

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of January 31, 2012 )

| No. | Description                       | 31-Jan-12      | 31-Jan-11     | 31-Jan-10     | 31-Jan-09     |
|-----|-----------------------------------|----------------|---------------|---------------|---------------|
| 1   | Number of Branches                | 299            | 236           | 155           | 107           |
| 2   | # of Microfinance Officers (MFOs) | 1,457          | 997           | 649           | 425           |
| 3   | Number of Total Staff             | 1,929          | 1,331         | 878           | 583           |
| 4   | Number of Provinces Covered       | 51             | 39            | 20            | 15            |
| 5   | Total Number of Clients           | 412,277        | 304,564       | 178,956       | 107,039       |
| 6   | Clients' Savings Balance (PHP)    | 775,566,420    | 536,345,210   | 333,382,840   | 199,180,790   |
| 7   | Number of Active Borrowers        | 412,277        | 304,564       | 178,714       | 98,469        |
| 8   | Principal Portfolio (PHP)         |                |               |               |               |
|     | Disbursed (cumulative)            | 12,894,126,000 | 7,737,381,000 | 4,399,472,000 | 2,441,292,000 |
|     | Target Collections (cumulative)   | 11,563,688,796 | 6,792,092,758 | 3,852,816,796 | 2,123,566,949 |
|     | Actual Collections (cumulative)   | 11,562,071,696 | 6,791,744,608 | 3,852,759,696 | 2,122,741,999 |
|     | Outstanding Portfolio (PHP)       | 1,332,054,304  | 945,636,392   | 546,712,304   | 318,550,001   |
| 9   | Recovery Rate                     | 99.86%         | 99.95%        | 99.99%        | 99.94%        |
| 10  | Portfolio At Risk                 | 0.08%          | 0.03%         | 0.03%         | 0.17%         |
| 11  | No. of Delinquent Accounts        | 546            | 132           | 55            | 171           |
| 12  | % of Delinquent Accounts          | 0.13%          | 0.04%         | 0.03%         | 0.17%         |
| 13  | Amount of Past Due (PHP)          | 1,617,100      | 348,150       | 57,100        | 824,950       |
| 14  | Amount of Portfolio At Risk (PHP) | 1,001,760      | 269,430       | 142,260       | 529,450       |

Prepared by:

Fe dinand U. Dikiri Comptroller of MIS Confirmed by:

Kanrul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

| For the Month of:                                                                                                                                                                                                                                                                                                                                                                                                     | JAN-2012                                                                                                                                                                                                                               | JAN-2011                                                                                                                                                                                                                                     | JAN-2010                                                                                                                                                                                                                        | JAN-2009                                                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ASSETS                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                           |
| Cash on Hand                                                                                                                                                                                                                                                                                                                                                                                                          | 2,641,080                                                                                                                                                                                                                              | 1,625,975                                                                                                                                                                                                                                    | 859,962                                                                                                                                                                                                                         | 671,282                                                                                                                                                                                                                   |
| Cash in Bank - All Branches                                                                                                                                                                                                                                                                                                                                                                                           | 110,986,764                                                                                                                                                                                                                            | 62,007,391                                                                                                                                                                                                                                   | 54,460,065                                                                                                                                                                                                                      | 26,589,050                                                                                                                                                                                                                |
| Cash in Bank - Central Office                                                                                                                                                                                                                                                                                                                                                                                         | 115,420,452                                                                                                                                                                                                                            | 45,738,435                                                                                                                                                                                                                                   | 30,254,879                                                                                                                                                                                                                      | 27,179,598                                                                                                                                                                                                                |
| Sub-total of Cash and Cash in Bank                                                                                                                                                                                                                                                                                                                                                                                    | 229,048,296                                                                                                                                                                                                                            | 109,371,801                                                                                                                                                                                                                                  | 85,574,906                                                                                                                                                                                                                      | 54,439,930                                                                                                                                                                                                                |
| Loans Receivables - Principal                                                                                                                                                                                                                                                                                                                                                                                         | 1,332,054,304                                                                                                                                                                                                                          | 945,636,392                                                                                                                                                                                                                                  | 546,712,304                                                                                                                                                                                                                     | 318,550,001                                                                                                                                                                                                               |
| Less Allowance for Probable Losses                                                                                                                                                                                                                                                                                                                                                                                    | -153,186,250                                                                                                                                                                                                                           | -108,748,190                                                                                                                                                                                                                                 | -62,871,920                                                                                                                                                                                                                     | -39,495,420                                                                                                                                                                                                               |
| Sub-total of Loans Receivables - Net                                                                                                                                                                                                                                                                                                                                                                                  | 1,178,868,054                                                                                                                                                                                                                          | 836,888,202                                                                                                                                                                                                                                  | 483,840,384                                                                                                                                                                                                                     | 279,054,581                                                                                                                                                                                                               |
