

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of January 31, 2014 )

| No. | Description                       | 31-Jan-14      | 31-Jan-13      | 31-Jan-12      | 31-Jan-11     |
|-----|-----------------------------------|----------------|----------------|----------------|---------------|
| 1   | Number of Branches                | 510            | 416            | 299            | 236           |
| 2   | # of Microfinance Officers (MFOs) | 2,461          | 2,050          | 1,457          | 997           |
| 3   | Number of Total Staff             | 3,366          | 2,747          | 1,929          | 1,331         |
| 4   | Number of Provinces Covered       | 80             | 72             | 51             | 39            |
| 5   | Total Number of Clients           | 701,099        | 584,463        | 412,277        | 304,564       |
| 6   | Clients' Savings Balance (PHP)    | 1,642,631,470  | 1,217,001,520  | 775,566,420    | 536,345,210   |
| 7   | Number of Active Borrowers        | 701,099        | 584,463        | 412,277        | 304,564       |
| 8   | Principal Portfolio (PHP)         |                |                |                |               |
|     | Disbursed (cumulative)            | 31,054,158,000 | 20,773,221,000 | 12,894,126,000 | 7,737,381,000 |
|     | Target Collections (cumulative)   | 28,379,794,968 | 18,661,778,388 | 11,563,688,796 | 6,792,092,758 |
|     | Actual Collections (cumulative)   | 28,379,197,868 | 18,659,210,738 | 11,562,071,696 | 6,791,744,608 |
|     | Outstanding Portfolio (PHP)       | 2,674,960,132  | 2,114,010,262  | 1,332,054,304  | 945,636,392   |
| 9   | Recovery Rate                     | 99.97%         | 99.85%         | 99.86%         | 99.95%        |
| 10  | Portfolio At Risk                 | 0.01%          | 0.08%          | 0.08%          | 0.03%         |
| 11  | No. of Delinquent Accounts        | 162            | 669            | 546            | 132           |
| 12  | % of Delinquent Accounts          | 0.02%          | 0.11%          | 0.13%          | 0.04%         |
| 13  | Amount of Past Due (PHP)          | 597,100        | 2,567,650      | 1,617,100      | 348,150       |
| 14  | Amount of Portfolio At Risk (PHP) | 354,910        | 1,771,620      | 1,001,760      | 269,430       |

Prepared by:

Feldinand U. Dikiri Comptroller of MIS Confirmed by:

Kanrul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

| For the Month of:   | JAN-2014   | JAN-2013   | JAN-2012  | JAN-2011  |
|---|--|--|---|---|
| ASSETS  |  |  |   |   |
| Cash on Hand  | 5,642,390  | 4,502,319  | 2,641,080   | 1,625,975   |
| Cash in Bank - All Branches   | 144,855,512  | 175,080,186  | 110,986,764   | 62,007,391  |
| Cash in Bank - Central Office   | 258,959,978  | 98,427,762   | 115,420,452   | 45,738,435  |
| Sub-total of Cash and Cash in Bank  | 409,457,880  | 278,010,267  | 229,048,296   | 109,371,801   |
| Loans Receivables - Principal   | 2,674,960,132  | 2,114,010,262  | 1,332,054,304   | 945,636,392   |
| Less Allowance for Probable Losses  | -241,520,510   | -272,817,070   | -153,186,250  | -108,748,190  |
| Sub-total of Loans Receivables - Net  | 2,433,439,622  | 1,841,193,192  | 1,178,868,054   | 836,888,202   |
| Staff Advance from Salary (with S.C.)   | 0  | 5,688,600  | 4,481,600   | 3,179,800   |
| Staff Advance from Motorcycle (with S.C.)   | 47,092,000   | 37,475,500   | 38,150,000  | 23,007,000  |
| Special Advance   | 10,441,318   | 302,345  | 286,140   | 168,900   |
| Cash Advance to Staff   | 751,238  | 691,076  | 590,229   | 875,364   |
| Others  | 333,375  | 418,820  | 360,124   | 309,575   |
| Sub-total of Other Receivables  | 58,617,931   | 44,576,341   | 43,868,093  | 27,540,639  |
| Office Building   | 12,798,139   | 12,798,139   | 12,798,139  | 12,798,139  |
| Office Building Improvements  | 0  | 5,602,968  | 4,606,857   | 4,599,661   |
| Furniture and Fixtures  | 66,571,633   | 46,743,310   | 29,694,000  | 18,302,367  |
| Office Equipments   | 7,632,146  | 7,600,146  | 4,724,146   | 3,749,146   |
| Transportation Equipments   | 0  | 0  | 0   | 0   |
| Less Accum. Depreciation  | -49,298,800  | -37,075,441  | -24,750,579   | -15,486,006   |
| Sub-total of Property and Equipment   | 37,703,118   | 35,669,122   | 27,072,563  | 23,963,307  |
| Rental Deposit  | 9,134,415  | 6,690,939  | 4,532,406   | 3,372,090   |
| Other Assets  | 0  | 0  | 0   | 0   |
| Sub-total of Other Assets   | 9,134,415  | 6,690,939  | 4,532,406   | 3,372,090   |
| F   |  |  |   | 0   |
| Due from HO/Branches  | 0  | 0  | 0   | 0   |
| Due from HO/Branches TOTAL ASSETS   | 2,948,352,966  | 2,206,139,861  | 1,483,389,412   | 1,001,136,039   |
| E F   |  | -1   | - 1   |   |
| TOTAL ASSETS  |  | -1   | - 1   |   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  | 2,948,352,966  | 2,206,139,861  | 1,483,389,412   | 1,001,136,039   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU   | 2,948,352,966<br>1,367,516,580   | 2,206,139,861<br>1,020,149,440   | 1,483,389,412   | <b>1,001,136,039</b> 451,998,810  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470   | 2,206,139,861<br>1,020,149,440<br>196,852,080  | 1,483,389,412<br>646,878,320<br>128,688,100   | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000   | 2,206,139,861<br>1,020,149,440<br>196,852,080<br>1,217,001,520   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470   | 2,206,139,861<br>1,020,149,440<br>196,852,080<br>1,217,001,520   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950  |
| TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing   | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000  | 2,206,139,861<br>1,020,149,440<br>196,852,080<br>1,217,001,520<br>0<br>225,297,950   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000   |
| TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560   | 2,206,139,861<br>1,020,149,440<br>196,852,080<br>1,217,001,520<br>0<br>225,297,950<br>122,172,470  | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650  |
| TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000   | 2,206,139,861<br>1,020,149,440<br>196,852,080<br>1,217,001,520<br>0<br>225,297,950<br>122,172,470<br>52,876,000  | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund   | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150   | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150<br>109,130,585  | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511  | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905  | 1,001,136,039<br>451,998,810<br>84,346,400<br>536,345,210<br>30,000,000<br>122,297,950<br>53,893,650<br>29,950,000<br>10,958,900  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches   | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150<br>109,130,585<br>0   | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0  | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0   | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150<br>109,130,585<br>0<br>18,916,194   | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164   | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES   | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150<br>109,130,585<br>0<br>18,916,194<br>814,017,489<br>2,456,648,959               | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439  | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554  830,829,764   |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities   | 2,948,352,966<br>1,367,516,580<br>275,114,890<br>1,642,631,470<br>75,000,000<br>252,000,000<br>211,803,560<br>85,318,000<br>61,849,150<br>109,130,585<br>0<br>18,916,194<br>814,017,489                                | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979   | 1,483,389,412<br>646,878,320<br>128,688,100<br>775,566,420<br>0<br>187,297,950<br>72,413,950<br>26,089,000<br>22,907,050<br>50,378,905<br>0<br>25,978,164<br>385,065,019  | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554  |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years  | 2,948,352,966  1,367,516,580 275,114,890 1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489  2,456,648,959  41,360,000 0                                     | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000 0  | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439 41,360,000   | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554 830,829,764 41,360,000 0                                     |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year   | 2,948,352,966  1,367,516,580 275,114,890 1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489 2,456,648,959 41,360,000   | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000  | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439 41,360,000 0   | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554 830,829,764 41,360,000 0 -1,904,000                          |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance  | 2,948,352,966  1,367,516,580 275,114,890 1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489  2,456,648,959  41,360,000 0 10,436,000                          | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000 0 16,351,000                                     | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439 41,360,000 0 19,104,000                                      | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554 830,829,764 41,360,000 0                                     |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year                               | 2,948,352,966  1,367,516,580 275,114,890 1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489  2,456,648,959  41,360,000 0 10,436,000 456,515,924 -16,607,917  | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000 0 16,351,000 350,799,116 12,722,246              | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439  41,360,000 0 19,104,000 239,076,476 23,217,497              | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554  830,829,764  41,360,000 0 -1,904,000 120,279,954 10,570,321 |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year | 2,948,352,966  1,367,516,580 275,114,890  1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489  2,456,648,959  41,360,000 0 10,436,000 456,515,924 -16,607,917 | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000 0 16,351,000 350,799,116 12,722,246  421,232,362 | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439  41,360,000 0 19,104,000 239,076,476 23,217,497  322,757,973 | 1,001,136,039  451,998,810 84,346,400 536,345,210 30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554 830,829,764 41,360,000 0 -1,904,000 120,279,954 10,570,321    |
| TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year                               | 2,948,352,966  1,367,516,580 275,114,890 1,642,631,470  75,000,000 252,000,000 211,803,560 85,318,000 61,849,150 109,130,585 0 18,916,194 814,017,489  2,456,648,959  41,360,000 0 10,436,000 456,515,924 -16,607,917  | 2,206,139,861  1,020,149,440 196,852,080  1,217,001,520  0 225,297,950 122,172,470 52,876,000 34,023,502 76,353,511 0 57,182,546 567,905,979  1,784,907,499  41,360,000 0 16,351,000 350,799,116 12,722,246              | 1,483,389,412  646,878,320 128,688,100  775,566,420  0 187,297,950 72,413,950 26,089,000 22,907,050 50,378,905 0 25,978,164 385,065,019  1,160,631,439  41,360,000 0 19,104,000 239,076,476 23,217,497              | 1,001,136,039  451,998,810 84,346,400 536,345,210  30,000,000 122,297,950 53,893,650 29,950,000 10,958,900 32,471,474 0 14,912,580 294,484,554  830,829,764  41,360,000 0 -1,904,000 120,279,954 10,570,321 |



