

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of September 30, 2013 )

No.	Description	30-Sep-13	30-Sep-12	30-Sep-11	30-Sep-10
1	Number of Branches	510	390	290	215
2	# of Microfinance Officers (MFOs)	2,468	1,922	1,402	950
3	Number of Total Staff	3,339	2,577	1,854	1,250
4	Number of Provinces Covered	80	70	47	34
5	Total Number of Clients	718,310	590,053	419,589	292,000
6	Clients' Savings Balance (PHP)	1,483,872,440	1,052,946,980	703,409,890	478,276,930
7	Number of Active Borrowers	718,310	590,053	419,589	292,000
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	27,622,468,000	18,034,580,000	11,242,945,000	6,585,892,000
	Target Collections (cumulative)	25,027,043,213	16,034,716,789	9,924,531,955	5,715,718,309
	Actual Collections (cumulative)	24,999,290,822	16,011,745,136	9,913,371,172	5,712,626,609
	Outstanding Portfolio (PHP)	2,623,177,178	2,022,834,864	1,329,573,828	873,265,391
9	Recovery Rate	98.54%	98.37%	98.84%	99.50%
10	Portfolio At Risk	0.75%	0.81%	0.68%	0.41%
11	No. of Delinquent Accounts	8,061	8,190	4,608	1,537
12	% of Delinquent Accounts	1.12%	1.39%	1.10%	0.53%
13	Amount of Past Due (PHP)	27,752,391	22,971,653	11,160,783	3,091,700
14	Amount of Portfolio At Risk (PHP)	19,703,260	16,335,470	9,033,050	3,575,780

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Kararul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	SEP-2013	SEP-2012	SEP-2011	SEP-2010
ASSETS				
Cash on Hand	5,781,647	4,193,460	3,327,738	1,919,399
Cash in Bank - All Branches	220,895,354	191,120,822	122,981,671	82,017,672
Cash in Bank - Central Office	158,347,216	93,617,738	47,862,205	44,122,043
Sub-total of Cash and Cash in Bank	385,024,217	288,932,020	174,171,614	128,059,114
Loans Receivables - Principal	2,623,177,178	2,022,834,864	1,329,573,828	873,265,391
Less Allowance for Probable Losses	-301,665,377	-232,626,010	-152,900,990	-100,425,520
Sub-total of Loans Receivables - Net	2,321,511,801	1,790,208,854	1,176,672,838	772,839,871
Staff Advance from Salary (with S.C.)	12,884,400	7,843,600	5,400,200	3,474,600
Staff Advance from Motorcycle (with S.C.	50,741,000	43,360,500	37,003,200	20,863,000
Special Advance	240,663	390,875	155,500	383,510
Cash Advance to Staff	2,192,243	2,074,502	1,710,726	1,379,366
Others	3,115,957	3,311,349	1,381,908	705,094
Sub-total of Other Receivables	69,174,263	56,980,826	45,651,534	26,805,570
Office Building	12,798,139	12,798,139	12,798,139	12,438,139
Office Building Improvements	5,602,968	5,602,968	4,606,857	4,049,708
Furniture and Fixtures	64,182,534	44,325,390	27,949,980	16,407,708
Office Equipments	7,632,146	4,795,146	4,724,146	3,643,120
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-37,075,441	-24,750,579	-15,486,006	-8,662,274
Sub-total of Property and Equipment	53,140,346	42,771,064	34,593,116	27,876,401
Rental Deposit	9,597,421	6,604,506	4,686,037	3,061,240
Other Assets	0	0	0	0
Sub-total of Other Assets	9,597,421	6,604,506	4,686,037	3,061,240
Sub-total of Other Assets	7,377,421	0,004,300	4,000,007	2,001,210
Due from HO/Branches	0	0	0	0
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	0	0	0	0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:	2,838,448,048	2,185,497,270	1,435,775,139	958,642,196
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU	2,838,448,048 1,231,292,240	2,185,497,270 878,692,990	0 1,435,775,139 584,540,400	958,642,196 405,122,290
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU	2,838,448,048 1,231,292,240 252,580,200	878,692,990 174,253,990	1,435,775,139 584,540,400 118,869,490	958,642,196 405,122,290 73,154,640
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU  Sub-total of Microsavings	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440	878,692,990 174,253,990 1,052,946,980	1,435,775,139 584,540,400 118,869,490 703,409,890	958,642,196 405,122,290 73,154,640 478,276,930
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000	878,692,990 174,253,990 1,052,946,980 142,000,000	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950	0 1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0	958,642,196  405,122,290 73,154,640  478,276,930  39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0
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Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436	958,642,196  405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000	958,642,196  405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925 812,823,855
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000	0 2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000 0 -1,904,000	958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925 812,823,855 41,360,000 0 0
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000 350,799,116	878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000 239,076,476	1,435,775,139  584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326  41,360,000 0 -1,904,000 120,279,954	958,642,196  405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925 812,823,855 41,360,000 0 62,147,128
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000 350,799,116 104,835,509	878,692,990 174,253,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807 1,817,063,787 41,360,000 0 19,104,000 239,076,476 68,893,007	0 1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436 1,201,704,326 41,360,000 0 -1,904,000 120,279,954 74,334,859	0 958,642,196 405,122,290 73,154,640 478,276,930 39,000,000 138,497,950 46,585,585 13,176,790 7,481,800 25,160,080 0 64,644,720 334,546,925 812,823,855 41,360,000 0 62,147,128 42,311,213