| Staff Advance from Salary (with S.C.)                                                                                                                                                                                                                                                                                                                                                                                 | 4,481,600                                                                                                                                                                                                                              | 3,179,800                                                                                                                                                                                                                                    | 2,223,800                                                                                                                                                                                                                       | 1,261,600                                                                                                                                                                                                                 |
| Staff Advance from Motorcycle (with S.C.)                                                                                                                                                                                                                                                                                                                                                                             | 38,150,000                                                                                                                                                                                                                             | 23,007,000                                                                                                                                                                                                                                   | 15,447,000                                                                                                                                                                                                                      | 10,727,000                                                                                                                                                                                                                |
| Special Advance                                                                                                                                                                                                                                                                                                                                                                                                       | 286,140                                                                                                                                                                                                                                | 168,900                                                                                                                                                                                                                                      | 365,164                                                                                                                                                                                                                         | 23,600                                                                                                                                                                                                                    |
| Cash Advance to Staff                                                                                                                                                                                                                                                                                                                                                                                                 | 590,229                                                                                                                                                                                                                                | 875,364                                                                                                                                                                                                                                      | 480,324                                                                                                                                                                                                                         | 114,563                                                                                                                                                                                                                   |
| Others                                                                                                                                                                                                                                                                                                                                                                                                                | 360,124                                                                                                                                                                                                                                | 309,575                                                                                                                                                                                                                                      | 70,441                                                                                                                                                                                                                          | 1,379,879                                                                                                                                                                                                                 |
| Sub-total of Other Receivables                                                                                                                                                                                                                                                                                                                                                                                        | 43,868,093                                                                                                                                                                                                                             | 27,540,639                                                                                                                                                                                                                                   | 18,586,729                                                                                                                                                                                                                      | 13,506,642                                                                                                                                                                                                                |
| Office Building                                                                                                                                                                                                                                                                                                                                                                                                       | 12,798,139                                                                                                                                                                                                                             | 12,798,139                                                                                                                                                                                                                                   | 7,674,682                                                                                                                                                                                                                       | 0                                                                                                                                                                                                                         |
| Office Building Improvements                                                                                                                                                                                                                                                                                                                                                                                          | 4,606,857                                                                                                                                                                                                                              | 4,599,661                                                                                                                                                                                                                                    | 1,799,812                                                                                                                                                                                                                       | 0                                                                                                                                                                                                                         |
| Furniture and Fixtures                                                                                                                                                                                                                                                                                                                                                                                                | 29,694,000                                                                                                                                                                                                                             | 18,302,367                                                                                                                                                                                                                                   | 10,600,501                                                                                                                                                                                                                      | 6,454,389                                                                                                                                                                                                                 |
