

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of February 28, 2010 )

No.	Description	28-Feb-10	28-Feb-09	29-Feb-08	28-Feb-07
1	Number of Branches	161	115	70	45
2	# of Microfinance Officers (MFOs)	669	459	258	168
3	Number of Total Staff	907	630	371	241
4	Number of Provinces Covered	21	17	10	7
5	Total Number of Clients	189,814	114,842	68,086	36,513
6	Clients' Savings Balance (PHP)	348,804,110	206,469,920	158,424,963	63,020,610
7	Number of Active Borrowers	189,545	105,601	62,108	31,665
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	4,623,742,000	2,565,719,000	1,435,843,000	501,460,000
	Target Collections (cumulative)	4,037,905,721	2,226,822,043	1,186,654,476	385,021,808
	Actual Collections (cumulative)	4,037,793,221	2,225,971,393	1,182,309,776	384,009,608
	Outstanding Portfolio (PHP)	585,948,779	339,747,607	253,533,224	117,450,392
9	Recovery Rate	99.97%	99.77%	99.68%	99.77%
10	Portfolio At Risk	0.03%	0.15%	1.44%	0.63%
11	No. of Delinquent Accounts	68	168	1,220	364
12	% of Delinquent Accounts	0.04%	0.16%	1.96%	1.15%
13	Amount of Past Due (PHP)	112,500	850,650	4,344,700	1,012,200
14	Amount of Portfolio At Risk (PHP)	170,160	512,930	3,662,760	734,320

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Mamrul H. Tarafder Presiden:



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	FEB-2010	FEB-2009	FEB-2008	FEB-2007
ASSETS		<u> </u>		
Cash on Hand	1,080,764	638,233	668,303	526,811
Cash in Bank - All Branches	47,184,967	23,121,970	17,603,826	5,424,511
Cash in Bank - Central Office	23,465,212	36,675,281	66,231,647	3,365,514
Sub-total of Cash and Cash in Bank	71,730,943	60,435,484	84,503,776	9,316,836
Loans Receivables - Principal	585,948,779	339,747,607	253,533,224	117,450,392
Less Allowance for Probable Losses	-67,384,110	-41,983,960	-18,932,460	-7,579,680
Sub-total of Loans Receivables - Net	518,564,669	297,763,647	234,600,764	109,870,712
Staff Advance from Salary (with S.C.)	2,585,400	1,552,200	876,200	501,000
Staff Advance from Motorcycle (with S.C.	16,307,000	11,184,000	5,732,000	2,212,000
Special Advance	417,798	20,400	260,450	177,484
Cash Advance to Staff	427,028	136,467	57,500	33,177
Others	134,910	1,445,837	634,991	152,532
Sub-total of Other Receivables	19,872,136	14,338,904	7,561,141	3,076,193
Office Building	7,674,682	0	0	0
Office Building Improvements	1,799,812	0	0	0
Furniture and Fixtures	11,003,503	6,674,899	4,259,265	2,595,421
Office Equipments	3,288,340	1,490,712	1,184,908	983,657
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-8,662,274	-4,864,731	-2,769,349	-1,365,534
Sub-total of Property and Equipment	15,104,063	3,300,880	2,674,824	2,213,544
Rental Deposit	2,408,940	1,589,633	1,050,548	625,800
Other Assets	0	0	0	0
Sub-total of Other Assets	2,408,940	1,589,633	1,050,548	625,800
Due from HO/Branches	0	0	0	0
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TOTAL ASSETS	627,680,751	377,428,548	330,391,053	125,103,085
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	627,680,751			
	627,680,751 296,828,920			
LIABILITIES AND FUND BALANCE:	/ / 1	377,428,548	330,391,053	125,103,085
LIABILITIES AND FUND BALANCE:  Clients' CBU	296,828,920	<b>377,428,548</b> 175,934,120	330,391,053 135,980,403	<b>125,103,085</b> 53,159,730
Clients' CBU Clients' LCBU	296,828,920 51,975,190	377,428,548 175,934,120 30,535,800	330,391,053 135,980,403 22,444,560	125,103,085 53,159,730 9,860,880
LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	296,828,920 51,975,190 <b>348,804,110</b>	377,428,548 175,934,120 30,535,800 206,469,920	330,391,053 135,980,403 22,444,560 158,424,963	125,103,085 53,159,730 9,860,880 63,020,610
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465	125,103,085 53,159,730 9,860,880 <b>63,020,610</b> 7,500,000 7,491,636
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320 1,095,300
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320 1,095,300 684,400
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320 1,095,300 684,400
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Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691	125,103,085 53,159,730 9,860,880 63,020,610 7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b>	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691 261,591,654	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109	377,428,548  175,934,120 30,535,800  206,469,920  22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198  299,193,118  41,360,000	330,391,053  135,980,403 22,444,560 158,424,963  17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691  261,591,654 41,360,000	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779  34,751,200
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0	377,428,548  175,934,120 30,535,800  206,469,920  22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198  299,193,118  41,360,000 0	330,391,053  135,980,403 22,444,560 158,424,963  17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691 261,591,654 41,360,000 0	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779  34,751,200
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0	377,428,548  175,934,120 30,535,800  206,469,920  22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198  299,193,118  41,360,000 0	330,391,053  135,980,403 22,444,560 158,424,963  17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691  261,591,654  41,360,000 0	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779  34,751,200 1,149,412 0
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0 0 62,147,128	377,428,548  175,934,120 30,535,800  206,469,920  22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198  299,193,118  41,360,000 0 35,519,966	330,391,053  135,980,403 22,444,560 158,424,963  17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691  261,591,654  41,360,000 0 20,381,641	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779  34,751,200 1,149,412 0 -1,609,449
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0 0 62,147,128 13,703,514	377,428,548  175,934,120 30,535,800 206,469,920  22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198  299,193,118  41,360,000 0 35,519,966 1,355,464	330,391,053  135,980,403 22,444,560 158,424,963  17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691  261,591,654  41,360,000 0 20,381,641 7,057,758	125,103,085  53,159,730 9,860,880 63,020,610  7,500,000 7,491,636 4,607,320 1,095,300 684,400 3,864,223 0 2,069,290 27,312,169  90,332,779  34,751,200 1,149,412 0 -1,609,449 479,143



