

## **ASA Philippines Foundation** Operational Updates & Unaudited Monthly FS

( As of September 30, 2016 )

No.	Description	30-Sep-16	30-Sep-15	30-Sep-14	30-Sep-13
1	Number of Branches	850	700	600	510
2	# of Microfinance Officers (MFOs)	4,176	3,349	2,931	2,468
3	Number of Total Staff	5,900	4,672	4,025	3,339
4	Number of Provinces Covered	82	82	81	80
5	Total Number of Clients	1,251,574	1,036,216	829,386	718,310
6	Clients' Savings Balance (PHP)	4,054,757,130	2,718,460,050	1,923,173,990	1,483,872,440
7	Number of Active Borrowers	1,251,574	1,036,216	829,386	718,310
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	83,401,836,000	56,630,208,000	39,535,511,000	27,622,468,000
	Target Collections (cumulative)	75,765,171,351	51,683,875,724	36,347,863,738	25,027,043,213
	Actual Collections (cumulative)	75,719,784,789	51,664,132,941	36,330,065,042	24,999,290,822
	Outstanding Portfolio (PHP)	7,682,051,211	4,966,075,059	3,205,445,958	2,623,177,178
9	Recovery Rate	99.19%	99.43%	99.24%	98.54%
10	Portfolio At Risk	0.41%	0.27%	0.37%	0.75%
11	No. of Delinquent Accounts	7,787	4,152	4,490	8,061
12	% of Delinquent Accounts	0.62%	0.40%	0.54%	1.12%
13	Amount of Past Due (PHP)	45,386,562	19,742,783	17,798,696	27,752,391
14	Amount of Portfolio At Risk (PHP)	31,654,010	13,274,480	11,963,710	19,703,260

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS

Confirmed by:

