PEER COMPANIES

ASTEC	Astec Lifesciences	MBAPL	Madhya Bharat Agro Products
BAYERCROP	Bayer Cropscience	MOL	Meghmani Organics
EIDPARRY	E I D-Parry (India)	PIIND	PI Industries
FACT	Fertilisers And Chemicals	SHARDACROP	Sharda Cropchem
IPL	India Pesticides	SUMICHEM	Sumitomo Chemical India





DETAILED STOCK REPORT

Report Date: 2024-May-05

EARNINGS EARNINGS Currency in INR **Earnings Score Averages NEGATIVE OUTLOOK:** Weak earnings with recent analyst downgrades or a history of Chemicals Group: 5.0 Large Market Cap: 5.8 missing consensus estimates. Chemicals Sector: 5.0 BSE Sensex Index: 6.7 Earnings Score Trend (4-Week Moving Avg) **Peers** -6M -3M -1M -1W Current 1Y Trend 10 9 **PIIND** 6 7 9 9 Positive **BAYERCROP** 8 10 7 8 Neutral SUMICHEM 9 2 2 6 UPL 2 1 1 1 Negative **FACT** NR NR NR NR NR

EARNINGS INDICATORS

2022-05

2023-05

2021-05

	Earnings Surprises (33.3% weight)	Estimate Revisions (33.3% weight)	Recommendation Changes (33.3% weight)	
Positive	9 BAYERCR		9 SUMICHE	10 9 8
Neutral		BAYERCR PIIND SUMICHE	DIIND	7 6 5
Negative	2 SUMICHE		BAYERCR	3 2 1
No Rating	NR FACT	NR FACT	NR FACT	NR

Last 4 Quarters		Last 4 Weeks	.	
# Positive Surprises (>2%)	0	# Up Revisions	0	# Br
# Negative Surprises (<-2%)	4	# Down Revisions	0	# Br
# In-Line Surprises (within 2%)	0	Avg Up Revisions	0.00%	
Avg Surprise	-49.4%	Avg Down Revisions	0.00%	

2024-05

Last 120 Days	
# Broker Upgrades	1
# Broker Downgrades	6

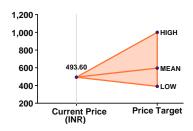
Loct 120 Days

HIGHLIGHTS

- UPL currently has an Earnings Rating of 1, which is significantly more bearish than the Agricultural Chemicals industry average of 5.1. UPL scores a bearish 4 or less for two of three component ratings.
- Over the past 90 days, the consensus price target for UPL has decreased notably from 692.00 to 596.00, a loss of -13.9%.
- UPL's current quarter consensus estimate has decreased notably over the past 90 days from 2.09 to -1.35, a loss of -164.6%. This trails the average Agricultural Chemicals industry move of -11.0% during the same time period.

PRICE TARGET

The chart indicates where analysts predict the stock price will be within the next 12 months, as compared to the current price.



12-Month Price Target			
Mean (INR)	596.00		
High	1,000.00		
Low	390.00		
Target vs. Current	20.7%		
# of Analysts	26		





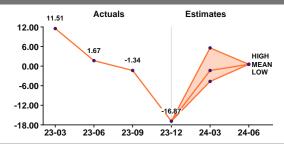
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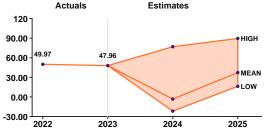
EARNINGS PER SHARE

Earnings per share (EPS) is calculated by dividing a company's earnings by the number of shares outstanding. Analysts tend to interpret a pattern of increasing earnings as a sign of strength and flat or falling earnings as a sign of weakness.

The charts provide a comparison between a company's actual and estimated EPS, including the high and low forecasts.



