

ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

(As of March 31, 2013)

No.	Description	31-Mar-13	31-Mar-12	31-Mar-11	31-Mar-10
1	Number of Branches	456	336	263	171
2	# of Microfinance Officers (MFOs)	2,086	1,544	1,123	685
3	Number of Total Staff	2,844	2,077	1,500	933
4	Number of Provinces Covered	74	66	43	23
5	Total Number of Clients	600,979	427,869	333,452	202,259
6	Clients' Savings Balance (PHP)	1,273,787,200	805,980,300	574,104,790	367,736,870
7	Number of Active Borrowers	600,979	427,869	333,452	202,118
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	22,217,583,000	14,082,315,000	8,557,774,000	4,883,235,000
	Target Collections (cumulative)	19,976,493,759	12,582,745,509	7,493,787,115	4,265,622,187
	Actual Collections (cumulative)	19,973,947,359	12,581,202,209	7,493,427,565	4,265,455,737
	Outstanding Portfolio (PHP)	2,243,635,641	1,501,112,791	1,064,346,435	617,779,263
9	Recovery Rate	99.85%	99.86%	99.96%	99.96%
10	Portfolio At Risk	0.08%	0.06%	0.02%	0.03%
11	No. of Delinquent Accounts	665	507	118	90
12	% of Delinquent Accounts	0.11%	0.12%	0.04%	0.04%
13	Amount of Past Due (PHP)	2,546,400	1,543,300	359,550	166,450
14	Amount of Portfolio At Risk (PHP)	1,757,250	933,330	243,200	184,200

Prepared by:

Feldinand U. Jikiri Comptroller of MIS Confirmed by:

Mamrul H. Tarafder President



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	MAR-2013	MAR-2012	MAR-2011	MAR-2010
ASSETS				
Cash on Hand	94,977	416,871	1,841,585	262,556
Cash in Bank - All Branches	135,015,450	67,963,508	79,962,783	49,108,160
Cash in Bank - Central Office	123,980,152	131,160,530	49,534,668	23,236,206
Sub-total of Cash and Cash in Bank	259,090,579	199,540,909	131,339,036	72,606,922
Loans Receivables - Principal	2,243,635,641	1,501,112,791	1,064,346,435	617,779,263
Less Allowance for Probable Losses	-274,920,780	-172,627,970	-122,399,840	-71,044,610
Sub-total of Loans Receivables - Net	1,968,714,861	1,328,484,821	941,946,595	546,734,653
Staff Advance from Salary (with S.C.)	9,806,400	7,490,000	4,375,400	3,651,800
Staff Advance from Motorcycle (with S.C.	37,456,000	36,839,000	25,073,000	16,349,500
Special Advance	289,393	316,940	223,900	447,677
Cash Advance to Staff	919,108	3,860,248	1,387,557	2,043,857
Others	1,427,161	1,062,211	468,986	309,952
Sub-total of Other Receivables	49,898,062	49,568,399	31,528,843	22,802,786
Office Building	12,798,139	12,798,139	12,798,139	7,714,986
Office Building Improvements	5,602,968	4,606,857	4,599,661	1,799,812
Furniture and Fixtures	50,630,220	32,578,726	20,837,870	11,513,951
Office Equipments	7,600,146	4,724,146	3,749,146	3,298,875
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-37,075,441	-24,750,579	-15,486,006	-8,662,274
Sub-total of Property and Equipment	39,556,032	29,957,289	26,498,810	15,665,350
Rental Deposit	7,080,827	5,251,806	3,838,790	2,473,040
Other Assets	0	0	0	0
Sub-total of Other Assets	7,080,827	5,251,806	3,838,790	2,473,040
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	2,324,340,361	1,612,803,224	1,135,152,074	660,282,751
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	2,324,340,361	1,612,803,224	1,135,152,074	660,282,751
	2,324,340,361 1,065,653,610	1,612,803,224 672,074,280	1,135,152,074 481,522,750	660,282,751 312,745,110
LIABILITIES AND FUND BALANCE:		, , , ,	, , ,	, , , , , , , , , , , , , , , , , , ,
LIABILITIES AND FUND BALANCE: Clients' CBU	1,065,653,610	672,074,280	481,522,750	312,745,110
LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings	1,065,653,610 208,133,590	672,074,280 133,906,020	481,522,750 92,582,040	312,745,110 54,991,760
LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	1,065,653,610 208,133,590 1,273,787,200	672,074,280 133,906,020 805,980,300 42,000,000	481,522,750 92,582,040 574,104,790	312,745,110 54,991,760 367,736,870
LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings	1,065,653,610 208,133,590 1,273,787,200 70,000,000	672,074,280 133,906,020 805,980,300	481,522,750 92,582,040 574,104,790 32,000,000	312,745,110 54,991,760 367,736,870 39,500,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000
LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196 41,360,000 0	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903 41,360,000	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883 954,414,673 41,360,000	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196 41,360,000	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903 41,360,000 0	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883 954,414,673 41,360,000 0	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196 41,360,000 0 16,351,000	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903 41,360,000 0 19,104,000	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883 954,414,673 41,360,000 0 -1,904,000	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986 41,360,000 0
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196 41,360,000 0 16,351,000 350,799,116 28,791,049	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903 41,360,000 0 19,104,000 239,076,476 33,533,845	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883 954,414,673 41,360,000 0 -1,904,000 120,279,954 21,001,447	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986 41,360,000 0 62,147,128 22,843,637
Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	1,065,653,610 208,133,590 1,273,787,200 70,000,000 164,474,750 130,846,380 52,876,000 34,797,700 80,696,023 0 79,561,143 613,251,996 1,887,039,196 41,360,000 0 16,351,000 350,799,116	672,074,280 133,906,020 805,980,300 42,000,000 185,297,950 78,951,880 26,038,000 23,081,220 54,079,478 0 64,300,075 473,748,603 1,279,728,903 41,360,000 0 19,104,000 239,076,476	481,522,750 92,582,040 574,104,790 32,000,000 169,297,950 58,056,010 29,886,500 11,251,250 34,458,693 0 45,359,480 380,309,883 954,414,673 41,360,000 0 -1,904,000 120,279,954	312,745,110 54,991,760 367,736,870 39,500,000 32,800,000 38,940,110 13,771,000 5,798,100 19,772,676 0 15,613,230 166,195,116 533,931,986 41,360,000 0 0 62,147,128



ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-MAR 2013	JAN-MAR 2012	JAN-MAR 2011	JAN-MAR 2010			
REVENUE							
Gross Revenue from Loan	294,013,606	222,525,405	153,280,728	88,996,105			
Less: Rebates	-3,257,586	-1,771,080	-1,311,807	-560,340			
Sub-total of Revenue from Microfinance Loa	290,756,020	220,754,325	151,968,921	88,435,765			
Interest from Bank Deposits	153,132	545,367	125,523	67,443			
Membership Contribution	0	0	3,931,440	4,015,350			
Recovery of Written-Off Accounts	77,760	135,360	51,740	44,360			
Miscellaneous	2,225,372	1,778,070	962,989	714,121			
Sub-total of Other Revenue	2,456,264	2,458,797	5,071,692	4,841,274			
TOTAL REVENUE	293,212,284	223,213,122	157,040,613	93,277,039			
EXPENSES	, ,	, ,	, ,	, ,			
Finance Cost	2,693,355	2,927,717	1,763,457	1,022,722			
Personnel Related Cost	98,260,965	68,896,459	45,924,302	30,297,738			
Transportation and Other Travel Expenses	15,835,340	12,058,624	10,367,225	5,102,730			
Staff Development and Conferences	2,417,257	2,682,919	528,725	601,744			
Clients Community Services	0	0	852,000	608,000			
Taxes and Licenses	39,677,193	2,541,065	1,920,476	1,091,169			
Staff Benevolent Funds	1,087,550	784,500	747,200	762,300			
Stationaries and Office Supplies	2,957,842	2,888,920	1,995,342	1,535,409			
Rent	11,529,143	7,481,427	4,977,682	3,382,055			
Utilities (Light and Water)	1,349,600	1,151,701	700,021	245,802			
Communication and Postage	1,053,859	755,384	607,535	394,252			
Repairs and Maintenance	12,877,695	8,774,611	2,380,911	1,401,901			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	231,328	808,129	1,036,038	1,171,842			
Bank Charges / FT Cost	133,484	65,689	63,913	39,077			
Consultancy and Professional Fees	716,660	543,920	479,247	315,535			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	957,814	656,072	597,112	216,926			
Other Operating and Administrative Expens		113,017,137	74,941,186	48,189,202			
Provision for Unspent Expenses	70,438,440	62,173,440	45,359,480	15,613,230			
Provision for Loan Loss	2,103,710	14,383,700	15,738,500	6,630,970			
Grants and Donation	100,000	105,000	0	0			
TOTAL EXPENSES BEFORE TAX	264,421,235	189,679,277	136,039,166	70,433,402			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	264,421,235	189,679,277	136,039,166	70,433,402			
REVENUE OVER EXPENSES	28,791,049	33,533,845	21,001,447	22,843,637			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	28,791,049	33,533,845	21,001,447	22,843,637			