



31st July, 2024

To

National Stock Exchange of India Limited | BSE Limited

Scrip Code: ACC Scrip Code: 500410

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.

Dear Sir/ Madam.

In continuation of our letter dated 24th July, 2024 regarding Analyst/Institutional call scheduled on 31st July, 2024, we are enclosing herewith Presentation titled 'Operational & Financial Highlights' of the Company for the quarter ended on 30th June, 2024.

The above information shall also be made available on the Company's website at www.acclimited.com.

Kindly take the above on your records.

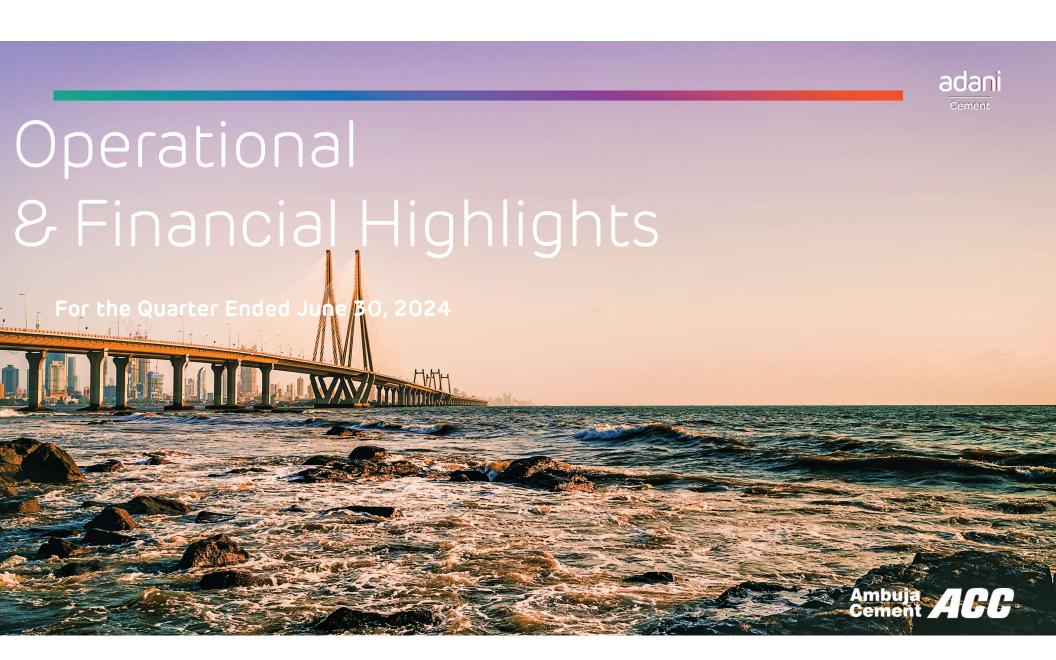
Thanking you,

Yours faithfully,

For ACC Limited

Manish Mistry
Company Secretary & Compliance Officer

Encl: as above

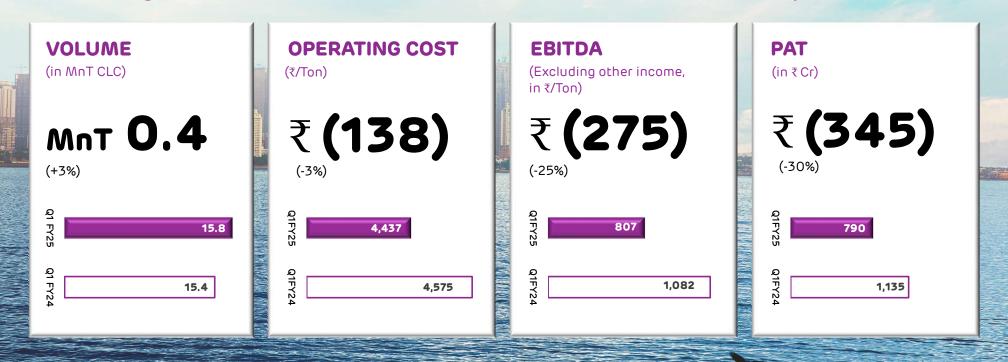




Performance at a glance Q1 FY25

Ambuja Cement consolidated

Highest ever Clinker & Cement sales in Q1 over last 5 years





Builders of Progress in India



Development

Well poised for Growth

89*MTPA capacity (21.4 MTPA added in last 18 months) On track to achieve 140 MTPA by 2028

- 23 MTPA under execution
- 28 MTPA at various stages

Cost Leadership

16% cost reduction since Sep'22, target to reach Rs. 3,650 PMT by 2028

Market Leadership

Iconic brands with high Brand Equity



Operations

Asset Footprint

- · Pan India asset footprint
- Advantage coastal movement & rail infrastructure

Supply Chain Excellence

 Well placed to leverage rail, sea and BCT/GUs infrastructure strength & optimize logistics cost

Sales & Marketing Excellence

- Highest % of trade sales (@77%) within peers, catering to profitable IHB segment
- Premium cement @24% of Trade sales, amongst highest in the industry
- Digitization to help grow granular markets



Value Creation

Stakeholders

NIL Debt, growth capex to be met by operating cash flows / internal accruals

Cash & Cash equivalent to be used for strategic opportunities

Societal

3.3 Million people benefit under community development projects

Environmental

- Ahead of Sustainable Development (SD) 2030 Plan
- Target 60% Green Power & 27% TSR by 2028
- Water positivity (11x) and circular economy (8x plastic negative) achieved in FY'24



Contents

















ADANI GROUP PROFILE AMBUJA CEMENT OVERVIEW PERFORMANCE HIGHLIGHTS

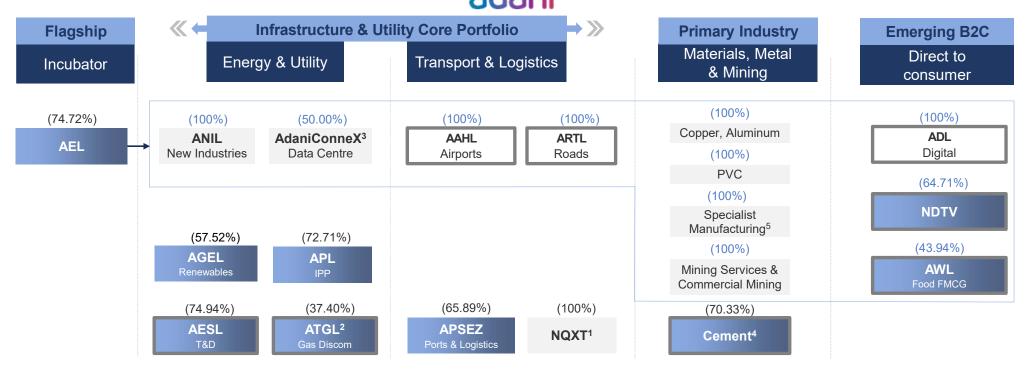
UPDATE

ACCOLADES & AWARDS

ABBREVIATIONS



Adani: A World Class Infrastructure & Utility Portfolio adani



(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos Direct Consumer

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 70.33% stake in Ambuja Cements as on 30th June, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd.| 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AML: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; AMIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | Promoters holding are as on 30th June, 2024.







