

1<sup>st</sup> November, 2023

To

**National Stock Exchange of India Limited**

**BSE Limited**

**Luxembourg Stock Exchange**

**Scrip Code: AMBUJACEM**

**Scrip Code: 500425**

**Code: US02336R2004**

**Sub: Investor Presentation under Regulation 3o of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015**

Dear Sir/Madam,

In continuation of our letter dated 29<sup>th</sup> October, 2023 regarding Analyst/Institutional call scheduled on 01<sup>st</sup> November 2023 , we are enclosing herewith Presentation titled 'Operational & Financial Highlights' of the Company for the quarter and half year ended on 30<sup>th</sup> September, 2023.

The above information shall also be made available on the Company's website at [www.ambujacement.com](http://www.ambujacement.com).

Kindly take the above on your records.

Thanking you,

Yours faithfully,

**For Ambuja Cements Limited**

**Hitesh Marthak**  
**Company Secretary & Compliance Officer**  
Encl.: as above.

**Ambuja  
Cement**

**ACC**

**adani**  
Cement

# Operational & Financial Highlights

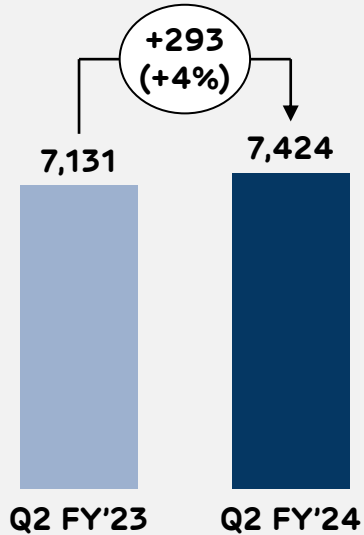
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For the Quarter Ended September 30, 2023

## Results at Glance

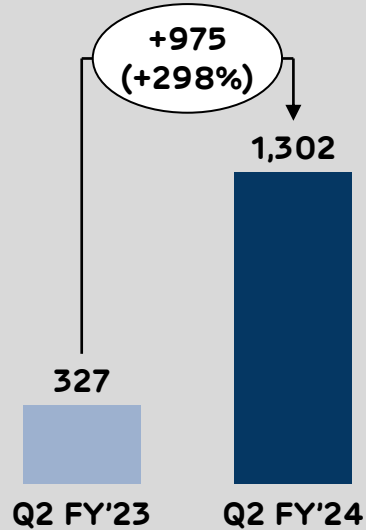
### Revenue

(Rs. Cr)



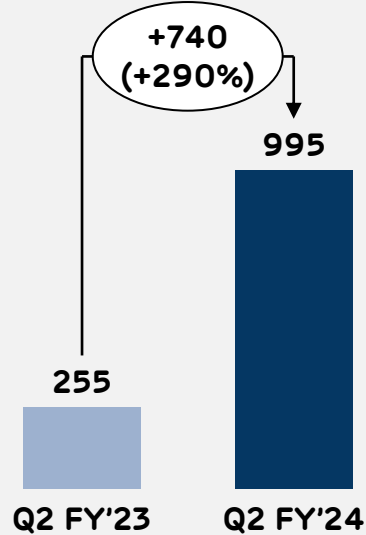
### EBITDA

(Excl. other income)  
(Rs. Cr)



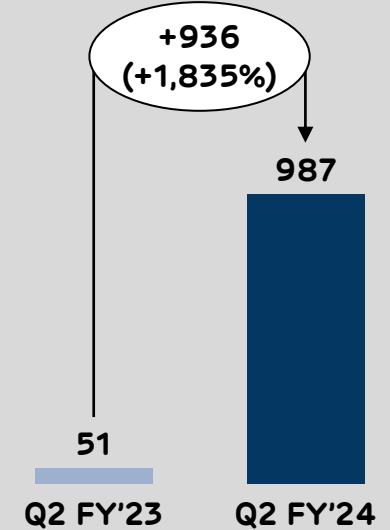
### EBITDA

(Excl. other income)  
(Rs./ton)



### PAT

(Rs. Cr)



# Content

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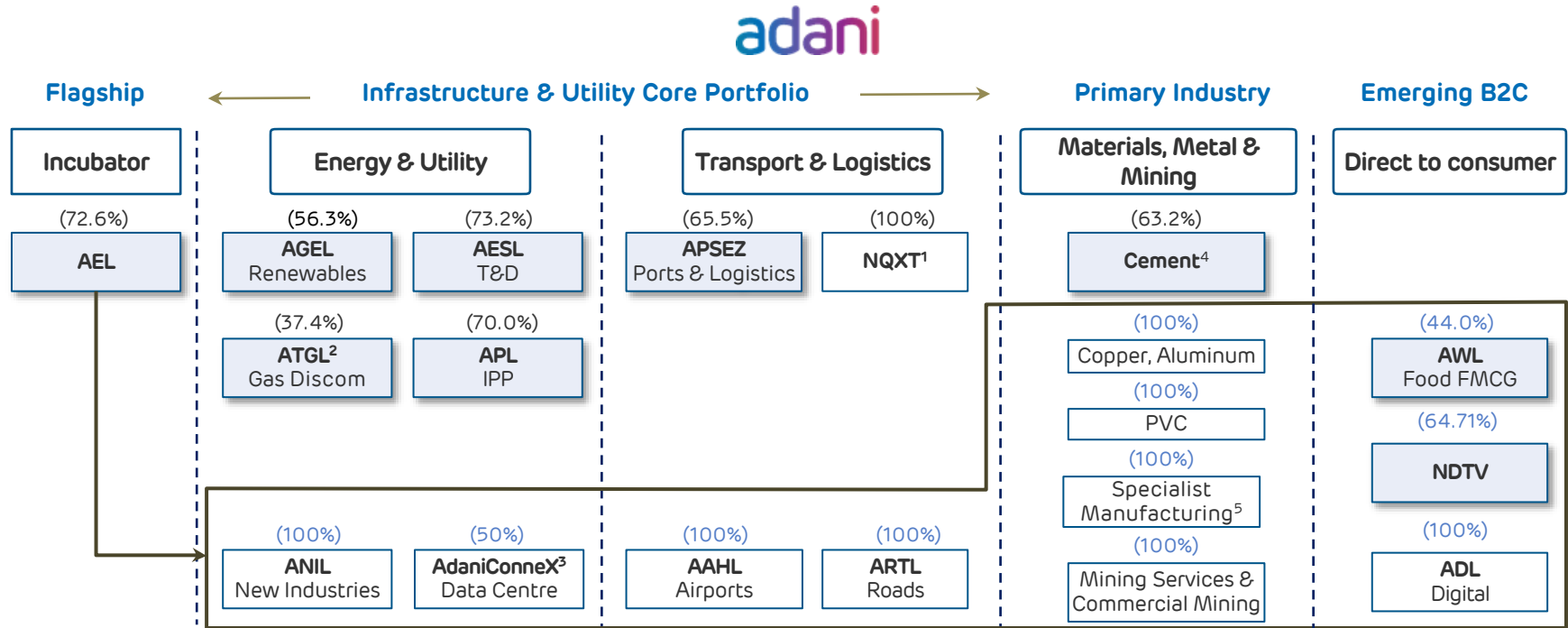
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# Adani Group Profile