Quarterly	24-03	24-06
Mean	-1.346	0.550
High	5.570	0.550
Low	-4.700	0.550
# of Analysts	5	1



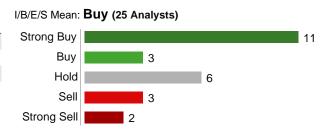
Annual	2024	2025
Mean	-3.207	37.270
High	76.970	89.610
Low	-21.700	16.220
# of Analysts	9	16

MEAN ESTIMATE TREND

	Q 24-03	Q 24-06	Y 2024	Y 2025	Price Target
Current	-1.346	0.550	-3.207	37.270	596.00
30 Days Ago	2.085	0.550	-12.330	35.720	602.00
90 Days Ago	2.085	0.550	9.590	38.380	692.00
% Change (90 Days)	-164.6%	0.00%	-133.4%	-2.9%	-13.9%

Current Fiscal Year End: 24-03 Next Expected Report Date: 2024-05-06

ANALYST RECOMMENDATIONS



EARNINGS SURPRISES

Comparing a company's actual earnings to the mean expectation of analysts results in a difference referred to as a 'positive' or 'negative' surprise. Research has shown that when a company reports a surprise, it is often followed by more of the same surprise type.

Surprise Summary (Last 12 Quarters)

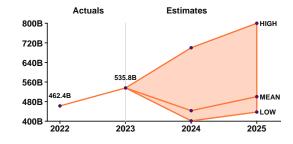
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	4	33.3%
Negative Quarters (< -2%)	7	58.3%
In-Line Quarters (within 2%)	1	8.3%

Surprise Detail (Last 6 Periods)

Surprise Type	Announce Date	Period End Date	Actual EPS	Mean EPS	Surprise (%)
Negative	2024-02-02	2023-12-31	-16.870	4.407	-483%
Negative	2023-10-30	2023-09-30	-1.340	6.092	-122.0%
Negative	2023-07-31	2023-06-30	1.670	3.864	-56.8%
Negative	2023-05-08	2023-03-31	11.510	21.950	-47.6%
Negative	2023-01-31	2022-12-31	13.770	15.120	-8.9%
Positive	2022-11-01	2022-09-30	11.400	9.280	22.8%

ANNUAL REVENUE

A pattern of increasing sales in conjunction with a rising EPS may influence a buy recommendation, while flat or falling sales and faltering earnings may explain a sell recommendation. A rising EPS with flat or falling sales may result from increased cost efficiency and margins, rather than market expansion. This chart shows the sales forecast trend of all analysts and the highest and lowest projections for the current and next fiscal year.



	2024	2025
Mean	443.0B	500.3B
High	700.0B	800.0B
Low	401.3B	437.3B
Forecasted Growth	-17.3%	-6.6%
# of Analysts	19	21





DETAILED STOCK REPORT

Report Date: 2024-May-05

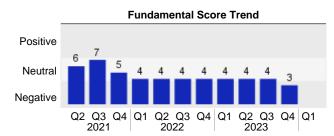
FUNDAMENTAL

NEUTRAL OUTLOOK: Fundamentals relatively in-line with the market.

FUND-AMENTAL

Fundamental Score Averages

Chemicals Group: **5.2** Large Market Cap: **6.3** Chemicals Sector: **5.2** BSE Sensex Index: **7.1**



Peers	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Current 3Y	Trend
PIIND	7	9	9	NR	10	
SUMICHEM	7	6	5	NR	6	
BAYERCROP	5	7	8	NR	5	Land II
UPL	4	4	3	NR	4	
FACT	10	10	7	NR	3	

FUNDAMENTAL INDICATORS Profitability Earnings Quality Dividend Debt (25% weight) (25% weight) (25% weight) (25% weight) 10 PIIND PIIND PIIND Positive SUMIC... **FACT** 9 UPL BAYER... BAYER... 8 8 8 7 **UPL** 6 6 FACT Neutral **FACT** PIIND SUMIC... SUMIC. 5 5 5 SUMIC... 4 3 BAYER.. Negative 2 UPL UPL BAYER... 2 FACT 1 No Rating NR