Adani Portfolio: Decades long track record of industry best growth with national footprint

National footprint with deep coverage Secular growth with world leading efficiency adani adani Renewables Logistics Growth 3x 6 Growth 4x 6 **EBITDA 70%** 1,2 EBITDA 92% 1,4 adani adani Energy Solutions AEL APSEZ Growth 3x 6 Growth 1.4x 6 Adani's Core Infra. AGEL Platform -ATGL EBITDA 91% 1,3,2 **EBITDA 24% 13** 350 Mn AESL

Note: 1. Data for FY24; 2. Margin for Indian ports business only | Excludes forex gains/losses; 3. EBITDA: PBT + Depreciation + Net Finance Costs - Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). ATGL expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax I ATGL: Adani Total Gas Limited I AEL: Adani Enterprises Limited I APSEZ: Adani Ports and Special Economic Zone Limited I AESL: Adani Energy Solutions Limited I APL: Adani Power Limited I AGEL: Adani Green Energy Limited I Growth represents the comparison with respective industry segment.

Industry source: APSEZ (domestic cargo volume): https://shipmin.gov.in/division/transport-research | Renewable (operational capacity): Installed Capacity Report - Central Electricity Authority (cea.nic.in) | AESL (ckms): National Power Portal (npp.gov.in) | ATGL (GAs): Brochure petroleum.cdr (pngrb.gov.in) | ckms: circuit kilometers | GA: Geographical Areas



Userbase

APL

Adani Cement



Adani Portfolio: Repeatable, robust & proven transformative model of investment

OPERATIONS CONSUMERS DEVELOPMENT New C.E.O. Operations (AIMSL) Adani Infra (India) Limited (AIIL) Consumer | Employees | Other Stakeholders Origination Site Development Construction Operation **Inspired Purpose & Value Creation** Analysis & market · Site acquisition · Engineering & design · Life cycle O&M Delivering exceptional products & services for elevated intelligence planning engagement · Concessions & · Sourcing & quality · Viability analysis regulatory · Asset Management plan · Differentiated and many P&Ls agreements Adani's Core Infra, Platform -Userbase **Longest Private HVDC** World's largest **Energy Network** India's Largest **Commercial Port** Line in Asia Renewable Cluster **Operation Center** (ENOC) (at Mundra) (Mundra - Mohindergarh) (at Khavda) Growth Capital - Platform Strategic value **Investment Case** Long Term Debt Infrastructure Financing Mapping Development Framework PSU Banks Pvt. Banks March March Policy, **Duration** Risk Matching 2016 2024 Bonds Strategy & Risk Management - Rate & Currency NBFCs & FIs Governance & Assurance Risk **Diversified Source of Capital** Global Int. Banks Framework Capex LC Continued · Power Utility Business - ENOC **Human Capital** Leadership Development Initiatives Focus & Al enabled Digital · City Gas Distribution - SOUL Development Investment in Human Capital **Transformation** Investment · Transportation Business - AOCC

Note 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed)







Advantage - Group Synergy

Fly Ash

Fly ash sourced from group's power plants ensures assured timely supply with optimized cost and advantage of BCFC rakes can be optimised

People

Optimisation of resources with right Talent at right place, training & development and taking advantage of Group expertise in training and people development

Logistics

Leverage group company's expertise in logistics & port operations optimise distribution cost

Realty

adani

Group land bank Group Cement requirement (Dharavi, Navi Mumbai Airport, Ganga expressway..)



Coal

Use group's expertise in procuring coal mining operations



Power & Renewables

Group's expertise in Thermal power plant operations and renewable energy to optimize power cost





AIIL

Expertise of projects execution & negotiation benefits





Infrastructure and Housing sectors to fuel Cement Demand Growth



Infrastructure

Commercial

Higher spend in housing - Public & Private

- Construction of 20mn new rural homes by 2030
- Rural home building subsidies raised to 67% to US\$2400/home

Pickup in private sector housing construction

- Housing sales rose by 5% in Q1 FY'25 YoY (7 major cities)
- Smart cities mission extended till FY'25
- Investment of Rs.10 lakh crore for the construction of 1 crore houses in cities under Pradhan Matri Awaas Yojana (PMAY) - Urban 2.0

USD 3 Trillion investment expected in Infrastructure development

- National Infrastructure Plan expanded to 9,735 projects
- An outlay of Rs. 11.11 lakh crores for Capital Expenditure in Budget FY'25 which represents 3.4% of GDP

Ambitious target set for logistics and transport

- 2 lakh Km national highway to be developed in FY'25
- Airport regional connectivity scheme: UDAN to expand network to 220
- Development of 35 multi-modal logistics parks (PM Gatishakti National Master Plan)
- Phase IV of Pradhan Mantri Gram Sadak Yojana (PMGSY) will be launched to provide all-weather connectivity to 25,000 rural habitations

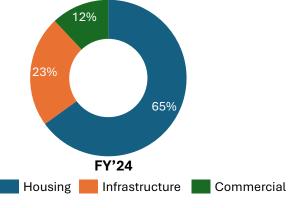
Production Linked Incentive Scheme to augur commercial sector growth

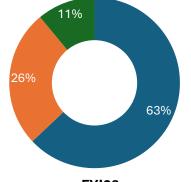
- Commercial construction growth relies largely of retail, hospitality and manufacturing sectors
- Government to continue focus on industrial capital expenditure

Large opportunities lies in Co-working revolution

 Incorporation of commercial areas into residential townships to bring in new opportunity

Cement Demand Segments (% share)





FY'28





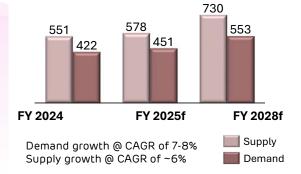




Cement Demand - Strong Correlation with GDP; High growth expected

Indian Economy

- GDP grew by 8.2% in FY'24; expected to grow by 6.5% - 7.0% in FY'25
- Robust capex growth and fiscal consolidation to support GDP growth
- CPI Inflation is showing a downward trend to ~ 4.5% in FY'25 and ~ 4.1% in FY'26 vs 5.4% in FY'24, positive sign for higher disposable income and lower interest rate regime to spur economic growth

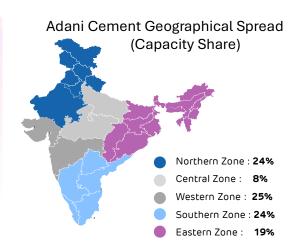


Cement Demand

- Strong correlation with GDP (1.2x GDP growth), 7-8% growth expected in FY'25
- Robust cement demand from housing and infrastructure sectors
- Government's commitment to boost capital expenditure and encourage private sector participation in infrastructure projects

