

ASA Philippines Foundation Operational Updates & Audited Monthly FS

(As of December 31, 2006)

| No. | Description | 31-Dec-06 | 31-Dec-05 | 31-Dec-04 |
|-----|-----------------------------------|-------------|------------|-----------|
| 1 | Number of Branches | 36 | 18 | 5 |
| 2 | # of Microfinance Officers (MFOs) | 144 | 67 | 17 |
| 3 | Number of Total Staff | 201 | 94 | 25 |
| 4 | Number of Provinces Covered | 5 | 1 | 1 |
| 5 | Total Number of Clients | 31,868 | 10,774 | 1,495 |
| 6 | Clients' Savings Balance (PHP) | 54,906,192 | 14,191,292 | 551,532 |
| 7 | Number of Active Borrowers | 28,848 | 9,954 | 980 |
| 8 | Principal Portfolio (PHP) | | | |
| | Disbursed (cumulative) | 413,862,000 | 91,571,000 | 4,704,000 |
| | Target Collections (cumulative) | 313,233,455 | 64,134,131 | 713,172 |
| | Actual Collections (cumulative) | 312,510,305 | 63,997,131 | 713,172 |
| | Outstanding Portfolio (PHP) | 101,351,695 | 27,573,869 | 3,990,828 |
| 9 | Recovery Rate | 99.80% | 99.79% | 100.00% |
| 10 | Portfolio At Risk | 0.70% | 0.81% | 0.00% |
| 11 | No. of Delinquent Accounts | 381 | 102 | 0 |
| 12 | % of Delinquent Accounts | 1.32% | 1.02% | 0.00% |
| 13 | Amount of Past Due (PHP) | 723,150 | 137,000 | 0 |
| 14 | Amount of Portfolio At Risk (PHP) | 713,780 | 224,000 | 0 |

Prepared by:

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Kzmrul H Tarafder Presidert



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

| For the Month of: | DEC-2006 | DEC-2005 | DEC-2004 |
|---|---|---|---|
| ASSETS Cash on Hand | 33.794 | 65.014 | 3,097 |
| Cash in Bank - All Branches | 11,994,320 | 10,889,573 | 5,146,803 |
| Cash in Bank - An Branches Cash in Bank - Central Office | 0 | 0,007,575 | 0,140,003 |
| Sub-total of Cash and Cash in Bank | 12,028,114 | 10,954,587 | 5,149,900 |
| Loans Receivables - Principal | 101,351,695 | 27,573,869 | 3,990,828 |
| Less Allowance for Probable Losses | -7,582,230 | -1,672,490 | -94,080 |
| Sub-total of Loans Receivables - Net | 93,769,465 | 25,901,379 | 3,896,748 |
| Staff Advance from Salary (with S.C.) | 392,000 | 160,118 | 0 |
| Staff Advance from Motorcycle (with S.C.) | 2,162,643 | 0 | 0 |
| Special Advance | 0 | 0 | 0 |
| Cash Advance to Staff | 6,300 | 204,642 | 0 |
| Others | 212,178 | 31,667 | 0 |
| Sub-total of Other Receivables | 2,773,121 | 396,427 | 0 |
| Office Building | 0 | 0 | 0 |
| Office Building Improvements | 0 | 0 | 0 |
| Furniture and Fixtures | 2,281,754 | 923,224 | 162,654 |
| Office Equipments | 1,019,872 | 960,324 | 655,000 |
| Transportation Equipments | 0 | 0 | 0 |
| Less Accum. Depreciation | -1,377,199 | -447,300 | -56,600 |
| Sub-total of Property and Equipment | 1,924,427 | 1,436,248 | 761,054 |
| Rental Deposit | 538,300 | 245,140 | 54,640 |
| Other Assets | 0 | 0 | 0 |
| Sub-total of Other Assets | 538,300 | 245,140 | 54,640 |
| Due from HO/Branches | 0 | 0 | 0 |
| TOTAL ASSETS | 111,033,427 | 38,933,781 | 9,862,342 |
| LIABILITIES AND FUND BALANCE: | | · | |
| Clients' CBU | 46,409,152 | 11,976,252 | 465,912 |
| Clients' LCBU | 8,497,040 | 2,215,040 | 85,620 |
| Sub-total of Microsavings | 54,906,192 | 14,191,292 | 551,532 |
| Long-Term Financing | 7,500,000 | 0 | 0 |
| Short-Term Financing | 7,784,268 | 4,634,733 | 0 |
| BPSF | 3,791,920 | 861,350 | 47,110 |
| Post Employment Benefit Payable | 1,095,300 | 0 | 0 |
| Staff Benevolent Fund | 571,100 | 55,349 | 0 |
| Accounts Payable | 3,371,128 | 938,449 | 313,500 |
| Due to HO / Branches | 626,278 | 211,414 | 27,762 |
| Accrued Expenses | 0 | 0 | 0 |
| Sub-total of Other Liabilities | 24,739,994 | 6,701,295 | 388,372 |
| | | | |
| TOTAL LIABILITIES | 79,646,186 | 20,892,587 | 939,904 |
| TOTAL LIABILITIES Grant Funds Previous Years | 79,646,186 21,425,000 | 20,892,587 10,040,000 | 939,904 |
| | , , , | | |
| Grant Funds Previous Years | 21,425,000 | 10,040,000 | 0 |
| Grant Funds Previous Years Grant Funds Current Year | 21,425,000 13,326,200 | 10,040,000 11,385,000 | 0 10,040,000 |
| Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance | 21,425,000 13,326,200 0 | 10,040,000 11,385,000 0 | 0 10,040,000 0 |
| Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year | 21,425,000 13,326,200 0 -3,383,806 | 10,040,000 11,385,000 0 -1,117,562 | 0 10,040,000 0 0 |
| Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year | 21,425,000 13,326,200 0 -3,383,806 19,847 | 10,040,000 11,385,000 0 -1,117,562 -2,266,245 | 0 10,040,000 0 0 -1,117,562 |



