

(A Microfinance NGO)

#### **OPERATIONAL UPDATE**

As of March 31, 2023

(Amounts in Philippine Pesos)

| No. | Description                       | 31-Mar-23       | 31-Mar-22       | 31-Mar-21       | 31-Mar-20       |
|-----|-----------------------------------|-----------------|-----------------|-----------------|-----------------|
| 1   | Number of Branches                | 1,683           | 1,683           | 1,683           | 1,683           |
| 2   | # of Microfinance Officers (MFOs) | 7,154           | 7,232           | 7,085           | 6,711           |
| 3   | Number of Total Staff             | 11,232          | 11,026          | 10,357          | 10,122          |
| 4   | Number of Provinces Covered       | 82              | 82              | 82              | 82              |
| 5   | Total Number of Clients           | 2,143,230       | 1,971,927       | 1,864,303       | 1,892,163       |
| 6   | Clients' Savings Balance (PHP)    | 16,702,676,090  | 13,602,576,850  | 11,560,185,630  | 10,944,706,240  |
| 7   | Number of Active Borrowers        | 2,143,230       | 1,971,927       | 1,864,303       | 1,892,163       |
| 8   | Principal Portfolio (PHP)         |                 |                 |                 |                 |
|     | Disbursed (cumulative)            | 533,682,839,000 | 417,898,082,000 | 330,146,877,000 | 276,259,711,000 |
|     | Target Collections (cumulative)   | 496,509,819,495 | 389,882,750,148 | 309,463,566,738 | 254,451,586,709 |
|     | Actual Collections (cumulative)   | 495,870,579,955 | 389,341,438,603 | 306,797,007,993 | 254,246,935,254 |
|     | Outstanding Portfolio (PHP)       | 37,812,259,045  | 28,556,643,397  | 23,349,869,007  | 22,012,775,746  |
| 9   | Recovery Rate                     | 93.50%          | 93.61%          | 84.91%          | 98.93%          |
| 10  | Portfolio At Risk                 | 1.71%           | 1.54%           | 8.25%           | 0.76%           |
| 11  | No. of Delinquent Accounts        | 58,723          | 63,706          | 303,506         | 28,754          |
| 12  | % of Delinquent Accounts          | 2.74%           | 3.23%           | 16.28%          | 1.52%           |
| 13  | Amount of Past Due (PHP)          | 639,239,540     | 541,311,545     | 2,666,558,745   | 204,651,455     |
| 14  | Amount of Portfolio At Risk (PHP) | 646,190,035     | 440,414,145     | 1,925,911,126   | 168,114,689     |

Prepared by:

Feldinand U. Jikiri

Comptroller

Confirmed by:

Kamrul H. Tarafder President and CEO



# (A Microfinance NGO)

#### STATEMENTS OF FINANCIAL POSITION

As of March 31, 2023

(Amounts in Philippine Pesos)

|  | 31-Mar-23      | 31-Mar-22      | 31-Mar-21      | 31-Mar-20      |
|--|----------------|----------------|----------------|----------------|
| <u>ASSETS</u>                              |                |                |                |                |
| Cash                                       | 5,499,269,692  | 4,266,803,921  | 3,744,641,963  | 2,989,551,967  |
| Loans receivables - net                    | 35,921,646,093 | 26,594,951,018 | 20,189,050,697 | 20,873,436,496 |
| Other receivables                          | 43,815,575     | 34,317,087     | 19,766,948     | 34,659,190     |
| Property and equipment - net               | 229,202,562    | 152,008,056    | 182,448,774    | 181,382,368    |
| Other assets                               | 54,560,949     | 48,988,008     | 42,764,192     | 39,570,741     |
| Total Assets                               | 41,748,494,871 | 31,097,068,090 | 24,178,672,574 | 24,118,600,762 |
|  |                |                |                |                |
| LIABILITIES AND FUND BALANCE               |                |                |                |                |
| Microsavings                               | 16,702,676,090 | 13,602,576,850 | 11,560,185,630 | 10,944,706,240 |
| Loans payable                              | 2,785,301,665  | 920,054,999    | 1,026,008,333  | 1,091,000,000  |
| Post-employment defined benefit obligation | 1,045,506,537  | 1,186,873,653  | 1,011,445,276  | 1,420,542,380  |
| Other liabilities                          | 1,496,151,018  | 1,457,719,752  | 1,183,743,341  | 1,246,747,911  |
| Total Liabilities                          | 22,029,635,310 | 17,167,225,254 | 14,781,382,580 | 14,702,996,531 |
| Fund Balance                               | 19,718,859,561 | 13,929,842,836 | 9,397,289,994  | 9,415,604,231  |
| Total Liabilities and Fund Balance         | 41,748,494,871 | 31,097,068,090 | 24,178,672,574 | 24,118,600,762 |
|  | 0              | 0              | 0              | 0              |



