

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of May 31, 2011 )

No.	Description	31-May-11	31-May-10	31-May-09	31-May-08
1	Number of Branches	279	190	133	75
2	# of Microfinance Officers (MFOs)	1,237	765	539	301
3	Number of Total Staff	1,647	1,037	732	420
4	Number of Provinces Covered	45	26	18	11
5	Total Number of Clients	358,414	217,351	139,368	65,879
6	Clients' Savings Balance (PHP)	622,548,620	398,816,820	235,357,190	156,369,220
7	Number of Active Borrowers	358,414	217,348	130,419	59,133
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	9,326,339,000	5,309,024,000	2,977,882,000	1,685,324,000
	Target Collections (cumulative)	8,182,513,348	4,647,144,942	2,569,889,205	1,440,025,222
	Actual Collections (cumulative)	8,177,586,870	4,646,772,742	2,567,675,955	1,436,143,172
	Outstanding Portfolio (PHP)	1,148,752,130	662,251,258	410,206,045	249,180,828
9	Recovery Rate	99.37%	99.96%	99.26%	99.46%
10	Portfolio At Risk	0.35%	0.07%	0.88%	1.21%
11	No. of Delinquent Accounts	2,224	249	2,130	951
12	% of Delinquent Accounts	0.62%	0.11%	1.63%	1.61%
13	Amount of Past Due (PHP)	4,926,478	372,200	2,213,250	3,882,050
14	Amount of Portfolio At Risk (PHP)	4,074,020	488,200	3,618,870	3,024,290

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS

Kamrul H/Tarafder

President

Confirmed by:



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

	MAY-2011	MAY-2010	MAY-2009	MAY-2008
ASSETS				
Cash on Hand	1,655,788	1,473,327	668,558	529,090
Cash in Bank - All Branches	95,840,947	56,730,765	27,463,772	14,256,294
Cash in Bank - Central Office	45,566,643	53,923,380	26,810,813	59,624,341
Sub-total of Cash and Cash in Bank	143,063,378	112,127,472	54,943,143	74,409,725
Loans Receivables - Principal	1,148,752,130	662,251,258	410,206,045	249,180,828
Less Allowance for Probable Losses	-132,106,500	-76,158,900	-50,227,220	-23,922,080
Sub-total of Loans Receivables - Net	1,016,645,630	586,092,358	359,978,825	225,258,748
Staff Advance from Salary (with S.C.)	5,060,400	3,188,800	1,963,400	1,253,800
Staff Advance from Motorcycle (with S.C.	28,426,000	17,824,000	13,194,000	6,234,000
Special Advance	200,900	355,398	20,632	190,900
Cash Advance to Staff	1,781,351	1,073,605	230,306	130,530
Others	636,526	371,418	1,800,937	915,697
Sub-total of Other Receivables	36,105,177	22,813,221	17,209,275	8,724,927
Office Building	12,798,139	7,764,370	1,174,682	0
Office Building Improvements	4,599,661	1,799,812	0	0
Furniture and Fixtures	23,152,345	12,847,740	7,830,477	4,517,703
Office Equipments	4,712,146	3,329,335	1,628,138	1,224,721
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-15,486,006	-8,662,274	-4,864,731	-2,769,349
Sub-total of Property and Equipment	29,776,285	17,078,983	5,768,566	2,973,075
Rental Deposit	4,145,290	2,576,740	1,817,533	1,237,348
Other Assets	0	0	0	0
Sub-total of Other Assets	4,145,290	2,576,740	1,817,533	1,237,348
Due from HO/Branches	0	0	0	0
		- 1	-	
TOTAL ASSETS	1,229,735,760	740,688,774	439,717,342	312,603,823
	1,229,735,760	740,688,774	439,717,342	
TOTAL ASSETS	, , ,	740,688,774 339,470,940	439,717,342 200,434,110	312,603,823
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	1,229,735,760 521,584,780 100,963,840		, ,	
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	521,584,780	339,470,940	200,434,110	312,603,823 133,650,850
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	521,584,780 100,963,840 622,548,620	339,470,940 59,345,880 <b>398,816,820</b>	200,434,110 34,923,080 235,357,190	312,603,823 133,650,850 22,718,370 156,369,220
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000	200,434,110 34,923,080 235,357,190 32,000,000	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950	200,434,110 34,923,080 235,357,190	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080 13,738,000	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770	339,470,940 59,345,880 <b>398,816,820</b> 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 418,696,575	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 <b>418,696,575</b> <b>1,041,245,195</b>	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470 611,150,290	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684 358,743,874	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503 238,909,723
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 <b>418,696,575</b> <b>1,041,245,195</b> 41,360,000	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470 611,150,290 41,360,000	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684 358,743,874 41,360,000	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503 238,909,723
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	521,584,780 100,963,840 <b>622,548,620</b> 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 <b>418,696,575</b> <b>1,041,245,195</b> 41,360,000 0	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470 611,150,290 41,360,000 0	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684 358,743,874 41,360,000 0	312,603,823 133,650,850 22,718,370 156,369,220 17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503 238,909,723
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 418,696,575 1,041,245,195 41,360,000 0 -1,904,000 120,279,954	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470 611,150,290 41,360,000 0 0 62,147,128	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684 358,743,874 41,360,000 0 0 35,519,966	312,603,823  133,650,850 22,718,370 156,369,220  17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503 238,909,723 41,360,000 0 20,381,641
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	521,584,780 100,963,840 622,548,620 32,000,000 179,297,950 58,716,550 29,750,000 11,592,620 36,239,685 0 71,099,770 418,696,575 1,041,245,195 41,360,000 0 -1,904,000 120,279,954 28,754,611	339,470,940 59,345,880 398,816,820 39,500,000 62,497,950 41,530,080 13,738,000 6,289,700 22,302,520 0 26,475,220 212,333,470 611,150,290 41,360,000 0 62,147,128 26,031,356	200,434,110 34,923,080 235,357,190 32,000,000 22,667,403 28,289,230 9,826,400 3,731,100 13,470,211 0 13,402,340 123,386,684 358,743,874 41,360,000 0 0 35,519,966 4,093,502	312,603,823  133,650,850 22,718,370 156,369,220  17,500,000 21,728,828 14,544,700 5,360,700 2,086,000 8,342,805 0 12,977,470 82,540,503  238,909,723  41,360,000 0 20,381,641 11,952,459



