

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of October 31, 2007 )

No.	Description	31-Oct-07	31-Oct-06	31-Oct-05	31-Oct-04
1	Number of Branches	66	35	17	3
2	# of Microfinance Officers (MFOs)	245	137	66	10
3	Number of Total Staff	348	193	85	15
4	Number of Provinces Covered	9	5	1	1
5	Total Number of Clients	70,092	31,928	10,955	406
6	Clients' Savings Balance (PHP)	131,505,654	47,950,684	12,350,685	64,525
7	Number of Active Borrowers	63,800	29,179	9,899	102
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	1,121,234,000	342,838,000	74,680,000	543,000
	Target Collections (cumulative)	857,231,695	254,444,428	47,253,694	34,565
	Actual Collections (cumulative)	854,552,045	252,977,828	46,970,044	34,565
	Outstanding Portfolio (PHP)	266,681,955	89,860,172	27,709,956	508,435
9	Recovery Rate	99.73%	99.50%	99.48%	100.00%
10	Portfolio At Risk	0.81%	1.31%	0.99%	0.00%
11	No. of Delinquent Accounts	802	639	175	0
12	% of Delinquent Accounts	1.26%	2.19%	1.77%	0.00%
13	Amount of Past Due (PHP)	2,679,650	1,466,600	283,650	0
14	Amount of Portfolio At Risk (PHP)	2,166,710	1,174,460	273,000	0

Prepared by:

Fe dipand U. jikiri Comptroller of MIS Confirmed by:

Kam ul Manatter President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	OCT-2007	OCT-2006	OCT-2005	OCT-2004
ASSETS	•	•	•	
Cash on Hand	702,053	460,508	241,559	1,831
Cash in Bank - All Branches	7,884,322	7,740,549	3,457,917	3,369,419
Cash in Bank - Central Office	11,599,331	8,981,674	6,360,792	0
Sub-total of Cash and Cash in Bank	20,185,706	17,182,731	10,060,268	3,371,250
Loans Receivables - Principal	266,681,955	89,860,172	27,709,956	508,435
Less Allowance for Probable Losses	-19,975,160	-6,697,830	-1,493,600	-10,860
Sub-total of Loans Receivables - Net	246,706,795	83,162,342	26,216,356	497,575
Staff Advance from Salary (with S.C.)	698,400	315,400	113,352	0
Staff Advance from Motorcycle (with S.C.)	5,277,500	0	0	0
Special Advance	7,815	2,082,298	0	0
Cash Advance to Staff	112,931	11,500	69,316	0
Others	453,940	103,050	244,742	0
Sub-total of Other Receivables	6,550,586	2,512,248	427,410	0
Office Building	0	0	0	0
Office Building Improvements	0	0	0	0
Furniture and Fixtures	5,180,177	2,117,262	864,001	47,649
Office Equipments	1,098,201	1,004,522	960,324	655,000
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-1,335,350	-422,800	-56,600	0
Sub-total of Property and Equipment	4,943,028	2,698,984	1,767,725	702,649
Rental Deposit	900,848	544,800	215,140	25,400
Other Assets	0	0	0	0
Sub-total of Other Assets	900,848	544,800	215,140	25,400
			-1	
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	279,286,963	106,101,105	38,686,899	4,596,874
	-1			
TOTAL ASSETS	-1	106,101,105		
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	<b>279,286,963</b> 111,998,804		<b>38,686,899</b> 10,428,795	4,596,874
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	279,286,963	106,101,105	38,686,899	<b>4,596,874</b> 54,045
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	279,286,963 111,998,804 19,506,850 131,505,654	106,101,105 40,322,354 7,628,330 47,950,684	38,686,899 10,428,795 1,921,890	54,045 10,480 64,525
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000	38,686,899 10,428,795 1,921,890 12,350,685	<b>4,596,874</b> 54,045 10,480
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797	38,686,899 10,428,795 1,921,890 12,350,685	4,596,874  54,045  10,480  64,525  0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000	4,596,874  54,045  10,480  64,525
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900	4,596,874  54,045  10,480  64,525  0  0  5,430
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900 0	4,596,874  54,045 10,480 64,525  0 0 5,430 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900 0 73,200	4,596,874  54,045 10,480 64,525  0 0 5,430 0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900 0 73,200 1,065,185	4,596,874  54,045 10,480 64,525  0 0 5,430 0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900 0 73,200 1,065,185 0	4,596,874  54,045 10,480 64,525  0 0 5,430 0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860	38,686,899 10,428,795 1,921,890 12,350,685 0 5,000,000 697,900 0 73,200 1,065,185 0	4,596,874  54,045  10,480  64,525  0  0  5,430  0  242,500  0  0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285 19,186,970 10,040,000	4,596,874  54,045  10,480  64,525  0  0  5,430  0  242,500  0  247,930  312,455
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200 1,598,518	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200 0	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285 19,186,970 10,040,000 11,379,973 0	4,596,874  54,045  10,480  64,525  0  0  5,430  0  242,500  0  247,930  312,455
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200 1,598,518 0	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285 19,186,970 10,040,000	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930 312,455  0 5,000,000 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	279,286,963  111,998,804 19,506,850  131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126  233,993,780  34,751,200 1,598,518 0 -1,609,449 10,552,914	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200 0 -3,383,806 460,760	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285  19,186,970  10,040,000 11,379,973 0 -1,117,562 -802,482	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930 312,455  0 5,000,000 0 0 -715,581
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780  34,751,200 1,598,518 0 -1,609,449 10,552,914  45,293,183	106,101,105  40,322,354 7,628,330 47,950,684  7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267  74,272,951  21,425,000 13,326,200 0 -3,383,806 460,760  31,828,154	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285 19,186,970 10,040,000 11,379,973 0 -1,117,562 -802,482 19,499,929	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930 312,455  0 5,000,000 0 -715,581 4,284,419
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	279,286,963  111,998,804 19,506,850  131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126  233,993,780  34,751,200 1,598,518 0 -1,609,449 10,552,914	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200 0 -3,383,806 460,760	38,686,899  10,428,795 1,921,890 12,350,685  0 5,000,000 697,900 0 73,200 1,065,185 0 0 6,836,285  19,186,970  10,040,000 11,379,973 0 -1,117,562 -802,482	4,596,874  54,045 10,480 64,525  0 0 5,430 0 242,500 0 247,930 312,455  0 5,000,000 0 0 -715,581