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01

# Adani Portfolio: A World class infrastructure & utility portfolio



(%): Promoter equity stake in Adani Portfolio companies ( ): AEL equity stake in its subsidiaries

**A multi-decade story of high growth centered around infrastructure & utility core**

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | 4. Cement business includes 63.19% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited | 5. Includes the manufacturing of Defense and Aerospace Equipment | Promoters holding are as on 30<sup>th</sup> September, 2023

# Adani Portfolio: Decades long track record of industry best growth with national footprint

## Secular growth with world leading efficiency

**adani**

Ports and Logistics

Growth 3x <sup>6</sup>

EBITDA 70% <sup>1,2</sup>

**adani**

Renewables

Growth 4x <sup>6</sup>

EBITDA 92% <sup>1,4</sup>

**adani**

Energy Solutions

Growth 3x <sup>6</sup>

EBITDA 91% <sup>1,3,5</sup>

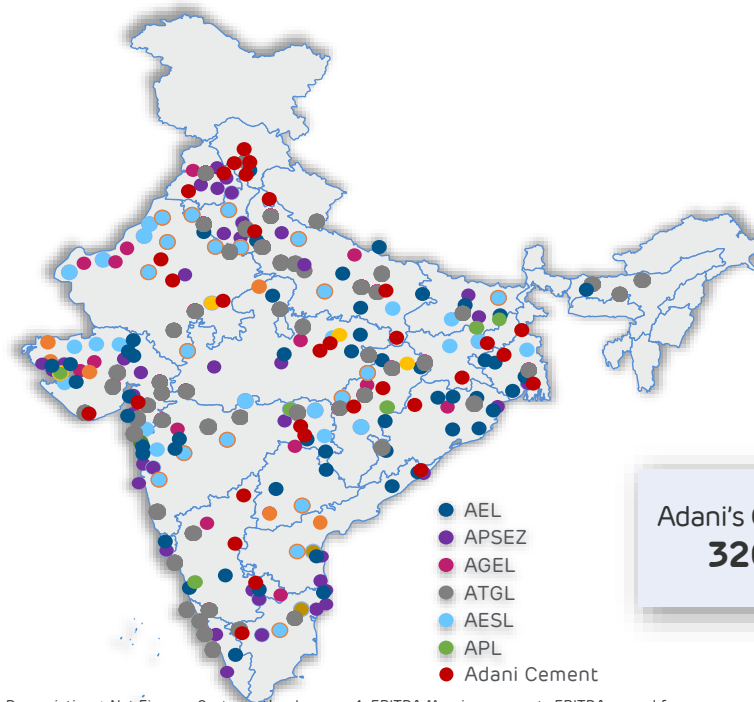
**adani**

Gas

Growth 1.4x <sup>6</sup>

EBITDA 19% <sup>1,3</sup>

## National footprint with deep coverage



Adani's Core Infra. Platform –  
**320 Mn** Userbase

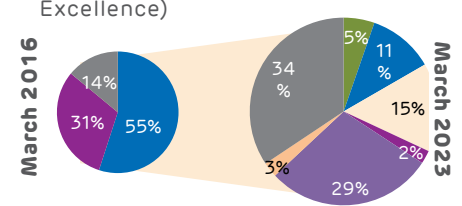
Note: 1. Data for FY23; 2. Margin for indian ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business, PBT- Profit before tax, ATGL-Adani Total Gas Limited, AEL: Adani Enterprises Limited, APSEZ: Adani Ports and Special Economic Zone Limited, AESL: Adani Energy Solutions Limited, APL: Adani Power Limited, AGEL: Adani Green Energy Limited | Growth represents the comparison with respective industry segment. 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: **APSEZ's** cargo volume surged from 113 MMT to 339 MMT (13%) between 2014 and 2023, outpacing the industry's growth from 972 MMT to 1433 MMT (4%). **AGEL's** operational capacity expanded from 0.3 GW to 8.1 GW (60%) between 2016 and 2023, surpassing the industry's growth from 46 GW to 125 GW (15%). **AESL's** transmission length increased from 6,950 ckm to 19,779 ckm (16%) between 2016 and 2023, surpassing the industry's growth from 3,41,551 ckm to 4,71,341 ckm (5%). **ATGL** expanded its geographical areas from 6 to 52 (31%) between 2015 and 2023, outperforming the industry's growth from 62 to 293 (21%).

# Adani Portfolio: Repeatable, robust & proven transformative model of investment



<b>Activity</b>	Origination	Site Development	Construction	Operation	Capital Mgmt
	<ul style="list-style-type: none"> <li>Analysis &amp; market intelligence</li> <li>Viability analysis</li> <li><b>Strategic value</b></li> </ul>	<ul style="list-style-type: none"> <li>Site acquisition</li> <li>Concessions &amp; regulatory agreements</li> <li><b>Investment case development</b></li> </ul>	<ul style="list-style-type: none"> <li>Engineering &amp; design</li> <li>Sourcing &amp; quality levels</li> <li><b>Equity &amp; debt funding at project</b></li> </ul>	<ul style="list-style-type: none"> <li><b>Life cycle O&amp;M planning</b></li> <li>Asset Management plan</li> </ul>	<ul style="list-style-type: none"> <li>Redesigning <b>capital structure</b> of assets</li> <li><b>Operational phase funding consistent with asset life</b></li> </ul>

<b>Performance</b>	India's Largest Commercial Port (at Mundra)	Longest Private HVDC Line in Asia (Mundra - Mohindergarh)	2,140 MW Hybrid cluster operationalized in Rajasthan in FY23	Energy Network Operation Center (ENOC)	<ul style="list-style-type: none"> <li><b>Duration Risk Matching</b></li> <li><b>Forex Currency Risk Management</b></li> <li><b>Interest Rate Risk management</b></li> <li><b>Governance &amp; Assurance</b></li> </ul>
	Highest Margin among Peers	Highest line availability	India's first and World's largest solar-wind hybrid cluster	Centralized continuous monitoring of plants across India on a single cloud based platform	(ABEX -Adani Business Excellence)



Note 1 Adani Environmental Resource Management Services Ltd. (additional company is being proposed)  
 O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd., AIMSL: Adani Infra Mgt Services Pvt Ltd, IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference, AGEL: Adani Green Energy Ltd., NBFC: Non-Banking Financial Company



