

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of February 28, 2012 )

No.	Description	29-Feb-12	28-Feb-11	28-Feb-10	28-Feb-09
1	Number of Branches	312	245	161	115
2	# of Microfinance Officers (MFOs)	1,508	1,058	669	459
3	Number of Total Staff	2,000	1,412	907	630
4	Number of Provinces Covered	57	41	21	17
5	Total Number of Clients	416,330	314,874	189,814	114,842
6	Clients' Savings Balance (PHP)	789,102,360	551,199,330	348,804,110	206,469,920
7	Number of Active Borrowers	416,330	314,874	189,545	105,601
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	13,431,435,000	8,113,446,000	4,623,742,000	2,565,719,000
	Target Collections (cumulative)	12,047,981,188	7,110,163,511	4,037,905,721	2,226,822,043
	Actual Collections (cumulative)	12,046,409,738	7,109,785,261	4,037,793,221	2,225,971,393
	Outstanding Portfolio (PHP)	1,385,025,262	1,003,660,739	585,948,779	339,747,607
9	Recovery Rate	99.86%	99.95%	99.97%	99.77%
10	Portfolio At Risk	0.07%	0.03%	0.03%	0.15%
11	No. of Delinquent Accounts	518	128	68	168
12	% of Delinquent Accounts	0.12%	0.04%	0.04%	0.16%
13	Amount of Past Due (PHP)	1,571,450	378,250	112,500	850,650
14	Amount of Portfolio At Risk (PHP)	963,610	257,720	170,160	512,930

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Mamrul H. Tarafder Presiden:



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	FEB-2012	FEB-2011	FEB-2010	FEB-2009
ASSETS		<u>.</u>		
Cash on Hand	2,387,730	1,907,571	1,080,764	638,233
Cash in Bank - All Branches	111,411,832	74,726,988	47,184,967	23,121,970
Cash in Bank - Central Office	109,717,095	16,460,703	23,465,212	36,675,281
Sub-total of Cash and Cash in Bank	223,516,657	93,095,262	71,730,943	60,435,484
Loans Receivables - Principal	1,385,025,262	1,003,660,739	585,948,779	339,747,607
Less Allowance for Probable Losses	-159,277,910	-115,420,990	-67,384,110	-41,983,960
Sub-total of Loans Receivables - Net	1,225,747,352	888,239,749	518,564,669	297,763,647
Staff Advance from Salary (with S.C.)	4,766,000	3,465,800	2,585,400	1,552,200
Staff Advance from Motorcycle (with S.C.)	37,332,000	23,493,000	16,307,000	11,184,000
Special Advance	275,640	186,400	417,798	20,400
Cash Advance to Staff	1,045,252	868,833	427,028	136,467
Others	609,825	505,380	134,910	1,445,837
Sub-total of Other Receivables	44,028,717	28,519,413	19,872,136	14,338,904
Office Building	12,798,139	12,798,139	7,674,682	0
Office Building Improvements	4,606,857	4,599,661	1,799,812	0
Furniture and Fixtures	30,627,185	19,493,372	11,003,503	6,674,899
Office Equipments	4,724,146	3,749,146	3,288,340	1,490,712
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-24,750,579	-15,486,006	-8,662,274	-4,864,731
Sub-total of Property and Equipment	28,005,748	25,154,312	15,104,063	3,300,880
Rental Deposit	4,691,706	3,629,090	2,408,940	1,589,633
Other Assets	0	0	0	0
Sub-total of Other Assets	4,691,706	3,629,090	2,408,940	1,589,633
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	1,525,990,180	1,038,637,826	627,680,751	377,428,548
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	1,525,990,180	1,038,637,826	627,680,751	377,428,548
<u> </u>	1,525,990,180	1,038,637,826	627,680,751 296,828,920	377,428,548 175,934,120
LIABILITIES AND FUND BALANCE:	, , , ,		, ,	, ,
LIABILITIES AND FUND BALANCE: Clients' CBU	657,736,160	463,468,450	296,828,920	175,934,120
LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	657,736,160 131,366,200	463,468,450 87,730,880 551,199,330	296,828,920 51,975,190 <b>348,804,110</b>	175,934,120 30,535,800 <b>206,469,920</b>
LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	657,736,160 131,366,200 <b>789,102,360</b>	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000
LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950	463,468,450 87,730,880 551,199,330	296,828,920 51,975,190 <b>348,804,110</b>	175,934,120 30,535,800 <b>206,469,920</b>
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	657,736,160 131,366,200 <b>789,102,360</b>	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	657,736,160 131,366,200 789,102,360 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 1,196,818,094	463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b>	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734	463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b>	175,934,120 30,535,800 <b>206,469,920</b> 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 <b>92,723,198</b>
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	657,736,160 131,366,200 789,102,360 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 1,196,818,094 41,360,000	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728 41,360,000	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b>	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	657,736,160 131,366,200 789,102,360 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 1,196,818,094 41,360,000 0	463,468,450 87,730,880 <b>551,199,330</b> 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728 41,360,000 0	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b> 41,360,000	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Current Year Other Comprehensive Fund Balance	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 <b>1,196,818,094</b> 41,360,000 0 19,104,000	463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728 41,360,000 0 -1,904,000	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b> 41,360,000 0	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118 41,360,000 0
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	657,736,160 131,366,200 <b>789,102,360</b> 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 1,196,818,094 41,360,000 0 19,104,000 239,076,476	463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728 41,360,000 0 -1,904,000 120,279,954	296,828,920 51,975,190 <b>348,804,110</b> 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 <b>161,665,999</b> <b>510,470,109</b> 41,360,000 0 0 62,147,128	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118 41,360,000 0 35,519,966
Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	657,736,160 131,366,200 789,102,360 0 186,297,950 75,257,720 26,089,000 23,143,950 52,697,814 0 44,229,300 407,715,734 1,196,818,094 41,360,000 0 19,104,000 239,076,476 29,631,610	463,468,450 87,730,880 551,199,330 32,000,000 122,297,950 55,730,490 29,906,500 11,124,000 34,336,098 0 29,632,360 315,027,398 866,226,728 41,360,000 0 -1,904,000 120,279,954 12,675,144	296,828,920 51,975,190 348,804,110 39,500,000 35,400,000 37,278,560 14,047,000 5,540,700 19,791,649 0 10,108,090 161,665,999 510,470,109 41,360,000 0 0 62,147,128 13,703,514	175,934,120 30,535,800 206,469,920 22,000,000 15,219,942 24,692,570 9,826,400 3,256,900 12,261,436 0 5,465,950 92,723,198 299,193,118 41,360,000 0 0 35,519,966 1,355,464



