

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of September 30, 2012 )

No.	Description	30-Sep-12	30-Sep-11	30-Sep-10	30-Sep-09
1	Number of Branches	390	290	215	150
2	# of Microfinance Officers (MFOs)	1,922	1,402	950	629
3	Number of Total Staff	2,577	1,854	1,250	843
4	Number of Provinces Covered	70	47	34	20
5	Total Number of Clients	590,053	419,589	292,000	177,496
6	Clients' Savings Balance (PHP)	1,052,946,980	703,409,890	478,276,930	282,879,360
7	Number of Active Borrowers	590,053	419,589	292,000	176,336
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	18,034,580,000	11,242,945,000	6,585,892,000	3,695,228,000
	Target Collections (cumulative)	16,034,716,789	9,924,531,955	5,715,718,309	3,191,991,178
	Actual Collections (cumulative)	16,011,745,136	9,913,371,172	5,712,626,609	3,186,422,828
	Outstanding Portfolio (PHP)	2,022,834,864	1,329,573,828	873,265,391	508,805,172
9	Recovery Rate	98.37%	98.84%	99.50%	98.62%
10	Portfolio At Risk	0.81%	0.68%	0.41%	0.65%
11	No. of Delinquent Accounts	8,190	4,608	1,537	2,086
12	% of Delinquent Accounts	1.39%	1.10%	0.53%	1.18%
13	Amount of Past Due (PHP)	22,971,653	11,160,783	3,091,700	5,568,350
14	Amount of Portfolio At Risk (PHP)	16,335,470	9,033,050	3,575,780	3,317,030

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS

Confirmed by:

Kararul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	SEP-2012	SEP-2011	SEP-2010	SEP-2009
ASSETS	·	•	•	
Cash on Hand	4,193,460	3,327,738	1,919,399	1,659,196
Cash in Bank - All Branches	191,120,822	122,981,671	82,017,672	42,903,439
Cash in Bank - Central Office	93,617,738	47,862,205	44,122,043	17,583,168
Sub-total of Cash and Cash in Bank	288,932,020	174,171,614	128,059,114	62,145,803
Loans Receivables - Principal	2,022,834,864	1,329,573,828	873,265,391	508,805,172
Less Allowance for Probable Losses	-232,626,010	-152,900,990	-100,425,520	-64,574,140
Sub-total of Loans Receivables - Net	1,790,208,854	1,176,672,838	772,839,871	444,231,032
Staff Advance from Salary (with S.C.)	7,843,600	5,400,200	3,474,600	2,105,200
Staff Advance from Motorcycle (with S.C.)	43,360,500	37,003,200	20,863,000	15,512,000
Special Advance	390,875	155,500	383,510	384,132
Cash Advance to Staff	2,074,502	1,710,726	1,379,366	283,167
Others	3,311,349	1,381,908	705,094	2,030,694
Sub-total of Other Receivables	56,980,826	45,651,534	26,805,570	20,315,193
Office Building	12,798,139	12,798,139	12,438,139	5,674,682
Office Building Improvements	5,602,968	4,606,857	4,049,708	1,759,948
Furniture and Fixtures	44,325,390	27,949,980	16,407,708	9,647,901
Office Equipments	4,795,146	4,724,146	3,643,120	1,731,569
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-24,750,579	-15,486,006	-8,662,274	-4,864,731
Sub-total of Property and Equipment	42,771,064	34,593,116	27,876,401	13,949,369
Rental Deposit	6,604,506	4,686,037	3,061,240	2,239,673
Other Assets	0	0	0	0
Sub-total of Other Assets	6,604,506	4,686,037	3,061,240	2,239,673
Sub-total of Other Assets	0,001,000	1,000,007		
Due from HO/Branches	0	0	0	0
		, , ,	958,642,196	542,881,070
Due from HO/Branches	0	0		
Due from HO/Branches  TOTAL ASSETS	0	0		
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:	2,185,497,270	1,435,775,139	958,642,196	542,881,070
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU	2,185,497,270 878,692,990	1,435,775,139 584,540,400	<b>958,642,196</b> 405,122,290	<b>542,881,070</b> 240,115,850
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	2,185,497,270 878,692,990 174,253,990	1,435,775,139 584,540,400 118,869,490	958,642,196 405,122,290 73,154,640	240,115,850 42,763,510 282,879,360
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU	878,692,990 174,253,990 1,052,946,980	1,435,775,139 584,540,400 118,869,490 703,409,890	958,642,196 405,122,290 73,154,640 478,276,930	542,881,070 240,115,850 42,763,510
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000	240,115,850 42,763,510 282,879,360 38,000,000
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950	542,881,070 240,115,850 42,763,510 282,879,360 38,000,000 44,567,403
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585	542,881,070 240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790	240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800	240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400 4,535,800
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080	240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400 4,535,800
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0	240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570	1,435,775,139  584,540,400 118,869,490  703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720	240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925	542,881,070  240,115,850 42,763,510  282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436 1,201,704,326	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855	542,881,070  240,115,850 42,763,510 282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350  452,662,710
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436 1,201,704,326 41,360,000	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855 41,360,000	542,881,070  240,115,850 42,763,510 282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350  452,662,710
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000 0	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855 41,360,000 0	542,881,070  240,115,850 42,763,510 282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350  452,662,710
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000 0 -1,904,000	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855 41,360,000 0 0	542,881,070  240,115,850 42,763,510 282,879,360 38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350 452,662,710 41,360,000 0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000 239,076,476	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326  41,360,000 0 -1,904,000 120,279,954	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855 41,360,000 0 0 62,147,128	542,881,070  240,115,850 42,763,510 282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350 41,360,000 0 0 35,519,966
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000 239,076,476 68,893,007	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326  41,360,000 0 -1,904,000 120,279,954 74,334,859	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925  812,823,855  41,360,000 0 62,147,128 42,311,213	542,881,070  240,115,850 42,763,510 282,879,360  38,000,000 44,567,403 27,330,360 9,526,400 4,535,800 15,537,997 0 30,285,390 169,783,350  452,662,710  41,360,000 0 35,519,966 13,338,394



