

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of August 31, 2009 )

No.	Description	31-Aug-09	31-Aug-08	31-Aug-07	31-Aug-06
1	Number of Branches	150	83	60	33
2	# of Microfinance Officers (MFOs)	630	329	224	129
3	Number of Total Staff	844	460	313	178
4	Number of Provinces Covered	20	11	8	4
5	Total Number of Clients	172,499	80,871	61,723	31,294
6	Clients' Savings Balance (PHP)	268,146,750	161,124,630	109,382,910	39,318,714
7	Number of Active Borrowers	170,353	73,099	54,577	28,057
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	3,538,877,000	1,937,382,000	926,843,000	281,856,000
	Target Collections (cumulative)	3,028,097,081	1,665,632,472	698,983,604	192,771,980
	Actual Collections (cumulative)	3,023,608,931	1,660,942,172	697,135,304	191,664,180
	Outstanding Portfolio (PHP)	515,268,069	276,439,828	229,707,696	90,191,820
9	Recovery Rate	98.77%	99.52%	99.77%	99.50%
10	Portfolio At Risk	0.59%	1.02%	0.82%	0.88%
11	No. of Delinquent Accounts	1,886	939	745	463
12	% of Delinquent Accounts	1.11%	1.28%	1.37%	1.65%
13	Amount of Past Due (PHP)	4,488,150	4,690,300	1,848,300	1,107,800
14	Amount of Portfolio At Risk (PHP)	3,027,570	2,809,630	1,887,200	916,930

Prepared by:

Fe dinand U. Uikiri Comptroller of MIS Confirmed by:

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President/



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

	AUG-2009	AUG-2008	AUG-2007	AUG-2006
ASSETS	041.764	506 501	(2( 007	260.044
Cash on Hand	841,764	596,521	626,807	269,944
Cash in Bank - All Branches	20,172,503	14,818,615	8,703,192	2,323,565
Cash in Bank - Central Office	16,188,477	30,274,279	581,681	1,022,333
Sub-total of Cash and Cash in Bank	37,202,744	45,689,415	9,911,680	3,615,842
Loans Receivables - Principal	515,268,069	276,439,828	229,707,696	90,191,820
Less Allowance for Probable Losses	-61,447,120	-28,963,240	-16,087,340	-5,480,590
Sub-total of Loans Receivables - Net	453,820,949	247,476,588	213,620,356	84,711,230
Staff Advance from Salary (with S.C.)	1,999,600	1,459,600	709,000	280,200
Staff Advance from Motorcycle (with S.C.	15,420,000	8,307,000	4,231,500	0
Special Advance	68,132	90,020	21,965	1,517,279
Cash Advance to Staff	595,258	213,781	102,660	2,400
Others	1,927,060	1,048,197	298,000	1,843
Sub-total of Other Receivables	20,010,050	11,118,598	5,363,125	1,801,722
Office Building	5,674,682	0	0	0
Office Building Improvements	1,150,457	0	0	0
Furniture and Fixtures	9,243,514	5,059,469	4,769,343	1,945,162
Office Equipments	1,702,074	1,255,680	1,018,044	1,026,422
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-4,864,731	-2,769,349	-1,335,350	-422,800
Sub-total of Property and Equipment	12,905,996	3,545,800	4,452,037	2,548,784
Rental Deposit	2,263,673	1,236,700	855,048	514,540
Other Assets	0	0	0	0
Sub-total of Other Assets	2,263,673	1,236,700	855,048	514,540
Due from HO/Branches	0	0	0	0
Duc from 110/Dranches	01	0	<u> </u>	U
TOTAL ASSETS	526,203,412	309,067,101	234,202,246	93,192,118
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TOTAL ASSETS	526,203,412	309,067,101	- 1	
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	- 1		234,202,246	93,192,118
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	<b>526,203,412</b> 227,776,490	309,067,101 136,733,290	<b>234,202,246</b> 92,744,410	93,192,118
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU	526,203,412 227,776,490 40,370,260	309,067,101 136,733,290 24,391,340	234,202,246 92,744,410 16,638,500	93,192,118 33,032,494 6,286,220
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	526,203,412 227,776,490 40,370,260 268,146,750	309,067,101 136,733,290 24,391,340 161,124,630	92,744,410 16,638,500 109,382,910	93,192,118 33,032,494 6,286,220 39,318,714
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000	92,744,410 16,638,500 109,382,910 16,500,000	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282	92,744,410 16,638,500 109,382,910 16,500,000 40,858,935	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908 2,587,740
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700	92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908 2,587,740 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300 1,131,800	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908 2,587,740 0 360,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908 2,587,740 0 360,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590	93,192,118 33,032,494 6,286,220 39,318,714 7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	526,203,412  227,776,490 40,370,260 268,146,750  38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418  439,298,168	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854 232,815,484	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259  194,137,169	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593 63,726,307
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	526,203,412 227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854	234,202,246 92,744,410 16,638,500 109,382,910 16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	526,203,412  227,776,490 40,370,260 268,146,750 38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418 439,298,168 41,360,000	309,067,101 136,733,290 24,391,340 161,124,630 2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854 232,815,484 41,360,000	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259  194,137,169  34,751,200	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593 63,726,307 21,425,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	526,203,412  227,776,490 40,370,260 268,146,750  38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418 439,298,168 41,360,000 0	309,067,101  136,733,290 24,391,340 161,124,630  2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854  232,815,484 41,360,000 0	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259  194,137,169  34,751,200	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593 63,726,307 21,425,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	526,203,412  227,776,490 40,370,260 268,146,750  38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418 439,298,168 41,360,000 0	309,067,101  136,733,290 24,391,340 161,124,630  2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854  232,815,484  41,360,000 0	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259 194,137,169 34,751,200 1,149,412 0	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593 63,726,307 21,425,000 12,826,200 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	526,203,412  227,776,490 40,370,260 268,146,750  38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418 439,298,168 41,360,000 0 35,519,966	309,067,101  136,733,290 24,391,340  161,124,630  2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854  232,815,484  41,360,000 0 20,381,641	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259 194,137,169 34,751,200 1,149,412 0 -1,609,449	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593 63,726,307 21,425,000 12,826,200 0 -3,383,806
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	526,203,412  227,776,490 40,370,260 268,146,750  38,000,000 52,117,403 26,718,220 9,526,400 4,333,600 14,902,285 0 25,553,510 171,151,418  439,298,168  41,360,000 0 35,519,966 10,025,278	309,067,101  136,733,290 24,391,340  161,124,630  2,000,000 18,360,282 16,704,880 5,321,700 2,404,300 8,963,292 0 17,936,400 71,690,854  232,815,484  41,360,000 0 20,381,641 14,509,976	234,202,246  92,744,410 16,638,500 109,382,910  16,500,000 40,858,935 8,354,760 1,095,300 1,131,800 5,954,874 0 10,858,590 84,754,259  194,137,169  34,751,200 1,149,412 0 -1,609,449 5,773,914	93,192,118  33,032,494 6,286,220 39,318,714  7,500,000 8,778,908 2,587,740 0 360,000 2,270,585 0 2,910,360 24,407,593  63,726,307  21,425,000 12,826,200 0 -3,383,806 -1,401,583



