

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of October 31, 2009 )

No.	Description	31-Oct-09	31-Oct-08	31-Oct-07	31-Oct-06
1	Number of Branches	150	95	66	35
2	# of Microfinance Officers (MFOs)	635	379	245	137
3	Number of Total Staff	855	525	348	193
4	Number of Provinces Covered	20	14	9	5
5	Total Number of Clients	179,568	93,775	70,092	31,928
6	Clients' Savings Balance (PHP)	300,003,820	175,861,370	131,505,654	47,950,684
7	Number of Active Borrowers	178,911	87,127	63,800	29,179
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	3,875,824,000	2,148,844,000	1,121,234,000	342,838,000
	Target Collections (cumulative)	3,374,778,483	1,856,273,719	857,231,695	254,444,428
	Actual Collections (cumulative)	3,368,167,783	1,851,391,869	854,552,045	252,977,828
	Outstanding Portfolio (PHP)	507,656,217	297,452,131	266,681,955	89,860,172
9	Recovery Rate	98.46%	99.59%	99.73%	99.50%
10	Portfolio At Risk	0.82%	0.99%	0.81%	1.31%
11	No. of Delinquent Accounts	2,610	990	802	639
12	% of Delinquent Accounts	1.46%	1.14%	1.26%	2.19%
13	Amount of Past Due (PHP)	6,610,700	4,881,850	2,679,650	1,466,600
14	Amount of Portfolio At Risk (PHP)	4,184,390	2,954,490	2,166,710	1,174,460

Prepared by:

Fe dinand U. Dikiri Comptroller of MIS Confirmed by:

Kamrui H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	OCT-2009	OCT-2008	OCT-2007	OCT-2006
ASSETS		•		
Cash on Hand	1,046,867	1,024,413	702,053	460,508
Cash in Bank - All Branches	39,040,384	26,982,225	7,884,322	7,740,549
Cash in Bank - Central Office	50,557,285	27,529,043	11,599,331	8,981,674
Sub-total of Cash and Cash in Bank	90,644,536	55,535,681	20,185,706	17,182,731
Loans Receivables - Principal	507,656,217	297,452,131	266,681,955	89,860,172
Less Allowance for Probable Losses	-68,186,060	-33,192,480	-19,975,160	-6,697,830
Sub-total of Loans Receivables - Net	439,470,157	264,259,651	246,706,795	83,162,342
Staff Advance from Salary (with S.C.)	2,160,000	1,487,200	698,400	315,400
Staff Advance from Motorcycle (with S.C.)	15,779,000	9,040,000	5,277,500	0
Special Advance	409,632	30,820	7,815	2,082,298
Cash Advance to Staff	431,234	140,479	112,931	11,500
Others	2,130,044	1,067,563	453,940	103,050
Sub-total of Other Receivables	20,909,910	11,766,062	6,550,586	2,512,248
Office Building	5,674,682	0	0	0
Office Building Improvements	1,799,812	0	0	0
Furniture and Fixtures	9,905,532	5,597,361	5,180,177	2,117,262
Office Equipments	1,763,118	1,348,678	1,098,201	1,004,522
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-4,864,731	-2,769,349	-1,335,350	-422,800
Sub-total of Property and Equipment	14,278,413	4,176,690	4,943,028	2,698,984
Rental Deposit	2,283,673	1,310,400	900,848	544,800
Other Assets	0	0	0	0
Sub-total of Other Assets	2,283,673	1,310,400	900,848	544,800
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	567,586,689	337,048,484	279,286,963	106,101,105
<u> </u>				
TOTAL ASSETS				
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	567,586,689	337,048,484	279,286,963	106,101,105
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	567,586,689 254,673,920	337,048,484 149,471,170	<b>279,286,963</b> 111,998,804	106,101,105
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU	567,586,689 254,673,920 45,329,900	337,048,484 149,471,170 26,390,200	279,286,963 111,998,804 19,506,850	106,101,105 40,322,354 7,628,330
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	567,586,689 254,673,920 45,329,900 300,003,820	337,048,484 149,471,170 26,390,200 175,861,370	279,286,963 111,998,804 19,506,850 131,505,654	106,101,105 40,322,354 7,628,330 47,950,684
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	567,586,689 254,673,920 45,329,900 300,003,820 38,000,000	337,048,484 149,471,170 26,390,200 175,861,370 7,000,000	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	38,000,000 41,800,000 27,231,090 9,526,400	337,048,484 149,471,170 26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF	567,586,689 254,673,920 45,329,900 300,003,820 38,000,000 41,800,000 27,231,090	337,048,484 149,471,170 26,390,200 175,861,370 7,000,000 15,917,661 18,827,490	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	38,000,000 41,800,000 27,231,090 9,526,400	337,048,484 149,471,170 26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	567,586,689 254,673,920 45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0	337,048,484  149,471,170 26,390,200  175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	567,586,689 254,673,920 45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850	337,048,484 149,471,170 26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	567,586,689 254,673,920 45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850	337,048,484  149,471,170 26,390,200 175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881	337,048,484  149,471,170 26,390,200  175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854	279,286,963 111,998,804 19,506,850 131,505,654 17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881	337,048,484  149,471,170 26,390,200 175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854  258,498,224	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881  472,464,701 41,360,000	337,048,484  149,471,170 26,390,200  175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854  258,498,224 41,360,000	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200	106,101,105 40,322,354 7,628,330 47,950,684 7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881  472,464,701 41,360,000 0	337,048,484  149,471,170 26,390,200 175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224 41,360,000 0	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200 1,598,518 0	106,101,105  40,322,354 7,628,330 47,950,684  7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881  472,464,701  41,360,000 0 35,519,966	337,048,484  149,471,170 26,390,200  175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854  258,498,224  41,360,000 0 20,381,641	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200 1,598,518 0 -1,609,449	106,101,105  40,322,354 7,628,330 47,950,684  7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267  74,272,951  21,425,000 13,326,200 0 -3,383,806
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	567,586,689  254,673,920 45,329,900 300,003,820  38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881  472,464,701  41,360,000 0 35,519,966 18,242,022	337,048,484  149,471,170 26,390,200  175,861,370  7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854  258,498,224  41,360,000 0 20,381,641 16,808,619	279,286,963  111,998,804 19,506,850 131,505,654  17,500,000 50,338,359 10,167,610 1,095,300 1,361,600 6,099,947 0 15,925,310 102,488,126 233,993,780 34,751,200 1,598,518 0 -1,609,449 10,552,914	106,101,105  40,322,354 7,628,330 47,950,684  7,500,000 8,284,797 3,157,860 0 457,200 2,792,550 0 4,129,860 26,322,267 74,272,951 21,425,000 13,326,200 0 -3,383,806 460,760



