

## ASA Philippines Foundation Operational Updates & Unaudited Monthly FS

( As of September 30, 2014 )

No.	Description	30-Sep-14	30-Sep-13	30-Sep-12	30-Sep-11
1	Number of Branches	600	510	390	290
2	# of Microfinance Officers (MFOs)	2,931	2,468	1,922	1,402
3	Number of Total Staff	4,025	3,339	2,577	1,854
4	Number of Provinces Covered	81	80	70	47
5	Total Number of Clients	829,386	718,310	590,053	419,589
6	Clients' Savings Balance (PHP)	1,923,173,990	1,483,872,440	1,052,946,980	703,409,890
7	Number of Active Borrowers	829,386	718,310	590,053	419,589
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	39,535,511,000	27,622,468,000	18,034,580,000	11,242,945,000
	Target Collections (cumulative)	36,347,863,738	25,027,043,213	16,034,716,789	9,924,531,955
	Actual Collections (cumulative)	36,330,065,042	24,999,290,822	16,011,745,136	9,913,371,172
	Outstanding Portfolio (PHP)	3,205,445,958	2,623,177,178	2,022,834,864	1,329,573,828
9	Recovery Rate	99.24%	98.54%	98.37%	98.84%
10	Portfolio At Risk	0.37%	0.75%	0.81%	0.68%
11	No. of Delinquent Accounts	4,490	8,061	8,190	4,608
12	% of Delinquent Accounts	0.54%	1.12%	1.39%	1.10%
13	Amount of Past Due (PHP)	17,798,696	27,752,391	22,971,653	11,160,783
14	Amount of Portfolio At Risk (PHP)	11,963,710	19,703,260	16,335,470	9,033,050

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Kararul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	SEP-2014	SEP-2013	SEP-2012	SEP-2011
ASSETS				
Cash on Hand	7,324,563	5,781,647	4,193,460	3,327,738
Cash in Bank - All Branches	276,160,916	220,895,354	191,120,822	122,981,671
Cash in Bank - Central Office	472,118,593	158,347,216	93,617,738	47,862,205
Sub-total of Cash and Cash in Bank	755,604,072	385,024,217	288,932,020	174,171,614
Loans Receivables - Principal	3,205,445,958	2,623,177,178	2,022,834,864	1,329,573,828
Less Allowance for Probable Losses	-368,626,280	-301,665,377	-232,626,010	-152,900,990
Sub-total of Loans Receivables - Net	2,836,819,678	2,321,511,801	1,790,208,854	1,176,672,838
Staff Advance from Salary (with S.C.)	28,664,400	12,884,400	7,843,600	5,400,200
Staff Advance from Motorcycle (with S.C.)	56,192,400	50,741,000	43,360,500	37,003,200
Special Advance	1,751,565	240,663	390,875	155,500
Cash Advance to Staff	2,537,082	2,192,243	2,074,502	1,710,726
Others	1,586,975	3,115,957	3,311,349	1,381,908
Sub-total of Other Receivables	90,732,422	69,174,263	56,980,826	45,651,534
Office Building	9,117,051	12,798,139	12,798,139	12,798,139
Office Building Improvements	0	5,602,968	5,602,968	4,606,857
Furniture and Fixtures	83,808,159	64,182,534	44,325,390	27,949,980
Office Equipments	7,632,146	7,632,146	4,795,146	4,724,146
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-49,298,800	-37,075,441	-24,750,579	-15,486,006
Sub-total of Property and Equipment	51,258,556	53,140,346	42,771,064	34,593,116
Rental Deposit	11,785,049	9,597,421	6,604,506	4,686,037
Other Assets	0	0	0	0
Sub-total of Other Assets	11,785,049	9,597,421	6,604,506	4,686,037
E				
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	3,746,199,777	2,838,448,048	2,185,497,270	1,435,775,139
E F			- 1	
TOTAL ASSETS			- 1	
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	3,746,199,777	2,838,448,048	2,185,497,270	1,435,775,139
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	3,746,199,777 1,580,353,650	2,838,448,048 1,231,292,240	<b>2,185,497,270</b> 878,692,990	1,435,775,139 584,540,400
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU	3,746,199,777 1,580,353,650 342,820,340	2,838,448,048 1,231,292,240 252,580,200	2,185,497,270 878,692,990 174,253,990	1,435,775,139 584,540,400 118,869,490
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	3,746,199,777 1,580,353,650 342,820,340 1,923,173,990	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440	2,185,497,270 878,692,990 174,253,990 1,052,946,980	1,435,775,139 584,540,400 118,869,490 703,409,890
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950
TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300	1,435,775,139 584,540,400 118,869,490 703,409,890 32,000,000 189,297,950 59,544,950 29,070,300
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0	1,435,775,139  584,540,400 118,869,490  703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	3,746,199,777  1,580,353,650 342,820,340 1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0	1,435,775,139  584,540,400 118,869,490  703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	3,746,199,777  1,580,353,650 342,820,340 1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597	2,185,497,270 878,692,990 174,253,990 1,052,946,980 142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES	3,746,199,777  1,580,353,650 342,820,340 1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities TOTAL LIABILITIES Grant Funds Previous Years	3,746,199,777  1,580,353,650 342,820,340 1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	3,746,199,777  1,580,353,650 342,820,340 1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000 0	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000 0	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000 0	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326  41,360,000 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973  3,164,713,963  41,360,000 0 10,436,000	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000 0 16,351,000	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000 0 19,104,000	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000 0 -1,904,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973  3,164,713,963  41,360,000 0 10,436,000 456,515,924	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000 0 16,351,000 350,799,116	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000 0 19,104,000 239,076,476	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326  41,360,000 0 -1,904,000 120,279,954
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973  3,164,713,963  41,360,000 0 10,436,000 456,515,924 73,173,890	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423  41,360,000 0 16,351,000 350,799,116 104,835,509	2,185,497,270  878,692,990 174,253,990 1,052,946,980  142,000,000 233,297,950 92,605,858 25,911,300 23,472,870 64,476,259 0 182,352,570 764,116,807  1,817,063,787  41,360,000 0 19,104,000 239,076,476 68,893,007	1,435,775,139  584,540,400 118,869,490 703,409,890  32,000,000 189,297,950 59,544,950 29,070,300 12,359,270 42,557,966 0 133,464,000 498,294,436  1,201,704,326 41,360,000 0 -1,904,000 120,279,954 74,334,859