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-AUG 2009	JAN-AUG 2008	JAN-AUG 2007	JAN-AUG 2006			
REVENUE							
Gross Revenue from Loan	149,892,537	98,757,563	57,692,651	19,149,501			
Less: Rebates	-1,056,531	-903,380	-1,017,452	-1,605			
Sub-total of Revenue from Microfinance Loa	148,836,006	97,854,183	56,675,199	19,147,896			
Interest from Bank Deposits	334,440	1,362,884	64,749	61,035			
Membership Contribution	8,510,900	3,699,550	4,810,300	2,929,800			
Recovery of Written-Off Accounts	99,280	67,970	11,356	9,540			
Miscellaneous	1,440,895	885,207	936,385	91,477			
Sub-total of Other Revenue	10,385,515	6,015,611	5,822,790	3,091,852			
TOTAL REVENUE	159,221,521	103,869,794	62,497,989	22,239,748			
EXPENSES		, ,					
Finance Cost	800,976	2,227,568	1,367,000	356,762			
Personnel Related Cost	62,375,205	34,239,234	22,284,456	10,931,331			
Transportation and Other Travel Expenses	9,510,469	5,297,830	2,638,654	1,388,583			
Staff Development and Conferences	727,051	540,480	372,486	122,982			
Clients Community Services	718,000	221,000	102,000	47,000			
Taxes and Licenses	861,887	317,863	419,616	338,931			
Staff Benevolent Funds	1,547,400	928,600	595,500	119			
Stationaries and Office Supplies	3,473,855	1,617,935	1,500,285	670,257			
Rent	6,692,025	4,119,089	2,616,446	1,446,929			
Utilities (Light and Water)	516,897	379,887	255,305	411,464			
Communication and Postage	810,129	548,315	337,267	152,882			
Repairs and Maintenance	6,681,523	3,585,121	1,762,366	593,784			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	2,905,801	1,852,026	288,212	237,456			
Bank Charges / FT Cost	179,177	32,356	33,182	12,255			
Consultancy and Professional Fees	828,694	1,261,652	578,049	0			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	18,800	0			
Miscellaneous	490,984	450,402	173,741	212,136			
Other Operating and Administrative Expens		57,619,358	35,343,365	16,922,871			
Provision for Unspent Expenses	25,553,510	17,936,400	10,858,590	2,910,360			
Provision for Loan Loss	23,731,860	13,220,860	10,259,620	3,808,100			
Grants and Donation	790,800	583,200	262,500	0			
TOTAL EXPENSES BEFORE TAX	149,196,243	89,359,818	56,724,075	23,641,331			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	149,196,243	89,359,818	56,724,075	23,641,331			
REVENUE OVER EXPENSES	10,025,278	14,509,976	5,773,914	-1,401,583			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	10,025,278	14,509,976	5,773,914	-1,401,583			