

## **ASA Philippines Foundation** Operational Updates & Audited Monthly FS

( As of December 31, 2007 )

No.	Description	31-Dec-07	31-Dec-06	31-Dec-05	31-Dec-04
1	Number of Branches	68	36	18	5
2	# of Microfinance Officers (MFOs)	260	144	67	17
3	Number of Total Staff	365	201	94	25
4	Number of Provinces Covered	9	5	1	1
5	Total Number of Clients	69,947	31,868	10,774	1,495
6	Clients' Savings Balance (PHP)	150,404,316	54,906,192	14,191,292	551,532
7	Number of Active Borrowers	65,505	28,848	9,954	980
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	1,276,339,000	413,862,000	91,571,000	4,704,000
	Target Collections (cumulative)	1,005,177,435	313,233,455	64,134,131	713,172
	Actual Collections (cumulative)	1,002,558,435	312,510,305	63,997,131	713,172
	Outstanding Portfolio (PHP)	273,780,565	101,351,695	27,573,869	3,990,828
9	Recovery Rate	99.77%	99.80%	99.79%	100.00%
10	Portfolio At Risk	1.11%	0.70%	0.81%	0.00%
11	No. of Delinquent Accounts	1,045	381	102	0
12	% of Delinquent Accounts	1.60%	1.32%	1.02%	0.00%
13	Amount of Past Due (PHP)	2,619,000	723,150	137,000	0
14	Amount of Portfolio At Risk (PHP)	3,028,930	713,780	224,000	0

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS

Confirmed by:

Kar rul 1. Tarafuer Fresident



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	DEC-2007	DEC-2006	DEC-2005	DEC-2004
ASSETS	1		ı	
Cash on Hand	89,789	33,794	65,014	3,097
Cash in Bank - All Branches	40,173,052	11,994,320	10,889,573	5,146,803
Cash in Bank - Central Office	0	0	0	0
Sub-total of Cash and Cash in Bank	40,262,841	12,028,114	10,954,587	5,149,900
Loans Receivables - Principal	273,780,565	101,351,695	27,573,869	3,990,828
Less Allowance for Probable Losses	-23,450,390	-7,582,230	-1,672,490	-94,080
Sub-total of Loans Receivables - Net	250,330,175	93,769,465	25,901,379	3,896,748
Staff Advance from Salary (with S.C.)	896,200	392,000	160,118	0
Staff Advance from Motorcycle (with S.C.	5,485,000	2,162,643	0	0
Special Advance	500	0	0	0
Cash Advance to Staff	10,731	6,300	204,642	0
Others	119,520	212,178	31,667	0
Sub-total of Other Receivables	6,511,951	2,773,121	396,427	0
Office Building	0	0	0	0
Office Building Improvements	0	0	0	0
Furniture and Fixtures	4,523,875	2,281,754	923,224	162,654
Office Equipments	1,160,844	1,019,872	960,324	655,000
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-2,920,449	-1,377,199	-447,300	-56,600
Sub-total of Property and Equipment	2,764,270	1,924,427	1,436,248	761,054
Rental Deposit	996,848	538,300	245,140	54,640
Other Assets	0	0	0	0
Sub-total of Other Assets	996,848	538,300	245,140	54,640
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	300,866,085	-1	38,933,781	9,862,342
		111,033,427		
TOTAL ASSETS		-1		
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	300,866,085	111,033,427	38,933,781	9,862,342
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	300,866,085 129,158,836	<b>111,033,427</b> 46,409,152	38,933,781	<b>9,862,342</b> 465,912
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	300,866,085 129,158,836 21,245,480 150,404,316	111,033,427 46,409,152 8,497,040 54,906,192	38,933,781 11,976,252 2,215,040	9,862,342 465,912 85,620 551,532
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000	38,933,781 11,976,252 2,215,040 14,191,292	9,862,342 465,912 85,620
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	300,866,085 129,158,836 21,245,480 150,404,316	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268	38,933,781 11,976,252 2,215,040 14,191,292	9,862,342 465,912 85,620 551,532
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825 14,500,030	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733	9,862,342 465,912 85,620 551,532 0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350	9,862,342  465,912 85,620 551,532  0 47,110
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825 14,500,030 1,095,300	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920 1,095,300	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350 0	9,862,342  465,912 85,620 551,532  0 0 47,110 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825 14,500,030 1,095,300 5,770,800	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920 1,095,300 571,100	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350 0 55,349	9,862,342  465,912 85,620  551,532  0 0 47,110 0 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350 0 55,349 938,449	9,862,342  465,912 85,620  551,532  0 0 47,110 0 313,500
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	300,866,085 129,158,836 21,245,480 150,404,316 17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639	111,033,427 46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350 0 55,349 938,449 211,414	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0	46,409,152 8,497,040 54,906,192 7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278	38,933,781 11,976,252 2,215,040 14,191,292 0 4,634,733 861,350 0 55,349 938,449 211,414 0	9,862,342  465,912  85,620  551,532  0  47,110  0  313,500  27,762  0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372 939,904
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200 6,608,800	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587  10,040,000 11,385,000 0	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372  939,904
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200 6,608,800 0	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000 13,326,200 0	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587  10,040,000 11,385,000	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372  939,904  0 10,040,000 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200 6,608,800 0 -3,363,959 16,037,590	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000 13,326,200 0 -3,383,806 19,847	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587  10,040,000 11,385,000 0 -1,117,562 -2,266,245	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372  939,904  0 10,040,000 0 0 -1,117,562
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	300,866,085  129,158,836 21,245,480 150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200 6,608,800 0 -3,363,959 16,037,590  54,033,631	111,033,427  46,409,152 8,497,040 54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000 13,326,200 0 -3,383,806 19,847  31,387,241	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587  10,040,000 11,385,000 0 -1,117,562 -2,266,245  18,041,194	9,862,342  465,912 85,620 551,532  0 0 47,110 0 313,500 27,762 0 388,372  939,904  0 10,040,000 0 -1,117,562  8,922,438
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	300,866,085  129,158,836 21,245,480  150,404,316  17,500,000 49,878,825 14,500,030 1,095,300 5,770,800 7,110,544 572,639 0 96,428,138  246,832,454  34,751,200 6,608,800 0 -3,363,959 16,037,590	111,033,427  46,409,152 8,497,040  54,906,192  7,500,000 7,784,268 3,791,920 1,095,300 571,100 3,371,128 626,278 0 24,739,994  79,646,186  21,425,000 13,326,200 0 -3,383,806 19,847	38,933,781  11,976,252 2,215,040  14,191,292  0 4,634,733 861,350 0 55,349 938,449 211,414 0 6,701,295  20,892,587  10,040,000 11,385,000 0 -1,117,562 -2,266,245	9,862,342  465,912 85,620 551,532  0 47,110 0 313,500 27,762 0 388,372  939,904  0 10,040,000 0 0 -1,117,562