Cement Industry

- Accounts 23% of Building Material industry
- Adani Cement to accelerate capacity expansion to reach 140 MTPA by 2028
- With the planned capacity Adami Cement market share targeted to be 20% by FY'28 (current 14%)



Consolidation

- Market share of top 5 players increased to ~60% in Q1 FY'25 as compared to 47% in FY'18
- Consolidation is positive for the cement sector





ADANI GROUP **PROFILE**

AMBUJA CEMENT **OVERVIEW**

PERFORMANCE HIGHLIGHTS

ESG **UPDATE** ACCOLADES & **AWARDS**

ABBREVIATIONS



Presence in 30 states & union territories and 580+ districts (~75%)

For the Quarter Ended June 30, 2024

89[#] MTPA* 61.9% Cement Capacity Clinker Factor

22* 11

Integrated Units Captive Ships

86% 86+

Share of Blended Cement Ready-Mix Concrete plants

10 9.3%

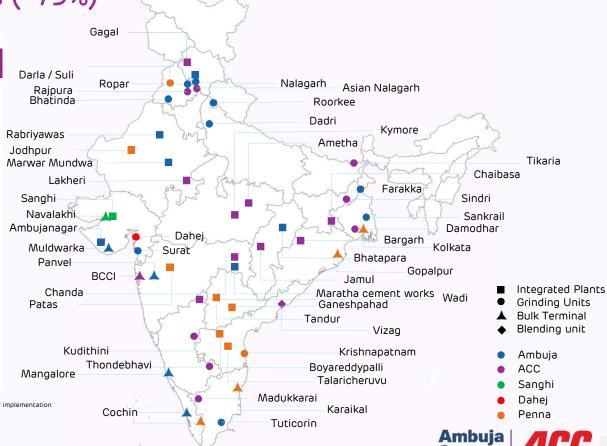
Thermal Substitution Rate **Bulk Cement Terminals**

1,01,500+

Channel partners across India **Grinding Units**

 National presence (%age coverage of total districts in India) as on 30.06.2024 # Order placed for capacity expansion of 14 MTPA Cement incl. 8 MTPA Clinker Bhatapara & Maratha), under implementation

* Includes Penna assets









Iconic brands with cumulative 120+ years history that shaped the industry



Strength

Pioneered brand building & technical services Market leaders with Virat Compressive Strength



Heritage

India's 1st Cement Company, Inter-generational legacy pioneered product development

High Patronage



IHB



Contractors

High contribution from Trade segment

Trade Cement Share Ambuja + ACC

77%

Industry - 65%





Dealers

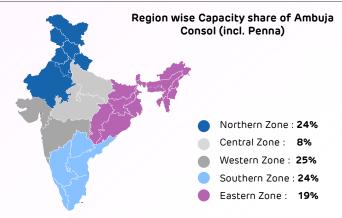


Share of Premium Products

24%

of Trade Volume

National presence (Capacity Share)









On track to achieve Targeted Growth more efficiently

- Net worth all time high at Rs. 59,465 Cr and Cash & Cash equivalent at Rs. 18,299 Cr
- Added 275 Mn MT new limestone reserves secured in Q1 FY'25, total reserves reaching 8.1 Bn MT at a premium < 3%
- ESG Program:
 - Net Zero commitment with 2050 targets validated by SBTI
 - Green power share expected to be 31% of power consumption by FY'25 & 60% by FY'28
 - Model shift in Logistics with increased share of rail & sea transport
 - Water positive @ 11x (ahead of SDP 2030 target), Plastic negative @ 8x
- Focus on increasing share of coal from captive coal mines and Group synergy will lead to lower fuel costs by 17% (from Rs
 2.08 to 1.73/'000 kCal)
- Logistics cost will further optimize with
 - Higher Sea transport share (going upto 7% by FY'28)
 - Own BCFC rakes transport modes (resulting in cost reduction by Rs. 100/t in Fly Ash cost by FY'28)
- Offering value added solutions beyond cement to customers & actively engage Influencers through technical services team,
 will improve volume and margins





Financial results (for the Quarter)

| Particulars | UoM | Ambuja Consolidated | | Ambuja Standalone | | ACC Standalone | | | Sanghi | | | | |
|-----------------------------|--------|---------------------|--------|-------------------|--------|----------------|--------|--------|--------|--------|---------------------|--------|---------|
| Particulars | OUM | Jun 24 | Mar 24 | Jun 23 | Jun 24 | Mar 24 | Jun 23 | Jun 24 | Mar 24 | Jun 23 | Jun 24 | Mar 24 | Jun 23 |
| Volume | MnT | 15.8 [*] | 16.6 | 15.4 | 9.3 | 9.5 | 9.1 | 10.2 | 10.4 | 9.4 | 0.7 | 0.8 | 0.3 |
| Revenue from Operation | ₹Cr | 8,311* | 8,894 | 8,713 | 4,516 | 4,780 | 4,730 | 5,156 | 5,398 | 5,201 | 223 | 285 | 167 |
| EBITDA (Excl. Other Income) | ₹ Cr | 1,280 | 1,699 | 1,667 | 646 | 798 | 949 | 677 | 837 | 769 | (5) | 59 | (96) |
| EBITDA (%) | % | 15.4% [#] | 19.1% | 19.1% | 14.3% | 16.7% | 20.1% | 13.1% | 15.5% | 14.8% | (2.3%) [®] | 20.6% | (57.7%) |
| EBITDA (PMT) | ₹ /Ton | 807 | 1,026 | 1,082 | 691 | 837 | 1,040 | 662 | 802 | 816 | (79) | 758 | (3,184) |
| Other Income | ₹ Cr | 355 | 233 | 263 | 420 | 177 | 189 | 70 | 122 | 78 | 8 | 3 | 4 |
| PBT | ₹ Cr | 1,103 | 1,601 | 1,512 | 768 | 681 | 867 | 493 | 662 | 623 | (89) | (19) | (189) |
| PAT | ₹ Cr | 790 | 1,526 | 1,135 | 571 | 532 | 645 | 366 | 749 | 464 | (89) | (19) | (189) |
| EPS (diluted) | ₹ | 2.65 | 4.79 | 4.31 | 2.34 | 2.42 | 3.07 | 19.45 | 39.76 | 24.64 | (3.44) | (0.74) | (7.33) |

^{*} Net of MSA sales for Ambuja consolidated. MSA Volumes of 4.43 MnT / Rs. 1,584 Cr, for Jun'24 Quarter



[#] Vs Mar'24 Lower Margin: Mainly due to Industry wise lower price realization

[@] Vs Jun'23 Higher Margin: Mainly driven by higher capacity utilisation and reduction in cost of production

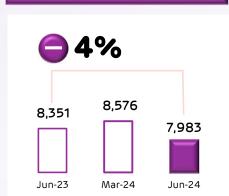
REVENUE

(₹.Cr)