| Office Equipments                                                                                                                                                                                                                                                                                                                                                                                                     | 4,724,146                                                                                                                                                                                                                              | 3,749,146                                                                                                                                                                                                                                    | 3,278,764                                                                                                                                                                                                                       | 1,450,358                                                                                                                                                                                                                 |
| Transportation Equipments                                                                                                                                                                                                                                                                                                                                                                                             | 0                                                                                                                                                                                                                                      | 0                                                                                                                                                                                                                                            | 0                                                                                                                                                                                                                               | 0                                                                                                                                                                                                                         |
| Less Accum. Depreciation                                                                                                                                                                                                                                                                                                                                                                                              | -24,750,579                                                                                                                                                                                                                            | -15,486,006                                                                                                                                                                                                                                  | -8,662,274                                                                                                                                                                                                                      | -4,864,731                                                                                                                                                                                                                |
| Sub-total of Property and Equipment                                                                                                                                                                                                                                                                                                                                                                                   | 27,072,563                                                                                                                                                                                                                             | 23,963,307                                                                                                                                                                                                                                   | 14,691,485                                                                                                                                                                                                                      | 3,040,016                                                                                                                                                                                                                 |
| Rental Deposit                                                                                                                                                                                                                                                                                                                                                                                                        | 4,532,406                                                                                                                                                                                                                              | 3,372,090                                                                                                                                                                                                                                    | 2,409,940                                                                                                                                                                                                                       | 1,541,900                                                                                                                                                                                                                 |
| Other Assets                                                                                                                                                                                                                                                                                                                                                                                                          | 0                                                                                                                                                                                                                                      | 0                                                                                                                                                                                                                                            | 0                                                                                                                                                                                                                               | 0                                                                                                                                                                                                                         |
| Sub-total of Other Assets                                                                                                                                                                                                                                                                                                                                                                                             | 4,532,406                                                                                                                                                                                                                              | 3,372,090                                                                                                                                                                                                                                    | 2,409,940                                                                                                                                                                                                                       | 1,541,900                                                                                                                                                                                                                 |
| Due from HO/Branches                                                                                                                                                                                                                                                                                                                                                                                                  | 0                                                                                                                                                                                                                                      | 0                                                                                                                                                                                                                                            | 0                                                                                                                                                                                                                               | 0                                                                                                                                                                                                                         |
|                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                           |
| TOTAL ASSETS                                                                                                                                                                                                                                                                                                                                                                                                          | 1,483,389,412                                                                                                                                                                                                                          | 1,001,136,039                                                                                                                                                                                                                                | 605,103,444                                                                                                                                                                                                                     | 351,583,069                                                                                                                                                                                                               |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:                                                                                                                                                                                                                                                                                                                                                                            | 1,483,389,412                                                                                                                                                                                                                          | 1,001,136,039                                                                                                                                                                                                                                | 605,103,444                                                                                                                                                                                                                     | 351,583,069                                                                                                                                                                                                               |