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-FEB 2010	JAN-FEB 2009	JAN-FEB 2008	JAN-FEB 2007			
REVENUE							
Gross Revenue from Loan	54,846,721	30,246,925	26,962,709	10,724,897			
Less: Rebates	-348,810	-169,048	-276,089	-139,829			
Sub-total of Revenue from Microfinance Loa	54,497,911	30,077,877	26,686,620	10,585,068			
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Interest from Bank Deposits	19,953	95,375	183,264	16,770			
Membership Contribution	2,388,700	1,606,350	1,063,600	936,600			
Recovery of Written-Off Accounts	39,970	32,400	7,950	6,873			
Miscellaneous	454,009	299,107	299,447	31,931			
Sub-total of Other Revenue	2,902,632	2,033,232	1,554,261	992,174			
TOTAL REVENUE	57,400,543	32,111,109	28,240,881	11,577,242			
EXPENSES	- ,,	- , ,	-, -,	<i>y- y</i>			
Finance Cost	867,537	7,453	188,272	76,540			
Personnel Related Cost	19,837,498	13,059,534	7,707,781	4,751,582			
Transportation and Other Travel Expenses	2,869,641	1,934,943	1,115,001	535,668			
Staff Development and Conferences	282,367	184,875	119,964	74,691			
Clients Community Services	388,000	181,000	75,000	18,000			
Taxes and Licenses	953,835	532,107	273,742	268,476			
Staff Benevolent Funds	499,000	334,700	207,300	129,200			
Stationaries and Office Supplies	599,496	641,116	224,685	236,102			
Rent	2,207,826	1,474,600	916,789	523,924			
Utilities (Light and Water)	115,667	47.040	47,413	16,126			
Communication and Postage	244,064	179,406	128,006	59,989			
Repairs and Maintenance	702,051	1,451,253	829,023	375,141			
Insurance Expense	0	0	025,025	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	679,664	597,864	214,549	67,917			
Bank Charges / FT Cost	22,080	13,762	9,822	12,343			
Consultancy and Professional Fees	194,316	270,092	294,768	98,692			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	155,427	111,250	79,058	32,458			
Other Operating and Administrative Expens	30,618,469	21,020,995	12,431,173	7,276,849			
Provision for Unspent Expenses	10,108,090	5,465,950	5,561,870	2,069,290			
Provision for Loan Loss	2,970,470		3,190,080				
Grants and Donation	2,970,470	4,268,700	3,190,080	1,751,960			
TOTAL EXPENSES BEFORE TAX	43,697,029	30,755,645	21,183,123	11,098,099			
Gross Receipt Tax	43,097,029	30,755,045	21,163,123	11,070,079			
TOTAL EXPENSES AFTER TAX	43,697,029	30,755,645	21,183,123	11,098,099			
REVENUE OVER EXPENSES	13,703,514		7,057,758	479,143			
Other Comprehensive Income (Loss)	13,703,514	1,355,464 0	7,057,756	4/3,143			
TOTAL COMPREHENSIVE INCOME		1,355,464		479,143			
TOTAL COMPREHENSIVE INCOME	13,703,514	1,355,464	7,057,758	4/9,143			