Revenue Growth	-13.8%	Current Ratio	1.4	Oper. Cash Yield	1064%	Dividend Growth	
For year over year ending 2023-12		For interim period ending 2023-09		For latest 12 months ending		For year over year ending	
Gross Margin	19.6%	Debt-to-Capital	42.3%	Accruals	-1.0%	Dividend Payout	21.9%
For latest 12 months ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2023-03		For latest 12 months ending 2023-03	
Return On Equity	7.2%	Interest Funding	33.7%	Days Sales In Inv.	178.8	Dividend Coverage	9.3
For interim period ending 2023-09		For interim period ending 2023-03		For annual period ending 2023-03		For annual period ending 2023-03	
Net Margin	-1.3%	Interest Coverage	-0.4	Days Sales In Rec.	141.2	Current Div. Yield	2.0%
For latest 12 months ending 2023-12		For interim period ending 2023-12		For annual period ending 2023-03		For latest 12 months ending 2024-05	

HIGHLIGHTS

- UPL currently has a Fundamental Rating of 4. The average Fundamental Rating for its Chemicals industry group is 5.2 and the S&P BSE SENSEX index average is 7.1.
- The company's gross margin has been higher than its industry group average for each of the past five years.
- The company's debt-to-capital has been higher than its industry group average for each of the past five years.
- The company's operating cash yield has been higher than its industry group average for each of the past five years.
- Of the 343 firms within the Chemicals industry group, UPL is among 186 companies that pay a dividend. The stock's dividend yield is currently 2.0%.





DETAILED STOCK REPORT

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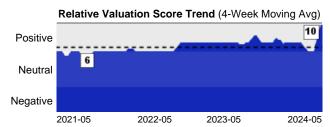
RELATIVE VALUATION

POSITIVE OUTLOOK: Multiples significantly below the market or the stock's historic norms.

RELATIVE VALUATION

Relative Valuation Score Averages

Chemicals Group: **5.9** Large Market Cap: **4.5** Chemicals Sector: **5.9** BSE Sensex Index: **6.0**



	Chemi	cais sec	ioi. 3.3	,	DSE 3	bensex muex. 6.0
Peers	-6M	-3M	-1 M	-1W	Current	1Y Trend
UPL	7	8	10	10	10	
BAYERCROP	5	6	6	6	6	
PIIND	4	5	5	5	5	
SUMICHEM	3	3	3	3	3	
FACT	1	1	1	2	2	

RELATIVE VALUATION INDICATORS

Price to Sales Trailing PE Forward PE (33.3% weight) (33.3% weight) (33.3% weight) 10 10 Positive **UPL** UPL 9 8 7 BAYERCR... 6 BAYERCR... Neutral BAYERCR... PIIND PIIND 5 5 SUMICHE... 4 3 PIIND Negative SUMICHE... SUMICHE... 2 FACT **FACT** 1 NR No Rating NR **UPL**

Price to Sales	0.8	Trailing PE	10.8	Forward PE	
5-Yr Average	1.2	5-Yr Average	21.4	5-Yr Average	14.8
Rel. to 5-Yr Avg.	32% Discount	Rel. to 5-Yr Avg.	50% Discount	Rel. to 5-Yr Avg.	
BSE Sensex Index	3.5	BSE Sensex Index	24.9	BSE Sensex Index	22.8
Rel. to BSE Sensex	76% Discount	Rel. to BSE Sensex	57% Discount	Rel. to BSE Sensex	

HIGHLIGHTS

- UPL currently has a Relative Valuation Rating of 10 which is significantly above the S&P BSE SENSEX index average rating of 6.0.
- The company's Price to Sales ratio and Trailing P/E are both currently at or near their 5-year lows.
- UPL's current Price to Sales ratio of 0.8 represents a 71% Discount to its Chemicals industry group average.
- Based on Trailing P/E, UPL currently trades at a 78% Discount to its Chemicals industry group peers. On average, the company has traded at a 29% Discount over the past five years.





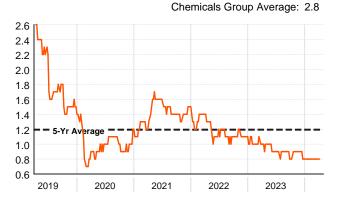
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PRICE TO SALES

The most recent week's close price divided by the revenue per share.

