

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of February 29, 2016 )

No.	Description	29-Feb-16	28-Feb-15	28-Feb-14	28-Feb-13
1	Number of Branches	732	629	523	443
2	# of Microfinance Officers (MFOs)	3,439	2,915	2,503	2,060
3	Number of Total Staff	4,856	4,014	3,440	2,797
4	Number of Provinces Covered	82	81	81	73
5	Total Number of Clients	1,086,457	870,958	714,699	590,842
6	Clients' Savings Balance (PHP)	3,259,172,620	2,241,406,120	1,682,299,410	1,246,840,630
7	Number of Active Borrowers	1,086,457	870,958	714,699	590,842
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	65,847,408,000	45,504,494,000	32,033,723,000	21,534,592,000
	Target Collections (cumulative)	60,075,936,759	41,861,265,580	29,307,468,036	19,383,468,391
	Actual Collections (cumulative)	60,063,826,607	41,860,190,145	29,301,227,436	19,380,909,791
	Outstanding Portfolio (PHP)	5,783,581,393	3,644,303,855	2,732,495,564	2,153,682,209
9	Recovery Rate	99.71%	99.96%	99.72%	99.85%
10	Portfolio At Risk	0.15%	0.02%	0.14%	0.08%
11	No. of Delinquent Accounts	2,539	237	1,408	670
12	% of Delinquent Accounts	0.23%	0.03%	0.20%	0.11%
13	Amount of Past Due (PHP)	12,110,152	1,075,435	6,240,600	2,558,600
14	Amount of Portfolio At Risk (PHP)	8,679,635	682,250	3,706,190	1,762,370

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Mamrul H. Tarafder Presiden:



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	FEB-2016	FEB-2015	FEB-2014	FEB-2013
ASSETS				
Cash on Hand	11,994,083	7,443,915	4,972,175	4,058,690
Cash in Bank - All Branches	301,994,045	252,857,234	206,942,863	204,503,027
Cash in Bank - Central Office	294,327,457	304,161,342	235,001,607	53,553,770
Sub-total of Cash and Cash in Bank	608,315,585	564,462,491	446,916,645	262,115,487
Loans Receivables - Principal	5,783,581,393	3,644,303,855	2,732,495,564	2,153,682,209
Less Allowance for Probable Losses	-408,209,310	-419,094,940	-248,137,080	-274,920,780
Sub-total of Loans Receivables - Net	5,375,372,083	3,225,208,915	2,484,358,484	1,878,761,429
Staff Advance from Salary (with S.C.)	35,227,500	22,715,400	0	6,205,800
Staff Advance from Motorcycle (with S.C.	53,338,700	48,732,100	46,770,000	37,875,000
Special Advance	2,426,579	452,911	11,877,264	262,693
Cash Advance to Staff	1,657,443	1,059,432	972,079	709,001
Others	1,734,623	4,799,680	780,503	1,075,542
Sub-total of Other Receivables	94,384,845	77,759,523	60,399,846	46,128,036
Office Building	65,678,584	65,678,584	12,798,139	12,798,139
Office Building Improvements	0	0	0	5,602,968
Furniture and Fixtures	129,606,313	90,996,025	67,800,849	49,006,100
Office Equipments	25,904,553	11,308,773	7,632,146	7,600,146
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-93,039,201	-66,466,494	-49,298,800	-37,075,441
Sub-total of Property and Equipment	128,150,249	101,516,888	38,932,334	37,931,912
Rental Deposit	16,535,360	12,516,229	9,597,610	6,895,727
Other Assets	0	0	0	0
Sub-total of Other Assets	16,535,360	12,516,229	9,597,610	6,895,727
Due from HO/Branches	0	0	0	0
TOTAL ASSETS	6,222,758,122	3,981,464,046	3,040,204,919	2,231,832,591
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TOTAL ASSETS				
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	6,222,758,122	3,981,464,046	3,040,204,919	2,231,832,591
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	6,222,758,122 2,710,578,680	3,981,464,046 1,849,669,210	3,040,204,919 1,398,855,660	<b>2,231,832,591</b> 1,043,857,080
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU	6,222,758,122 2,710,578,680 548,593,940	3,981,464,046 1,849,669,210 391,736,910	3,040,204,919 1,398,855,660 283,443,750	2,231,832,591 1,043,857,080 202,983,550
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620	3,981,464,046 1,849,669,210 391,736,910 2,241,406,120	3,040,204,919 1,398,855,660 283,443,750 1,682,299,410	2,231,832,591 1,043,857,080 202,983,550 1,246,840,630
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000	3,981,464,046  1,849,669,210 391,736,910 2,241,406,120  0	3,040,204,919 1,398,855,660 283,443,750 1,682,299,410 75,000,000	2,231,832,591 1,043,857,080 202,983,550 1,246,840,630 30,000,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100	3,981,464,046  1,849,669,210 391,736,910 2,241,406,120  0 351,600,000	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000	2,231,832,591 1,043,857,080 202,983,550 1,246,840,630 30,000,000 176,297,950
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986	3,040,204,919  1,398,855,660 283,443,750  1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610	2,231,832,591 1,043,857,080 202,983,550 1,246,840,630 30,000,000 176,297,950 126,790,780 52,876,000 34,404,550
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419	2,231,832,591 1,043,857,080 202,983,550 1,246,840,630 30,000,000 176,297,950 126,790,780 52,876,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627	2,231,832,591  1,043,857,080 202,983,550 1,246,840,630 30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	6,222,758,122 2,710,578,680 548,593,940 3,259,172,620 200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627	2,231,832,591  1,043,857,080 202,983,550 1,246,840,630 30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	6,222,758,122  2,710,578,680 548,593,940  3,259,172,620  200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116 2,004,209,154	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691 1,142,053,681	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627 845,022,606	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951 554,261,900
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	6,222,758,122  2,710,578,680 548,593,940  3,259,172,620  200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116 2,004,209,154  5,263,381,774  41,360,000 0 -27,566,100	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691 1,142,053,681  3,383,459,801  41,360,000 0 11,195,000	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627 845,022,606  2,527,322,016  41,360,000 0 10,436,000	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951 554,261,900  1,801,102,530 41,360,000 0 16,351,000
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	6,222,758,122  2,710,578,680 548,593,940  3,259,172,620  200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116 2,004,209,154  5,263,381,774  41,360,000 0 -27,566,100	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691 1,142,053,681  3,383,459,801  41,360,000 0 11,195,000	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627 845,022,606  2,527,322,016  41,360,000 0 10,436,000	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951 554,261,900  1,801,102,530 41,360,000 0 16,351,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	6,222,758,122  2,710,578,680 548,593,940  3,259,172,620  200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116 2,004,209,154  41,360,000 0 -27,566,100 886,317,933	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691 1,142,053,681  3,383,459,801  41,360,000 0 11,195,000 563,067,665	3,040,204,919  1,398,855,660 283,443,750  1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627 845,022,606  2,527,322,016  41,360,000 0 10,436,000 456,515,924	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951 554,261,900 1,801,102,530 41,360,000 0 16,351,000 350,799,116
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	6,222,758,122  2,710,578,680 548,593,940  3,259,172,620  200,000,000 569,000,000 469,795,080 207,253,100 95,918,570 221,096,288 0 241,146,116 2,004,209,154  5,263,381,774  41,360,000 0 -27,566,100 886,317,933 59,264,515	3,981,464,046  1,849,669,210 391,736,910  2,241,406,120  0 351,600,000 320,741,650 120,151,900 84,966,986 153,495,454 0 111,097,691 1,142,053,681  3,383,459,801  41,360,000 0 11,195,000 563,067,665 -17,618,420	3,040,204,919  1,398,855,660 283,443,750 1,682,299,410  75,000,000 249,500,000 211,532,950 85,318,000 61,876,610 112,294,419 0 49,500,627 845,022,606  2,527,322,016  41,360,000 0 10,436,000 456,515,924 4,570,979	2,231,832,591  1,043,857,080 202,983,550  1,246,840,630  30,000,000 176,297,950 126,790,780 52,876,000 34,404,550 79,015,669 0 54,876,951 554,261,900  1,801,102,530  41,360,000 0 16,351,000 350,799,116 22,219,945



