

(A Microfinance NGO)

#### **OPERATIONAL UPDATE**

**As of January 31, 2022** 

(Amounts in Philippine Pesos)

| No. | Description                       | 31-Jan-22       | 31-Jan-21       | 31-Jan-20       | 31-Jan-19       |
|-----|-----------------------------------|-----------------|-----------------|-----------------|-----------------|
| 1   | Number of Branches                | 1,683           | 1,683           | 1,661           | 1,226           |
| 2   | # of Microfinance Officers (MFOs) | 7,333           | 6,826           | 6,704           | 6,237           |
| 3   | Number of Total Staff             | 11,159          | 10,060          | 10,063          | 8,828           |
| 4   | Number of Provinces Covered       | 82              | 82              | 82              | 82              |
| 5   | Total Number of Clients           | 1,945,271       | 1,818,991       | 1,862,804       | 1,758,783       |
| 6   | Clients' Savings Balance (PHP)    | 13,155,196,800  | 11,546,911,960  | 10,814,904,738  | 8,921,977,675   |
| 7   | Number of Active Borrowers        | 1,945,271       | 1,818,991       | 1,862,804       | 1,758,783       |
| 8   | Principal Portfolio (PHP)         |                 |                 |                 |                 |
|     | Disbursed (cumulative)            | 401,116,589,000 | 317,677,012,000 | 265,682,039,000 | 194,607,139,000 |
|     | Target Collections (cumulative)   | 374,229,571,305 | 298,795,046,786 | 244,744,314,386 | 177,424,714,919 |
|     | Actual Collections (cumulative)   | 373,562,290,325 | 295,113,876,966 | 244,603,890,611 | 177,329,830,844 |
|     | Outstanding Portfolio (PHP)       | 27,554,298,675  | 22,563,135,034  | 21,078,148,389  | 17,277,308,156  |
| 9   | Recovery Rate                     | 93.23%          | 84.25%          | 99.26%          | 99.38%          |
| 10  | Portfolio At Risk                 | 1.91%           | 12.35%          | 0.67%           | 0.49%           |
| 11  | No. of Delinquent Accounts        | 83,011          | 446,428         | 23,421          | 16,660          |
| 12  | % of Delinquent Accounts          | 4.27%           | 24.54%          | 1.26%           | 0.95%           |
| 13  | Amount of Past Due (PHP)          | 667,280,980     | 3,681,169,820   | 140,423,775     | 94,884,075      |
| 14  | Amount of Portfolio At Risk (PHP) | 525,351,142     | 2,786,471,629   | 141,860,162     | 84,831,635      |

Prepared by:

Feldinand U. Jikiri Comptroller of MIS Confirmed by:

Kamrul H. Tarafder President and CEO



# (A Microfinance NGO) STATEMENTS OF FINANCIAL POSITION

# As of January 31, 2022

(Amounts in Philippine Pesos)

|  | 31-Jan-22      | 31-Jan-21      | 31-Jan-20      | 31-Jan-19      |
|--|----------------|----------------|----------------|----------------|
| <u>ASSETS</u>                              |                |                |                |                |
| Cash                                       | 3,999,220,413  | 3,953,044,078  | 3,485,275,527  | 2,406,895,712  |
| Loans receivables - net                    | 25,448,420,720 | 19,168,537,314 | 19,938,809,139 | 16,394,303,756 |
| Other receivables                          | 32,761,400     | 14,997,214     | 39,956,336     | 114,945,467    |
| Property and equipment - net               | 147,347,048    | 172,313,507    | 170,255,397    | 156,512,849    |
| Other assets                               | 48,245,805     | 40,906,857     | 38,394,792     | 35,203,037     |
| Total Assets                               | 29,675,995,386 | 23,349,798,970 | 23,672,691,191 | 19,107,860,821 |
|  |                |                |                |                |
| LIABILITIES AND FUND BALANCE               |                |                |                |                |
| Microsavings                               | 13,155,196,800 | 11,546,911,960 | 10,814,904,738 | 8,921,977,675  |
| Loans payable                              | 981,304,999    | 1,105,508,333  | 1,176,000,000  | 1,902,000,000  |
| Post-employment defined benefit obligation | 1,192,188,835  | 1,013,271,200  | 1,426,056,059  | 636,953,899    |
| Other liabilities                          | 1,189,724,634  | 761,038,879    | 987,613,086    | 1,090,818,781  |
| Total Liabilities                          | 16,518,415,268 | 14,426,730,372 | 14,404,573,883 | 12,551,750,355 |
| Fund Balance                               | 13,157,580,118 | 8,923,068,598  | 9,268,117,308  | 6,556,110,466  |
| Total Liabilities and Fund Balance         | 29,675,995,386 | 23,349,798,970 | 23,672,691,191 | 19,107,860,821 |
|  | 0              | 0              | 0              | 0              |