| <u> </u>                                                                                                                                                                                                                                                                                                                                                                                                              | 1,483,389,412                                                                                                                                                                                                                          | 1,001,136,039                                                                                                                                                                                                                                | 283,950,640                                                                                                                                                                                                                     | 351,583,069<br>169,843,700                                                                                                                                                                                                |
| LIABILITIES AND FUND BALANCE:                                                                                                                                                                                                                                                                                                                                                                                         | , , ,                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                              | , ,                                                                                                                                                                                                                             | , ,                                                                                                                                                                                                                       |
| LIABILITIES AND FUND BALANCE:  Clients' CBU                                                                                                                                                                                                                                                                                                                                                                           | 646,878,320                                                                                                                                                                                                                            | 451,998,810                                                                                                                                                                                                                                  | 283,950,640                                                                                                                                                                                                                     | 169,843,700                                                                                                                                                                                                               |
| LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings                                                                                                                                                                                                                                                                                                                                   | 646,878,320<br>128,688,100<br>775,566,420                                                                                                                                                                                              | 451,998,810<br>84,346,400<br>536,345,210                                                                                                                                                                                                     | 283,950,640<br>49,432,200<br>333,382,840                                                                                                                                                                                        | 169,843,700<br>29,337,090<br><b>199,180,790</b>                                                                                                                                                                           |
| LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing                                                                                                                                                                                                                                                                                                               | 646,878,320<br>128,688,100<br>775,566,420                                                                                                                                                                                              | 451,998,810<br>84,346,400<br><b>536,345,210</b><br>30,000,000                                                                                                                                                                                | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000                                                                                                                                                                          | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000                                                                                                                                                              |
| LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings                                                                                                                                                                                                                                                                                                                                   | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950                                                                                                                                                                   | 451,998,810<br>84,346,400<br>536,345,210                                                                                                                                                                                                     | 283,950,640<br>49,432,200<br>333,382,840                                                                                                                                                                                        | 169,843,700<br>29,337,090<br><b>199,180,790</b>                                                                                                                                                                           |
| Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing                                                                                                                                                                                                                                                                                                                         | 646,878,320<br>128,688,100<br>775,566,420                                                                                                                                                                                              | 451,998,810<br>84,346,400<br><b>536,345,210</b><br>30,000,000<br>122,297,950                                                                                                                                                                 | 283,950,640<br>49,432,200<br><b>333,382,840</b><br>39,500,000<br>39,100,000                                                                                                                                                     | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961                                                                                                                                                |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF                                                                                                                                                                                                                                                                                                                   | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950<br>72,413,950                                                                                                                                                     | 451,998,810<br>84,346,400<br><b>536,345,210</b><br>30,000,000<br>122,297,950<br>53,893,650                                                                                                                                                   | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140                                                                                                                                              | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790                                                                                                                                  |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable                                                                                                                                                                                                                                                                                   | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000                                                                                                                                              | 451,998,810<br>84,346,400<br><b>536,345,210</b><br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000                                                                                                                                     | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500                                                                                                                                | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400                                                                                                                     |
| Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund                                                                                                                                                                                                                                                              | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050                                                                                                                                | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900                                                                                                                              | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800                                                                                                                   | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700                                                                                                        |
| Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable                                                                                                                                                                                                                                             | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905                                                                                                           | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474                                                                                                                | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959                                                                                                     | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700                                                                                                        |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches                                                                                                                                                                                                                       | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905                                                                                                           | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474                                                                                                                | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0                                                                                                | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535                                                                                          |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses                                                                                                                                                                                                      | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164                                                                                        | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580                                                                                             | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760                                                                                   | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050                                                                               |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES                                                                                                                                                     | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439                                                               | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764                                                               | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999                                                     | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436                                                                 |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities                                                                                                                                                                       | 646,878,320<br>128,688,100<br><b>775,566,420</b><br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br><b>385,065,019</b>                                                                  | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554                                                                              | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159                                                                    | 169,843,700<br>29,337,090<br><b>199,180,790</b><br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br><b>74,760,436</b>                                                   |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years                                                                                                                          | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439<br>41,360,000                                                 | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764<br>41,360,000                                                 | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999<br>41,360,000                                       | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436                                                                 |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year                                                                                                | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439<br>41,360,000<br>0                                            | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764<br>41,360,000<br>0                                            | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999<br>41,360,000<br>0                                  | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436                                                                 |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance                                                              | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439<br>41,360,000<br>0<br>19,104,000                              | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764<br>41,360,000<br>0<br>-1,904,000                              | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999<br>41,360,000<br>0                                  | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436<br>273,941,226<br>41,360,000<br>0                               |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year                                 | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439<br>41,360,000<br>0<br>19,104,000<br>239,076,476               | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764<br>41,360,000<br>0<br>-1,904,000<br>120,279,954               | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999<br>41,360,000<br>0<br>0<br>62,147,128               | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436<br>273,941,226<br>41,360,000<br>0<br>35,519,966                 |
| Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year | 646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019<br>1,160,631,439<br>41,360,000<br>0<br>19,104,000<br>239,076,476<br>23,217,497 | 451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900<br>32,471,474<br>0<br>14,912,580<br>294,484,554<br>830,829,764<br>41,360,000<br>0<br>-1,904,000<br>120,279,954<br>10,570,321 | 283,950,640<br>49,432,200<br>333,382,840<br>39,500,000<br>39,100,000<br>35,073,140<br>14,099,500<br>5,310,800<br>19,257,959<br>0<br>5,218,760<br>157,560,159<br>490,942,999<br>41,360,000<br>0<br>0<br>62,147,128<br>10,653,317 | 169,843,700<br>29,337,090<br>199,180,790<br>7,000,000<br>15,495,961<br>24,740,790<br>9,826,400<br>3,091,700<br>11,810,535<br>0<br>2,795,050<br>74,760,436<br>273,941,226<br>41,360,000<br>0<br>0<br>35,519,966<br>761,877 |



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

| For the Month of:                          | JAN-2012   | JAN-2011   | JAN-2010   | JAN-2009   |
|--------------------------------------------|------------|------------|------------|------------|
| REVENUE                                    |            |            |            |            |
| Gross Revenue from Loan                    | 70,941,118 | 48,028,285 | 27,091,696 | 14,762,519 |
| Less: Rebates                              | -485,450   | -346,759   | -172,530   | -76,840    |
| Sub-total of Revenue from Microfinance Loa | 70,455,668 | 47,681,526 | 26,919,166 | 14,685,679 |
| _                                          |            |            |            |            |
| Interest from Bank Deposits                | 137,369    | 28,287     | 10,692     | 50,975     |
| Membership Contribution                    | 0          | 1,130,220  | 993,100    | 717,250    |
| Recovery of Written-Off Accounts           | 88,460     | 27,860     | 25,930     | 22,690     |
| Miscellaneous                              | 604,404    | 313,640    | 231,793    | 142,079    |
| Sub-total of Other Revenue                 | 830,233    | 1,500,007  | 1,261,515  | 932,994    |
| TOTAL REVENUE                              | 71,285,901 | 49,181,533 | 28,180,681 | 15,618,673 |
| EXPENSES                                   | •          | •          |            |            |
| Finance Cost                               | 683,166    | 600,955    | 96,608     | 0          |
| Personnel Related Cost                     | 20,709,988 | 14,743,338 | 9,763,400  | 6,274,527  |
| Transportation and Other Travel Expenses   | 1,148,909  | 1,298,902  | 675,760    | 884,171    |
| Staff Development and Conferences          | 677,204    | 135,432    | 137,717    | 83,394     |
| Clients Community Services                 | 0          | 227,000    | 153,000    | 75,000     |
| Taxes and Licenses                         | 2,071,169  | 1,458,709  | 883,448    | 504,426    |
| Staff Benevolent Funds                     | 252,650    | 360,550    | 245,500    | 163,500    |
| Stationaries and Office Supplies           | 892,243    | 330,961    | 210,893    | 261,865    |
| Rent                                       | 2,354,229  | 1,625,494  | 1,036,363  | 733,525    |
| Utilities (Light and Water)                | 192,104    | 122,169    | 63,636     | 0          |
| Communication and Postage                  | 219,301    | 188,681    | 121,449    | 90,093     |
| Repairs and Maintenance                    | 1,338,990  | 109,259    | 35,671     | 731,320    |
| Insurance Expense                          | 0          | 0          | 0          | 0          |
| Information Technology Expenses            | 0          | 0          | 0          | 0          |
| General Support Services                   | 0          | 0          | 0          | 0          |
| Representation                             | 313,608    | 198,618    | 225,203    | 301,982    |
| Bank Charges / FT Cost                     | 12,175     | 15,257     | 4,030      | 6,345      |
| Consultancy and Professional Fees          | 228,688    | 82,858     | 102,069    | 113,898    |
| Publication and Subscription               | 0          | 0          | 0          | 0          |
| Association and Membership Dues            | 0          | 0          | 0          | 0          |
| Research and Development                   | 0          | 0          | 0          | 0          |
| Depreciation                               | 0          | 0          | 0          | 0          |
| Miscellaneous                              | 341,680    | 113,599    | 95,577     | 57,540     |
| Other Operating and Administrative Expens  | 31,436,104 | 21,611,782 | 13,850,324 | 10,281,586 |
| Provision for Unspent Expenses             | 21,595,320 | 14,912,580 | 5,218,760  | 2,795,050  |
| Provision for Loan Loss                    | -5,058,020 | 2,086,850  | -1,541,720 | 1,780,160  |
| Grants and Donation                        | 95,000     | 0          | 0          | 0          |
| TOTAL EXPENSES BEFORE TAX                  | 48,068,404 | 38,611,212 | 17,527,364 | 14,856,796 |
| Gross Receipt Tax                          | 0          | 0          | 0          | 0          |
| TOTAL EXPENSES AFTER TAX                   | 48,068,404 | 38,611,212 | 17,527,364 | 14,856,796 |
| REVENUE OVER EXPENSES                      | 23,217,497 | 10,570,321 | 10,653,317 | 761,877    |
| Other Comprehensive Income (Loss)          | 0          | 0          | 0          | 0          |
| TOTAL COMPREHENSIVE INCOME                 | 23,217,497 | 10,570,321 | 10,653,317 | 761,877    |