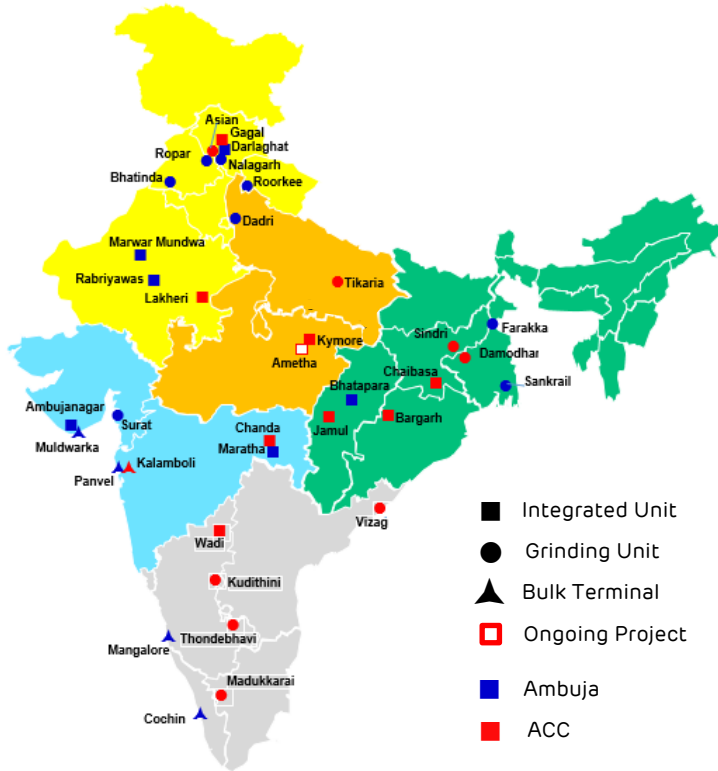
# Adani Cement (Ambuja + ACC) - Overview

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02



# Adani Cement: Presence in 30 states and 566+ districts (~74%)\*



67.5<sup>#</sup> MTPA  
Cement Capacity

1,03,000  
Channel partners across India

17  
Integrated Units

14<sup>#</sup>  
Grinding Units

83+  
Ready-Mix Concrete plants

10  
Captive Ships

5  
Bulk Cement Terminals

89%  
Share of Blended Cement

7.0%  
Thermal Substitution Rate

60.5%  
Clinker Factor

\* As on 30.09.2023

# In addition

1. 1 MTPA GU in Ametha expected to be commissioned in Q3 FY'24
2. Order placed for capacity expansion of 14 MnT Cement incl. 8 MnT Clinker (Bhatapara & Maratha), under implementation

## Iconic brands

### Ambuja Cement

#### Strength

Original disruptor with Virat Compressive Strength  
Pioneered brand building & technical services

### ACC

#### Heritage

India's 1st Cement Company  
Inter-generational legacy  
Pioneered product development

## High Patronage



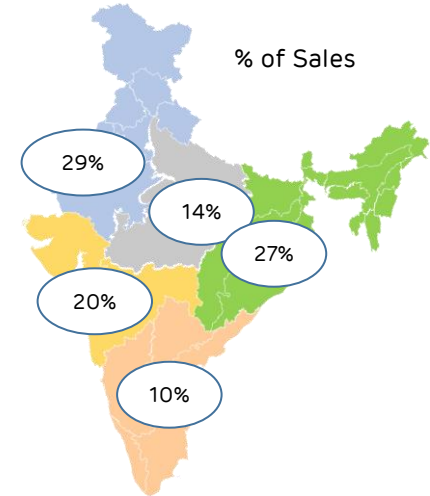
## High contribution from Trade segment

Ambuja + ACC – 79%  
Industry – 65%



Share of Premium Products  
23% of Trade Volume

## National presence



# Performance Highlights

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For the Quarter Ended September 30, 2023

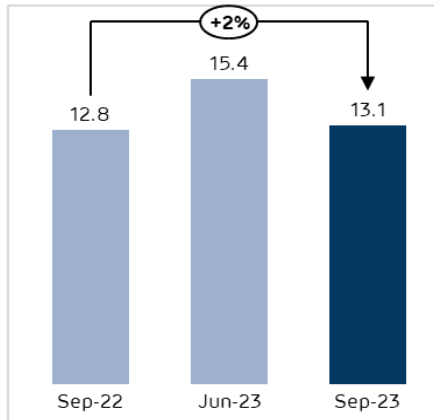
# 03

# Financial results (for the Qtr.)

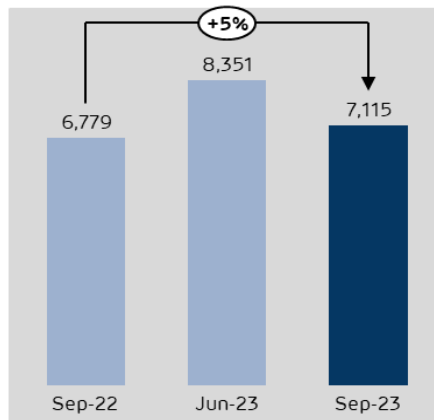
KPIs	UoM	Ambuja Consolidated			Ambuja Standalone			ACC Standalone		
		Sep 23	Jun 23	Sep 22	Sep 23	Jun 23	Sep 22	Sep 23	Jun 23	Sep 22
Revenue from Operation	Rs. Cr	7,424 *	8,713	7,131	3,970	4,730	3,676	4,435	5,201	3,987
EBITDA (Excl. Other Income)	Rs. Cr	1,302	1,667	327	773	949	313	548	769	15
<b>EBITDA (%)</b>	<b>%</b>	<b>17.5%</b>	<b>19.1%</b>	<b>4.6%</b>	<b>19.5%</b>	<b>20.1%</b>	<b>8.5%</b>	<b>12.4%</b>	<b>14.8%</b>	<b>0.4%</b>
EBITDA (PMT)	Rs./Ton	995	1,082	255	1,020	1,040	443	675	816	22
Other Income	Rs. Cr	476	263	109	378	189	39	208	78	69
PBT	Rs. Cr	1,340	1,512	39	880	867	157	516	623	(122)
PAT	Rs. Cr	987	1,135	51	644	645	139	384	464	(91)
<b>EPS (diluted)</b>	<b>Rs</b>	<b>3.74</b>	<b>4.31</b>	<b>0.47</b>	<b>3.03</b>	<b>3.07</b>	<b>0.70</b>	<b>20.41</b>	<b>24.64</b>	<b>(4.85)</b>

\* Net of sales between Ambuja and ACC (MSA sales)

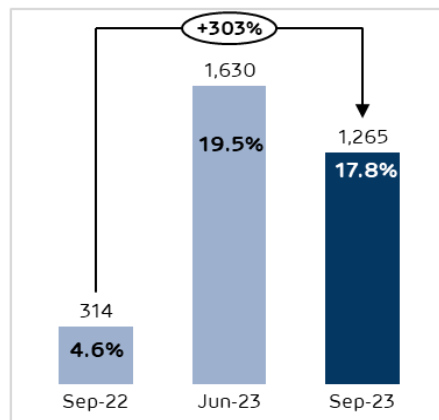
## Sales volume – CLC (MnT)