(A Microfinance NGO)

### STATEMENTS OF FINANCIAL PERFORMANCE

For the Period Ended January 31, 2022 (Amounts in Philippine Pesos)

|                                  | 1 month to<br>31-Jan-2022 | 1 month to<br>31-Jan-2021 | 1 month to<br>31-Jan-2020 | 1 month to<br>31-Jan-2019 |
|----------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| REVENUES                         |                           |                           |                           |                           |
| Service fees                     | 903,490,119               | 818,698,248               | 816,040,804               | 647,233,991               |
| Other revenues                   | 21,850,335                | 14,491,737                | 9,011,570                 | 9,808,164                 |
|                                  | 925,340,454               | 833,189,985               | 825,052,374               | 657,042,155               |
| EXPENSES                         |                           |                           |                           |                           |
| Project costs                    | 547,774,937               | 516,340,488               | 546,285,509               | 372,727,006               |
| General and administrative costs | 77,723,345                | 66,272,826                | 74,582,498                | 62,840,002                |
|                                  | 625,498,282               | 582,613,314               | 620,868,007               | 435,567,008               |
| EXCESS OF REVENUES OVER EXPENSES | 299,842,172               | 250,576,671               | 204,184,367               | 221,475,147               |
| OTHER COMPREHESIVE INCOME (LOSS) | 0                         | 0                         | 0                         | 0                         |
| TOTAL COMPREHENSIVE INCOME       | 299,842,172               | 250,576,671               | 204,184,367               | 221,475,147               |



## (A Microfinance NGO)

#### STATEMENTS OF CHANGES IN FUND BALANCES

For the Period Ended January 31, 2022 (Amounts in Philippine Pesos)

|  | 31-Jan-22      | 31-Jan-21     | 31-Jan-20     | 31-Jan-19     |
|--|----------------|---------------|---------------|---------------|
| CAPITAL CONTRIBUTION                       | 41,360,000     | 41,360,000    | 41,360,000    | 41,360,000    |
|  |                |               |               |               |
| GENERAL FUND                               |                |               |               |               |
| Balance at beginning of year               | 12,299,908,846 | 8,516,376,127 | 9,549,844,441 | 6,206,891,419 |
| Excess (deficit) of revenues over expenses | 299,842,172    | 250,576,671   | 204,184,367   | 221,475,147   |
| Balance at end of year                     | 12,599,751,018 | 8,766,952,798 | 9,754,028,808 | 6,428,366,566 |
|  |                |               |               |               |
| REMEASUREMENT OF POST-EMPLOYMENT           |                |               |               |               |
| DEFINED BENEFIT PLAN                       |                |               |               |               |
| Balance at beginning of year               | 516,469,100    | 114,755,800   | -527,271,500  | 86,383,900    |
| Other comprehensive income (loss)          | 0              | 0             | 0             | 0             |
| Balance at end of year                     | 516,469,100    | 114,755,800   | -527,271,500  | 86,383,900    |
|  |                |               |               |               |
| TOTAL FUND BALANCE                         | 13,157,580,118 | 8,923,068,598 | 9,268,117,308 | 6,556,110,466 |



