

## ASA Philippines Foundation Operational Updates & Audited Monthly FS

( As of December 31, 2016 )

No.	Description	31-Dec-16	31-Dec-15	31-Dec-14	31-Dec-13
1	Number of Branches	850	700	600	510
2	# of Microfinance Officers (MFOs)	4,224	3,465	2,916	2,456
3	Number of Total Staff	5,964	4,824	4,024	3,354
4	Number of Provinces Covered	82	82	81	80
5	Total Number of Clients	1,273,136	1,073,580	849,232	701,779
6	Clients' Savings Balance (PHP)	4,528,168,220	3,115,605,750	2,158,054,220	1,635,005,080
7	Number of Active Borrowers	1,273,136	1,073,580	849,232	701,779
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	91,664,968,000	62,093,523,000	43,130,307,000	30,252,025,000
	Target Collections (cumulative)	82,828,769,498	56,470,915,031	39,556,186,277	27,524,003,826
	Actual Collections (cumulative)	82,824,582,848	56,467,590,901	39,555,036,060	27,523,473,783
	Outstanding Portfolio (PHP)	8,840,385,152	5,625,932,099	3,575,270,940	2,728,551,217
9	Recovery Rate	99.92%	99.91%	99.95%	99.97%
10	Portfolio At Risk	0.05%	0.04%	0.02%	0.01%
11	No. of Delinquent Accounts	1,371	699	258	164
12	% of Delinquent Accounts	0.11%	0.07%	0.03%	0.02%
13	Amount of Past Due (PHP)	4,186,650	3,324,130	1,150,217	530,043
14	Amount of Portfolio At Risk (PHP)	4,470,000	2,422,390	739,200	365,220

Prepared by:

Fe dinand U. Jikiri Comptroller of MIS Confirmed by:

Kamrul H./Tarafder

President



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Financial Position

For the Month of:	DEC-2016	DEC-2015	DEC-2014	DEC-2013
ASSETS	221 224	ام	ا م	60.755
Cash on Hand	231,234	0	0	69,755
Cash in Bank - All Branches	174,695,406	173,696,686	183,227,788	137,345,393
Cash in Bank - Central Office	119,268,911	88,422,909	300,804,721	323,112,170
Sub-total of Cash and Cash in Bank	294,195,551	262,119,595	484,032,509	460,527,318
Loans Receivables - Principal	8,840,385,152	5,625,932,099	3,575,270,940	2,728,551,217
Less Allowance for Probable Losses	-442,019,300	-408,209,310	-275,770,240	-247,683,490
Sub-total of Loans Receivables - Net	8,398,365,852	5,217,722,789	3,299,500,700	2,480,867,727
Staff Advance from Salary (with S.C.)	24,640,900	36,865,500	26,264,900	9,558,000
Staff Advance from Motorcycle (with S.C.	75,883,000	53,502,000	52,721,000	48,247,000
Special Advance	7,824,077	972,180	487,189	316,508
Cash Advance to Staff	323,338	787,512	637,814	257,811
Others	0	0	4,200,000	0
Sub-total of Other Receivables	108,671,315	92,127,192	84,310,903	58,379,319
Office Building	65,678,584	65,678,584	65,678,584	12,798,139
Office Building Improvements	0	0	0	0
Furniture and Fixtures	167,013,410	124,327,964	87,299,609	66,045,115
Office Equipments	26,984,553	11,504,553	10,725,701	7,632,146
Transportation Equipments	0	0	0	0
Less Accum. Depreciation	-132,093,747	-93,039,201	-66,466,494	-49,298,800
Sub-total of Property and Equipment	127,582,800	108,471,900	97,237,400	37,176,600
Rental Deposit	21,434,796	15,408,230	11,980,049	8,832,354
Other Assets	0	0	0	0
Sub-total of Other Assets	21,434,796	15,408,230	11,980,049	8,832,354
Due from HO/Branches	0	0	0	0
Due from HO/Branches TOTAL ASSETS	8,950,250,314	5,695,849,706	3,977,061,561	3,045,783,318
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TOTAL ASSETS				
TOTAL ASSETS LIABILITIES AND FUND BALANCE:	8,950,250,314	5,695,849,706	3,977,061,561	3,045,783,318
TOTAL ASSETS LIABILITIES AND FUND BALANCE: Clients' CBU	8,950,250,314 3,825,943,160	<b>5,695,849,706</b> 2,593,273,030	3,977,061,561 1,787,174,290	3,045,783,318 1,365,706,870
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings	8,950,250,314 3,825,943,160 702,225,060	5,695,849,706 2,593,273,030 522,332,720	3,977,061,561 1,787,174,290 370,879,930	3,045,783,318 1,365,706,870 269,298,210
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU	8,950,250,314 3,825,943,160 702,225,060 4,528,168,220	5,695,849,706 2,593,273,030 522,332,720 3,115,605,750	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing	8,950,250,314 3,825,943,160 702,225,060 4,528,168,220	5,695,849,706 2,593,273,030 522,332,720 3,115,605,750	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings Long-Term Financing Short-Term Financing	8,950,250,314 3,825,943,160 702,225,060 4,528,168,220 0 770,000,000	5,695,849,706 2,593,273,030 522,332,720 3,115,605,750 0 579,000,000	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220 0 364,600,000	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080 0 298,500,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF	8,950,250,314 3,825,943,160 702,225,060 4,528,168,220 0 770,000,000 622,551,800	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220 0 364,600,000 326,057,410	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080 0 298,500,000 203,890,600
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable	8,950,250,314 3,825,943,160 702,225,060 4,528,168,220 0 770,000,000 622,551,800 377,214,100	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620 207,273,100	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220 0 364,600,000 326,057,410 120,232,500	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080 0 298,500,000 203,890,600 85,318,000
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches	8,950,250,314  3,825,943,160 702,225,060  4,528,168,220  0 770,000,000 622,551,800 377,214,100 175,294,500 63,704,737 0	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620 207,273,100 95,263,400 208,320,663 0	3,977,061,561 1,787,174,290 370,879,930 2,158,054,220 0 364,600,000 326,057,410 120,232,500 84,257,300 154,877,952 0	3,045,783,318 1,365,706,870 269,298,210 1,635,005,080 0 298,500,000 203,890,600 85,318,000 62,687,500
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses	8,950,250,314  3,825,943,160 702,225,060 4,528,168,220  0 770,000,000 622,551,800 377,214,100 175,294,500 63,704,737 0 159,676,170	5,695,849,706  2,593,273,030 522,332,720 3,115,605,750  0 579,000,000 448,430,620 207,273,100 95,263,400 208,320,663 0 141,844,340	3,977,061,561  1,787,174,290 370,879,930 2,158,054,220  0 364,600,000 326,057,410 120,232,500 84,257,300 154,877,952 0 153,359,514	3,045,783,318  1,365,706,870 269,298,210 1,635,005,080  0 298,500,000 203,890,600 85,318,000 62,687,500 110,639,639 0 141,430,575
TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities	8,950,250,314  3,825,943,160 702,225,060  4,528,168,220  0 770,000,000 622,551,800 377,214,100 175,294,500 63,704,737 0 159,676,170 2,168,441,307	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620 207,273,100 95,263,400 208,320,663 0 141,844,340 1,680,132,123	3,977,061,561  1,787,174,290 370,879,930  2,158,054,220  0 364,600,000 326,057,410 120,232,500 84,257,300 154,877,952 0 153,359,514 1,203,384,676	3,045,783,318  1,365,706,870 269,298,210  1,635,005,080  0 298,500,000 203,890,600 85,318,000 62,687,500 110,639,639 0 141,430,575 902,466,314
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance	8,950,250,314  3,825,943,160 702,225,060  4,528,168,220  0 770,000,000 622,551,800 377,214,100 175,294,500 63,704,737 0 159,676,170 2,168,441,307  41,360,000 0 -195,500	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620 207,273,100 95,263,400 208,320,663 0 141,844,340 1,680,132,123  4,795,737,873  41,360,000 0 -27,566,100	3,977,061,561  1,787,174,290 370,879,930  2,158,054,220  0 364,600,000 326,057,410 120,232,500 84,257,300 154,877,952 0 153,359,514 1,203,384,676 3,361,438,896 41,360,000 0 11,195,000	3,045,783,318  1,365,706,870 269,298,210 1,635,005,080  0 298,500,000 203,890,600 85,318,000 62,687,500 110,639,639 0 141,430,575 902,466,314 2,537,471,394 41,360,000 0 10,436,000
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TOTAL ASSETS LIABILITIES AND FUND BALANCE:  Clients' CBU Clients' LCBU Sub-total of Microsavings  Long-Term Financing Short-Term Financing BPSF Post Employment Benefit Payable Staff Benevolent Fund Accounts Payable Due to HO / Branches Accrued Expenses Sub-total of Other Liabilities  TOTAL LIABILITIES  Grant Funds Previous Years Grant Funds Current Year Other Comprehensive Fund Balance Generated Fund - Previous Year Generated Fund - Current Year	8,950,250,314  3,825,943,160 702,225,060  4,528,168,220  0 770,000,000 622,551,800 377,214,100 175,294,500 63,704,737 0 159,676,170 2,168,441,307  6,696,609,527  41,360,000 0 -195,500 886,317,933 1,326,158,354	5,695,849,706  2,593,273,030 522,332,720  3,115,605,750  0 579,000,000 448,430,620 207,273,100 95,263,400 208,320,663 0 141,844,340 1,680,132,123  4,795,737,873  41,360,000 0 -27,566,100 563,067,665 323,250,268	3,977,061,561  1,787,174,290 370,879,930  2,158,054,220  0 364,600,000 326,057,410 120,232,500 84,257,300 154,877,952 0 153,359,514 1,203,384,676  3,361,438,896  41,360,000 0 11,195,000 456,515,924 106,551,741	3,045,783,318  1,365,706,870 269,298,210 1,635,005,080  0 298,500,000 203,890,600 85,318,000 62,687,500 110,639,639 0 141,430,575 902,466,314  2,537,471,394  41,360,000 0 10,436,000 350,799,116 105,716,808



