

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of July 31, 2011 )

No.	Description	31-Jul-11	31-Jul-10	31-Jul-09	31-Jul-08
1	Number of Branches	290	213	150	82
2	# of Microfinance Officers (MFOs)	1,348	850	618	321
3	Number of Total Staff	1,780	1,145	833	450
4	Number of Provinces Covered	47	29	20	11
5	Total Number of Clients	389,996	259,203	159,727	73,411
6	Clients' Savings Balance (PHP)	660,610,670	436,712,320	253,325,770	156,957,840
7	Number of Active Borrowers	389,996	259,202	155,431	65,822
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	10,262,290,000	5,916,256,000	3,359,837,000	1,841,790,000
	Target Collections (cumulative)	9,012,709,271	5,110,288,737	2,887,284,025	1,589,058,270
	Actual Collections (cumulative)	9,002,241,140	5,108,622,737	2,883,975,175	1,584,494,870
	Outstanding Portfolio (PHP)	1,260,048,860	807,633,263	475,861,825	257,295,130
9	Recovery Rate	98.78%	99.60%	99.02%	99.48%
10	Portfolio At Risk	0.67%	0.24%	0.69%	1.09%
11	No. of Delinquent Accounts	4,543	1,084	1,941	958
12	% of Delinquent Accounts	1.16%	0.42%	1.25%	1.46%
13	Amount of Past Due (PHP)	10,468,131	1,666,000	3,308,850	4,563,400
14	Amount of Portfolio At Risk (PHP)	8,445,490	1,960,870	3,288,990	2,795,850

Prepared by:

Feldinand U. Jikiri Conptroller of MIS Confirmed by:

Kanrul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	JUL-2011	JUL-2010	JUL-2009	JUL-2008
ASSETS	•	•	•	
Cash on Hand	2,183,786	1,475,248	1,055,935	631,882
Cash in Bank - All Branches	90,929,140	54,493,121	23,630,793	13,566,922
Cash in Bank - Central Office	24,557,081	31,878,831	2,917,722	42,225,779
Sub-total of Cash and Cash in Bank	117,670,007	87,847,200	27,604,450	56,424,583
Loans Receivables - Principal	1,260,048,860	807,633,263	475,861,825	257,295,130
Less Allowance for Probable Losses	-144,905,620	-92,877,930	-57,866,320	-27,051,400
Sub-total of Loans Receivables - Net	1,115,143,240	714,755,333	417,995,505	230,243,730
Staff Advance from Salary (with S.C.)	5,051,200	2,999,800	2,046,000	1,412,400
Staff Advance from Motorcycle (with S.C.)	31,548,200	18,902,000	15,127,000	7,665,000
Special Advance	175,500	428,858	44,412	130,620
Cash Advance to Staff	1,873,516	1,472,472	281,124	193,278
Others	1,094,398	558,010	1,900,205	973,640
Sub-total of Other Receivables	39,742,814	24,361,140	19,398,741	10,374,938
Office Building	12,798,139	7,798,139	5,674,682	0
Office Building Improvements	4,599,661	2,809,913	565,000	0
Furniture and Fixtures	25,619,487	15,279,462	8,999,404	4,902,529
Office Equipments	4,724,146	3,500,327	1,649,376	1,224,721
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-15,486,006	-8,662,274	-4,864,731	-2,769,349
Sub-total of Property and Equipment	32,255,427	20,725,567	12,023,731	3,357,901
Rental Deposit	4,374,990	2,877,740	2,207,833	1,210,200
Other Assets	0	0	0	0
Sub-total of Other Assets	4 274 000	2,877,740	2,207,833	1,210,200
Sub-total of Other Assets	4,374,990	2,0//,/40	2,207,833	1,210,200
Due from HO/Branches	0	0	0	0
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	0	0	0	0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:	1,309,186,478	850,566,980	479,230,260	301,611,352
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU	1,309,186,478 551,140,190	850,566,980 371,393,360	479,230,260 215,247,760	301,611,352 133,353,480
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	551,140,190 109,470,480	850,566,980 371,393,360 65,318,960	215,247,760 38,078,010	301,611,352 133,353,480 23,604,360
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU	551,140,190 109,470,480 660,610,670 32,000,000	371,393,360 65,318,960 436,712,320	0 479,230,260 215,247,760 38,078,010 253,325,770	301,611,352 133,353,480 23,604,360 156,957,840
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing	551,140,190 109,470,480 660,610,670	371,393,360 65,318,960 436,712,320 39,500,000	215,247,760 38,078,010 253,325,770 38,000,000	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	1,309,186,478  551,140,190 109,470,480  660,610,670  32,000,000 169,297,950	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950	215,247,760 38,078,010 253,325,770 38,000,000 27,167,403	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320	215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350	38,000,000 27,167,403 24,971,420 9,826,400	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400	215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924	38,078,010 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924	38,000,000 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	1,309,186,478  551,140,190 109,470,480  660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360	38,078,010 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735 1,103,333,405	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304 717,201,624	38,078,010 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735  1,103,333,405	850,566,980  371,393,360 65,318,960  436,712,320  39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304  717,201,624  41,360,000	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397 41,360,000	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	1,309,186,478  551,140,190 109,470,480  660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735  1,103,333,405  41,360,000 0	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304 717,201,624 41,360,000 0	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397 41,360,000 0	301,611,352 133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735  1,103,333,405  41,360,000 0 -1,904,000	371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304 717,201,624 41,360,000 0	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397 41,360,000 0	301,611,352  133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	1,309,186,478  551,140,190 109,470,480 660,610,670  32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735  1,103,333,405  41,360,000 0 -1,904,000 120,279,954	850,566,980  371,393,360 65,318,960 436,712,320 39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304  717,201,624  41,360,000 0 62,147,128	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397 41,360,000 0 35,519,966	133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 20,381,641
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	1,309,186,478  551,140,190 109,470,480 660,610,670 32,000,000 169,297,950 59,546,500 29,613,500 11,862,920 38,800,925 0 101,600,940 442,722,735 1,103,333,405 41,360,000 0 -1,904,000 120,279,954 46,117,119	850,566,980  371,393,360 65,318,960  436,712,320  39,500,000 112,297,950 43,390,320 13,240,350 6,873,400 23,461,924 0 41,725,360 280,489,304  717,201,624  41,360,000 0 62,147,128 29,858,228	0 479,230,260 215,247,760 38,078,010 253,325,770 38,000,000 27,167,403 24,971,420 9,826,400 4,129,200 13,849,574 0 21,301,630 139,245,627 392,571,397 41,360,000 0 0 35,519,966 9,778,897	133,353,480 23,604,360 156,957,840 2,000,000 18,769,700 15,739,300 5,360,700 2,271,700 8,770,876 0 15,881,150 68,793,426 225,751,266 41,360,000 0 20,381,641 14,118,445