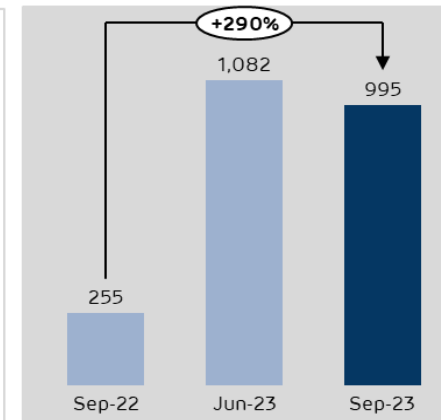
## Revenue (Rs Cr)



## EBITDA (Excl. Other Income) (Rs Cr & Margin)



## EBITDA incl RMX (Excl. Other Income) (Rs./ton)



Sales volume growth of 2% driven by

- Micro markets management
- Expansion of Dealers network - 1050
- Push on expansion of new markets, Continuous focus on improvement of quality of sales will drive growth in volume further

Revenue higher by 5% driven by

- Strong focus on enhancing brand visibility by renewed marketing campaign
- Products basket optimization with focus on premium product positioning
- Premium products as a % of trade sales has increased by 0.8 pp to 23.4%

Various initiatives on Cost leadership and efficiency improvements along with volume expansion have contributed in

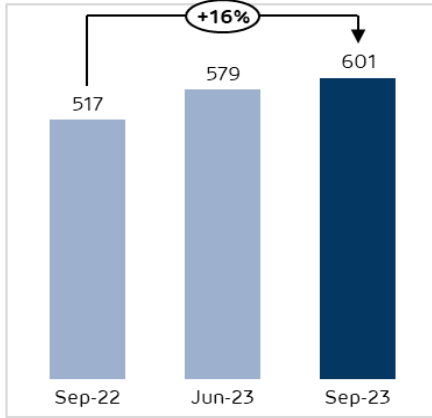
- EBITDA up by Rs 949 Cr by (303%)
- Margin expansion by 13.2 pp from 4.6% to 17.8%

EBITDA PMT up 290% YoY backed by

- Cost leadership journey
- Long term tie-up for key raw materials
- Improved synergies within cement business and group

**Journey of Business Excellence Continues...**

## Raw Material Cost (Rs./ton)

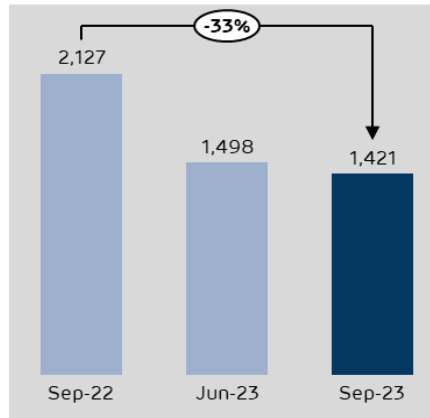


Cost increased by Rs 84 PMT due to FlyAsh, Gypsum, Limestone purchase; strategic initiatives like

- Long term sourcing of FlyAsh,
- Manufacturing of Synthetic Gypsum
- Measures for Limestone

have been initiated to reduce the costs

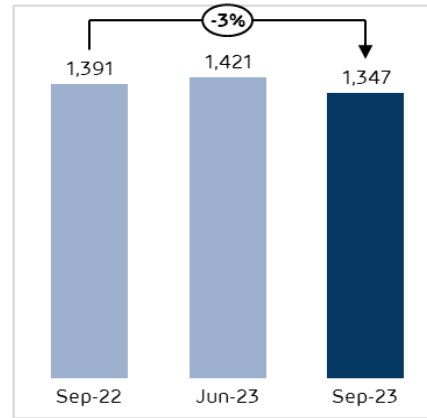
## Power and Fuel Cost (Rs./ton)



Power & Fuel Costs reduced due to

- Source and mix optimisation
- Increased usage of WHRS (Mix as % of total power 3.4% to 11.9%)
- Replacing costlier fuel with low cost source
- Maximising alternative fuel consumption
- Kiln Fuel Cost reduced from Rs 2.94 to Rs 1.82 /'000 kCal

## Freight and Forwarding Cost (Rs./ton)

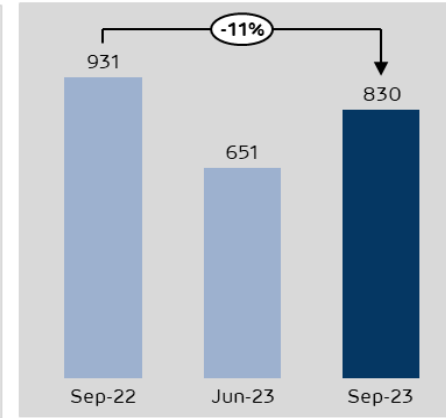


Decline in Cost due to

- Stronger adherence to route planning
- Renegotiations of commercial terms to optimize costs
- Leveraging digitization to optimize tracking mechanism and costs
- Direct Dispatch from 44% to 49%
- Rail Co-efficient from 26% to 28%
- Primary Road lead from 174 to 165 km

Strategic initiatives rolled out to further reduce by Rs 150 PMT

## Other Expenses (Rs./ton)

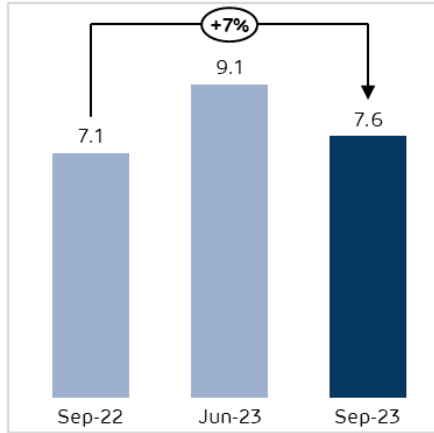


Unified Organization structure has helped to bring synergies and reduce / sustain on cost

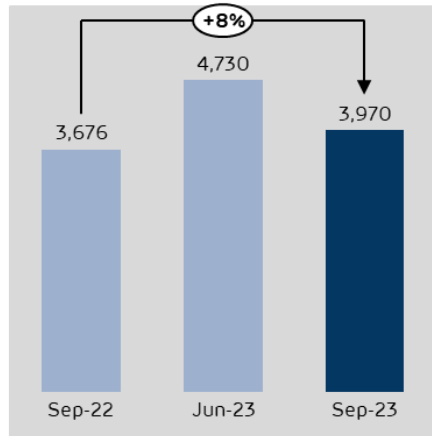
**Journey of Cost Leadership Continues...**



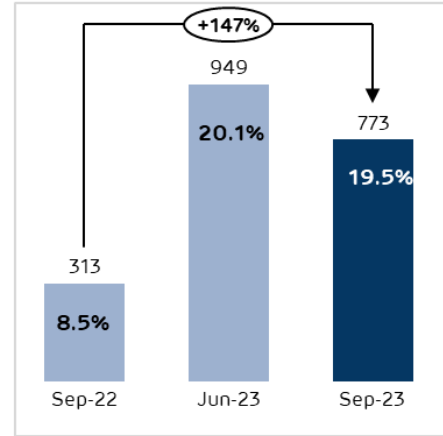
**Sales volume – CLC**  
(MnT)