Ambuja Cement (Consolidated) Cement Business (% Change YoY)





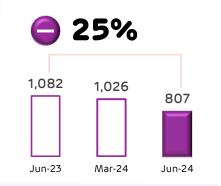
Offering value added solutions beyond cement to customers & actively engage Influencers through technical services team along with focused Brand promotion activity will lead to higher volume growth with price premium

Realizations lower by 7% (Rs 249 vs Rs 267/bag) mainly due to election & tepid demand









Operational excellency journeys along volume expansion will help in reduction of costs and contribute to improved profitability



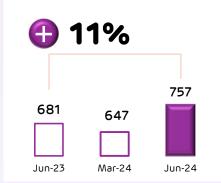


Ambuja Cement (Consolidated) Cement Business (% Change YoY)

ACCOLADES &

AWARDS

RAW MATERIAL (₹/ton)

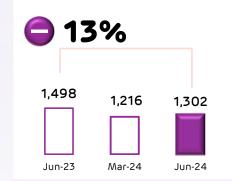


Cost increased by Rs 76 PMT mainly due to, Purchased Clinker (Beneficial on TCO basis) partly offset by lower consumption; slaa strategic initiatives like

- Long term arrangement made for key raw materials
- Measures for Limestone
- capex/non-capex cost saving programs

have been initiated which will bring down the raw material costs in coming quarters

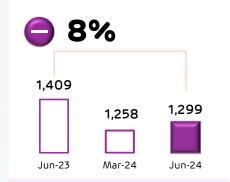
POWER AND FUEL (₹/ton)



Sustained cost reduction in Power and Fuel with higher focus on green power (WHRS, solar, Wind), maximize captive coal, higher TSR & synergies with group

- Kiln fuel cost reduced from Rs 2.08 to 1.73//000 kCal
- Increase in own coal mix from 13.8% to 14.6%
- TSR increased from 7.0% to 9.3%
- Green power mix increased from 15.6% to 18.4%

FREIGHT AND FORWARDING (₹/ton)



Freight and forwarding costs reduced by 8% & expected to further reduce in coming quarters with model shift in Logistics

- Increased share of Rail & Sea transport
- Digitization
- Total lead reduced by 11 km @ 291
- Direct dispatches increased by 4% @55%

OTHER EXPENSES (₹/ton)



Other expenses higher due to phasing of planned shutdown, Advertisement & Brand promotion expenses

This is expected to bring further synergy and reduce costs with following initiatives

- Operational efficiencies
- Digitalization initiatives
- Unified Organization structure







Trade Sales amongst highest in the industry

| | Jun'2 | 4 Q | Jun'2 | Change | |
|---------------------------------|-----------------|--------|-----------------|--------|----------|
| Particulars | Volume (MnT) | % | Volume (MnT) | % | (Volume) |
| Region wise cement sales volume | | | | | |
| North | 4.0 | 26% | 3.9 | 26% | 3% |
| East | 3.9 | 26% | 4.2 | 28% | (7%) |
| South | 1.3 | 8% | 1.4 | 9% | (7%) |
| Central | 2.7 | 18% | 2.6 | 17% | 4% |
| West | 3.4 | 22% | 3.1 | 20% | 10% |
| Total | 15.3 | 100% | 15.2 | 100% | 1% |
| Cement type | | | | | |
| OPC Cement | 2.1 | 14% | 1.5 | 10% | 40% |
| Blended Cement | 13.2 | 86% | 13.7 | 90% | (4%) |
| Total | 15.3 | 100% | 15.2 | 100% | 1% |
| Segment Type | | | | | |
| Trade sale | 11.8 | 77% | 11.7 | 77% | 1% |
| Non-trade sale | 3.5 | 23% | 3.5 | 23% | 0% |
| Total | 15.3 | 100% | 15.2 | 100% | 1% |
| Premium Products | 2.9 | 24.4%* | 2.6 | 22.2%* | 2.2рр |

Rising trend of share of **Premium Products**



^{*} as % of trade sales



Capacity Utilization ~@80%

| | Jun'24 Q | | | | | |
|---------------------|-------------------|------------------|------------------|--|--|--|
| Regions | Capacity (MnT) | Production (MnT) | Utilisation % | | | |
| North | 5.36 | 4.57 | 85% | | | |
| East | 4.33 | 4.01 | 93% | | | |
| South | 2.75 | 1.79 | 65% | | | |
| Central | 1.75 | 1.89 | 108% | | | |
| West | 5.20 | 3.10 | 60% | | | |
| Total | 19.4 | 15.4 | 79% | | | |
| Annualized Capacity | 88.9 | | | | | |

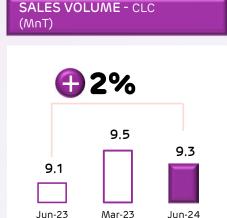


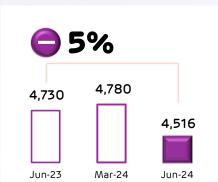
REVENUE

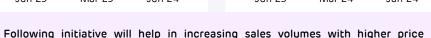
(₹ Cr)



Ambuja Cement (Standalone) Cement Business (% Change YoY)





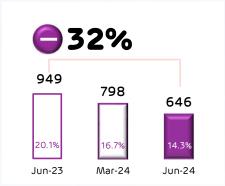


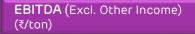
- Offering value added solutions beyond cement
- · Higher premium products

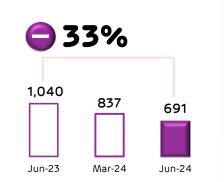
premiums in coming quarters,

- Engaged ground sales team to push volumes
- Focused branding and promotion activities
- · Network improvement through various initiatives/events









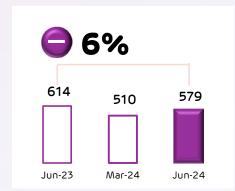
Cost reduction journeys including efficiency improvements projects along with volume growths will help in improvements of profitability and margins





Ambuja Cement (Standalone) Cement Business (% Change YoY)

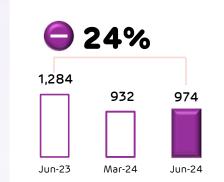
RAW MATERIAL (₹/ton)



Raw materials cost lower than previous year driven by various initiatives viz. longterm arrangement for supply of key raw materials, limestone measures etc.

