

ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

(As of November 30, 2011)

No.	Description	30-Nov-11	30-Nov-10	30-Nov-09	30-Nov-08
1	Number of Branches	290	215	150	100
2	# of Microfinance Officers (MFOs)	1,434	970	641	393
3	Number of Total Staff	1,888	1,281	859	544
4	Number of Provinces Covered	47	34	20	14
5	Total Number of Clients	426,552	301,122	180,045	98,814
6	Clients' Savings Balance (PHP)	744,106,040	504,954,480	311,781,580	181,599,390
7	Number of Active Borrowers	426,552	301,122	179,648	90,732
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	12,152,782,000	7,152,288,000	4,058,272,000	2,241,763,000
	Target Collections (cumulative)	10,803,066,565	6,272,077,518	3,541,403,111	1,948,451,803
	Actual Collections (cumulative)	10,799,802,739	6,271,729,868	3,541,394,261	1,947,647,003
	Outstanding Portfolio (PHP)	1,352,979,261	880,558,132	516,877,739	294,115,997
9	Recovery Rate	99.67%	99.99%	99.99%	99.94%
10	Portfolio At Risk	0.19%	0.03%	0.01%	0.19%
11	No. of Delinquent Accounts	1,197	106	31	176
12	% of Delinquent Accounts	0.28%	0.04%	0.02%	0.19%
13	Amount of Past Due (PHP)	3,263,826	347,650	8,850	804,800
14	Amount of Portfolio At Risk (PHP)	2,595,860	244,060	60,550	549,960

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Karnrul H. Tarafder President



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

Cash on Hand Cash in Bank - All Branches Cash in Bank - Central Office Sub total of Cash and Cash in Bank	•	NOV-2010	NOV-2009	NOV-2008
Cash in Bank - All Branches Cash in Bank - Central Office		•	•	
Cash in Bank - Central Office	2,378,884	1,565,703	1,177,472	895,356
	121,271,601	69,155,858	46,003,929	32,246,245
Sub total of Cash and Cash in Dank	113,160,857	94,015,531	48,740,028	33,122,150
Sub-total of Cash and Cash in Bank	236,811,342	164,737,092	95,921,429	66,263,751
Loans Receivables - Principal	1,352,979,261	880,558,132	516,877,739	294,115,997
Less Allowance for Probable Losses	-155,592,630	-101,264,720	-67,581,680	-31,619,840
Sub-total of Loans Receivables - Net	1,197,386,631	779,293,412	449,296,059	262,496,157
Staff Advance from Salary (with S.C.)	5,741,200	3,798,400	2,149,000	1,488,000
Staff Advance from Motorcycle (with S.C.	41,430,000	23,923,000	16,006,000	9,880,500
Special Advance	314,500	319,042	383,500	25,610
Cash Advance to Staff	1,306,591	1,630,805	299,820	157,026
Others	1,839,159	264,727	2,028,352	1,066,535
Sub-total of Other Receivables	50,631,450	29,935,974	20,866,672	12,617,671
Office Building	12,798,139	12,438,139	5,674,682	0
Office Building Improvements	4,606,857	4,102,898	1,799,812	0
Furniture and Fixtures	29,144,807	17,032,957	10,240,719	5,955,735
Office Equipments	4,724,146	3,738,571	3,282,718	1,393,183
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-15,486,006	-8,662,274	-4,864,731	-2,769,349
Sub-total of Property and Equipment	35,787,943	28,650,291	16,133,200	4,579,569
Rental Deposit	4,910,799	3,159,490	2,262,440	1,408,400
Other Assets	0	0	0	0
Sub-total of Other Assets	4,910,799	3,159,490	2,262,440	1,408,400
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	1,525,528,165	1,005,776,259	584,479,800	347,365,548
LIABILITIES AND FUND BALANCE:	·			
Clients' CBU	619,141,850	426,480,600	265,000,240	
			265,099,340	154,462,650
Clients' LCBU	124,964,190	78,473,880	46,682,240	154,462,650 27,136,740
	124,964,190 744,106,040	78,473,880 504,954,480		
Clients' LCBU Sub-total of Microsavings	744,106,040	504,954,480	46,682,240 311,781,580	27,136,740 181,599,390
Clients' LCBU Sub-total of Microsavings Long-Term Financing	744,106,040 32,000,000		46,682,240	27,136,740 181,599,390 7,000,000
Clients' LCBU Sub-total of Microsavings	744,106,040 32,000,000 189,297,950	504,954,480 39,000,000	46,682,240 311,781,580 37,500,000	27,136,740 181,599,390 7,000,000 15,495,961
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	744,106,040 32,000,000	39,000,000 125,297,950	46,682,240 311,781,580 37,500,000 39,300,000	27,136,740 181,599,390 7,000,000
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF	744,106,040 32,000,000 189,297,950 57,398,066	504,954,480 39,000,000 125,297,950 42,154,580	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 268,561,398
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936 41,360,000 0	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343 847,294,823 41,360,000	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433 41,360,000	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 268,561,398
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 41,360,000 0 -1,904,000	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343 847,294,823 41,360,000 0 0	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433 41,360,000 0	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 268,561,398 41,360,000 0
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936 41,360,000 0	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343 847,294,823 41,360,000 0	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433 41,360,000 0	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 268,561,398
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 41,360,000 0 -1,904,000 120,279,954	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343 847,294,823 41,360,000 0 62,147,128	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433 41,360,000 0 35,519,966	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 41,360,000 0 20,381,641
Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 41,360,000 0 -1,904,000 120,279,954 100,766,275	504,954,480 39,000,000 125,297,950 42,154,580 13,025,790 8,055,600 26,916,543 0 87,889,880 342,340,343 847,294,823 41,360,000 0 62,147,128 54,974,308	46,682,240 311,781,580 37,500,000 39,300,000 27,278,910 9,493,900 4,882,300 16,483,533 0 39,708,210 174,646,853 486,428,433 41,360,000 0 35,519,966 21,171,401	27,136,740 181,599,390 7,000,000 15,495,961 19,683,950 5,241,000 2,820,600 9,698,817 0 27,021,680 86,962,008 41,360,000 0 20,381,641 17,062,509