(A Microfinance NGO)
STATEMENTS OF CASH FLOWS
For the Period Ended January 31, 2022
(Amounts in Philippine Pesos)

|   | 1 month to<br>31-Jan-2022 | 1 month to<br>31-Jan-2021 | 1 month to<br>31-Jan-2020 | 1 month to<br>31-Jan-2019 |
|---|---------------------------|---------------------------|---------------------------|---------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                      |                           |                           |                           |                           |
| Excess of revenues over expenses                          | 299,842,172               | 250,576,671               | 204,184,367               | 221,475,147               |
| Adjustments for:  |                           |                           |                           |                           |
| Impairment loss   | 0                         | 0                         | 0                         | 0                         |
| Interest expense  | 1,657,135                 | 3,634,891                 | 5,437,584                 | 8,527,011                 |
| Depreciation expense                                      | 0                         | 0                         | 0                         | 0                         |
| Interest income from bank deposits                        | -199,693                  | -762,027                  | -1,986,927                | -3,277,560                |
| Excess of revenues over expenses before working capital c | 301,299,614               | 253,449,535               | 207,635,024               | 226,724,598               |
| Decrease (Increase) Increase in loans receivable          | 855,291,811               | 1,074,159,178             | 535,407,035               | 382,778,971               |
| Decrease (Increase) in other receivables                  | -10,444,792               | -4,879,108                | -5,230,219                | -155,679                  |
| Decrease (Increase) in other assets                       | -1,737,180                | -1,426,100                | -421,120                  | -609,050                  |
| Increase (Decrease) in microsavings                       | 131,998,072               | -67,682,551               | 65,889,098                | 63,823,916                |
| Increase (Decrease) in post-employment defined benefit    | -301,165                  | 0                         | -671,141                  | -1,012,001                |
| Increase (Decrease) in other liabilities                  | 128,543,274               | 251,325,932               | 231,072,500               | 86,267,823                |
| Cash generated from (used in) operations                  | 1,404,649,634             | 1,504,946,886             | 1,033,681,177             | 757,818,578               |
| Interest received   | 199,693                   | 762,027                   | 1,986,927                 | 3,277,560                 |
| Cash paid for final taxes                                 | 0                         | 0                         | 0                         | 0                         |
| Net Cash From (Used in) Operating Activities              | 1,404,849,327             | 1,505,708,913             | 1,035,668,104             | 761,096,138               |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |                           |                           |                           |                           |
| Acquisitions of property and equipment                    | -2,433,348                | -1,944,707                | -7,195,797                | -2,861,299                |
| Proceed from sale of property and equipment               | 0                         | 0                         | 0                         | 0                         |
| Net Cash Used in Investing Activities                     | -2,433,348                | -1,944,707                | -7,195,797                | -2,861,299                |
| CASH FLOWS FROM FINANCING ACTIVITIES                      |                           |                           |                           |                           |
| Proceeds from loan availments                             | 30,000,000                | 0                         | 0                         | 0                         |
| Repayments of loans                                       | -40,000,000               | -41,000,000               | -43,000,000               | -32,000,000               |
| Interest paid   | -1,657,135                | -3,634,891                | -5,437,584                | -8,527,011                |
| Net Cash From Financing Activities                        | -11,657,135               | -44,634,891               | -48,437,584               | -40,527,011               |
| NET INCREASE (DECREASE) IN CASH                           | 1,390,758,844             | 1,459,129,315             | 980,034,723               | 717,707,828               |
| CASH AT BEGINNING OF YEAR                                 | 2,608,461,569             | 2,493,914,763             | 2,505,240,804             | 1,689,187,884             |
| CASH BALANCE AT END OF YEAR                               | 3,999,220,413             | 3,953,044,078             | 3,485,275,527             | 2,406,895,712             |

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