## (A Microfinance NGO)

#### STATEMENTS OF FINANCIAL PERFORMANCE

For the Period Ended March 31, 2023 (Amounts in Philippine Pesos)

|                                  | 3 months to<br>31-Mar-2023 | 3 months to<br>31-Mar-2022 | 3 months to 31-Mar-2021 | 3 months to<br>31-Mar-2020 |
|----------------------------------|----------------------------|----------------------------|-------------------------|----------------------------|
| REVENUES                         |                            |                            |                         |                            |
| Service fees                     | 3,456,761,134              | 2,964,496,001              | 2,367,919,154           | 2,055,379,767              |
| Other revenues                   | 44,258,814                 | 73,228,497                 | 40,690,450              | 24,899,884                 |
|                                  | 3,501,019,948              | 3,037,724,498              | 2,408,609,604           | 2,080,279,651              |
| EXPENSES                         |                            |                            |                         |                            |
| Project costs                    | 2,179,505,916              | 1,670,459,539              | 1,495,615,113           | 1,538,328,562              |
| General and administrative costs | 383,686,330                | 295,160,069                | 188,196,424             | 190,279,799                |
|                                  | 2,563,192,246              | 1,965,619,608              | 1,683,811,537           | 1,728,608,361              |
| EXCESS OF REVENUES OVER EXPENSES | 937,827,702                | 1,072,104,890              | 724,798,067             | 351,671,290                |
| OTHER COMPREHESIVE INCOME (LOSS) | 0                          | 0                          | 0                       | 0                          |
| TOTAL COMPREHENSIVE INCOME       | 937,827,702                | 1,072,104,890              | 724,798,067             | 351,671,290                |



#### (A Microfinance NGO)

#### STATEMENTS OF CHANGES IN FUND BALANCES

#### For the Period EndedMarch 31, 2023

(Amounts in Philippine Pesos)

|  | 31-Mar-23      | 31-Mar-22      | 31-Mar-21     | 31-Mar-20     |
|--|----------------|----------------|---------------|---------------|
| CAPITAL CONTRIBUTION                       | 41,360,000     | 41,360,000     | 41,360,000    | 41,360,000    |
|  |                |                |               |               |
| GENERAL FUND                               |                |                |               |               |
| Balance at beginning of year               | 17,827,385,459 | 12,299,908,846 | 8,516,376,127 | 9,549,844,441 |
| Excess (deficit) of revenues over expenses | 937,827,702    | 1,072,104,890  | 724,798,067   | 351,671,290   |
| Balance at end of year                     | 18,765,213,161 | 13,372,013,736 | 9,241,174,194 | 9,901,515,731 |
|  |                |                |               |               |
| REMEASUREMENT OF POST-EMPLOYMENT           |                |                |               |               |
| DEFINED BENEFIT PLAN                       |                |                |               |               |
| Balance at beginning of year               | 912,286,400    | 516,469,100    | 114,755,800   | -527,271,500  |
| Other comprehensive income (loss)          | 0              | 0              | 0             | 0             |
| Balance at end of year                     | 912,286,400    | 516,469,100    | 114,755,800   | -527,271,500  |
|  |                |                |               |               |
| TOTAL FUND BALANCE                         | 19,718,859,561 | 13,929,842,836 | 9,397,289,994 | 9,415,604,231 |