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-FEB 2012	JAN-FEB 2011	JAN-FEB 2010	JAN-FEB 2009
REVENUE				
Gross Revenue from Loan	142,982,826	95,734,382	54,846,721	30,246,925
Less: Rebates	-1,034,010	-722,077	-348,810	-169,048
Sub-total of Revenue from Microfinance Loa	141,948,816	95,012,305	54,497,911	30,077,877
Interest from Bank Deposits	321,745	40,408	19,953	95,375
Membership Contribution	0	2,380,740	2,388,700	1,606,350
Recovery of Written-Off Accounts	125,060	40,110	39,970	32,400
Miscellaneous	1,203,913	629,865	454,009	299,107
Sub-total of Other Revenue	1,650,718	3,091,123	2,902,632	2,033,232
TOTAL REVENUE	143,599,534	98,103,428	57,400,543	32,111,109
EXPENSES				
Finance Cost	2,059,384	1,182,206	867,537	7,453
Personnel Related Cost	44,435,607	29,939,622	19,837,498	13,059,534
Transportation and Other Travel Expenses	6,182,263	5,712,467	2,869,641	1,934,943
Staff Development and Conferences	1,598,863	303,797	282,367	184,875
Clients Community Services	0	547,000	388,000	181,000
Taxes and Licenses	2,334,249	1,527,510	953,835	532,107
Staff Benevolent Funds	512,500	548,650	499,000	334,700
Stationaries and Office Supplies	1,536,041	712,531	599,496	641,116
Rent	4,816,208	3,231,338	2,207,826	1,474,600
Utilities (Light and Water)	645,962	370,180	115,667	47,040
Communication and Postage	466,681	388,506	244,064	179,406
Repairs and Maintenance	4,910,143	1,222,953	702,051	1,451,253
Insurance Expense	0	0	0	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	570,454	588,123	679,664	597,864
Bank Charges / FT Cost	34,836	32,623	22,080	13,762
Consultancy and Professional Fees	379,095	278,479	194,316	270,092
Publication and Subscription	0	0	0	0
Association and Membership Dues	0	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	495,298	450,289	155,427	111,250
Other Operating and Administrative Expens	70,977,584	47,036,274	30,618,469	21,020,995
Provision for Unspent Expenses	41,851,700	29,632,360	10,108,090	5,465,950
Provision for Loan Loss	1,033,640	8,759,650	2,970,470	4,268,700
Grants and Donation	105,000	0	0	0
TOTAL EXPENSES BEFORE TAX	113,967,924	85,428,284	43,697,029	30,755,645
Gross Receipt Tax	0	0	0	0
TOTAL EXPENSES AFTER TAX	113,967,924	85,428,284	43,697,029	30,755,645
REVENUE OVER EXPENSES	29,631,610	12,675,144	13,703,514	1,355,464
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	29,631,610	12,675,144	13,703,514	1,355,464