

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of February 28, 2011 )

No.	Description	28-Feb-11	28-Feb-10	28-Feb-09	29-Feb-08
1	Number of Branches	245	161	115	70
2	# of Microfinance Officers (MFOs)	1,058	669	459	258
3	Number of Total Staff	1,412	907	630	371
4	Number of Provinces Covered	41	21	17	10
5	Total Number of Clients	314,874	189,814	114,842	68,086
6	Clients' Savings Balance (PHP)	551,199,330	348,804,110	206,469,920	158,424,963
7	Number of Active Borrowers	314,874	189,545	105,601	62,108
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	8,113,446,000	4,623,742,000	2,565,719,000	1,435,843,000
	Target Collections (cumulative)	7,110,163,511	4,037,905,721	2,226,822,043	1,186,654,476
	Actual Collections (cumulative)	7,109,785,261	4,037,793,221	2,225,971,393	1,182,309,776
	Outstanding Portfolio (PHP)	1,003,660,739	585,948,779	339,747,607	253,533,224
9	Recovery Rate	99.95%	99.97%	99.77%	99.68%
10	Portfolio At Risk	0.03%	0.03%	0.15%	1.44%
11	No. of Delinquent Accounts	128	68	168	1,220
12	% of Delinquent Accounts	0.04%	0.04%	0.16%	1.96%
13	Amount of Past Due (PHP)	378,250	112,500	850,650	4,344,700
14	Amount of Portfolio At Risk (PHP)	257,720	170,160	512,930	3,662,760

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Mamrul H. Tarafder Presiden:



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	FEB-2011	FEB-2010	FEB-2009	FEB-2008
ASSETS				
Cash on Hand	1,907,571	1,080,764	638,233	668,303
Cash in Bank - All Branches	74,726,988	47,184,967	23,121,970	17,603,826
Cash in Bank - Central Office	16,460,703	23,465,212	36,675,281	66,231,647
Sub-total of Cash and Cash in Bank	93,095,262	71,730,943	60,435,484	84,503,776
Loans Receivables - Principal	1,003,660,739	585,948,779	339,747,607	253,533,224
Less Allowance for Probable Losses	-115,420,990	-67,384,110	-41,983,960	-18,932,460
Sub-total of Loans Receivables - Net	888,239,749	518,564,669	297,763,647	234,600,764
Staff Advance from Salary (with S.C.)	3,465,800	2,585,400	1,552,200	876,200
Staff Advance from Motorcycle (with S.C.)	23,493,000	16,307,000	11,184,000	5,732,000
Special Advance	186,400	417,798	20,400	260,450
Cash Advance to Staff	868,833	427,028	136,467	57,500
Others	505,380	134,910	1,445,837	634,991
Sub-total of Other Receivables	28,519,413	19,872,136	14,338,904	7,561,141
Office Building	12,798,139	7,674,682	0	0
Office Building Improvements	4,599,661	1,799,812	0	0
Furniture and Fixtures	19,493,372	11,003,503	6,674,899	4,259,265
Office Equipments	3,749,146	3,288,340	1,490,712	1,184,908
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-15,486,006	-8,662,274	-4,864,731	-2,769,349
Sub-total of Property and Equipment	25,154,312	15,104,063	3,300,880	2,674,824
Rental Deposit	3,629,090	2,408,940	1,589,633	1,050,548
Other Assets	0	0	0	0
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Sub-total of Other Assets	3,029,090	2,400,240	1,507,055	1,030,340
Due from HO/Branches	0	0	0	0
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	0	0	0	0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:	1,038,637,826	627,680,751	377,428,548	330,391,053
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU	1,038,637,826 463,468,450	0 627,680,751 296,828,920	0 377,428,548 175,934,120	330,391,053 135,980,403
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU	1,038,637,826 463,468,450 87,730,880	296,828,920 51,975,190	0 377,428,548 175,934,120 30,535,800	330,391,053 135,980,403 22,444,560
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	1,038,637,826 463,468,450 87,730,880 551,199,330	0 627,680,751 296,828,920 51,975,190 348,804,110	377,428,548 175,934,120 30,535,800 206,469,920	330,391,053 135,980,403 22,444,560 158,424,963
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000	296,828,920 51,975,190 348,804,110 39,500,000	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000	330,391,053 135,980,403 22,444,560 158,424,963 17,500,000
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500	0 627,680,751 296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090	22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649	377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	1,038,637,826 463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090	22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	1,038,637,826  463,468,450 87,730,880 551,199,330  32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398	0 627,680,751 296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	1,038,637,826  463,468,450 87,730,880 551,199,330  32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398	0 627,680,751 296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691 261,591,654
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	1,038,637,826  463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 41,360,000 -1,904,000 120,279,954	0 627,680,751 296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0 62,147,128	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118 41,360,000 0 35,519,966	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691 261,591,654 41,360,000 0 20,381,641
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	1,038,637,826  463,468,450 87,730,880 551,199,330  32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398  41,360,000 0 -1,904,000 120,279,954 12,675,144	0 627,680,751 296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0 62,147,128 13,703,514	0 377,428,548 175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118 41,360,000 0 0 35,519,966 1,355,464	135,980,403 22,444,560 158,424,963 17,500,000 49,549,465 15,374,430 5,360,700 1,771,300 8,048,926 0 5,561,870 103,166,691 261,591,654 41,360,000 0 20,381,641 7,057,758



