

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of November 30, 2014 )

No.	Description	30-Nov-14	30-Nov-13	30-Nov-12	30-Nov-11
1	Number of Branches	600	510	390	290
2	# of Microfinance Officers (MFOs)	2,932	2,465	1,961	1,434
3	Number of Total Staff	4,036	3,363	2,627	1,888
4	Number of Provinces Covered	81	80	70	47
5	Total Number of Clients	856,011	714,442	592,270	426,552
6	Clients' Savings Balance (PHP)	2,060,019,420	1,561,792,140	1,143,406,060	744,106,040
7	Number of Active Borrowers	856,011	714,442	592,270	426,552
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	42,077,097,000	29,457,256,000	19,516,050,000	12,152,782,000
	Target Collections (cumulative)	38,690,131,323	26,836,556,869	17,450,089,826	10,803,066,565
	Actual Collections (cumulative)	38,688,986,627	26,836,556,869	17,447,335,652	10,799,802,739
	Outstanding Portfolio (PHP)	3,388,110,373	2,620,699,131	2,068,714,348	1,352,979,261
9	Recovery Rate	99.95%	100.00%	99.81%	99.67%
10	Portfolio At Risk	0.02%	0.00%	0.11%	0.19%
11	No. of Delinquent Accounts	259	0	818	1,197
12	% of Delinquent Accounts	0.03%	0.00%	0.14%	0.28%
13	Amount of Past Due (PHP)	1,144,696	0	2,754,174	3,263,826
14	Amount of Portfolio At Risk (PHP)	758,310	0	2,221,450	2,595,860

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Karnrul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