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-SEP 2012	JAN-SEP 2011	JAN-SEP 2010	JAN-SEP 2009			
REVENUE							
Gross Revenue from Loan	731,682,128	516,272,271	302,531,883	174,314,640			
Less: Rebates	-6,817,900	-4,189,744	-1,932,326	-1,175,141			
Sub-total of Revenue from Microfinance Loa	724,864,228	512,082,527	300,599,557	173,139,499			
'		'					
Interest from Bank Deposits	1,268,146	573,321	359,481	369,947			
Membership Contribution	0	12,866,190	11,656,130	9,539,650			
Recovery of Written-Off Accounts	78,780	83,416	58,841	107,810			
Miscellaneous	5,699,376	3,512,712	2,417,122	1,655,301			
Sub-total of Other Revenue	7,046,302	17,035,639	14,491,574	11,672,708			
TOTAL REVENUE	731,910,530	529,118,166	315,091,131	184,812,207			
EXPENSES	, ,	, ,	, ,				
Finance Cost	10,590,833	9,512,136	3,163,379	1,149,962			
Personnel Related Cost	240,018,785	161,729,733	102,961,091	71,564,533			
Transportation and Other Travel Expenses	51,352,806	44,134,651	24,038,332	10,910,996			
Staff Development and Conferences	8,954,839	2,213,401	1,810,920	824,268			
Clients Community Services	0	3,050,000	1,752,000	832,000			
Taxes and Licenses	3,906,023	2,259,688	1,303,376	868,936			
Staff Benevolent Funds	2,716,850	2,149,450	2,594,350	1,778,400			
Stationaries and Office Supplies	11,200,865	7,508,776	5,204,446	3,623,552			
Rent	26,907,451	17,400,132	11,283,996	7,700,288			
Utilities (Light and Water)	4,916,252	3,131,735	1,121,684	593,052			
Communication and Postage	2,931,217	1,925,554	1,336,383	918,631			
Repairs and Maintenance	35,671,922	10,375,325	6,383,978	7,727,596			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	1,710,197	4,073,132	4,528,333	3,375,731			
Bank Charges / FT Cost	306,000	223,112	396,028	199,387			
Consultancy and Professional Fees	1,417,423	1,592,459	1,727,819	929,647			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	2,561,550	2,460,373	1,024,703	541,764			
Other Operating and Administrative Expens		273,739,657	170,630,818	113,538,743			
Provision for Unspent Expenses	182,352,570	133,464,000	64,644,720	30,285,390			
Provision for Loan Loss	74,381,740	46,239,650	36,011,880	26,858,880			
Grants and Donation	1,120,200	1,340,000	1,492,500	790,800			
TOTAL EXPENSES BEFORE TAX	663,017,523	454,783,307	272,779,918	171,473,813			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	663,017,523	454,783,307	272,779,918	171,473,813			
REVENUE OVER EXPENSES	68,893,007	74,334,859	42,311,213	13,338,394			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	68,893,007	74,334,859	42,311,213	13,338,394			