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-FEB 2016	JAN-FEB 2015	JAN-FEB 2014	JAN-FEB 2013			
REVENUE							
Gross Revenue from Loan	530,633,269	339,194,115	194,726,047	206,111,474			
Less: Rebates	-8,301,075	-3,159,790	-2,220,275	-2,173,006			
Sub-total of Revenue from Microfinance Loa	522,332,194	336,034,325	192,505,772	203,938,468			
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Interest from Bank Deposits	285,500	281,277	237,524	86,466			
Membership Contribution	0	0	0	0			
Recovery of Written-Off Accounts	286,730	122,799	246,125	70,590			
Miscellaneous	1,725,503	2,859,949	1,778,164	1,454,166			
Sub-total of Other Revenue	2,297,733	3,264,025	2,261,813	1,611,222			
TOTAL REVENUE	524,629,927	339,298,350	194,767,585	205,549,690			
EXPENSES	, ,	, ,	, ,	, ,			
Finance Cost	5,180,556	2,460,570	2,337,819	1,961,133			
Personnel Related Cost	148,655,463	108,335,290	85,812,586	64,520,051			
Transportation and Other Travel Expenses	35,225,033	31,085,723	18,250,352	8,558,968			
Staff Development and Conferences	6,309,434	4,715,151	4,467,786	1,639,734			
Clients Community Services	0	0	0	0			
Taxes and Licenses	12,519,870	9,527,153	5,816,995	39,170,522			
Staff Benevolent Funds	1,307,050	1,058,950	900,000	712,600			
Stationaries and Office Supplies	10,093,862	2,808,511	2,903,874	1,875,220			
Rent	14,888,697	11,489,058	10,228,563	7,551,648			
Utilities (Light and Water)	2,892,580	2,163,918	960,440	774,148			
Communication and Postage	3,286,811	1,851,799	646,771	484,401			
Repairs and Maintenance	11,353,058	9,943,184	10,374,615	7,525,910			
Insurance Expense	60,336	1,800	90,094	0			
Information Technology Expenses	0	0	0	0			
General Support Services	0	0	0	0			
Representation	60,961	34,486	439,837	114,767			
Bank Charges / FT Cost	134,536	82,422	83,756	44,383			
Consultancy and Professional Fees	638,943	275,186	546,891	247,000			
Publication and Subscription	0	0	0	0			
Association and Membership Dues	232,434	221,697	283,304	0			
Research and Development	0	0	0	0			
Depreciation	0	0	0	0			
Miscellaneous	2,038,900	1,595,382	1,171,233	530,660			
Other Operating and Administrative Expens		187,650,280	145,314,916	135,711,145			
Provision for Unspent Expenses	200,000,000	25,941,790	44,428,100	45,414,890			
Provision for Loan Loss	0	143,324,700	453,590	2,103,710			
Grants and Donation	0	0	0	100,000			
TOTAL EXPENSES BEFORE TAX	454,878,524	356,916,770	190,196,606	183,329,745			
Gross Receipt Tax	10,486,888	0	0	0			
TOTAL EXPENSES AFTER TAX	465,365,412	356,916,770	190,196,606	183,329,745			
REVENUE OVER EXPENSES	59,264,515	-17,618,420	4,570,979	22,219,945			
Other Comprehensive Income (Loss)	0	0	0	0			
TOTAL COMPREHENSIVE INCOME	59,264,515	-17,618,420	4,570,979	22,219,945			