

ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

(As of July 31, 2008)

| No. | Description | 31-Jul-08 | 31-Jul-07 | 31-Jul-06 | 31-Jul-05 |
|-----|-----------------------------------|---------------|-------------|-------------|------------|
| 1 | Number of Branches | 82 | 60 | 33 | 13 |
| 2 | # of Microfinance Officers (MFOs) | 321 | 208 | 129 | 50 |
| 3 | Number of Total Staff | 450 | 297 | 178 | 67 |
| 4 | Number of Provinces Covered | 11 | 8 | 4 | 1 |
| 5 | Total Number of Clients | 73,411 | 59,965 | 29,517 | 8,176 |
| 6 | Clients' Savings Balance (PHP) | 156,957,840 | 99,087,981 | 33,711,979 | 7,517,875 |
| 7 | Number of Active Borrowers | 65,822 | 49,351 | 25,207 | 6,612 |
| 8 | Principal Portfolio (PHP) | | | | |
| | Disbursed (cumulative) | 1,841,790,000 | 831,527,000 | 244,636,000 | 42,785,000 |
| | Target Collections (cumulative) | 1,589,058,270 | 627,354,465 | 164,023,149 | 21,936,343 |
| | Actual Collections (cumulative) | 1,584,494,870 | 625,915,215 | 163,020,699 | 21,867,343 |
| | Outstanding Portfolio (PHP) | 257,295,130 | 205,611,785 | 81,615,301 | 20,917,657 |
| 9 | Recovery Rate | 99.48% | 99.80% | 99.47% | 99.73% |
| 10 | Portfolio At Risk | 1.09% | 0.63% | 0.97% | 0.52% |
| 11 | No. of Delinquent Accounts | 958 | 543 | 417 | 51 |
| 12 | % of Delinquent Accounts | 1.46% | 1.10% | 1.65% | 0.77% |
| 13 | Amount of Past Due (PHP) | 4,563,400 | 1,439,250 | 1,002,450 | 69,000 |
| 14 | Amount of Portfolio At Risk (PHP) | 2,795,850 | 1,289,660 | 789,400 | 109,200 |

Prepared by:

Feldinand U. Jikiri Conptroller of MIS Confirmed by:

Kanrul H. Tarafder President



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

| For the Month of: | JUL-2008 | JUL-2007 | JUL-2006 | JUL-2005 |
|--|--|--|---|--|
| ASSETS | • | • | | |
| Cash on Hand | 631,882 | 476,088 | 163,985 | 96,926 |
| Cash in Bank - All Branches | 13,566,922 | 8,197,636 | 1,875,168 | 2,688,041 |
| Cash in Bank - Central Office | 42,225,779 | 4,511,179 | 644,842 | 281,323 |
| Sub-total of Cash and Cash in Bank | 56,424,583 | 13,184,903 | 2,683,995 | 3,066,290 |
| Loans Receivables - Principal | 257,295,130 | 205,611,785 | 81,615,301 | 20,917,657 |
| Less Allowance for Probable Losses | -27,051,400 | -14,181,020 | -4,733,790 | -855,700 |
| Sub-total of Loans Receivables - Net | 230,243,730 | 191,430,765 | 76,881,511 | 20,061,957 |
| Staff Advance from Salary (with S.C.) | 1,412,400 | 827,400 | 244,800 | 54,333 |
| Staff Advance from Motorcycle (with S.C. | 7,665,000 | 3,920,500 | 0 | 0 |
| Special Advance | 130,620 | 30,535 | 1,248,284 | 0 |
| Cash Advance to Staff | 193,278 | 103,310 | 6,500 | 74,291 |
| Others | 973,640 | 153,185 | 12,660 | 70,000 |
| Sub-total of Other Receivables | 10,374,938 | 5,034,930 | 1,512,244 | 198,624 |
| Office Building | 0 | 0 | 0 | 0 |
| Office Building Improvements | 0 | 0 | 0 | 0 |
| Furniture and Fixtures | 4,902,529 | 4,683,966 | 1,877,132 | 578,205 |
| Office Equipments | 1,224,721 | 1,007,945 | 1,026,422 | 825,059 |
| Transportation Equipments | 0 | 0 | 0 | 0 |
| Less Accum. Depreciation | -2,769,349 | -1,335,350 | -422,800 | -56,600 |
| Sub-total of Property and Equipment | 3,357,901 | 4,356,561 | 2,480,754 | 1,346,664 |
| Rental Deposit | 1,210,200 | 786,208 | 502,040 | 178,140 |
| Other Assets | 0 | 0 | 0 | 0 |
| Sub-total of Other Assets | 1,210,200 | 786,208 | 502,040 | 178,140 |
| | | | | |
| Due from HO/Branches | 0 | 0 | 0 | 0 |
| Due from HO/Branches TOTAL ASSETS | 301,611,352 | 214,793,367 | 84,060,544 | 24,851,675 |
| | | | 1 | |
| TOTAL ASSETS | | | 1 | |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: | 301,611,352 | 214,793,367 | 84,060,544 | 24,851,675 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU | 301,611,352 133,353,480 | 214,793,367 83,927,431 | 84,060,544 28,265,999 | 24,851,675 6,392,095 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU | 301,611,352 133,353,480 23,604,360 | 214,793,367 83,927,431 15,160,550 | 28,265,999 5,445,980 | 24,851,675 6,392,095 1,125,780 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings | 301,611,352 133,353,480 23,604,360 156,957,840 | 214,793,367 83,927,431 15,160,550 99,087,981 | 28,265,999 5,445,980 33,711,979 | 24,851,675 6,392,095 1,125,780 7,517,875 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 | 28,265,999 5,445,980 33,711,979 5,500,000 | 24,851,675 6,392,095 1,125,780 7,517,875 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 | 24,851,675 6,392,095 1,125,780 7,517,875 0 0 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 | 24,851,675 6,392,095 1,125,780 7,517,875 0 0 407,880 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 | 24,851,675 6,392,095 1,125,780 7,517,875 0 0 407,880 0 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 0 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 | 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 8,466,274 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 34,751,200 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 21,425,000 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 8,466,274 10,040,000 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 34,751,200 1,149,412 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 21,425,000 12,826,200 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 8,466,274 10,040,000 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 34,751,200 1,149,412 0 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 21,425,000 12,826,200 0 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 8,466,274 10,040,000 8,039,973 0 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 0 20,381,641 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 34,751,200 1,149,412 0 -1,609,449 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 21,425,000 12,826,200 0 -3,383,806 | 24,851,675 6,392,095 1,125,780 7,517,875 0 0 407,880 0 26,500 514,019 0 948,399 8,466,274 10,040,000 8,039,973 0 -1,117,562 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year | 301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 20,381,641 14,118,445 | 214,793,367 83,927,431 15,160,550 99,087,981 13,000,000 41,169,388 7,460,980 1,095,300 1,044,200 5,786,553 0 8,609,270 78,165,691 177,253,672 34,751,200 1,149,412 0 -1,609,449 3,248,532 | 84,060,544 28,265,999 5,445,980 33,711,979 5,500,000 8,778,908 2,249,810 0 316,100 2,359,994 0 2,364,640 21,569,452 55,281,431 21,425,000 12,826,200 0 -3,383,806 -2,088,281 | 24,851,675 6,392,095 1,125,780 7,517,875 0 407,880 0 26,500 514,019 0 948,399 8,466,274 10,040,000 8,039,973 0 -1,117,562 -577,010 |