Kararul H. Tarafder President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	SEP-2016	SEP-2015	SEP-2014	SEP-2013
ASSETS				
Cash on Hand	27,216,016	13,411,201	7,324,563	5,781,647
Cash in Bank - All Branches	562,333,443	265,700,676	276,160,916	220,895,354
Cash in Bank - Central Office	194,383,585	142,030,385	472,118,593	158,347,216
Sub-total of Cash and Cash in Bank	783,933,044	421,142,262	755,604,072	385,024,217
Loans Receivables - Principal	7,682,051,211	4,966,075,059	3,205,445,958	2,623,177,178
Less Allowance for Probable Losses	-408,209,310	-368,666,630	-368,626,280	-301,665,377
Sub-total of Loans Receivables - Net	7,273,841,901	4,597,408,429	2,836,819,678	2,321,511,801
Staff Advance from Salary (with S.C.)	36,551,120	39,577,100	28,664,400	12,884,400
Staff Advance from Motorcycle (with S.C.)	78,155,960	56,439,300	56,192,400	50,741,000
Special Advance	3,605,710	625,026	1,751,565	240,663
Cash Advance to Staff	3,581,565	3,423,922	2,537,082	2,192,243
Others	2,749,150	1,351,617	1,586,975	3,115,957
Sub-total of Other Receivables	124,643,505	101,416,965	90,732,422	69,174,263
Office Building	65,678,584	65,678,584	9,117,051	12,798,139
Office Building Improvements	0	0	0	5,602,968
Furniture and Fixtures	160,529,730	117,918,070	83,808,159	64,182,534
Office Equipments	25,904,553	11,397,978	7,632,146	7,632,146
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-93,039,201	-66,466,494	-49,298,800	-37,075,441
Sub-total of Property and Equipment	159,073,666	128,528,138	51,258,556	53,140,346
Rental Deposit	20,809,866	14,860,430	11,785,049	9,597,421
Other Assets	0	0	0	0
Sub-total of Other Assets	20 000 077	14 0/0 420	11 705 040	9,597,421
Sub-total of Other Assets	20,809,866	14,860,430	11,785,049	9,397,421
Due from HO/Branches	0	0	0	9,597,421
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Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	0	0	0	0
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:	8,362,301,982	5,263,356,224	3,746,199,777	2,838,448,048
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU	8,362,301,982 3,397,219,500	0   5,263,356,224   2,238,079,430	3,746,199,777 1,580,353,650	0 2,838,448,048 1,231,292,240
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU	8,362,301,982 3,397,219,500 657,537,630	5,263,356,224 2,238,079,430 480,380,620	3,746,199,777 1,580,353,650 342,820,340	2,838,448,048 1,231,292,240 252,580,200
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU  Clients' LCBU  Sub-total of Microsavings	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130	5,263,356,224 2,238,079,430 480,380,620 2,718,460,050	3,746,199,777 1,580,353,650 342,820,340 1,923,173,990	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130 200,000,000	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130 200,000,000 802,000,000 500,630,170 205,224,100	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130 200,000,000 802,000,000 500,630,170	5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000 364,262,950	3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130 200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000 364,262,950 119,704,200 87,031,600 177,853,885	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	8,362,301,982 3,397,219,500 657,537,630 4,054,757,130 200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000 364,262,950 119,704,200 87,031,600 177,853,885 0	3,746,199,777  1,580,353,650 342,820,340  1,923,173,990  75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0	2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0
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Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	8,362,301,982  3,397,219,500 657,537,630  4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000 364,262,950 119,704,200 87,031,600 177,853,885 0 475,140,683	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	8,362,301,982  3,397,219,500 657,537,630 4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000 2,801,028,115	0 5,263,356,224 2,238,079,430 480,380,620 2,718,460,050 100,000,000 456,600,000 364,262,950 119,704,200 87,031,600 177,853,885 0 475,140,683 1,780,593,318	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years	8,362,301,982  3,397,219,500 657,537,630  4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000 2,801,028,115 6,855,785,245  41,360,000 0 -27,566,100	0   5,263,356,224   2,238,079,430   480,380,620   2,718,460,050   100,000,000   456,600,000   364,262,950   119,704,200   87,031,600   177,853,885   0   475,140,683   1,780,593,318   4,499,053,368   41,360,000	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000	2,838,448,048  1,231,292,240 252,580,200  1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983  2,325,102,423
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Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	8,362,301,982  3,397,219,500 657,537,630  4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000 2,801,028,115 6,855,785,245  41,360,000 0 -27,566,100	0   5,263,356,224   2,238,079,430   480,380,620   2,718,460,050   100,000,000   456,600,000   364,262,950   119,704,200   87,031,600   177,853,885   0   475,140,683   1,780,593,318   4,499,053,368   41,360,000   0   11,195,000	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000 0 10,436,000	0 2,838,448,048 1,231,292,240 252,580,200 1,483,872,440 72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000
Due from HO/Branches  TOTAL ASSETS  LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year	8,362,301,982  3,397,219,500 657,537,630  4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000 2,801,028,115 6,855,785,245  41,360,000 0 -27,566,100 886,317,933	0   5,263,356,224   2,238,079,430   480,380,620   2,718,460,050   100,000,000   456,600,000   364,262,950   119,704,200   87,031,600   177,853,885   0   475,140,683   1,780,593,318   4,499,053,368   41,360,000   0   11,195,000   563,067,665	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000 0 10,436,000 456,515,924	2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000 350,799,116
Due from HO/Branches  TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	8,362,301,982  3,397,219,500 657,537,630  4,054,757,130  200,000,000 802,000,000 500,630,170 205,224,100 120,582,765 72,591,080 0 900,000,000 2,801,028,115  6,855,785,245  41,360,000 0 -27,566,100 886,317,933 606,404,904	0   5,263,356,224   2,238,079,430   480,380,620   2,718,460,050   100,000,000   456,600,000   364,262,950   119,704,200   87,031,600   177,853,885   0   475,140,683   1,780,593,318   4,499,053,368   41,360,000   0   11,195,000   563,067,665   148,680,191	0 3,746,199,777 1,580,353,650 342,820,340 1,923,173,990 75,000,000 336,000,000 299,106,080 84,971,900 65,227,230 128,065,847 0 253,168,916 1,241,539,973 3,164,713,963 41,360,000 0 10,436,000 456,515,924 73,173,890	0 2,838,448,048  1,231,292,240 252,580,200 1,483,872,440  72,000,000 185,000,000 144,320,450 52,768,000 36,323,850 93,887,086 0 256,930,597 841,229,983 2,325,102,423 41,360,000 0 16,351,000 350,799,116 104,835,509