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-OCT 2009	JAN-OCT 2008	JAN-OCT 2007	JAN-OCT 2006
REVENUE			•	
Gross Revenue from Loan	201,576,385	127,325,016	81,305,160	28,258,863
Less: Rebates	-1,316,700	-1,131,379	-1,424,724	-2,348
Sub-total of Revenue from Microfinance Loa	200,259,685	126,193,637	79,880,436	28,256,515
		•		
Interest from Bank Deposits	382,851	1,518,008	84,670	78,589
Membership Contribution	10,515,250	5,077,400	6,376,900	3,466,100
Recovery of Written-Off Accounts	121,530	78,000	11,526	11,320
Miscellaneous	1,874,461	1,159,675	1,508,077	148,307
Sub-total of Other Revenue	12,894,092	7,833,083	7,981,173	3,704,316
TOTAL REVENUE	213,153,777	134,026,720	87,861,609	31,960,831
EXPENSES				
Finance Cost	1,367,677	2,959,371	2,215,112	460,319
Personnel Related Cost	80,940,008	44,426,583	29,229,122	14,580,934
Transportation and Other Travel Expenses	12,339,047	7,059,402	3,641,042	1,837,799
Staff Development and Conferences	864,056	750,269	483,874	165,042
Clients Community Services	1,020,000	331,000	147,000	77,000
Taxes and Licenses	875,392	342,140	487,286	360,948
Staff Benevolent Funds	2,013,200	1,202,700	782,300	119
Stationaries and Office Supplies	4,135,416	2,430,017	1,896,213	760,547
Rent	8,667,251	5,352,824	3,411,620	1,916,353
Utilities (Light and Water)	671,935	501,661	368,549	541,353
Communication and Postage	1,033,851	706,009	446,731	204,516
Repairs and Maintenance	8,861,172	4,730,228	2,421,800	874,707
Insurance Expense	0	0	0	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	3,828,340	2,515,901	396,191	305,834
Bank Charges / FT Cost	210,925	42,461	44,234	15,659
Consultancy and Professional Fees	1,141,484	1,582,165	741,194	0
Publication and Subscription	0	0	0	0
Association and Membership Dues	0	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	18,800	5,700
Miscellaneous	608,551	601,510	242,377	238,041
Other Operating and Administrative Expens	128,578,305	75,534,241	46,973,445	22,344,871
Provision for Unspent Expenses	35,071,850	23,563,060	15,925,310	4,129,860
Provision for Loan Loss	30,470,800	17,450,100	14,147,440	5,025,340
Grants and Donation	790,800	670,700	262,500	0
TOTAL EXPENSES BEFORE TAX	194,911,755	117,218,101	77,308,695	31,500,071
Gross Receipt Tax	0	0	0	0
TOTAL EXPENSES AFTER TAX	194,911,755	117,218,101	77,308,695	31,500,071
REVENUE OVER EXPENSES	18,242,022	16,808,619	10,552,914	460,760
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	18,242,022	16,808,619	10,552,914	460,760