ASSETS  Cash on Hand Cash in Bank - All Branches	NOV-2014	NOV-2013	NOV-2012	NOV-2011
<del>-</del>	•	•	•	
Cash in Bank - All Branches	8,892,658	7,242,512	4,363,078	2,378,884
	298,820,017	235,591,247	197,136,392	121,271,601
Cash in Bank - Central Office	541,632,917	287,324,843	204,752,100	113,160,857
Sub-total of Cash and Cash in Bank	849,345,592	530,158,602	406,251,570	236,811,342
Loans Receivables - Principal	3,388,110,373	2,620,699,131	2,068,714,348	1,352,979,261
Less Allowance for Probable Losses	-389,632,690	-301,380,390	-237,902,150	-155,592,630
Sub-total of Loans Receivables - Net	2,998,477,683	2,319,318,741	1,830,812,198	1,197,386,631
Staff Advance from Salary (with S.C.)	30,545,800	12,122,400	7,866,600	5,741,200
Staff Advance from Motorcycle (with S.C.)	56,718,300	51,453,000	41,669,500	41,430,000
Special Advance	1,459,835	287,273	408,968	314,500
Cash Advance to Staff	2,973,892	3,007,113	3,525,173	1,306,591
Others	2,539,540	3,710,925	3,590,045	1,839,159
Sub-total of Other Receivables	94,237,367	70,580,711	57,060,286	50,631,450
Office Building	9,117,051	12,798,139	12,798,139	12,798,139
Office Building Improvements	0	5,602,968	5,602,968	4,606,857
Furniture and Fixtures	86,916,550	65,654,177	45,829,419	29,144,807
Office Equipments	8,753,146	7,632,146	7,600,146	4,724,146
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-49,298,800	-37,075,441	-24,750,579	-15,486,006
Sub-total of Property and Equipment	55,487,947	54,611,989	47,080,093	35,787,943
Rental Deposit	11,991,849	9,273,303	6,686,318	4,910,799
Other Assets	0	0	0	0
Sub-total of Other Assets	11,991,849	9,273,303	6,686,318	4,910,799
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	4,009,540,438	2,983,943,346	2,347,890,465	1,525,528,165
LIABILITIES AND FUND BALANCE:				
Clients' CBU	1,698,048,090	1,297,636,860	957,561,770	619,141,850
Clients' CBU Clients' LCBU	1,698,048,090 361,971,330	1,297,636,860 264,155,280	957,561,770 185,844,290	619,141,850 124,964,190
Clients' LCBU	361,971,330	264,155,280	185,844,290	124,964,190
Clients' LCBU Sub-total of Microsavings	361,971,330 <b>2,060,019,420</b>	264,155,280 1,561,792,140	185,844,290 1,143,406,060	124,964,190 <b>744,106,040</b>
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing	361,971,330 <b>2,060,019,420</b> 75,000,000	264,155,280 1,561,792,140 72,000,000	185,844,290 1,143,406,060 132,000,000	124,964,190 <b>744,106,040</b> 32,000,000
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000	264,155,280 <b>1,561,792,140</b> 72,000,000 171,000,000	185,844,290 1,143,406,060 132,000,000 229,297,950	124,964,190 <b>744,106,040</b> 32,000,000 189,297,950
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712	124,964,190 <b>744,106,040</b> 32,000,000 189,297,950 57,398,066
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712 25,911,300	124,964,190 <b>744,106,040</b> 32,000,000 189,297,950 57,398,066 29,039,300
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712 25,911,300 24,061,160	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573 0 295,375,340	185,844,290 1,143,406,060 132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0 225,073,270	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 <b>1,342,802,092</b> <b>3,402,821,512</b>	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573 0 295,375,340 910,893,013 2,472,685,153	185,844,290  1,143,406,060  132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0 225,073,270 800,127,079  1,943,533,139	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  Sub-total of Other Liabilities	361,971,330 <b>2,060,019,420</b> 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 <b>1,342,802,092</b>	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573 0 295,375,340 910,893,013	185,844,290 1,143,406,060  132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0 225,073,270 800,127,079	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year	361,971,330 2,060,019,420 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 1,342,802,092 3,402,821,512 41,360,000 0	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573 0 295,375,340 910,893,013 2,472,685,153 41,360,000 0	185,844,290  1,143,406,060  132,000,000  229,297,950  95,822,712  25,911,300  24,061,160  67,960,687  0  225,073,270  800,127,079  1,943,533,139  41,360,000  0	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936 41,360,000 0
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years	361,971,330 2,060,019,420 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 1,342,802,092 3,402,821,512 41,360,000 0 10,436,000	264,155,280  1,561,792,140  72,000,000  171,000,000  182,808,100  52,671,700  36,747,300  100,290,573  0  295,375,340  910,893,013  2,472,685,153  41,360,000  0  16,351,000	185,844,290  1,143,406,060  132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0 225,073,270 800,127,079  1,943,533,139  41,360,000 0 19,104,000	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936 41,360,000 0 -1,904,000
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	361,971,330 2,060,019,420 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 1,342,802,092 3,402,821,512 41,360,000 0	264,155,280 1,561,792,140 72,000,000 171,000,000 182,808,100 52,671,700 36,747,300 100,290,573 0 295,375,340 910,893,013 2,472,685,153 41,360,000 0	185,844,290  1,143,406,060  132,000,000  229,297,950  95,822,712  25,911,300  24,061,160  67,960,687  0  225,073,270  800,127,079  1,943,533,139  41,360,000  0	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 1,265,025,936 41,360,000 0
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses  Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	361,971,330 2,060,019,420 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 1,342,802,092 3,402,821,512 41,360,000 10,436,000 456,515,924	264,155,280  1,561,792,140  72,000,000  171,000,000  182,808,100  52,671,700  36,747,300  100,290,573  0  295,375,340  910,893,013  2,472,685,153  41,360,000  0  16,351,000  350,799,116	185,844,290  1,143,406,060  132,000,000  229,297,950  95,822,712  25,911,300  24,061,160  67,960,687  0  225,073,270  800,127,079  1,943,533,139  41,360,000  0  19,104,000  239,076,476	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 41,360,000 0 -1,904,000 120,279,954
Clients' LCBU  Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	361,971,330 2,060,019,420 75,000,000 318,000,000 303,531,959 84,878,300 65,997,080 134,032,137 0 361,362,616 1,342,802,092 3,402,821,512 41,360,000 0 10,436,000 456,515,924 98,407,002	264,155,280  1,561,792,140  72,000,000  171,000,000  182,808,100  52,671,700  36,747,300  100,290,573  0  295,375,340  910,893,013  2,472,685,153  41,360,000  0  16,351,000  350,799,116  102,748,077	185,844,290  1,143,406,060  132,000,000 229,297,950 95,822,712 25,911,300 24,061,160 67,960,687 0 225,073,270 800,127,079  1,943,533,139  41,360,000 0 19,104,000 239,076,476 104,816,850	124,964,190 744,106,040 32,000,000 189,297,950 57,398,066 29,039,300 12,574,000 44,002,340 0 156,608,240 520,919,896 41,360,000 0 -1,904,000 120,279,954 100,766,275