## ASA Philippines Foundation, Inc. (A Microfinance NGO) Statements of Comprehensive Income

For the Month of:	JAN-DEC 2016	JAN-DEC 2015	JAN-DEC 2014	JAN-DEC 2013			
REVENUE							
Gross Revenue from Loan	4,286,240,708	2,408,702,209	1,632,424,223	1,321,279,082			
Less: Rebates	-382,173,644	-124,151,792	-82,386,103	-61,348,821			
Sub-total of Revenue from Microfinance Loa	3,904,067,064	2,284,550,417	1,550,038,120	1,259,930,261			
•		•					
Interest from Bank Deposits	2,376,450	2,318,070	2,447,873	1,281,358			
Membership Contribution	0	0	0	0			
Recovery of Written-Off Accounts	745,462	485,991	608,440	601,940			
Miscellaneous	7,759,090	2,889,008	11,329,322	6,106,852			
Sub-total of Other Revenue	10,881,002	5,693,069	14,385,635	7,990,150			
TOTAL REVENUE	3,914,948,066	2,290,243,486	1,564,423,755	1,267,920,411			
EXPENSES							
Finance Cost	29,862,933	17,121,530	18,560,049	11,849,837			
Personnel Related Cost	1,388,513,603	932,391,481	730,405,110	543,827,008			
Transportation and Other Travel Expenses	342,624,203	282,052,361	259,565,990	159,084,684			
Staff Development and Conferences	92,531,751	42,198,057	35,580,393	22,048,167			
Clients Community Services	0	0	0	0			
Taxes and Licenses	20,623,233	15,667,986	11,206,032	7,994,614			
Staff Benevolent Funds	59,174,800	17,048,150	25,963,380	32,948,600			
Stationaries and Office Supplies	50,489,454	35,714,338	27,733,990	23,531,930			
Rent	102,224,478	78,235,370	67,691,820	53,121,623			
Utilities (Light and Water)	27,773,992	16,332,257	13,399,031	10,681,011			
Communication and Postage	40,989,796	16,404,621	9,983,146	6,424,765			
Repairs and Maintenance	77,189,039	54,369,834	69,218,818	84,605,356			
Insurance Expense	483,025	122,688	227,914	0-1,005,550			
Information Technology Expenses	12,000,000	0	0	0			
General Support Services	0	0	0	0			
Representation	217,251	196,488	629,694	973,642			
Bank Charges / FT Cost	1,046,270	710,478	572,055	772,344			
Consultancy and Professional Fees	7,674,886	3,946,739	7,020,235	4,561,014			
Publication and Subscription	7,074,880	0	7,020,233	4,301,014			
Association and Membership Dues	1,191,257	759,973	1,208,206	0			
Research and Development	1,191,237	739,973	1,208,200	0			
Depreciation	39,054,546	26,572,707	19,601,433	17,826,327			
Miscellaneous	12,896,801	13,186,388	8,621,584	7,684,782			
Other Operating and Administrative Expens	2,306,561,318	1,553,031,446	1,307,188,880	987,935,704			
Provision for Unspent Expenses	2,500,501,518	1,333,031,440	1,507,100,000	0			
Provision for Loan Loss		150,133,980					
Grants and Donation	67,830,135		38,000,000	6,616,000			
TOTAL EXPENSES BEFORE TAX	32,052,946	14,028,625	12,640,401	994,551,704			
Gross Receipt Tax	2,406,444,399	<b>1,717,194,051</b> 249,799,167	<b>1,357,829,281</b> 100,042,733	167,651,899			
TOTAL EXPENSES AFTER TAX	182,345,313	, ,					
REVENUE OVER EXPENSES	2,588,789,712	1,966,993,218	1,457,872,014 106,551,741	1,162,203,603			
Other Comprehensive Income (Loss)	1,326,158,354	323,250,268		105,716,808			
1 \ / [	27,370,600	-38,761,100	759,000	-5,915,000			
TOTAL COMPREHENSIVE INCOME	1,353,528,954	284,489,168	107,310,741	99,801,808			