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-FEB 2011	JAN-FEB 2010	JAN-FEB 2009	JAN-FEB 2008			
REVENUE							
Gross Revenue from Loan	95,734,382	54,846,721	30,246,925	26,962,709			
Less: Rebates	-722,077	-348,810	-169,048	-276,089			
Sub-total of Revenue from Microfinance Loa	95,012,305	54,497,911	30,077,877	26,686,620			
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Interest from Bank Deposits	40,408	19,953	95,375	183,264			
Membership Contribution	2,380,740	2,388,700	1,606,350	1,063,600			
Recovery of Written-Off Accounts	40,110	39,970	32,400	7,950			
Miscellaneous	629,865	454,009	299,107	299,447			
Sub-total of Other Revenue	3,091,123	2,902,632	2,033,232	1,554,261			
TOTAL REVENUE	98,103,428	57,400,543	32,111,109	28,240,881			
EXPENSES	,,	- //	- , ,	-, -,			
Finance Cost	1,182,206	867,537	7,453	188,272			
Personnel Related Cost	29,939,622	19,837,498	13,059,534	7,707,781			
Transportation and Other Travel Expenses	5,712,467	2,869,641	1,934,943	1,115,001			
Staff Development and Conferences	303,797	282,367	184,875	119,964			
Clients Community Services	547,000	388,000	181,000	75,000			
Taxes and Licenses	1,527,510	953,835	532,107	273,742			
Staff Benevolent Funds	548,650	499,000	334,700	207,300			
Stationaries and Office Supplies	712,531	599,496	641,116	224,685			
Rent	3,231,338	2,207,826	1,474,600	916,789			
Utilities (Light and Water)	370,180	115,667	47,040	47,413			
Communication and Postage	388,506	244,064	179,406	128,006			
Repairs and Maintenance	1,222,953	702,051	1,451,253	829,023			
Insurance Expense	0	0	0	027,029			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	588,123	679,664	597,864	214,549			
Bank Charges / FT Cost	32,623	22,080	13,762	9,822			
Consultancy and Professional Fees	278,479	194,316	270,092	294,768			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	450,289	155,427	111,250	79,058			
Other Operating and Administrative Expens		30,618,469	21,020,995	12,431,173			
Provision for Unspent Expenses	29,632,360	10,108,090	5,465,950	5,561,870			
Provision for Loan Loss	8,759,650	2,970,470	4,268,700	3,190,080			
Grants and Donation	0,739,030	2,970,470	4,208,700	3,190,080			
TOTAL EXPENSES BEFORE TAX	85,428,284	43,697,029	30,755,645	21,183,123			
Gross Receipt Tax	05,426,264	43,097,029	30,755,045	21,103,123			
TOTAL EXPENSES AFTER TAX	85,428,284	43,697,029	30,755,645	21,183,123			
REVENUE OVER EXPENSES	12,675,144	13,703,514					
Other Comprehensive Income (Loss)	12,075,144	13,703,514	1,355,464	7,057,758			
TOTAL COMPREHENSIVE INCOME			1,355,464	7 057 750			
TOTAL COMPREHENSIVE INCOME	12,675,144	13,703,514	1,355,464	7,057,758			