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-NOV 2011	JAN-NOV 2010	JAN-NOV 2009	JAN-NOV 2008
REVENUE				
Gross Revenue from Loan	649,237,004	389,850,674	227,560,357	141,763,282
Less: Rebates	-5,117,984	-2,470,494	-1,542,934	-1,249,533
Sub-total of Revenue from Microfinance Loa	644,119,020	387,380,180	226,017,423	140,513,749
Interest from Bank Deposits	745,777	610,645	448,934	1,563,826
Membership Contribution	15,655,890	13,725,290	11,521,000	5,753,350
Recovery of Written-Off Accounts	125,056	68,855	125,390	79,700
Miscellaneous	4,487,617	3,016,535	2,069,028	1,292,700
Sub-total of Other Revenue	21,014,340	17,421,325	14,164,352	8,689,576
TOTAL REVENUE	665,133,360	404,801,505	240,181,775	149,203,325
EXPENSES	000,100,000	10 1,001,000	210,101,770	119,200,020
Finance Cost	10,888,802	6,350,958	1,915,644	2,980,303
Personnel Related Cost	204,910,530	131,033,083	90,565,016	50,396,571
Transportation and Other Travel Expenses		31,418,062	13,835,331	8,034,672
Staff Development and Conferences	3,088,807	2,436,743	947,307	856,218
Clients Community Services	3,797,000	2,313,000	1,237,000	364,000
Taxes and Licenses	2,301,462	1,325,371	895,298	383,757
Staff Benevolent Funds	2,640,210	3,309,950	2,252,100	1,353,400
Stationaries and Office Supplies	9,436,501	6,353,638	4,600,287	2,684,490
Rent	21,926,208	14,148,984	9,677,763	6,003,749
Utilities (Light and Water)	4,063,062	1,401,988	756,102	590,041
Communication and Postage	2,410,304	1,695,109	1,146,535	791,461
Repairs and Maintenance	13,524,298	8,390,850	9,951,814	5,350,132
Insurance Expense	0	0,570,630	0,751,614	0,550,152
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	5,172,526	6,003,116	4,343,701	2,890,953
Bank Charges / FT Cost	257,722	433,849	220,792	46,772
Consultancy and Professional Fees	2,003,339	2,172,586	1,365,235	1,726,765
Publication and Subscription	2,003,339	2,172,380	1,303,233	1,720,703
Association and Membership Dues	0	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	3,042,075	1,208,460	681,679	686,672
Other Operating and Administrative Expens		219,995,747	144,391,604	85,139,956
Provision for Unspent Expenses	156,608,240	87,889,880	39,708,210	27,021,680
Provision for Loan Loss	59,767,880	40,449,070	34,119,760	19,308,480
Grants and Donation	1,340,000	1,492,500	790,800	670,700
TOTAL EXPENSES BEFORE TAX	564,367,085	349,827,197	219,010,374	132,140,816
Gross Receipt Tax	0	0	0	152,140,010
TOTAL EXPENSES AFTER TAX	564,367,085	349,827,197	219,010,374	132,140,816
REVENUE OVER EXPENSES	100,766,275	54,974,308	21,171,401	17,062,509
Other Comprehensive Income (Loss)	0	34,974,308	21,171,401	17,002,309
TOTAL COMPREHENSIVE INCOME	100,766,275	54,974,308	21,171,401	17,062,509