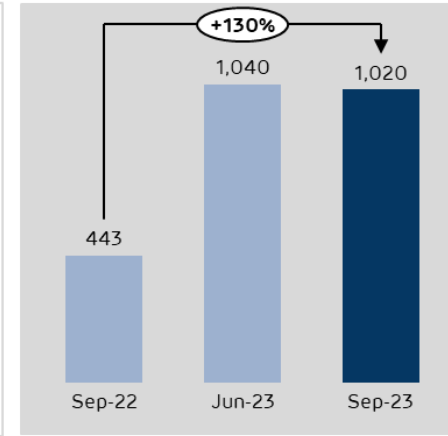
**Revenue**  
(Rs. crore)



**EBITDA (Excl. Other Income)**  
(Rs Cr & Margin)



**EBITDA (Excl. Other Income)**  
(Rs./ton)



Sales volume growth of 7% mainly driven by

- Micro market management
- Expansion of dealer network - 520
- Improving efficiency parameters
- Push on expansion of new markets

8% higher revenue driven by

- Strong focus on enhancing brand visibility by renewed marketing campaign
- Premium product positioning in IHB segment helping in realizing higher premiums in price

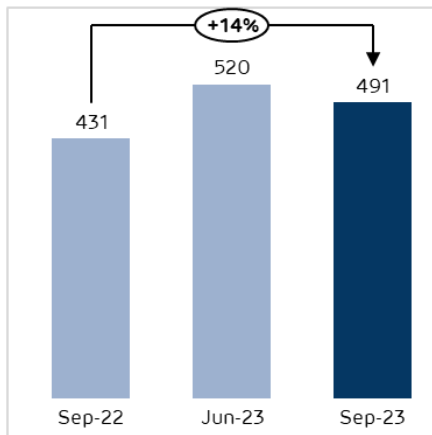
Volume expansion coupled with various initiatives on Cost reduction and efficiency improvements are contributing to

- EBITDA up by Rs 460 Cr
- Higher margin by 11.0 pp (from 8.5% to 19.5%)

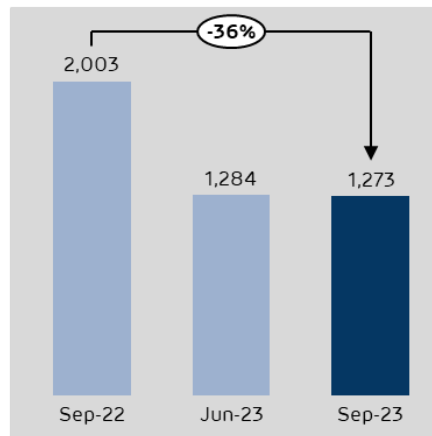
EBITDA PMT up 130% YoY backed by

- Cost excellence journeys
- Efficiency improvement initiatives
- Long term supply arrangements
- Improved synergies within cement business

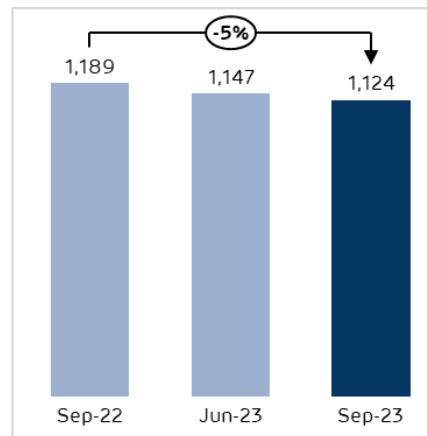
## Raw Material Cost (Rs./ton)



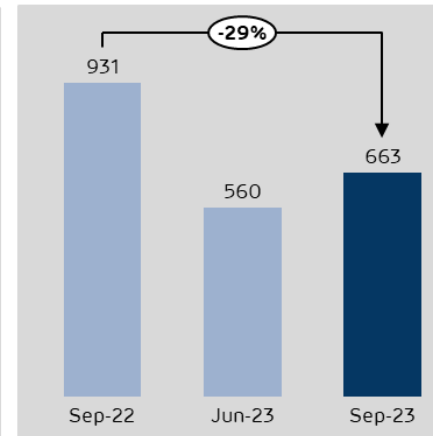
## Power and Fuel Cost (Rs./ton)



## Freight and Forwarding Cost (Rs./ton)



## Other Expenses (Rs./ton)



While cost increased by Rs 60 PMT on a/c of FlyAsh, Gypsum, Clinker & Limestone purchase; strategic initiative like

- Long term sourcing of FlyAsh,
  - Manufacturing of Synthetic Gypsum
  - Measures for Limestone
- has been initiated to reduce the costs

Costs are reducing constantly by

- Mix and Source optimization
- Increased usage of WHRS from 3.9% to 15.1%
- Maximization of Alternative fuels
- Kiln Fuel Cost reduced from Rs 2.72 to Rs 1.79 /'000 kCal

Reduction trend in costs are driven by

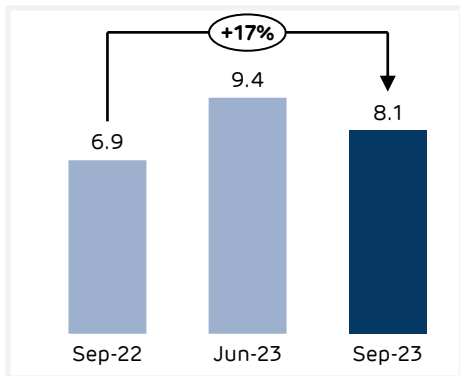
- Minimizing deviations from route planning at micro market level
- Commercial terms renegotiations wherever potential for savings in costs
- Digitization & technical measures initiatives
- Direct Dispatch 48% to 58%

Strategic initiatives to reduce these costs further

Reduction trend of costs continues mainly driven by

- Unified Organization structure
- New operating business model led to improvement in business parameters

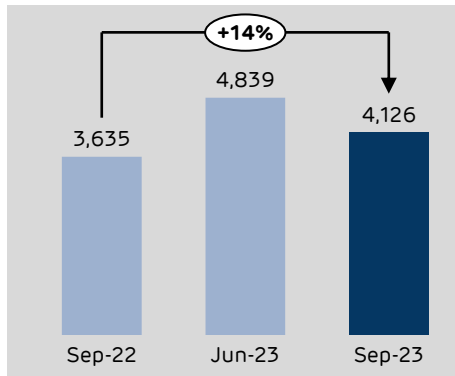
## Sales volume – CLC (MnT)



Sales volume growth of 17% driven by

- Dealer network expansion – 530
  - Strong focus on micro markets
  - Push on expansion of new markets
- Continued focus on improvement of quality of sales will drive growth in volume further

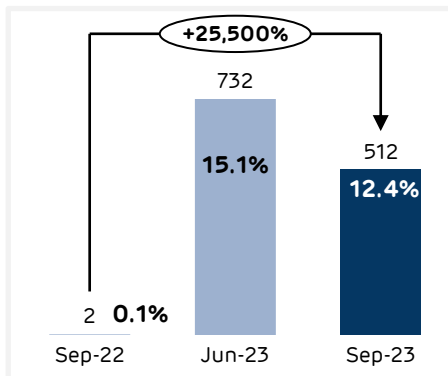
## Revenue (Rs. Crore)