Price to Sales: 0.8 5-Year Average: 1.2 BSE Sensex Index Average: 3.5

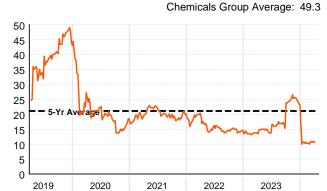


TRAILING PE

The most recent week's close price divided by the sum of the four most recently reported quarterly earnings.

Trailing PE: 10.8 5-Year Average: 21.4

BSE Sensex Index Average: 24.9



FORWARD PE

The most recent week's close price divided by the sum of the four upcoming quarterly consensus estimates.

Forward PE: --5-Year Average: 14.8

BSE Sensex Index Average: 22.8 Chemicals Group Average: 60.8



FORWARD PEG

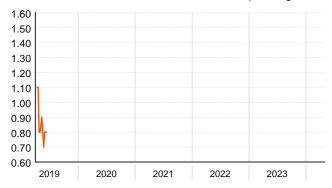
The Forward P/E divided by the five-year forecasted growth rate.

Forward PEG: --

5-Year Average: --

BSE Sensex Index Average: 1.5

Chemicals Group Average: 3.8

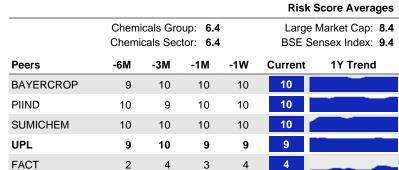




DETAILED STOCK REPORT

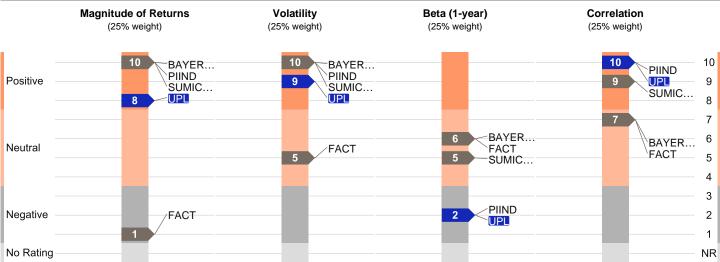
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RISK POSITIVE OUTLOOK: Consistent return patterns (low volatility). Risk Score Trend (4-Week Moving Avg)



Positive Neutral Negative 2021-05 Risk Score Trend (4-Week Moving Avg) 10 9 2023-05 2023-05 2024-05

RISK INDICATORS



Daily Returns (Las	st 90 Days)	Standard Deviation	n	Beta vs. BSE Sensex	1.20	Correlation vs. BSE	Sensex
Best	4.5%	Last 90 Days	2.20	Positive Days Only	0.54	Last 90 Days	42%
Worst	-11.2%	Last 60 Months	11.34	Negative Days Only	1.51	Last 60 Months	59%
Monthly Returns ((Last 60 Months)	Intra-Day Swing (L	ast 90 Days)	Beta vs. Group	0.94	Correlation vs. Grou	р
Best	34.3%	Average	2.7%	Positive Days Only	0.79	Last 90 Days	49%
Worst	-37.2%	Largest	11.6%	Negative Days Only	0.65	Last 60 Months	60%

HIGHLIGHTS

- UPL currently has a Risk Rating of 9 while the S&P BSE SENSEX index has an average rating of 9.4.
- On days when the market is up, UPL tends to underperform versus the S&P BSE SENSEX index. Also, on days when the market is down, the shares generally decrease more than the index.
- In both short-term and long-term periods, UPL has shown high correlation (>= 0.4) with the S&P BSE SENSEX index. Thus, this stock would provide only low levels of diversification to a portfolio similar to the broader market.
- Over the last 90 days, UPL shares have been more volatile than the overall market. The stock's daily price fluctuations have exceeded that of all S&P BSE SENSEX index firms.