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

| For the Month of:                          | JAN-2014    | JAN-2013   | JAN-2012   | JAN-2011   |
|--|-------------|------------|------------|------------|
| REVENUE                                    |             |            |            |            |
| Gross Revenue from Loan                    | 58,510,615  | 99,093,627 | 70,941,118 | 48,028,285 |
| Less: Rebates                              | -997,155    | -994,452   | -485,450   | -346,759   |
| Sub-total of Revenue from Microfinance Loa | 57,513,460  | 98,099,175 | 70,455,668 | 47,681,526 |
|  |             |            |            |            |
| Interest from Bank Deposits                | 121,836     | 71,493     | 137,369    | 28,287     |
| Membership Contribution                    | 0           | 0          | 0          | 1,130,220  |
| Recovery of Written-Off Accounts           | 139,585     | 35,410     | 88,460     | 27,860     |
| Miscellaneous                              | 884,823     | 705,491    | 604,404    | 313,640    |
| Sub-total of Other Revenue                 | 1,146,244   | 812,394    | 830,233    | 1,500,007  |
| TOTAL REVENUE                              | 58,659,704  | 98,911,569 | 71,285,901 | 49,181,533 |
| EXPENSES                                   |             |            |            |            |
| Finance Cost                               | 1,308,995   | 749,750    | 683,166    | 600,955    |
| Personnel Related Cost                     | 43,202,399  | 31,942,533 | 20,709,988 | 14,743,338 |
| Transportation and Other Travel Expenses   | 2,451,902   | 6,784,000  | 1,148,909  | 1,298,902  |
| Staff Development and Conferences          | 1,900,285   | 817,190    | 677,204    | 135,432    |
| Clients Community Services                 | 0           | 0          | 0          | 227,000    |
| Taxes and Licenses                         | 5,167,233   | 3,571,399  | 2,071,169  | 1,458,709  |
| Staff Benevolent Funds                     | 449,050     | 350,850    | 252,650    | 360,550    |
| Stationaries and Office Supplies           | 1,530,594   | 807,783    | 892,243    | 330,961    |
| Rent                                       | 4,981,734   | 3,671,711  | 2,354,229  | 1,625,494  |
| Utilities (Light and Water)                | 164,206     | 672,677    | 192,104    | 122,169    |
| Communication and Postage                  | 47,310      | 403,619    | 219,301    | 188,681    |
| Repairs and Maintenance                    | 5,057,663   | 5,678,658  | 1,338,990  | 109,259    |
| Insurance Expense                          | 73,029      | 0          | 0          | 0          |
| Information Technology Expenses            | 0           | 0          | 0          | 0          |
| General Support Services                   | 0           | 0          | 0          | 0          |
| Representation                             | 402,618     | 60,237     | 313,608    | 198,618    |
| Bank Charges / FT Cost                     | 49,095      | 19,193     | 12,175     | 15,257     |
| Consultancy and Professional Fees          | 371,771     | 182,220    | 228,688    | 82,858     |
| Publication and Subscription               | 0           | 0          | 0          | 0          |
| Association and Membership Dues            | 273,000     | 0          | 0          | 0          |
| Research and Development                   | 0           | 0          | 0          | 0          |
| Depreciation                               | 0           | 0          | 0          | 0          |
| Miscellaneous                              | 661,617     | 313,303    | 341,680    | 113,599    |
| Other Operating and Administrative Expens  | 68,092,501  | 56,025,123 | 31,436,104 | 21,611,782 |
| Provision for Unspent Expenses             | 13,338,100  | 30,164,200 | 21,595,320 | 14,912,580 |
| Provision for Loan Loss                    | -6,162,980  | 0          | -5,058,020 | 2,086,850  |
| Grants and Donation                        | 0           | 0          | 95,000     | 0          |
| TOTAL EXPENSES BEFORE TAX                  | 75,267,621  | 86,189,323 | 48,068,404 | 38,611,212 |
| Gross Receipt Tax                          | 0           | 0          | 0          | 0          |
| TOTAL EXPENSES AFTER TAX                   | 75,267,621  | 86,189,323 | 48,068,404 | 38,611,212 |
| REVENUE OVER EXPENSES                      | -16,607,917 | 12,722,246 | 23,217,497 | 10,570,321 |
| Other Comprehensive Income (Loss)          | 0           | 0          | 0          | 0          |
| TOTAL COMPREHENSIVE INCOME                 | -16,607,917 | 12,722,246 | 23,217,497 | 10,570,321 |