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-NOV 2014	JAN-NOV 2013	JAN-NOV 2012	JAN-NOV 2011
REVENUE				
Gross Revenue from Loan	1,533,453,956	1,254,878,546	944,158,712	649,237,004
Less: Rebates	-15,397,356	-13,495,722	-9,222,082	-5,117,984
Sub-total of Revenue from Microfinance Loa	1,518,056,600	1,241,382,824	934,936,630	644,119,020
Interest from Bank Deposits	1,788,055	1,010,857	1,540,237	745,777
Membership Contribution	0	0	0	15,655,890
Recovery of Written-Off Accounts	512,035	380,520	190,110	125,056
Miscellaneous	12,120,638	9,053,724	7,131,283	4,487,617
Sub-total of Other Revenue	14,420,728	10,445,101	8,861,630	21,014,340
TOTAL REVENUE	1,532,477,328	1,251,827,925	943,798,260	665,133,360
EXPENSES		, , ,		
Finance Cost	11,292,841	10,393,504	14,607,444	10,888,802
Personnel Related Cost	519,988,693	411,325,757	303,123,709	204,910,530
Transportation and Other Travel Expenses	171,045,608	90,151,479	65,508,862	57,188,119
Staff Development and Conferences	32,094,268	17,277,346	11,414,040	3,088,807
Clients Community Services	0	0	0	3,797,000
Taxes and Licenses	9,395,162	103,936,809	4,730,321	2,301,462
Staff Benevolent Funds	5,428,380	4,496,000	3,409,290	2,640,210
Stationaries and Office Supplies	26,630,653	22,565,501	15,573,466	9,436,501
Rent	61,497,230	48,152,461	33,859,684	21,926,208
Utilities (Light and Water)	11,088,379	8,580,663	6,257,245	4,063,062
Communication and Postage	7,849,392	5,310,273	3,969,658	2,410,304
Repairs and Maintenance	50,657,494	69,352,937	45,484,685	13,524,298
Insurance Expense	202,614	0	0	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	549,815	634,812	1,987,906	5,172,526
Bank Charges / FT Cost	436,569	734,179	369,311	257,722
Consultancy and Professional Fees	2,831,270	2,788,859	1,700,107	2,003,339
Publication and Subscription	0	0	0	0
Association and Membership Dues	1,166,332	0	0	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	7,775,935	7,149,138	3,365,487	3,042,075
Other Operating and Administrative Expense		802,849,718	515,361,215	346,650,965
Provision for Unspent Expenses	359,231,000	289,277,230	225,073,270	156,608,240
Provision for Loan Loss	151,862,450	53,696,900	97,335,930	59,767,880
Grants and Donation	3,046,241	3,256,000	1,210,995	1,340,000
TOTAL EXPENSES BEFORE TAX	1,434,070,326	1,149,079,848	838,981,410	564,367,085
Gross Receipt Tax	0	0	0	0
TOTAL EXPENSES AFTER TAX	1,434,070,326	1,149,079,848	838,981,410	564,367,085
REVENUE OVER EXPENSES	98,407,002	102,748,077	104,816,850	100,766,275
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	98,407,002	102,748,077	104,816,850	100,766,275