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-JUL 2011	JAN-JUL 2010	JAN-JUL 2009	JAN-JUL 2008
REVENUE				
Gross Revenue from Loan	379,602,753	216,920,455	128,947,493	87,290,465
Less: Rebates	-3,305,504	-1,414,005	-922,281	-809,125
Sub-total of Revenue from Microfinance Loa	376,297,249	215,506,450	128,025,212	86,481,340
	•		-	
Interest from Bank Deposits	507,414	270,434	329,742	1,218,297
Membership Contribution	9,538,530	9,052,730	7,221,900	3,070,250
Recovery of Written-Off Accounts	77,826	56,320	92,730	56,400
Miscellaneous	2,684,298	1,803,715	1,237,349	757,810
Sub-total of Other Revenue	12,808,068	11,183,199	8,881,721	5,102,757
TOTAL REVENUE	389,105,317	226,689,649	136,906,933	91,584,097
EXPENSES				
Finance Cost	6,199,276	1,765,332	770,400	2,194,354
Personnel Related Cost	119,817,872	76,640,248	53,209,997	29,495,895
Transportation and Other Travel Expenses	32,196,967	17,138,941	8,140,684	4,517,389
Staff Development and Conferences	1,457,977	1,328,116	679,834	486,014
Clients Community Services	2,223,000	1,297,000	599,000	182,000
Taxes and Licenses	2,233,979	1,212,593	833,451	314,476
Staff Benevolent Funds	1,620,900	1,945,200	1,322,400	790,900
Stationaries and Office Supplies	5,929,628	3,583,048	3,006,547	1,179,484
Rent	13,030,136	8,368,231	5,739,742	3,535,364
Utilities (Light and Water)	2,245,544	769,077	440,866	325,817
Communication and Postage	1,492,660	970,381	696,276	469,391
Repairs and Maintenance	7,479,977	4,570,929	5,698,528	3,074,739
Insurance Expense	0	0	0	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	2,931,858	3,186,118	2,462,848	1,563,370
Bank Charges / FT Cost	178,204	355,278	106,929	29,116
Consultancy and Professional Fees	1,295,004	1,442,825	748,494	1,119,258
Publication and Subscription	0	0	0	0
Association and Membership Dues	0	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	1,519,996	665,954	428,550	414,715
Other Operating and Administrative Expens	201,852,978	125,239,271	84,884,546	49,692,282
Provision for Unspent Expenses	101,600,940	41,725,360	21,301,630	15,881,150
Provision for Loan Loss	38,244,280	28,464,290	20,151,060	11,309,020
Grants and Donation	1,290,000	1,402,500	790,800	583,200
TOTAL EXPENSES BEFORE TAX	342,988,198	196,831,421	127,128,036	77,465,652
Gross Receipt Tax	0	0	0	0
TOTAL EXPENSES AFTER TAX	342,988,198	196,831,421	127,128,036	77,465,652
REVENUE OVER EXPENSES	46,117,119	29,858,228	9,778,897	14,118,445
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	46,117,119	29,858,228	9,778,897	14,118,445