Revenues up by 14% driven by

- Renewed marketing campaign helping to improve brand equity in micro markets
- Premium products as a % of trade sales has increased by 1.6 pp to 32.1%

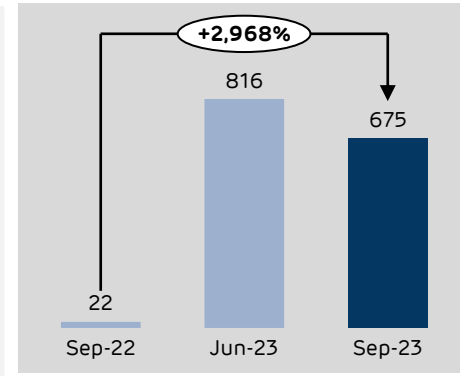
## EBITDA (Excl. other income) (Rs. Cr & Margin)



Various initiatives on Cost savings & efficiency improvements along with volume expansion have contributed to expansion of

- EBITDA by Rs 510 Cr
- Margin expansion by 12.3 pp from 0.1% to 12.4%

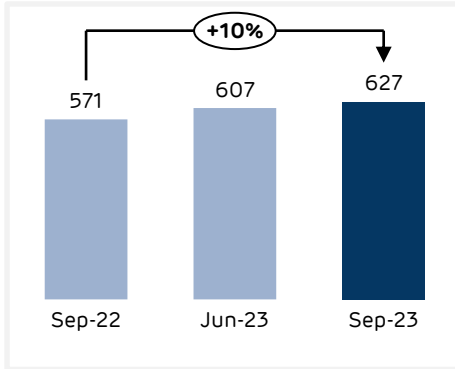
## EBITDA Incl RMX (Excl. other income) (Rs./ton)



EBITDA PMT has seen consistent expansion, backed by cost & efficiency improvement initiatives.

- Cost optimization
- Long term tie-ups for key raw materials
- Improved synergies within cement business and group
- Efficiency improvement achieved backed by investments

## Raw Material Cost (Rs./ton)

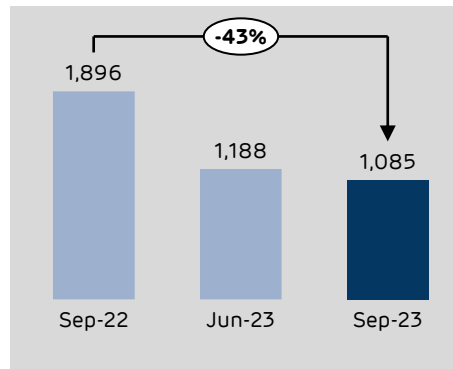


Cost increased by Rs 56 PMT due to FlyAsh, Gypsum

- Strategic initiatives like
- Mix & source optimization
  - Maximizing alternative raw material consumptions.
  - Long term contract for key raw materials contributing to bringing down raw material costs.

have been initiated to reduce the costs

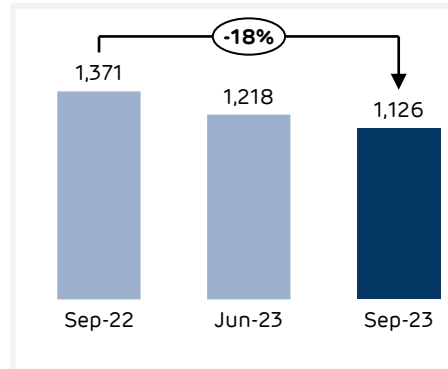
## Power & Fuel Cost (Rs./ton)



Reduction in power & fuel cost driven by

- Optimization of fuel mix,
- Enhanced usage of WHRS from 2.9% to 8.9%
- Maximizing consumption of low-cost fuels
- Higher consumption of alternative fuels

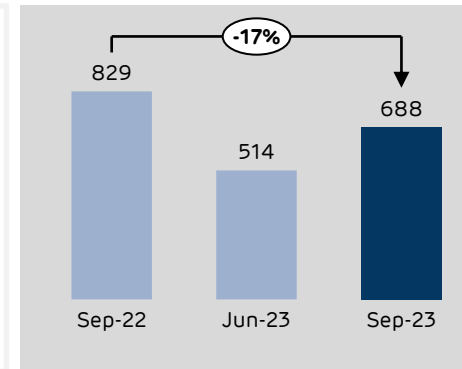
## Freight and Forwarding Cost (Rs./ton)



Cost reductions driven by

- Detailed route planning at micro market level
- Renegotiations of commercial terms
- GPS & other technology measures

## Other Expenses (Rs./ton)



New operating business model and increased synergies within cement business and group resulting in lower other expenses

# Ambuja Cement (consolidated): Financial Statement Position

Particulars	30.09.23	31.03.23	Change	Key Reason for Change
Net Fixed Assets	27,097	26,077	1,019	Ametha Capitalisation of Clinker unit - Rs.1106 Crs. (Capitalisation of GU and WHRS will be done once COD is achieved)
Investment in Associates / JVs	169	186	(17)	
Non-Current Assets	4,060	3,282	778	Capital advance for Bhatapara, Maratha, Sankrail
Net Working Capital	1,740	1,329	410	Inventory and Trade Receivables
Cash and Cash Equivalents*	11,721	11,845	(134)	
<b>Total Assets</b>	<b>44,786</b>	<b>42,719</b>	<b>2,067</b>	
Equity & Networth	40,304	38,757	1,547	Profit after tax for 6 months; less Dividend paid of Rs. 585 Crs.
Non-Current Liabilities	1,598	1,451	147	Right of Use for Assets taken on Long Term Lease
Other Liabilities	1,943	1,842	101	Security Deposits from customers & Liability for Capital Expenditure
Net Tax Liabilities	941	669	272	
<b>Total Liabilities</b>	<b>44,786</b>	<b>42,719</b>	<b>2,067</b>	