KION	ANAL	. I 313

	Last 90 Days					Last 60 Months	
Peers	Best Daily Return	Worst Daily Return	# Days Up	# Days Down	Largest Intra-Day Swing	Best Monthly Return	Worst Monthly Return
UPL	4.5%	-11.2%	31	28	11.6%	34.3%	-37.2%
BAYERCROP	5.5%	-4.8%	23	37	10.7%	24.4%	-21.1%
FACT	13.7%	-9.2%	26	34	16.8%	155.8%	-35.9%
PIIND	4.4%	-2.8%	31	29	5.1%	35.9%	-23.6%
SUMICHEM	5.8%	-4.6%	22	38	8.0%	31.7%	-28.1%
BSE Sensex	1.7%	-1.2%	36	23	2.1%	14.4%	-23.1%





DETAILED STOCK REPORT

Report Date: 2024-May-05

PRICE MOMENTUM PRICE MOMENTUM Currency in INR **Price Momentum Score Averages NEGATIVE OUTLOOK:** Weak recent price performance or entering historically poor Chemicals Group: 5.3 Large Market Cap: 6.2 seasonal period. Chemicals Sector: 5.3 BSE Sensex Index: 5.5 Price Momentum Score Trend (4-Week Moving Avg) **Peers** -6M -3M -1M -1W Current 1Y Trend **PIIND** 3 7 9 9 Positive **FACT** 10 10 10 9 Neutral **BAYERCROP** 6 9 8 8 SUMICHEM 3 6 6 6 Negative **UPL** 2 5 5

PRICE MOMENTUM INDICATORS

2022-05

2023-05

2024-05

2021-05

Relative Strength Seasonality (50% weight) (50% weight) 10 Positive 9 8 7 PIIND SUMICHE... **FACT** 6 Neutral PIIND UPL 5 BAYERCR... BAYERCR... FACT 4 3 SUMICHE... Negative 2 2 UPL 1 No Rating NR

Relative Strength Indicator (Scale from 1 to 100)

	UPL	Industry Avg
Last 10 Days	48	51
Last 50 Days	47	50
Last 200 Days	46	50

5.8%

Average Monthly Return (Last 10 Years)

	May	Jun	Jul
Company Avg	8.2%	-3.6%	3.4%
Industry Avg	3.0%	4.8%	3.6%
Industry Rank	26 of 99	47 of 98	57 of 99

PRICE PERFORMANCE

Daily close prices are used to calculate the UPL performance of the stock as compared to a BSE 100 relevant index over five time periods. -2.9% 1-Week 0.6% 3.6% 1-Month 0.9% -7.5% 3-Month 4.6%

-16%

	UPL	BSE 100
Close Price (2024-05-03)	493.60	23,680
52-Week High	725.00	23,854
52-Week Low	447.80	18,360

- On 2024-05-03, UPL closed at 493.60, 31.9% below its 52week high and 10.2% above its 52-week low.
- UPL shares are currently trading 2.6% above their 50-day moving average of 481.32, and 10.5% below their 200-day moving average of 551.44.
- The S&P BSE 100 index is currently 0.70% below its 52-week high and 29.0% above its 52-week low.



-33.3%

YTD

1-Year



28.9%

DETAILED STOCK REPORT

Report Date: 2024-May-05

DETAILED STOCK REPORT TIPS

The Stock Report from LSEG is a comprehensive, company-specific analysis that includes a proprietary Stock Rating along with underlying component indicators and supportive data elements. The report is updated daily, although some of the data elements and the ratings are updated weekly.

Average Score

The Stock Reports Plus Average Score combines a quantitative analysis of five widely-used investment decision making tools - Earnings, Fundamental, Relative Valuation, Risk, and Price Momentum. First, a simple average of the five underlying component ratings is calculated. Then, a normal distribution is used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A score of 8 to 10 is considered positive, 4 to 7 is neutral, and 1 to 3 is negative. These five factors may be evaluated differently using alternative methodologies, and the importance of individual factors varies across industry groups, market capitalization and investment styles. Additional criteria should always be used to evaluate a stock.

A company must have sufficient data available for at least three of the five component indicators in order to receive an overall Average Score. Approximately 85% of the stocks within the coverage universe meet the criteria to generate a score.

