

ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

(As of October 31, 2011)

No.	Description	31-Oct-11	31-Oct-10	31-Oct-09	31-Oct-08
1	Number of Branches	290	215	150	95
2	# of Microfinance Officers (MFOs)	1,421	953	635	379
3	Number of Total Staff	1,875	1,267	855	525
4	Number of Provinces Covered	47	34	20	14
5	Total Number of Clients	429,907	299,243	179,568	93,775
6	Clients' Savings Balance (PHP)	729,598,570	495,655,110	300,003,820	175,861,370
7	Number of Active Borrowers	429,907	299,243	178,911	87,127
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	11,712,633,000	6,844,450,000	3,875,824,000	2,148,844,000
	Target Collections (cumulative)	10,372,117,304	5,984,348,089	3,374,778,483	1,856,273,719
	Actual Collections (cumulative)	10,353,293,043	5,980,011,739	3,368,167,783	1,851,391,869
	Outstanding Portfolio (PHP)	1,359,339,957	864,438,261	507,656,217	297,452,131
9	Recovery Rate	98.12%	99.41%	98.46%	99.59%
10	Portfolio At Risk	1.09%	0.42%	0.82%	0.99%
11	No. of Delinquent Accounts	7,517	1,984	2,610	990
12	% of Delinquent Accounts	1.75%	0.66%	1.46%	1.14%
13	Amount of Past Due (PHP)	18,824,261	4,336,350	6,610,700	4,881,850
14	Amount of Portfolio At Risk (PHP)	14,779,280	3,644,260	4,184,390	2,954,490

Prepared by:

Fe dinand U. Dikiri Comptroller of MIS Confirmed by:

Kamrui H. Tarafder President



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

ASSETS Cash on Hand	OCT-2011	OCT-2010	OCT-2009	OCT-2008
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Cash on Hand	2,145,392	1,731,788	1,046,867	1,024,413
Cash in Bank - All Branches	104,174,591	68,008,240	39,040,384	26,982,225
Cash in Bank - Central Office	95,062,349	91,448,930	50,557,285	27,529,043
Sub-total of Cash and Cash in Bank	201,382,332	161,188,958	90,644,536	55,535,681
Loans Receivables - Principal	1,359,339,957	864,438,261	507,656,217	297,452,131
Less Allowance for Probable Losses	-156,324,110	-99,410,400	-68,186,060	-33,192,480
Sub-total of Loans Receivables - Net	1,203,015,847	765,027,861	439,470,157	264,259,651
Staff Advance from Salary (with S.C.)	5,845,800	3,690,200	2,160,000	1,487,200
Staff Advance from Motorcycle (with S.C.	39,618,000	22,206,000	15,779,000	9,040,000
Special Advance	332,000	343,592	409,632	30,820
Cash Advance to Staff	1,528,278	1,567,914	431,234	140,479
Others	1,701,526	253,186	2,130,044	1,067,563
Sub-total of Other Receivables	49,025,604	28,060,892	20,909,910	11,766,062
Office Building	12,798,139	12,438,139	5,674,682	0
Office Building Improvements	4,606,857	4,049,708	1,799,812	0
Furniture and Fixtures	28,490,948	16,644,573	9,905,532	5,597,361
Office Equipments	4,724,146	3,684,667	1,763,118	1,348,678
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-15,486,006	-8,662,274	-4,864,731	-2,769,349
Sub-total of Property and Equipment	35,134,084	28,154,813	14,278,413	4,176,690
Rental Deposit	4,807,783	3,117,240	2,283,673	1,310,400
Other Assets	0	0	0	0
Sub-total of Other Assets	4,807,783	3,117,240	2,283,673	1,310,400
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	1,493,365,650	985,549,764	567,586,689	337,048,484
				