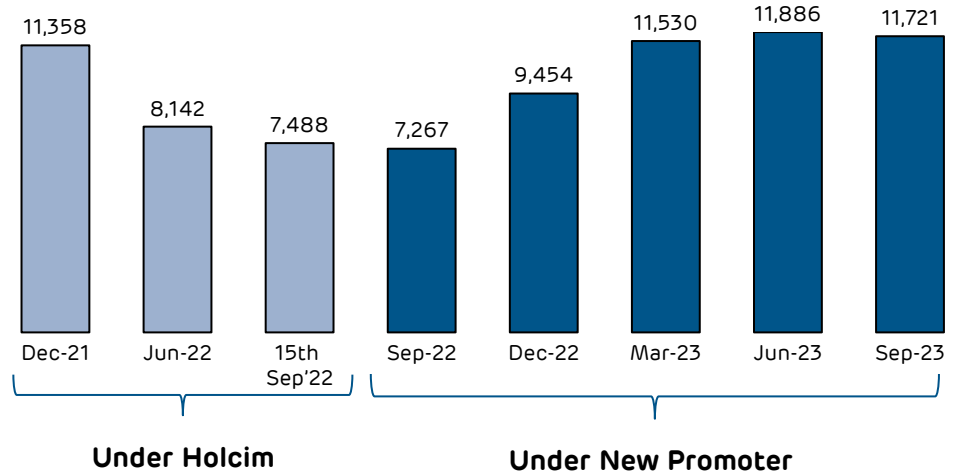
Cash & Cash Equivalents under various heads of Balance Sheet (as required under Ind AS)	30.09.23	31.03.23	Change
<b>2 (b) (ii)</b> Cash & Cash Equivalents	1,136	544	592
<b>2 (b) (iii)</b> Bank balances other than cash and cash equivalents	2,263	2,063	200
<b>2 (b) (v)</b> Other financial assets – Current	7,974	7,124	850
<b>1 (g) (iii)</b> Other financial assets – Non-Current	24	1,799	(1,775)
<b>Free Cash (Other than Cash Lien marked)</b>	<b>11,397</b>	<b>11,530</b>	<b>(133)</b>
<b>2 (b) (iii) &amp; (iv)</b> Lien marked Cash (CCI and other ongoing court cases)	324	315	9
<b>Total Cash &amp; Cash Equivalents</b>	<b>11,721</b>	<b>11,845</b>	<b>(124)</b>

Cash and Cash Equivalents Investment details	30.09.23
Fixed Deposits	10,585
Current Accounts	806
Mutual Funds	330
<b>Total Cash &amp; Cash Equivalents</b>	<b>11,721</b>

## Synopsis of the changes in Cash & Cash Equivalent

Cash Balance	Rs. Crs
Opening balance as on 1st Apr 2023	11,530
(+) Cash flow from operations before changes in Working Capital	2,782
(+) Interest Cost (net of treasury income) and lease liability	(168)
(-) Changes in working capital	(311)
(-) Income tax paid	(417)
(-) Dividend paid (net of receipts)	(559)
(-) Capex (incl advance) (net) & Inter Corporate Deposits paid	(1,461)
Free Cash (other than Cash lien marked) - As on 30th September 2023	11,397
(+) Lien marked cash for CCI and other ongoing court cases	324
<b>Total Cash &amp; Cash Equivalents</b>	<b>11,721</b>

## Cash & Cash Equivalent for the last five quarters



Net worth increased by Rs. 1,547 Crs in the H1 FY 2024 and now stands at Rs. 40,304 Crs.

Company remains Debt Free

- On 3rd August 2023, Ambuja Cement announced acquisition of Sanghi Industries Limited (SIL) at an Enterprise Value of Rs. 5000 Cr, to be fully funded through internal accruals.
- Seller CPs are in the process of completion and the acquisition is expected to close in Q3 FY' 24 .
- This acquisition would help to accelerate Ambuja's goal of 140 MTPA ahead of 2028 and reinforce its position as a leader in construction materials sector.

# Status – Capex on improvement & expansion (Ambuja Consol)

## Debottlenecking and Efficiency Improvement

Project Description	Expected timelines for completion	Project Cost	Capex incurred till date
Waste Heat Recovery System (67 MW)	Maratha - Q4 FY24 Ambujanagar - Q1 FY25 Wadi - Q2 FY25 Chanda - Q1 FY25	1,068	404
Mechanisation (various initiatives)	FY 25	1,055	127
Geo Clean (AFR)	FY 25	157	9
BCFC Rakes	FY 25	845	38
BCFC unloading & Rail Infrastructure (14 locations)	FY 25	711	44

## Capacity Expansion Projects

	Clinker (MTPA)	Cement (MTPA)	Expected timelines for completion
<b>Debottlenecking</b>			
Bhatinda	-	1.3	Q3 FY25
<b>Brownfield</b>			
Bhatapara Line 3 (CU)	4.0	-	Q2 FY26
Maratha Line 2 (CU)	4.0	-	Q4 FY26
Sankrail (GU)	-	2.3	Q3 FY25
Mundra (GU)	-	4.6	Q2 FY26 (1st Line) Q3 FY26 (2nd Line)
Marwar (GU)	-	2.4	Q4 FY25
Sindri (GU)	-	1.6	Q2 FY25
<b>Greenfield</b>			
Salai Banwa (GU)	-	2.4	Q1 FY26
Farakka (GU)	-	4.6	Q3 FY25
<b>Total Expansion Projects</b>	<b>8.0</b>	<b>19.2</b>	



# ESG Overview

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04

## Environmental

- Strong commitment to Sustainable Development (SD) 2030 Plan
- Geoclean, EcomaxX, AFR, WHRS initiatives to build circularity & accelerate green products
- Focus on water positivity and circular economy



## Society

- Spend of ~Rs 300 Cr on various social development program (direct/partnership - Rs 97/203 Cr)
- Outreach in 13+ states benefiting 2.5 Mn people through community development projects
- Focus on Agro based livelihood, Water conservation, Health & Sanitation, Women Empowerment, etc.



## Governance

- **Enhanced Governance** - In addition to the statutory committees, there are 7 additional committees/sub-committees represented by independent directors
1. Legal, Regulatory & Tax Committee
  2. Corporate Responsibility Committee
  3. Public Consumer Committee
  4. Information Technology and Data Security Committee
  5. Mergers and Acquisitions Committee
  6. Commodity Price Risk Committee
  7. Reputation Risk Committee



## Adani Group Vision & ESG Framework



### Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.

## Our ESG Ambition

- Net Zero
- Waste to Resource
- Water Positive
- Biodiversity Positive
- Zero Harm
- Engaged Communities
- Zero Non-Compliance

### ESG Reporting Frameworks



### ESG Ratings Agencies



We are aligned with above ESG Reporting Frameworks & rated by these Rating Agencies

# ESG Ratings of Our Cement Companies (as on 30.9.23)

S&P Dow Jones Indices

A Division of S&P Global



RATING AGENCIES	AMBUJA	ACC
DJSI	72	66
CDP - CC	B	A-
CDP - WS	B	B
Sustainalytics	25.1 Medium risk	29.3 Medium risk
MSCI	B	-

# ESG Dashboard

Material Topic	AMBUJA		ACC		UN SDGs
	2030 Targets	Status Q2 FY 24	2030 Targets	Status Q2 FY 24	
 <b>Climate &amp; Energy</b> (Net specific CO <sub>2</sub> emissions - Kg/T)	453	528	400	475	 
 <b>Circular Economy</b> (Use of waste derived resources MnT/yr)	21	2.0	30	2.9	 
 <b>Water &amp; Nature</b> (Fresh water consumption L / T of Cementitious material)	62	40	5x Water positive	3x Water positive	 
 <b>People &amp; Community</b> (Number of beneficiaries – million)	3.5	2.5	3.5	1.16	 
					 



## Corporate Social Responsibility

## Water Governance & Management

- 73 Roof Rainwater Harvesting Systems constructed
- 134 Awareness camps on water harvesting reaching 5411 people
- 858 Hectare land covered under micro irrigation