Indicator Components

The five indicators that comprise the stock rating are displayed. Like the stock rating, the component rating scale is 1 to 10, with 10 being best. A company will receive an 'NR' for No Rating if the required data elements or criteria are not met. A detailed section for each component is included in the report.

Indicator Trends

Within each component section, historical score trends are displayed, typically using a 4-week moving average over a timeframe of the past three years. The dotted orange line indicates the average of the scores over those three years. The most recent occurrences of the best and worst scores are also displayed on the chart in grey boxes to put the current score into historical context.

Next to the trend chart for the company, current score averages are included, along with peer company comparisons of values from 6 months ago, 3 months ago, 1 month ago, the most recent value from 1 week ago, and the current score. The four closest industry peers are presented based on similar market capitalization.

Peer Analysis

- The Refinitiv Business Classification (TRBC) schema is used for industry comparisons. It is designed to track and display the primary business of a corporation by grouping together correlated companies that offer products and services into similar end markets. The system includes 10 Economic Sectors, 28 Business Sectors, 54 Industry Groups, and 136 Industries.
- The Peer Analysis section of the report compares the company to its ten closest peers. The peers are selected from the industry based on similar market capitalization. The peer listing may have fewer than ten companies if there are fewer than ten companies classified within that industry.

<u>Highlights</u>

The automated text-generation system from LSEG creates highlights summarizing the most noteworthy data. The bullets will vary by company and will change from week to week as different criteria are met.

Earnings

The Earnings Rating is based on a combination of three factors: earnings surprises, estimate revisions, and recommendation changes. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the three earnings factors in order to receive a score.

- Earnings Surprises The number of positive and negative surprises within the last 4 periods (quarters or years).
- Estimate Revisions The number of up and down revisions and the average percentage change of those revisions within a 4 week period.
- Recommendation Changes The number of broker upgrades and downgrades in the last 120 days.

Price Target

The price target is based on the predictions of analysts covering the stock and shows the high, low and mean price expected within the next 12 months.

Earnings Per Share

The quarterly and annual earnings per share are presented when available, along with the mean, high and low. Quarterly data is displayed for the past 4 quarters (actual) and the next 2 quarters (estimated). Annual data is displayed for the past 2 years (actual) and the next 2 years (estimated).

Mean Estimate Trend

The mean estimates show how the consensus has changed over the past 30 days and 90 days for the upcoming two quarters (when available) and two years. The percentage change is calculated for the company as a means for comparison by measuring the difference between the current consensus estimate and that of 90 days ago.

Analyst Recommendations

The I/B/E/S Mean is the average recommendation of all analysts covering the stock, as provided by I/B/E/S, the Institutional Brokers Estimate System, from LSEG. The recommendations are presented on a five-point standardized scale: strong buy, buy, hold, sell, and strong sell.

Earnings Surprises

- The surprise summary includes the total number of time periods (and percentage) in the last 12 quarters (quarterly) or last 4 years (annual) in which earnings surprises were positive, negative, or in-line. In order to be recognized as a positive or negative surprise, the percent must be greater than 2% above or 2% below the consensus, respectively.
- The surprise detail section includes a listing of the company's quarterly earnings reported for the most recent 6 periods (quarters or years). The consensus analyst estimate is provided to determine if the actual earnings report represented a positive surprise, negative surprise, or in-line result.

Fundamental

The Fundamental Rating is based on a combination of four fundamental component factors: profitability, debt, earnings quality, and dividend. Companies that do not pay a dividend are not penalized. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have at least two of the four fundamental factors present in order to receive a score.

Profitability

- Revenue Growth: (Net Sales Previous Net Sales) / Previous Net Sales
- Gross Margin: Gross Profit / Net Sales
- Return on Equity: Net Income / Total Equity
- · Net Margin: Net Profit / Net Sales

Debt

- Current Ratio: Current Assets / Current Liabilities
- Debt-to-Capital: Total Debt / Total Capital
- Interest Funding: (Interest Expense on Debt + Preferred Cash Dividends) / Funds from Operations
- Interest Coverage: Earnings before Interest and Taxes / (Interest Expense on Debt + Preferred Cash Dividends)

Earnings Quality

- Operating Cash Yield: (Operating Cash Flow Net Income) / Net Income
- Accruals: (Net Income Operating Cash Flow Investing Cash Flow) / Average Net Operating Assets
- Days Sales in Inventory: 365 / (Cost of Goods Sold / Inventory)
- Days Sales in Receivables: 365 / (Net Sales / Receivables)

Dividend

The company must have a current dividend yield.