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-OCT 2007	JAN-OCT 2006	JAN-OCT 2005	JAN-OCT 2004			
REVENUE							
Gross Revenue from Loan	81,305,160	28,258,863	6,938,529	5,185			
Less: Rebates	-1,424,724	-2,348	0	0			
Sub-total of Revenue from Microfinance Loa	79,880,436	28,256,515	6,938,529	5,185			
Interest from Bank Deposits	84,670	78,589	72,012	13,149			
Membership Contribution	6,376,900	3,466,100	1,283,100	41,000			
Recovery of Written-Off Accounts	11,526	11,320	0	0			
Miscellaneous	1,508,077	148,307	24,613	123			
Sub-total of Other Revenue	7,981,173	3,704,316	1,379,725	54,272			
TOTAL REVENUE	87,861,609	31,960,831	8,318,254	59,457			
EXPENSES							
Finance Cost	2,215,112	460,319	50,000	0			
Personnel Related Cost	29,229,122	14,580,934	4,810,683	394,554			
Transportation and Other Travel Expenses	3,641,042	1,837,799	673,735	21,413			
Staff Development and Conferences	483,874	165,042	0	0			
Clients Community Services	147,000	77,000	43,000	0			
Taxes and Licenses	487,286	360,948	159,897	160,531			
Staff Benevolent Funds	782,300	119	0	0			
Stationaries and Office Supplies	1,896,213	760,547	437,049	134,162			
Rent	3,411,620	1,916,353	700,402	38,900			
Utilities (Light and Water)	368,549	541,353	251,476	689			
Communication and Postage	446,731	204,516	92,059	290			
Repairs and Maintenance	2,421,800	874,707	246,327	8,868			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	396,191	305,834	149,167	0			
Bank Charges / FT Cost	44,234	15,659	4,436	305			
Consultancy and Professional Fees	741,194	0	0	0			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	18,800	5,700	0	0			
Miscellaneous	242,377	238,041	102,985	4,466			
Other Operating and Administrative Expens	46,973,445	22,344,871	7,721,216	764,178			
<b>Provision for Unspent Expenses</b>	15,925,310	4,129,860	0	0			
Provision for Loan Loss	14,147,440	5,025,340	1,399,520	10,860			
Grants and Donation	262,500	0	0	0			
TOTAL EXPENSES BEFORE TAX	77,308,695	31,500,071	9,120,736	775,038			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	77,308,695	31,500,071	9,120,736	775,038			
REVENUE OVER EXPENSES	10,552,914	460,760	-802,482	-715,581			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	10,552,914	460,760	-802,482	-715,581			