- Flyash cost decreased by Rs 98/t @ Rs 648/t
- Slag cost decreased by Rs 267/t @ Rs 1,208/t

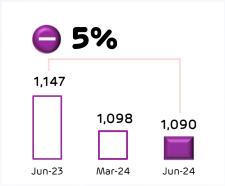
POWER AND FUEL (₹/ton)



Sustained cost reduction in Power and Fuel with higher focus on green power (WHRS, solar, maximization of own captive coal, higher TSR & synergies with group

- Green power mix increased from 17.5% to 25.0%
- Kiln fuel cost reduced from Rs 2.02 to 1.68//000 kCal
- TSR increased from 5.5% to 8.8%

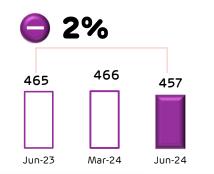
FREIGHT AND FORWARDING (₹/ton)



Freight and forwarding costs reduced by 5% & expected to further reduce in coming quarters with initiatives like

- Increased share of sea transport
- · Network/ route optimization
- Digitization
- Direct dispatches increased by 2% @62%

OTHER EXPENSES (₹/ton)



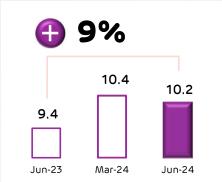
This is reduced with operational efficiencies improvements digitalization initiatives



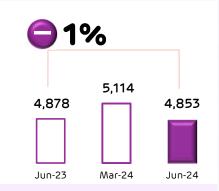


ACC (Consolidated) Cement Business (% Change YoY)



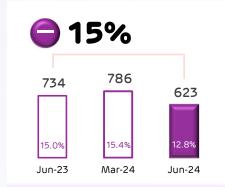




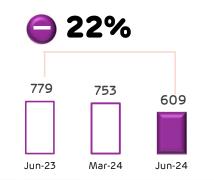


Offering value added solutions beyond cement to customers and actively engage Influencers through technical services team, which leads to take higher volume growth with price premium.

EBITDA (Excl. Other Income) (₹ Cr & Margin)



EBITDA (Excl. Other Income) (₹/ton)



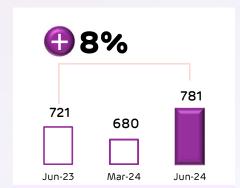
Consistent endeavor on cost reduction and efficiency improvements, volume expansion, synergies between cement business and Group will help in improved profitability and margin





ACC (Consolidated) Cement Business (% Change YoY)

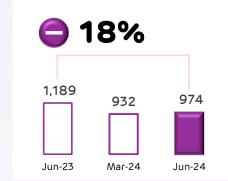
RAW MATERIAL (₹/ton)



Long term tie ups made for key raw materials will help us in assured supply with optimized costs which will result in reduction in raw material costs in coming future.

Purchased clinker increased by 308 kT YoY which is beneficial on TCO basis

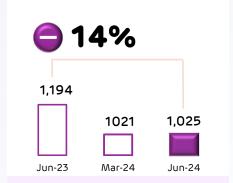
POWER AND FUEL (₹/ton)



Power and Fuel costs have reduced by 18% (Rs. 215/t) of cement

- WHRS power mix has gone up by 1.6 pp to 10%
- Improved captive consumption (by 8.8 pp @13.4%) resulting in lower Kiln fuel cost from Rs. 2.14 to Rs. 1.73/'000 kCal
- Maximization alternative fuel consumption by 2.2 pp @11.1%
- Opportunistic buying of Imported petcoke & coal

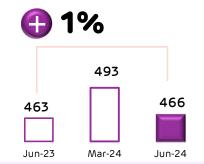
FREIGHT AND FORWARDING (₹/ton)



Freight and forwarding costs reduced by 14% & expected to reduce further in coming quarters with various initiatives like

- Model shift in logistics
- Depot network remapping for freight rationalization
- Digitization: Implementation of GPS for tracking of trucks movements,

OTHER EXPENSES (₹/ton)

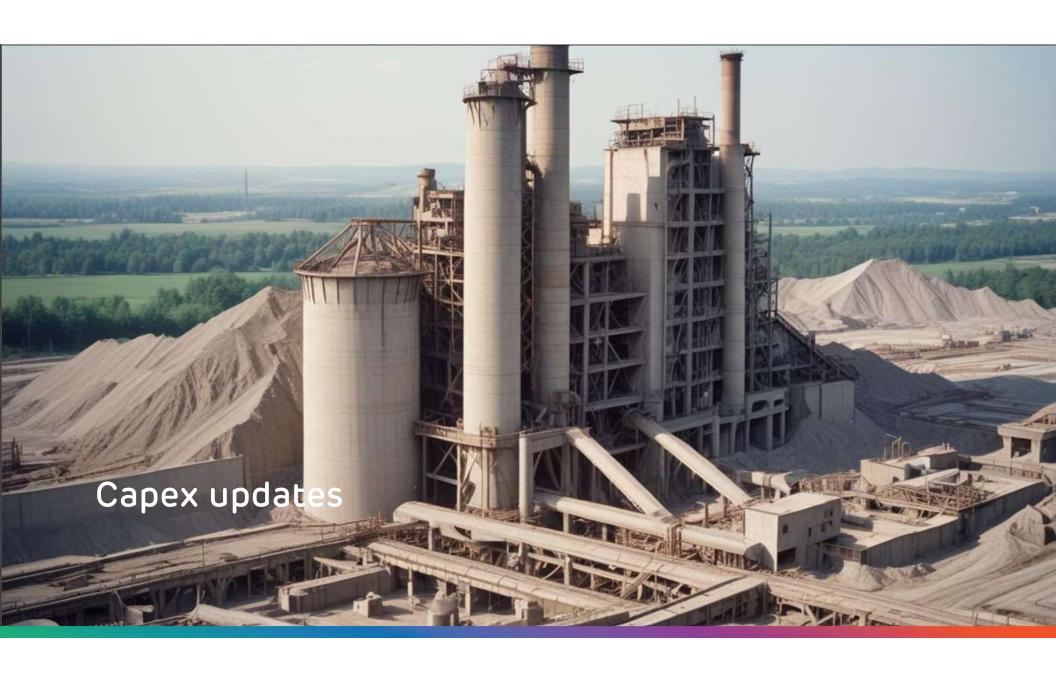


Other expenses at previous year level and will reduce further in coming quarters mainly due to

- Commercial renegotiation
- New Business model
- Eliminating historical and avoidable costs
- syneraies with parent company & group company