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-SEP 2013	JAN-SEP 2012	JAN-SEP 2011	JAN-SEP 2010			
REVENUE							
Gross Revenue from Loan	1,037,092,643	731,682,128	516,272,271	302,531,883			
Less: Rebates	-11,009,416	-6,817,900	-4,189,744	-1,932,326			
Sub-total of Revenue from Microfinance Loa	1,026,083,227	724,864,228	512,082,527	300,599,557			
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Interest from Bank Deposits	806,872	1,268,146	573,321	359,481			
Membership Contribution	0	0	12,866,190	11,656,130			
Recovery of Written-Off Accounts	338,170	78,780	83,416	58,841			
Miscellaneous	7,225,632	5,699,376	3,512,712	2,417,122			
Sub-total of Other Revenue	8,370,674	7,046,302	17,035,639	14,491,574			
TOTAL REVENUE	1,034,453,901	731,910,530	529,118,166	315,091,131			
EXPENSES		, ,					
Finance Cost	8,855,754	10,590,833	9,512,136	3,163,379			
Personnel Related Cost	326,683,332	240,018,785	161,729,733	102,961,091			
Transportation and Other Travel Expenses	66,660,783	51,352,806	44,134,651	24,038,332			
Staff Development and Conferences	11,836,727	8,954,839	2,213,401	1,810,920			
Clients Community Services	0	0	3,050,000	1,752,000			
Taxes and Licenses	103,000,768	3,906,023	2,259,688	1,303,376			
Staff Benevolent Funds	3,593,850	2,716,850	2,149,450	2,594,350			
Stationaries and Office Supplies	20,044,261	11,200,865	7,508,776	5,204,446			
Rent	38,251,217	26,907,451	17,400,132	11,283,996			
Utilities (Light and Water)	6,751,028	4,916,252	3,131,735	1,121,684			
Communication and Postage	4,206,038	2,931,217	1,925,554	1,336,383			
Repairs and Maintenance	49,798,758	35,671,922	10,375,325	6,383,978			
Insurance Expense	0	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	461,195	1,710,197	4,073,132	4,528,333			
Bank Charges / FT Cost	636,366	306,000	223,112	396,028			
Consultancy and Professional Fees	1,667,645	1,417,423	1,592,459	1,727,819			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	0	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	5,707,133	2,561,550	2,460,373	1,024,703			
Other Operating and Administrative Expens		405,163,013	273,739,657	170,630,818			
Provision for Unspent Expenses	249,409,230	182,352,570	133,464,000	64,644,720			
Provision for Loan Loss	28,848,307	74,381,740	46,239,650	36,011,880			
Grants and Donation	3,206,000	1,120,200	1,340,000	1,492,500			
TOTAL EXPENSES BEFORE TAX	929,618,392	663,017,523	454,783,307	272,779,918			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	929,618,392	663,017,523	454,783,307	272,779,918			
REVENUE OVER EXPENSES	104,835,509	68,893,007	74,334,859	42,311,213			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	104,835,509	68,893,007	74,334,859	42,311,213			