#### (A Microfinance NGO) STATEMENTS OF CASH FLOWS For the Period Ended March 31, 2023

(Amounts in Philippine Pesos)

|   | 3 months to<br>31-Mar-2023 | 3 months to<br>31-Mar-2022 | 3 months to 31-Mar-2021 | 3 months to<br>31-Mar-2020 |
|---|----------------------------|----------------------------|-------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                |                            | 31-Mar-2022                | 31-Mar-2021             | 31-Mar-2020                |
| Excess of revenues over expenses                    | 937,827,702                | 1,072,104,890              | 724,798,067             | 351,671,290                |
| Adjustments for:                                    | 721,021,102                | -,-,-,-,-,-,-,-            | ,_ ,,,, ,,,,,           |                            |
| Impairment loss                                     | 294,212,702                | 0                          | 0                       | 0                          |
| Interest expense                                    | 37,443,783                 | 3,435,216                  | 10,284,877              | 15,742,152                 |
| Depreciation expense                                | 0                          | 0                          | 0                       | 0                          |
| Interest income from bank deposits                  | -1,911,271                 | -1,002,480                 | -1,896,202              | -5,725,912                 |
| Excess of revenues over expenses before working car | 1,267,572,916              | 1,074,537,626              | 733,186,742             | 361,687,530                |
| Decrease (Increase) Increase in loans receivable    | -698,898,537               | -291,238,487               | 53,645,795              | -399,220,322               |
| Decrease (Increase) in other receivables            | -16,242,440                | -12,000,479                | -9,648,842              | 66,927                     |
| Decrease (Increase) in other assets                 | -3,767,990                 | -2,479,383                 | -3,283,435              | -1,597,069                 |
| Increase (Decrease) in microsavings                 | 250,726,200                | 579,378,122                | -54,408,881             | 195,690,600                |
| Increase (Decrease) in post-employment defined ber  | -3,578,163                 | -5,616,347                 | -1,825,924              | -6,184,820                 |
| Increase (Decrease) in other liabilities            | 463,361,349                | 396,538,392                | 674,030,394             | 490,207,325                |
| Cash generated from (used in) operations            | 1,259,173,335              | 1,739,119,444              | 1,391,695,849           | 640,650,171                |
| Interest received                                   | 1,911,271                  | 1,002,480                  | 1,896,202               | 5,725,912                  |
| Cash paid for final taxes                           | 0                          | 0                          | 0                       | 0                          |
| Net Cash From (Used in) Operating Activities        | 1,261,084,606              | 1,740,121,924              | 1,393,592,051           | 646,376,083                |
| CASH FLOWS FROM INVESTING ACTIVITIES                |                            |                            |                         |                            |
| Acquisitions of property and equipment              | -26,235,862                | -7,094,356                 | -12,079,974             | -18,322,768                |
| Proceed from sale of property and equipment         | 0                          | 0                          | 0                       | 0                          |
| _   |                            |                            |                         |                            |
| Net Cash Used in Investing Activities               | -26,235,862                | -7,094,356                 | -12,079,974             | -18,322,768                |
| CASH FLOWS FROM FINANCING ACTIVITIES                |                            |                            |                         |                            |
| Proceeds from loan availments                       | 0                          | 30,000,000                 | 10,000,000              | 0                          |
| Repayments of loans                                 | -11,250,000                | -101,250,000               | -130,500,000            | -128,000,000               |
| Interest paid                                       | -37,443,783                | -3,435,216                 | -10,284,877             | -15,742,152                |
|   |                            | -,, -                      | -, - ,- ,-              | - , , , -                  |
| Net Cash From Financing Activities                  | -48,693,783                | -74,685,216                | -130,784,877            | -143,742,152               |
| NET INCREASE (DECREASE) IN CASH                     | 1,186,154,961              | 1,658,342,352              | 1,250,727,200           | 484,311,163                |
| CASH AT BEGINNING OF YEAR                           | 4,313,114,731              | 2,608,461,569              | 2,493,914,763           | 2,505,240,804              |
| CASH BALANCE AT END OF YEAR                         | 5,499,269,692              | 4,266,803,921              | 3,744,641,963           | 2,989,551,967              |
| _   | 0                          | 0                          | 0                       | 0                          |