LIABILITIES AND FUND BALANCE:				
LIABILITIES AND FUND BALANCE: Clients' CBU	606,149,660	419,056,700	254,673,920	149,471,170
	606,149,660 123,448,910	419,056,700 76,598,410	254,673,920 45,329,900	
Clients' CBU				149,471,170 26,390,200 175,861,370
Clients' CBU Clients' LCBU Sub-total of Microsavings	123,448,910	76,598,410	45,329,900	26,390,200
Clients' CBU Clients' LCBU	123,448,910 729,598,570 32,000,000	76,598,410 495,655,110	45,329,900 300,003,820	26,390,200 175,861,370
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	123,448,910 729,598,570	76,598,410 495,655,110 39,000,000	45,329,900 300,003,820 38,000,000	26,390,200 175,861,370 7,000,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	123,448,910 729,598,570 32,000,000 189,297,950	76,598,410 495,655,110 39,000,000 125,397,950	45,329,900 300,003,820 38,000,000 41,800,000	26,390,200 175,861,370 7,000,000 15,917,661
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 830,809,769	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986 1,247,248,556 41,360,000	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 830,809,769 41,360,000	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701 41,360,000	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986 1,247,248,556 41,360,000 0 -1,904,000	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 830,809,769 41,360,000 0	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701 41,360,000 0	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224 41,360,000 0
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986 1,247,248,556 41,360,000 0	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 830,809,769 41,360,000 0	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701 41,360,000 0	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986 1,247,248,556 41,360,000 0 -1,904,000 120,279,954	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 830,809,769 41,360,000 0 0 62,147,128	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701 41,360,000 0 35,519,966	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224 41,360,000 0 20,381,641
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	123,448,910 729,598,570 32,000,000 189,297,950 61,510,650 29,039,300 12,636,070 42,604,806 0 150,561,210 517,649,986 41,360,000 0 -1,904,000 120,279,954 86,381,140	76,598,410 495,655,110 39,000,000 125,397,950 47,244,950 13,086,790 7,799,800 25,998,509 0 76,626,660 335,154,659 41,360,000 0 62,147,128 51,232,867	45,329,900 300,003,820 38,000,000 41,800,000 27,231,090 9,526,400 4,685,000 16,146,541 0 35,071,850 172,460,881 472,464,701 41,360,000 0 35,519,966 18,242,022	26,390,200 175,861,370 7,000,000 15,917,661 18,827,490 5,266,700 2,690,000 9,371,943 0 23,563,060 82,636,854 258,498,224 41,360,000 0 20,381,641 16,808,619



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-OCT 2011	JAN-OCT 2010	JAN-OCT 2009	JAN-OCT 2008
REVENUE				
Gross Revenue from Loan	582,260,550	346,179,503	201,576,385	127,325,016
Less: Rebates	-4,630,834	-2,208,881	-1,316,700	-1,131,379
Sub-total of Revenue from Microfinance Loa	577,629,716	343,970,622	200,259,685	126,193,637
		-	•	
Interest from Bank Deposits	636,624	427,437	382,851	1,518,008
Membership Contribution	14,318,280	12,629,420	10,515,250	5,077,400
Recovery of Written-Off Accounts	96,076	60,975	121,530	78,000
Miscellaneous	3,936,841	2,724,962	1,874,461	1,159,675
Sub-total of Other Revenue	18,987,821	15,842,794	12,894,092	7,833,083
TOTAL REVENUE	596,617,537	359,813,416	213,153,777	134,026,720
EXPENSES				
Finance Cost	10,205,469	5,744,456	1,367,677	2,959,371
Personnel Related Cost	182,992,259	116,572,209	80,940,008	44,426,583
Transportation and Other Travel Expenses	50,433,976	27,706,737	12,339,047	7,059,402
Staff Development and Conferences	2,534,274	2,110,335	864,056	750,269
Clients Community Services	3,454,000	1,981,000	1,020,000	331,000
Taxes and Licenses	2,279,713	1,320,606	875,392	342,140
Staff Benevolent Funds	2,396,350	2,946,950	2,013,200	1,202,700
Stationaries and Office Supplies	7,898,107	5,436,031	4,135,416	2,430,017
Rent	19,634,949	12,675,440	8,667,251	5,352,824
Utilities (Light and Water)	3,580,745	1,249,918	671,935	501,661
Communication and Postage	2,154,492	1,504,224	1,033,851	706,009
Repairs and Maintenance	11,932,596	7,347,433	8,861,172	4,730,228
Insurance Expense	0	0	0	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	4,632,022	5,246,548	3,828,340	2,515,901
Bank Charges / FT Cost	242,886	419,962	210,925	42,461
Consultancy and Professional Fees	1,644,409	2,044,481	1,141,484	1,582,165
Publication and Subscription	0	0	0	0
Association and Membership Dues	0	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	2,656,170	1,158,299	608,551	601,510
Other Operating and Administrative Expens	308,672,417	195,464,629	128,578,305	75,534,241
Provision for Unspent Expenses	150,561,210	76,626,660	35,071,850	23,563,060
Provision for Loan Loss	49,662,770	34,996,760	30,470,800	17,450,100
Grants and Donation	1,340,000	1,492,500	790,800	670,700
TOTAL EXPENSES BEFORE TAX	510,236,397	308,580,549	194,911,755	117,218,101
Gross Receipt Tax	0	0	0	0
TOTAL EXPENSES AFTER TAX	510,236,397	308,580,549	194,911,755	117,218,101
REVENUE OVER EXPENSES	86,381,140	51,232,867	18,242,022	16,808,619
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	86,381,140	51,232,867	18,242,022	16,808,619