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

| For the Month of: | JAN-DEC 2006 | JAN-DEC 2005 | AUG-DEC 2004 |
|--|--------------|--------------|--------------|
| REVENUE | * | ! | |
| Gross Revenue from Loan | 36,988,634 | 9,437,592 | 106,978 |
| Less: Rebates | -1,117,685 | -192,031 | -177 |
| Sub-total of Revenue from Microfinance Loans | 35,870,949 | 9,245,561 | 106,801 |
| _ | • | • | |
| Interest from Bank Deposits | 133,113 | 116,413 | |
| Membership Contribution | 0 | 0 | 0 |
| Recovery of Written-Off Accounts | 12,033 | 0 | 0 |
| Miscellaneous | 4,168,629 | 1,498,298 | 204,525 |
| Sub-total of Other Revenue | 4,313,775 | 1,614,711 | 204,525 |
| TOTAL REVENUE | 40,184,724 | 10,860,272 | 311,326 |
| EXPENSES | | | |
| Finance Cost | 748,070 | 132,500 | 0 |
| Personnel Related Cost | 22,245,524 | 7,306,206 | 771,083 |
| Transportation and Other Travel Expenses | 3,240,145 | 1,413,125 | 211,871 |
| Staff Development and Conferences | 248,401 | 0 | 7,105 |
| Clients Community Services | 0 | 0 | 0 |
| Taxes and Licenses | 398,813 | 221,345 | 161,791 |
| Staff Benevolent Funds | 119 | 0 | 0 |
| Stationaries and Office Supplies | 258,052 | 123,597 | 330 |
| Rent | 2,452,777 | 930,152 | 109,300 |
| Utilities (Light and Water) | 759,377 | 312,355 | 2,462 |
| Communication and Postage | 764,595 | 200,765 | 2,500 |
| Repairs and Maintenance | 335,986 | 31,032 | 1,566 |
| Insurance Expense | 0 | 0 | 0 |
| Information Technology Expenses | 0 | 0 | 0 |
| General Support Services | 0 | 0 | 0 |
| Representation | 703,886 | 191,937 | 2,415 |
| Bank Charges / FT Cost | 19,271 | 5,833 | 305 |
| Consultancy and Professional Fees | 0 | 0 | 0 |
| Publication and Subscription | 0 | 0 | 0 |
| Association and Membership Dues | 0 | 0 | 0 |
| Research and Development | 0 | 0 | 0 |
| Depreciation | 960,100 | 390,700 | 56,600 |
| Miscellaneous | 301,941 | 129,629 | 7,480 |
| Other Operating and Administrative Expenses | 33,437,057 | 11,389,176 | 1,334,808 |
| Provision for Unspent Expenses | 0 | 0 | 0 |
| Provision for Loan Loss | 6,445,820 | 1,737,340 | 94,080 |
| Grants and Donation | 282,000 | 0 | 0 |
| TOTAL EXPENSES BEFORE TAX | 40,164,877 | 13,126,516 | 1,428,888 |
| Gross Receipt Tax | 0 | 0 | 0 |
| TOTAL EXPENSES AFTER TAX | 40,164,877 | 13,126,516 | 1,428,888 |
| REVENUE OVER EXPENSES | 19,847 | -2,266,245 | -1,117,562 |
| Other Comprehensive Income (Loss) | 0 | 0 | 0 |
| TOTAL COMPREHENSIVE INCOME | 19,847 | -2,266,245 | -1,117,562 |