## Skill Based Livelihoods

- 2163 Youth Trained across 17 centers of 10 states
- 75% Placement Rate
- 135 trainings conducted for women on income generation reaching 4167 women

## Social Inclusion

- 79 new Self-Help Groups formed involving 889 women,
- From the newly formed SHG with 372 women from landless families & 350 from small and marginal families

## Agriculture

- Working with 2.5 lakh farmers across locations (cumulative)
- 386 farm ponds to improve availability of irrigation water
- 331013 trees planted till September
- 5075 MT of biomass collected and supplied through local Farmer Producer Organizations

## Health

- 1070 awareness camps on Menstrual Hygiene Management (MHM)
- Institutional Delivery rate as high as 99%
- 5 Healthcare centers cater to healthcare needs of approx. 30134 truckers and allied population reached

## Education

- 279 awareness sessions on WASH
- 82 schools covered under sports promotion program

## Awards & Accolades

- SEDI Chandrapur received Best ITI Award from Department of Skill Development, Employment, Entrepreneurship and Innovation
- ACF Chirawa awarded the District Level – Bhamashah Samman 2023 for its efforts in health, sanitation and education in government schools

## Community Health

- 19,739 beneficiaries reached through Community Health projects like Mobile Health Unit, Weekly OPD, Health education General & specialty Health camp.

## Education

- 2,646 beneficiaries touched by education program which includes quality education, School up gradation, Anganwadi up gradation, coaching classes etc.

## Sustainable Livelihood

- 11,853 individuals benefited through sustainable agriculture, women empowerment program, entrepreneurship, Self Help Groups and farm-based interventions skilling for village youth.
- 375 Youth Trained & certified across 10 centers of 6 states
- 64 % Placement Rate

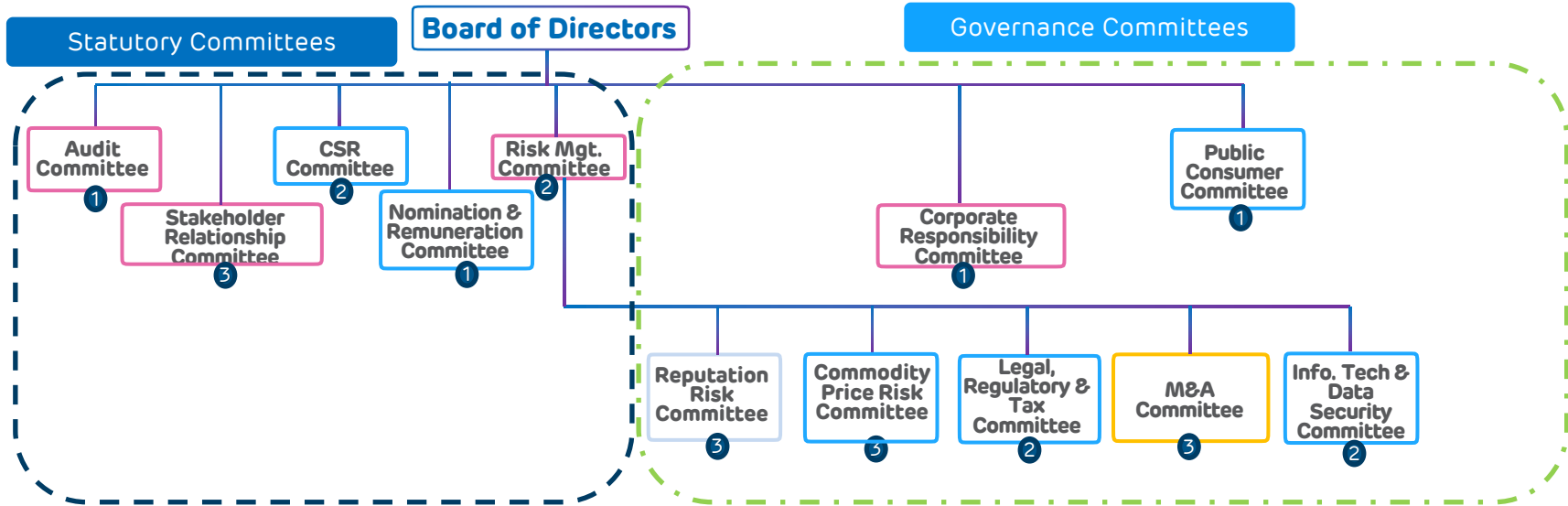
## Community Infrastructure Development

- 9,753 beneficiaries reached through water conservation projects includes construction of Check dam, Ponds, Roof top rainwater harvesting etc, 156 Thousand Cubic Meter additional storage created bringing 663 Hector under irrigation
- 10,686 additional community members benefited from other infrastructure development activities

## Stakeholder Engagement

- 8,827 beneficiaries reached through celebrations of National days, facilitation of Government schemes, Sports interventions.
- 28,275 saplings planted bringing 203 acres under green cover as part of 100 million trees pledge of Adani group





Meeting Frequency:
Quarterly
Half Yearly
As and when

Composition:
1 100% Independent
2 75% Independent
3 50% Independent

Key committees like Audit, NRC, CRC & Public Consumer Committee comprise of 100% independent directors

# Accolades & Awards

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Recognised as Iconic Brand of India 2023 by Economic Times



Recognised as Energy Efficiency Units at the 24th National Awards for Excellence in Energy Management by CII



Received 11 Awards at Annual Mines Safety Fortnight Awards for excellence in safety showcased by Gare Palma Safety Mines



Recognised by CII for Excellence in Safety, Health & Environment



Recognised as Energy Efficiency Units at the 24th National Awards for Excellence in Energy Management by CII

# Abbreviations

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# Abbreviations

ATGL	Adani Total Gas Ltd	MnT	Million Tonne
AEL	Adani Enterprises Limited	T	Tonne
APSEZ	Adani Ports and Special Economic Zone Limited	L	Litre
AESL	Adani Energy Solutions Limited	AFR	Alternate Fuels and Raw Material
APL	Adani Power Limited	WHRS	Waste Heat Recovery System
AGEL	Adani Green Energy Limited	MTPA	Million Tonne Per Annum
AAHL	Adani Airport Holdings Limited	BCT	Bulk Cement Terminal
ARTL	Adani Roads Transport Limited	IHB	Individual Home Builder
ANIL	Adani New Industries Limited	GU	Grinding Unit
AWL	Adani Wilmar Limited	NQXT	North Queensland Export Terminal
ADL	Adani Digital Limited	T&D	Transmission & Distribution
NDTV	New Delhi Television Ltd	IPP	Independent Power Producer
AIMSL	Adani Infra Mgt Services Pvt Ltd	PVC	Polyvinyl Chloride
GMTN	Global Medium-Term Notes	O&M	Operations & Maintenance
SLB	Sustainability Linked Bonds	HVDC	High voltage, direct current
IG	Investment Grade	PSU	Public Sector Undertaking
LC	Letter of Credit	NBFC	Non-Banking Financial Company
DII	Domestic Institutional Investors		

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