ADANI GROUP PROFILE AMBUJA CEMENT OVERVIEW PERFORMANCE HIGHLIGHTS ESG UPDATE ACCOLADES & AWARDS

ABBREVIATIONS



Roadmap to 140 MTPA by 2028, @ 89 at present, 112 by 2026

| Expansion | Capacity | y(MTPA) | Expected | Status Update | | | | |
|-----------------------------|----------|---------|-----------------------|--|--|--|--|--|
| Project | Clinker | Cement | completion | States openic | | | | |
| Bhatapara Line 3 (CU) | 4.0 | - | Q4 FY'25 | -Civil work 80 % & overall project 47 % completed, Major equipment received at site. | | | | |
| Maratha Line 2 (CU) | 4.0 | - | Q2 FY'26 | - 25 % ordering completed by EPC partner, Construction in progress | | | | |
| Sankrail (GU) | - | 2.4 | Q3 FY'25 | - EPC contract awarded - 66 % Civil work has been completed. Overall project 48 % completed. Major equipment received at site. | | | | |
| Farakka (GU) | - | 2.4 | Q3 FY'25 (Phase I) | - Civil work 59% & overall project 46 % completed. Major equipment received at site. | | | | |
| Sindri (GU) | - | 1.6 | Q4 FY'25 | 79 % ordering completed by EPC partner Delivery of major equipment is commenced | | | | |
| Salai Banwa (GU) | - | 2.4 | Q1 FY'26 | -67 % ordering completed by EPC partner; 11 % civil work completed. | | | | |
| Bathinda | - | 1.2 | Q2 FY'26 | - Land available, EC expected Jul' 24, Major Equipment Ordered | | | | |
| Marwar (GU) | - | 2.4 | Q2 FY'26 | - EPC contract awarded in Jun'24 & Project execution is started | | | | |
| Mundra (GU) | - | 2.4 | Q3 FY'26 | - CTE / EC approvals expected by Aug'24, & LOI Issued - Pre Project activity under progress | | | | |
| Warishaliganj (GU) | - | 2.4 | Q3 FY'26 | - EPC contract awarded, Pre-project activities in progress | | | | |
| Dahej Line-2 (GU) | - | 1.2 | Q3 FY'26 | -Contract awarded for major equipment, Civil piling work started. | | | | |
| Kalamboli (Blending) | - | 1.0 | Q3 FY'26 | -Contract awarded for major equipment. Project work started | | | | |
| Jodhpur (Penna IU) | 3.0 | 2.0 | Q3 FY'26 | - EPC contract awarded, 66 % Civil work & 75 % Engg completed | | | | |
| Krishnapatnam Penna (GU) | - | 2.0 | Q4 FY'26 | - Project under execution | | | | |
| Sub Total | 11.0 | 23.4 | | | | | | |

Out of the total capex, Greenfield projects - 81% Brownfield projects - 19%

In addition, Board has also approved

 14 Cement Grinding Units (2.4 MTPA) each identified at 14 locations (Land acquisitions and statutory approvals for these projects are under progress)

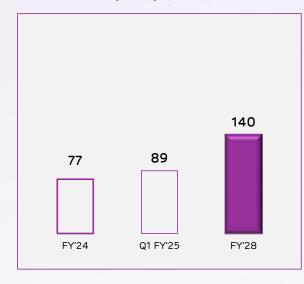
| Existing Capacity (including Penna) Projects under execution Addl. Projects at various stages Total Capacity | 56 11 22 89 | 89 23 28 140 |
|--|-----------------------------|------------------------------|
| Capacity Details (Mn T): | Clinker | Cement |

Standardisez Grinding Unit of 2.4 MTPA for one mill (~7,200 TPD) (PPC basis Standardized Clinkering Unit of 4 MPTA for one Kiln (~12,000 TPD)



Adani Cement - Capacity Enhancement Enablers

Cement Capacity (Mn T)



- **1.** Land: land already in possession/ available with group / in advance stages of acquisition
- 2. Limestone: Cumulative ~8.1 Bn MT limestone reserve in possession at NIL to nominal premium, minimize issues on expiry of limestone reserves by 2030
- **3.** Raw Material: 40% of Fly Ash requirement under long term arrangement (will increase to 50%+ by 2028)
- **4. Enterprise Risk Management:** better enterprise risk management, 65% of total cost of cement has synergies with group or where Group is market leader
- **5. Ground Network:** Ground network (~1,01,500+ channel partners), stronger brand equity will facilitate improved volumes and margins
- **6. Strong Balance Sheet:** Ambuja continues to remain debt free with net worth of Rs. 59,465 Cr , cash and cash equivalents of Rs. 18,299 Cr and Crisil AAA (stable) / A1+ credit rating maintained.

Adani Cement business will implement its accelerated capex program through internal accruals.

Business will continue to remain debt free





Ambuja Cement (consolidated): Cash & Cash Equivalents position

Synopsis of the movements in Cash & Cash Equivalent

| Particulars | ₹ Crs |
|---|---------|
| Opening balance as on 1st Apr 2024 | 15,999 |
| (+) Cash flow from operating activities | (1,311) |
| (+) Cash flow from Investing activities | (3,305) |
| (+) Cash flow from Financing activities | 6,916 |
| Free Cash (other than lien marked)- as on 30 th June 2024 | 17,967 |
| (+) Lien marked cash for CCI and other ongoing matters | 332 |
| Total Cash & Cash Equivalents | 18,299 |



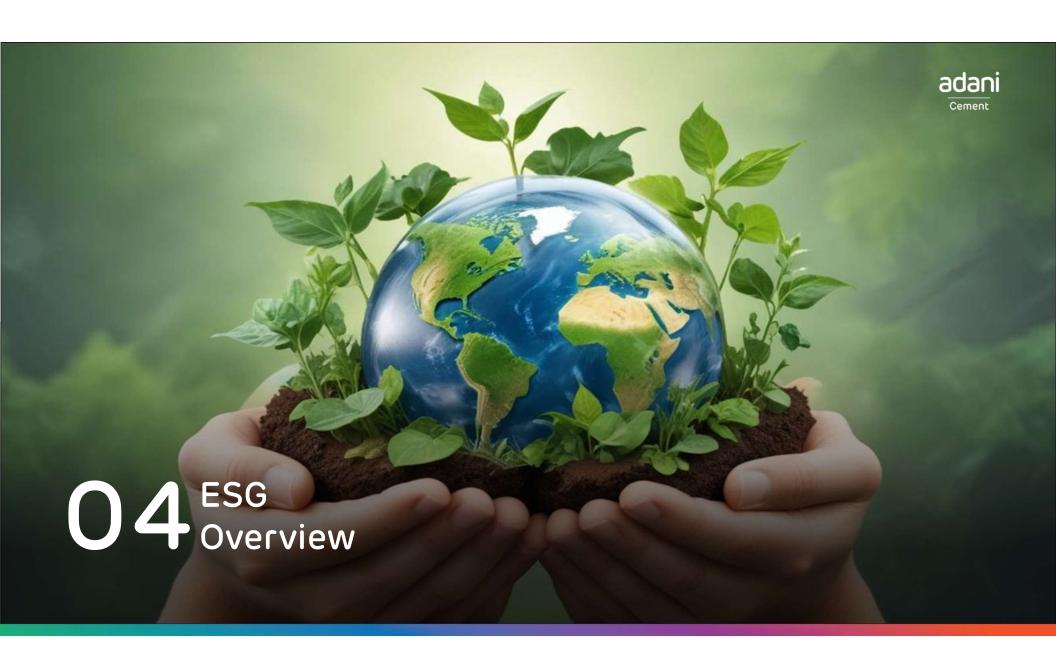
Capex growth from existing 89 to 140 MTPA will be met through internal accruals and operating cash flows

Net worth increased by ₹ 8,620 Crs during Q1 FY'25 and now stands at ₹ 59.465 Crs.