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-SEP 2016	JAN-SEP 2015	JAN-SEP 2014	JAN-SEP 2013
REVENUE				
Gross Revenue from Loan	2,848,515,302	1,788,214,519	1,185,763,541	1,037,092,643
Less: Rebates	-71,764,146	-17,684,251	-12,038,835	-11,009,416
Sub-total of Revenue from Microfinance Loa	2,776,751,156	1,770,530,268	1,173,724,706	1,026,083,227
			•	
Interest from Bank Deposits	1,681,141	1,876,757	1,427,922	806,872
Membership Contribution	0	0	0	0
Recovery of Written-Off Accounts	417,102	250,643	445,432	338,170
Miscellaneous	5,148,099	8,837,865	9,275,510	7,225,632
Sub-total of Other Revenue	7,246,342	10,965,265	11,148,864	8,370,674
TOTAL REVENUE	2,783,997,498	1,781,495,533	1,184,873,570	1,034,453,901
EXPENSES				
Finance Cost	20,099,999	12,189,669	9,159,753	8,855,754
Personnel Related Cost	733,814,639	526,593,009	416,974,329	326,683,332
Transportation and Other Travel Expenses	173,158,814	137,135,658	134,020,094	66,660,783
Staff Development and Conferences	41,499,589	28,213,341	27,124,464	11,836,727
Clients Community Services	0	0	0	0
Taxes and Licenses	19,363,705	13,419,941	8,871,487	103,000,768
Staff Benevolent Funds	6,506,575	5,132,930	4,364,350	3,593,850
Stationaries and Office Supplies	32,145,340	20,289,863	17,199,087	20,044,261
Rent	74,000,101	57,072,961	49,706,354	38,251,217
Utilities (Light and Water)	17,399,992	10,408,820	8,748,706	6,751,028
Communication and Postage	24,547,846	10,036,571	6,381,020	4,206,038
Repairs and Maintenance	45,724,631	28,790,007	43,962,853	49,798,758
Insurance Expense	423,238	31,389	125,584	0
Information Technology Expenses	0	0	0	0
General Support Services	0	0	0	0
Representation	203,872	109,190	500,949	461,195
Bank Charges / FT Cost	724,742	466,732	353,980	636,366
Consultancy and Professional Fees	4,152,403	1,731,709	2,129,969	1,667,645
Publication and Subscription	0	0	0	0
Association and Membership Dues	892,316	519,256	904,806	0
Research and Development	0	0	0	0
Depreciation	0	0	0	0
Miscellaneous	9,450,947	10,243,719	6,358,360	5,707,133
Other Operating and Administrative Expens	1,204,108,749	862,384,765	736,886,145	648,154,855
Provision for Unspent Expenses	900,000,000	470,370,790	250,911,000	249,409,230
Provision for Loan Loss	0	92,896,390	120,942,790	28,848,307
Grants and Donation	12,942,625	4,731,346	2,959,745	3,206,000
TOTAL EXPENSES BEFORE TAX	2,117,051,374	1,430,383,291	1,111,699,680	929,618,392
Gross Receipt Tax	60,541,220	202,432,051	0	0
TOTAL EXPENSES AFTER TAX	2,177,592,594	1,632,815,342	1,111,699,680	929,618,392
REVENUE OVER EXPENSES	606,404,904	148,680,191	73,173,890	104,835,509
Other Comprehensive Income (Loss)	0	0	0	0
TOTAL COMPREHENSIVE INCOME	606,404,904	148,680,191	73,173,890	104,835,509