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-MAY 2011	JAN-MAY 2010	JAN-MAY 2009	JAN-MAY 2008			
REVENUE							
Gross Revenue from Loan	255,904,623	142,481,150	81,502,613	65,037,713			
Less: Rebates	-2,263,914	-924,915	-532,976	-620,335			
Sub-total of Revenue from Microfinance Loa	253,640,709	141,556,235	80,969,637	64,417,378			
Interest from Bank Deposits	240,788	128,320	233,299	687,946			
Membership Contribution	6,374,970	6,360,050	4,520,200	2,177,800			
Recovery of Written-Off Accounts	62,056	50,510	63,660	17,070			
Miscellaneous	1,525,885	1,244,680	838,302	610,233			
Sub-total of Other Revenue	8,203,699	7,783,560	5,655,461	3,493,049			
TOTAL REVENUE	261,844,408	149,339,795	86,625,098	67,910,427			
EXPENSES	, ,	, ,	, ,	, ,			
Finance Cost	4,954,332	1,552,371	520,400	2,156,913			
Personnel Related Cost	80,597,737	52,449,803	35,461,060	20,417,963			
Transportation and Other Travel Expenses	20,787,079	10,760,221	5,417,791	3,079,183			
Staff Development and Conferences	982,269	998,278	480,394	317,946			
Clients Community Services	1,479,000	935,000	393,000	126,000			
Taxes and Licenses	2,074,360	1,151,643	688,744	300,191			
Staff Benevolent Funds	1,157,300	1,346,000	894,000	545,200			
Stationaries and Office Supplies	4,808,246	2,950,263	1,746,604	615,875			
Rent	8,743,426	5,755,843	3,870,379	2,416,964			
Utilities (Light and Water)	1,399,505	443,306	266,601	210,894			
Communication and Postage	1,013,211	668,033	478,656	333,287			
Repairs and Maintenance	4,795,633	2,907,982	3,819,033	2,129,289			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	1,864,053	2,081,730	1,659,529	1,014,990			
Bank Charges / FT Cost	112,338	60,438	43,009	18,967			
Consultancy and Professional Fees	925,733	631,078	546,847	815,263			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	850,645	375,970	281,249	241,873			
Other Operating and Administrative Expens		85,067,959	56,567,296	34,740,798			
Provision for Unspent Expenses	71,099,770	26,475,220	13,402,340	12,977,470			
Provision for Loan Loss	25,445,160	11,745,260	12,511,960	8,179,700			
Grants and Donation	0	20,000	50,000	60,000			
TOTAL EXPENSES BEFORE TAX	233,089,797	123,308,439	82,531,596	55,957,968			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	233,089,797	123,308,439	82,531,596	55,957,968			
REVENUE OVER EXPENSES	28,754,611	26,031,356	4,093,502	11,952,459			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	28,754,611	26,031,356	4,093,502	11,952,459			