- Dividend Growth Rate: (Dividends per Share Previous Dividends per Share) / Previous Dividends per Share
- Dividend Funding: Dividends / Operating Cash Flow
- Dividend Coverage: (Pre-Tax Income + Interest Expense) / (Interest Expense + Dividends)
- Dividend Yield: Annual Dividends per Share / Current Market Price per Share

Indicator Trend

The fundamental indicator trend displays either quarterly scores over the past three years or annual scores over the past six years, depending on the reporting periods for the country. The best and worst scores can be easily determined from the values shown on the chart for each quarter or year.

Relative Valuation

The Relative Valuation Rating is based on a combination of three component factors: Price to Sales, Trailing P/E, and Forward P/E. Each factor is equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. These common valuation metrics are evaluated against the overall market, the index, and the company's own historic 5-year averages. A stock needs to have at least one of the three relative valuation factors in order to receive a score.

 Price to Sales: Close Price / (Sales for 4 Quarters or 1 Year / Shares Outstanding)





UPL (UPL-IN)

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DETAILED STOCK REPORT

Report Date: 2024-May-05

- Trailing P/E: Close Price / Most Recent 4 Quarters or 1 Year of Earnings
- Forward P/E: Close Price / Upcoming 4 Quarters or 1 Year of Earnings

Valuation Averages

Negative values are excluded when calculating the averages. A maximum value of 100 is placed on Trailing P/E and Forward P/E, a maximum value of 5 is placed on Forward PEG, and a maximum value of 20 is placed on Price to Sales when calculating the averages. Higher values are rounded down to the maximum for the averages.

Valuation Multiples

The valuation multiples provide the Trailing P/E, Forward P/E, Forward PEG, and Price to Sales for the company and the relevant index average. In addition, a comparison of the current company's values to its 5-year average and an industry average are presented. A discount occurs when the company's ratio is valued more favorably (lower) than that to which it is compared.

The Risk Rating displays stocks on a scale of 1 to 10 with 10 being awarded to the least risky stocks. It is derived by looking at a series of long-term (5-year) and shortterm (90-day) stock performance measures including volatility, magnitude of returns, beta, and correlation. Each factor is equally weighted. Then, equal deciles are used to rank each stock across the market. A stock needs to have at least two of the four risk factors in order to receive a score.

- Magnitude of Returns The best / worst daily returns in the past 90 days and the best / worst monthly returns in the past 60 months.
- Volatility The standard deviation of the stock price over the last 90 days and last 60 months, along with the average and largest intra-day stock swing.
- Beta Measures the tendency of a security's returns to respond to swings in the market, based on the beta of the company versus the relevant index.
- Correlation Determines how closely the returns of the stock and the relevant index move together, measured over the last 90 days and last 60 months.

Risk Analysis

Price analysis for the company and the relevant index is provided over two time periods. Daily analysis is provided for the last 90 days, whereas monthly statistics are used for the last 60 months.

Price Momentum

The Price Momentum Rating is based on a combination of two technical performance factors: relative strength and seasonality. The factors are equally weighted. Equal deciles are then used to rank each stock across the market on a scale of 1 to 10, with 10 being most favorable. A stock needs to have data for the relative strength factor in order to receive a score.

- Relative Strength The relative strength of the company for the last 10 days, 50 days, and 200 days on a scale of 1 to 100.
- Seasonality The average monthly return (price performance) for the current month and next 2 months for the company and industry, over the past 10 years. A lower industry rank indicates a higher return.

Price Performance

Daily close prices are used to calculate the price performance of the stock. The performance of the relevant index is also displayed as a means of comparison.

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