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-SEP 2014	JAN-SEP 2013	JAN-SEP 2012	JAN-SEP 2011			
REVENUE							
Gross Revenue from Loan	1,185,763,541	1,037,092,643	731,682,128	516,272,271			
Less: Rebates	-12,038,835	-11,009,416	-6,817,900	-4,189,744			
Sub-total of Revenue from Microfinance Loa	1,173,724,706	1,026,083,227	724,864,228	512,082,527			
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Interest from Bank Deposits	1,427,922	806,872	1,268,146	573,321			
Membership Contribution	0	0	0	12,866,190			
Recovery of Written-Off Accounts	445,432	338,170	78,780	83,416			
Miscellaneous	9,275,510	7,225,632	5,699,376	3,512,712			
Sub-total of Other Revenue	11,148,864	8,370,674	7,046,302	17,035,639			
TOTAL REVENUE	1,184,873,570	1,034,453,901	731,910,530	529,118,166			
EXPENSES				, ,			
Finance Cost	9,159,753	8,855,754	10,590,833	9,512,136			
Personnel Related Cost	416,974,329	326,683,332	240,018,785	161,729,733			
Transportation and Other Travel Expenses	134,020,094	66,660,783	51,352,806	44,134,651			
Staff Development and Conferences	27,124,464	11,836,727	8,954,839	2,213,401			
Clients Community Services	0	0	0	3,050,000			
Taxes and Licenses	8,871,487	103,000,768	3,906,023	2,259,688			
Staff Benevolent Funds	4,364,350	3,593,850	2,716,850	2,149,450			
Stationaries and Office Supplies	17,199,087	20,044,261	11,200,865	7,508,776			
Rent	49,706,354	38,251,217	26,907,451	17,400,132			
Utilities (Light and Water)	8,748,706	6,751,028	4,916,252	3,131,735			
Communication and Postage	6,381,020	4,206,038	2,931,217	1,925,554			
Repairs and Maintenance	43,962,853	49,798,758	35,671,922	10,375,325			
Insurance Expense	125,584	0	0	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	500,949	461,195	1,710,197	4,073,132			
Bank Charges / FT Cost	353,980	636,366	306,000	223,112			
Consultancy and Professional Fees	2,129,969	1,667,645	1,417,423	1,592,459			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	904,806	0	0	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	6,358,360	5,707,133	2,561,550	2,460,373			
Other Operating and Administrative Expens		648,154,855	405,163,013	273,739,657			
Provision for Unspent Expenses	250,911,000	249,409,230	182,352,570	133,464,000			
Provision for Loan Loss	120,942,790	28,848,307	74,381,740	46,239,650			
Grants and Donation	2,959,745	3,206,000	1,120,200	1,340,000			
TOTAL EXPENSES BEFORE TAX	1,111,699,680	929,618,392	663,017,523	454,783,307			
Gross Receipt Tax	0	0	0	0			
TOTAL EXPENSES AFTER TAX	1,111,699,680	929,618,392	663,017,523	454,783,307			
REVENUE OVER EXPENSES	73,173,890	104,835,509	68,893,007	74,334,859			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	73,173,890	104,835,509	68,893,007	74,334,859			