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-DEC 2007	JAN-DEC 2006	JAN-DEC 2005	AUG-DEC 2004			
REVENUE							
Gross Revenue from Loan	98,599,520	36,988,634	9,437,592	106,978			
Less: Rebates	-3,604,548	-1,117,685	-192,031	-177			
Sub-total of Revenue from Microfinance Loa	94,994,972	35,870,949	9,245,561	106,801			
		•					
Interest from Bank Deposits	151,086	133,113	116,413				
Membership Contribution	0	0	0	0			
Recovery of Written-Off Accounts	11,726	12,033	0	0			
Miscellaneous	9,290,798	4,168,629	1,498,298	204,525			
Sub-total of Other Revenue	9,453,610	4,313,775	1,614,711	204,525			
TOTAL REVENUE	104,448,582	40,184,724	10,860,272	311,326			
EXPENSES	, ,	, ,	, ,	•			
Finance Cost	3,362,363	748,070	132,500	0			
Personnel Related Cost	39,434,661	22,245,524	7,306,206	771,083			
Transportation and Other Travel Expenses	6,957,901	3,240,145	1,413,125	211,871			
Staff Development and Conferences	564,147	248,401	0	7,105			
Clients Community Services	0	0	0	0			
Taxes and Licenses	488,086	398,813	221,345	161,791			
Staff Benevolent Funds	5,248,300	119	0	0			
Stationaries and Office Supplies	558,504	258,052	123,597	330			
Rent	4,308,294	2,452,777	930,152	109,300			
Utilities (Light and Water)	589,100	759,377	312,355	2,462			
Communication and Postage	1,528,410	764,595	200,765	2,500			
Repairs and Maintenance	1,510,677	335,986	31,032	1,566			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	1,243,245	703,886	191,937	2,415			
Bank Charges / FT Cost	55,019	19,271	5,833	305			
Consultancy and Professional Fees	1,148,060	0	0	0			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	2,549,793	960,100	390,700	56,600			
Miscellaneous	823,692	301,941	129,629	7,480			
Other Operating and Administrative Expens	70,370,252	33,437,057	11,389,176	1,334,808			
Provision for Unspent Expenses	0	0	0	0			
Provision for Loan Loss	17,249,540	6,445,820	1,737,340	94,080			
Grants and Donation	791,200	282,000	0	0			
TOTAL EXPENSES BEFORE TAX	88,410,992	40,164,877	13,126,516	1,428,888			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	88,410,992	40,164,877	13,126,516	1,428,888			
REVENUE OVER EXPENSES	16,037,590	19,847	-2,266,245	-1,117,562			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	16,037,590	19,847	-2,266,245	-1,117,562			