Company continues to remains Debt Free

Crisil AAA (stable) / Crisil A1+ ratings maintained







Adani Cement: Stakeholder value creation



Environmental

- Committed to SBTi and GCCA for being Net Zero by 2050
- Strong commitment to Sustainable Development (SD) 2030 Plan
- Major investments in Renewable Energy and **WHRS**
- Geoclean, EcomaxX, AFR, alternate raw materials etc to build circularity & accelerate green products
- Focus on water positivity and circular economy



Society

- Spend made on various social development program
- Outreach in 13+ states benefiting 3.3 Mn people through community development projects
- Focus on Agro based livelihood, Water conservation, Health & Sanitation, Women Empowerment, etc.



Governance

- Enhanced Governance In addition to the statutory committees, there are 7 additional committees/sub-committees represented by independent directors
- 1. Legal, Regulatory & Tax Committee
- 2. Corporate Responsibility Committee
- 3. Public Consumer Committee
- 4. Information Technology and Data Security Committee
- 5. Mergers and Acquisitions Committee
- 6. Commodity Price Risk Committee
- 7. Reputation Risk Committee









ESG Framework

Adani Group Vision & ESG Framework

Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.



Our ESG Ambition

- Net Zero
- · Waste to Resource
- · Water Positive
- · Biodiversity Positive
- Zero Harm
- Engaged Communities
- Zero Non-Compliance

ESG Reporting Framework



















ESG Rating Agencies





TCFD GOA







We are aligned with above ESG Reporting Frameworks & rated by these Rating Agencies





PERFORMANCE HIGHLIGHTS

UPDATE

ACCOLADES & AWARDS

ABBREVIATIONS

Cement

ESG Highlights Q1 FY'25 (Ambuja Consolidated)



Net Zero Commitment

Committed to Net Zero by 2050 with Near-Term (2030) targets varified



Water Positive (FY'24) Ambuja - 11x; ACC - 1x



CSR beneficiaries 4.6 million



Independent Directors

100% Board Committees chaired by Independent Directors* % of attendance of Board members 93%

*evaluation of Independent Directors by reputed firm



Renewable and Green Energy 18.4%



Plastic Negative (FY'24) Ambuja - 8x; ACC - 7x



CSR Spent 23 crore



Data Security Zero complaints



Circular Economy

Ambuja -2.1 Mn T, ACC- 3.6 Mn T of waste derived resources used



Carbon Emissions - Scope I Kg/tonne of cementitious material

Ambuja - 530; ACC - 454



Trees Planted

6.4 million trees planted till FY24



Local sourcing of raw material

Ambuja - 93%; ACC - 99% from within India



Anti-bribery and anti-corruption Zero complaints



61.9 %



Training hours

19 training hours/employee



Ethics and Integrity Zero complaints



Tax Transparency Report Contribution towards economic development & sustainability Rs. 13,361 Cr (FY'23)







ESG Ratings

| | RATING AGENCIES | AMBUJA | ACC |
|--|-----------------|---------------------|---------------------|
| S&P Dow Jones Indices A Division of S&P Global | DJSI(2023) | 60 | 61 |
| **CDP | CDP - CC | A- | Α- |
| CDP | CDP - WS | В | В |
| | Sustainalytics | 26.1 Medium risk | 25.7 Medium risk |
| | MSCI | В | - |

With our Ongoing projects for Solar, Wind & WHRS at an investment of Rs. 10,000 crore

- Scope 2 Carbon Emissions will reduce substantially
- Will reach 60% Green Power share by FY'28



AMBUJA CEMENT OVERVIEW

PERFORMANCE HIGHLIGHTS ESG UPDATE

ACCOLADES & AWARDS

ABBREVIATIONS



ESG Dashboard

| Material topic | Aml | ouja | A | CC | UN SDGs |
|--|-----------------------|----------------------------------|----------------------|---------------------------------|--|
| Climate & Energy | 2030 TARGETS | STATUS Q1 FY 25* | 2030 TARGETS | STATUS Q1 FY 25* | 3 GOOD HEALTH 6 CLEAN WATER AND SANITATION |
| (Net specific CO ₂ emissions - Kg/T, without CPP) | 453 | 530 | 400 | 454 | <i>-</i> ₩ • |
| Circular Economy (Use of waste derived resources MnT/yr) | 21 | 2.1 | 30 | 3.6 | 8 EEENT WORK AND 9 MOISTEY MOVATON 9 AND NYRASTRUCTURE 13 ACTION 7 AFFORDABLE AND CLEAN ENERGY |
| Water & Nature | 10x Water positive | 11x Water positive (FY'24) | 5x Water positive | 1x Water positive (FY'24) | 16 PEACE JUSTICE AND STRONG INSTITUTIONS 15 UFE 15 UNITARIO 16 UNITARIO 16 UNITARIO 16 UNITARIO 17 UNITARIO 17 UNITARIO 18 UNIT |
| People & Community (Number of beneficiaries – million) | 3.5 | 3.27 | 3.5 | 1.45 | 14 LIFE ELLOW WATER AND PRODUCTION AND PRODUCTION |







Corporate Social Responsibility (Ambuja Consolidated)



Livelihoods

- 7572 trainings on agricultural activities and 112 trainings on agri allied activities across 15 Ambuja locations
- 33469.53 T Biomass supplied to Ambuja
- 574 Youth Trained under SEDI
- 50 newly SHGs formed



Water Resource Management

- 112 RRWHS constructed
- **116 Awareness camps** on water resource management
- 891.74 H covered under Micro irrigation
- World Environment Day celebrated across locations with tree plantations and various activities
- Investing in Water for Climate Resilient, Vidarbha event organized in Nagpur



Quality Healthcare

- 26,104 truckers and allied population reached through health activities
- **653 Awareness camps** on MHM
- 111 Awareness sessions on WASH in schools
- Menstrual Hygiene Day celebrated across locations creating awareness on menstruation and hygiene
- World No Tobacco Day celebrated across locations creating awareness on the ill effects of the use of tobacco
- World Drugs Day Awareness Session organized at Truck Union Dabhota (HP) with truckers



Corporate Social Responsibility (Ambuja Consolidated)



Achievements

Ambuja Manovikas Kendra won the 'Overall Championship Trophy' 6th time in a row at the North Zone cultural competition of Intellectually Challenged Children - Umang 2024

Three supported schools at Arki and Dhundan blocks in Solan district, Himachal Pradesh have been bestowed the 'School of Excellence' award for the year 2023-24