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

| For the Month of: | JAN-JUL 2008 | JAN-JUL 2007 | JAN-JUL 2006 | JAN-JUL 2005 |
|--|--------------|--------------|--------------|--------------|
| REVENUE | | | | |
| Gross Revenue from Loan | 87,290,465 | 47,009,640 | 14,848,582 | 3,173,129 |
| Less: Rebates | -809,125 | -775,152 | -1,605 | 0 |
| Sub-total of Revenue from Microfinance Loa | 86,481,340 | 46,234,488 | 14,846,977 | 3,173,129 |
| | • | · | - | |
| Interest from Bank Deposits | 1,218,297 | 63,345 | 59,795 | 41,683 |
| Membership Contribution | 3,070,250 | 3,973,400 | 2,563,400 | 798,600 |
| Recovery of Written-Off Accounts | 56,400 | 11,356 | 9,540 | 0 |
| Miscellaneous | 757,810 | 636,022 | 72,447 | 7,810 |
| Sub-total of Other Revenue | 5,102,757 | 4,684,123 | 2,705,182 | 848,093 |
| TOTAL REVENUE | 91,584,097 | 50,918,611 | 17,552,159 | 4,021,222 |
| EXPENSES | | , , | | , , |
| Finance Cost | 2,194,354 | 1,200,446 | 206,762 | 0 |
| Personnel Related Cost | 29,495,895 | 19,057,989 | 9,221,162 | 2,504,466 |
| Transportation and Other Travel Expenses | 4,517,389 | 2,234,990 | 1,168,424 | 356,898 |
| Staff Development and Conferences | 486,014 | 338,885 | 86,090 | 0 |
| Clients Community Services | 182,000 | 90,000 | 41,000 | 20,000 |
| Taxes and Licenses | 314,476 | 417,503 | 323,449 | 29,685 |
| Staff Benevolent Funds | 790,900 | 510,400 | 119 | 0 |
| Stationaries and Office Supplies | 1,179,484 | 1,438,912 | 625,236 | 79,607 |
| Rent | 3,535,364 | 2,242,809 | 1,216,467 | 368,094 |
| Utilities (Light and Water) | 325,817 | 198,035 | 336,309 | 104,077 |
| Communication and Postage | 469,391 | 286,575 | 127,753 | 53,992 |
| Repairs and Maintenance | 3,074,739 | 1,470,746 | 488,749 | 137,467 |
| Insurance Expense | 0 | 0 | 0 | 0 |
| Information Technology Expenses | 0 | 0 | 0 | 0 |
| General Support Services | 0 | 0 | 0 | 0 |
| Representation | 1,563,370 | 241,854 | 204,422 | 100,894 |
| Bank Charges / FT Cost | 29,116 | 27,022 | 8,305 | 3,980 |
| Consultancy and Professional Fees | 1,119,258 | 521,599 | 0 | 0 |
| Publication and Subscription | 0 | 0 | 0 | 0 |
| Association and Membership Dues | 0 | 0 | 0 | 0 |
| Research and Development | 0 | 0 | 0 | 0 |
| Depreciation | 0 | 18,800 | 0 | 0 |
| Miscellaneous | 414,715 | 148,444 | 160,253 | 77,452 |
| Other Operating and Administrative Expens | 49,692,282 | 30,445,009 | 14,214,500 | 3,836,612 |
| Provision for Unspent Expenses | 15,881,150 | 8,609,270 | 2,364,640 | 0 |
| Provision for Loan Loss | 11,309,020 | 8,353,300 | 3,061,300 | 761,620 |
| Grants and Donation | 583,200 | 262,500 | 0 | 0 |
| TOTAL EXPENSES BEFORE TAX | 77,465,652 | 47,670,079 | 19,640,440 | 4,598,232 |
| Gross Receipt Tax | 0 | 0 | 0 | 0 |
| TOTAL EXPENSES AFTER TAX | 77,465,652 | 47,670,079 | 19,640,440 | 4,598,232 |
| REVENUE OVER EXPENSES | 14,118,445 | 3,248,532 | -2,088,281 | -577,010 |
| Other Comprehensive Income (Loss) | 0 | 0 | 0 | 0 |
| TOTAL COMPREHENSIVE INCOME | 14,118,445 | 3,248,532 | -2,088,281 | -577,010 |