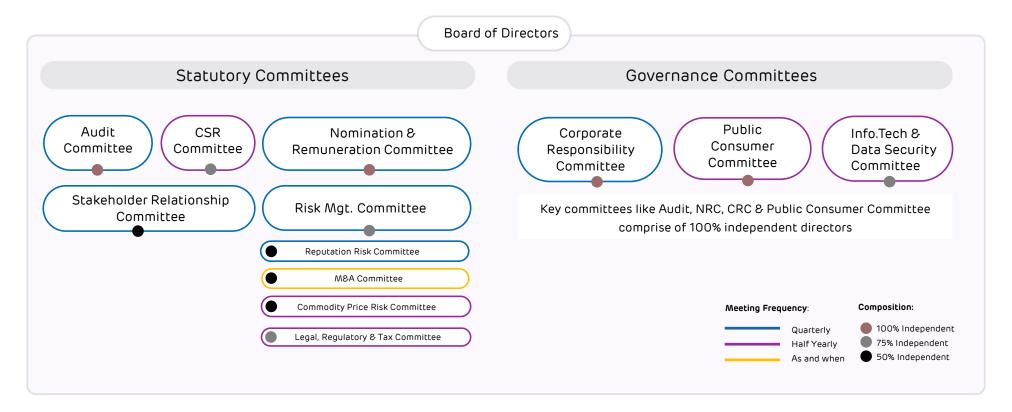
Partnerships

- NABARD, HP sanctions a 4-year watershed project in Sirmour district, HP
- NABARD, HP sanctions grant to train 230 trainees under 6 job roles at SEDI Nalagarh
- Uno Minda provided Rs. 50,000 for **sponsorship** for skill trainees of SEDI Ambujanagar
- **DGM NABARD, Punjab** inaugurates newly supported Assistant Electrician course at SEDI Bathinda





Board & Committee Structure



^{*} Every year independent evaluation of Independent Directors 93 % Board attendance Ambuja Cements is placed in the 'Good' category by Institutional Investor Advisory Services (IiAS) in the Indian Corporate Governance Scorecard (2023)





ESG

UPDATE



Accolades & Awards









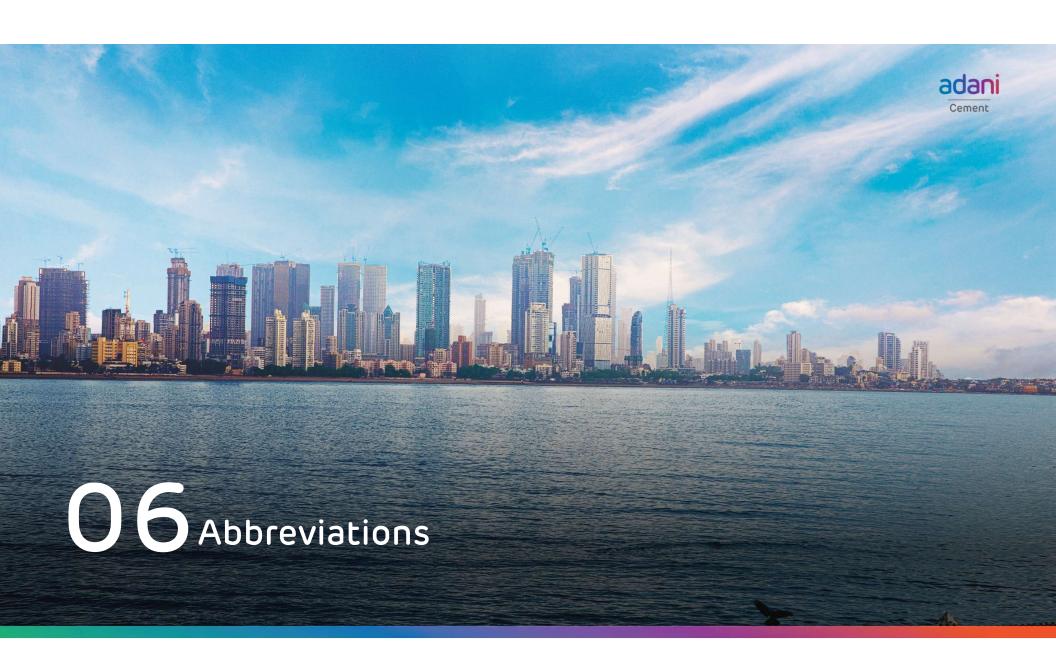












ADANI GROUP PROFILE

AMBUJA CEMENT OVERVIEW

PERFORMANCE HIGHLIGHTS

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ABBREVIATIONS



Abbreviations

| ATGL | Adani Total Gas Ltd | MnT. | Million Tonne | ENOC | Energy Network Operation Centre |
|--------|---|------|--|--------|--|
| AEL | Adani Enterprises Limited | CLC | Clinker and Cement | FI | Financial Institution |
| APSEZ | Adani Ports and Special Economic Zone Limited | Т | Tonne | RMX | Ready- Mix Concrete |
| AESL | Adani Energy Solutions Limited | TCO | Total Cost Basis | BCCI | Bulk Container Corporation of India |
| APL | Adani Power Limited | AFR | Alternate Fuels and Raw Material | IHB | Individual Home Buyer |
| AGEL | Adani Green Energy Limited | WHRS | Waste Heat Recovery System | UoM | Unit of Measurement |
| AAHL | Adani Airport Holdings Limited | MTPA | Million Tonne Per Annum | PMT | Per Metric Tonne |
| ARTL | Adani Roads Transport Limited | BCT | Bulk Cement Terminal | KPI | Key Performance Indicators |
| ANIL | Adani New Industries Limited | IHB | Individual Home Builder | LOI | Letter of Intent |
| AWL | Adani Wilmar Limited | GU | Grinding Unit | EPC | Engineering, Procurement and Construction |
| ADL | Adani Digital Limited | EC | Environment Clearance | CU | Clinkerization Unit |
| NDTV | New Delhi Television Ltd | CTE | Consent to Establish | DJSI | Dow Jones Sustainability Index |
| AIMSL | Adani Infra Mgt Services Pvt Ltd | O&M | Operations & Maintenance | CDP-CC | CDP Climate Change |
| GDP | Gross Domestic Product | PSU | Public Sector Undertaking | CDP-WS | CDP Water Security |
| M&A | Merger & Acquisition | NBFC | Non-Banking Financial Company | UN SDG | United Nations Sustainable Development Goals |
| NABARD | National Bank For Agriculture And Rural Development | GCCA | Global Cement Concrete Association | BCFC | Bottom Discharge Wagon |
| LC | Letter of Credit | ESG | Environmental, Social & Governance | WASH | Water, Sanitation & Hygiene |
| RRWHS | Rain Water Harvesting System | B2C | Business to Consumer | MHM | Menstrual Hygiene Management |
| SBTi | Science Based Targets initiatives | SEDI | Skill and Entrepreneurship Development Institute | NRC | Nomination and Renumeration Committee |
| SD | Sustainable Development | SHG | Self Help Group | CRC | Corporate Responsibility Committee |
| CSR | Corporate Social Responsibility | TSR | Thermal Substitution Rate | | Ambuja 🎢 🌈 📭 |





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