



STOCK. EXG/ AG/ 2021-22

2nd June, 2021

The Corporate Relationship
Department
BSE Limited,
1st Floor,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001

The Listing Department
National Stock Exchange of
India Limited
Exchange Plaza, 5th Floor,
Plot No.-C/1, 'G' Block,
Bandra- Kurla Complex,
Bandra (E)
Mumbai – 400051

Listing Department
The Calcutta Stock
Exchange Ltd.
7 Lyons Range,
Kolkata-700001

Scrip Code : 509480

Scrip Code: BERGEPAIN

Scrip Code : 12529

Dear Sirs

Sub : Investor Presentation on Financial Results

With reference to our letter no. STOCK. EXG/ AG/ 2021-22 dated 26th May, 2021 and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) please find enclosed a copy of the investor presentation on financial results of the Company for the quarter and year ended on 31st March, 2021 to be made during the day.

The aforesaid presentation will also be uploaded on the website of the Company i.e <https://www.bergerpaints.com>.

Yours faithfully,

For BERGER PAINTS INDIA LIMITED

ARUNITO
GANGULY

**ARUNITO GANGULY
VICE PRESIDENT &
COMPANY SECRETARY**

Digitally signed by ARUNITO GANGULY
DN: cn=ARUNITO GANGULY, o=BERGER PAINTS INDIA LIMITED, ou=BERGER PAINTS INDIA LIMITED, email=arunito.ganguly@bergerpaints.com, c=IN

Encl.: a/a

BERGER PAINTS INDIA LIMITED

Berger House, 129, Park Street, Kolkata – 700 017, Phone : 91- 33-2229 9724-28, Fax : 91-33-22277288, www.bergerindia.com
CIN – L51434WB1923PLC004793, E-mail : consumerfeedback@bergerindia.com

AB NO GYAN

BERGER (HOME) SHIELD

ONLY VIGYAAN

Contact the experts
for scientific
waterproofing solutions.



PAINT THE
SAFE WAY
WITH



Faster. Cleaner. Safer.

Berger
BreatheEasy+
Hand Sanitizer

Sirf
glamorous
nahin,
caring bhi.



Berger
**SILK
BreatheEasy**
LUXURY INTERIOR EMULSION

#SilkKaEhsaasChainKiSaans



Berger Paints India Limited Earnings Update Call Q4 FY21 June 02, 2021

Anti
Bacteria

Approved by
Indian Medical
Association



Reduces
Pollution



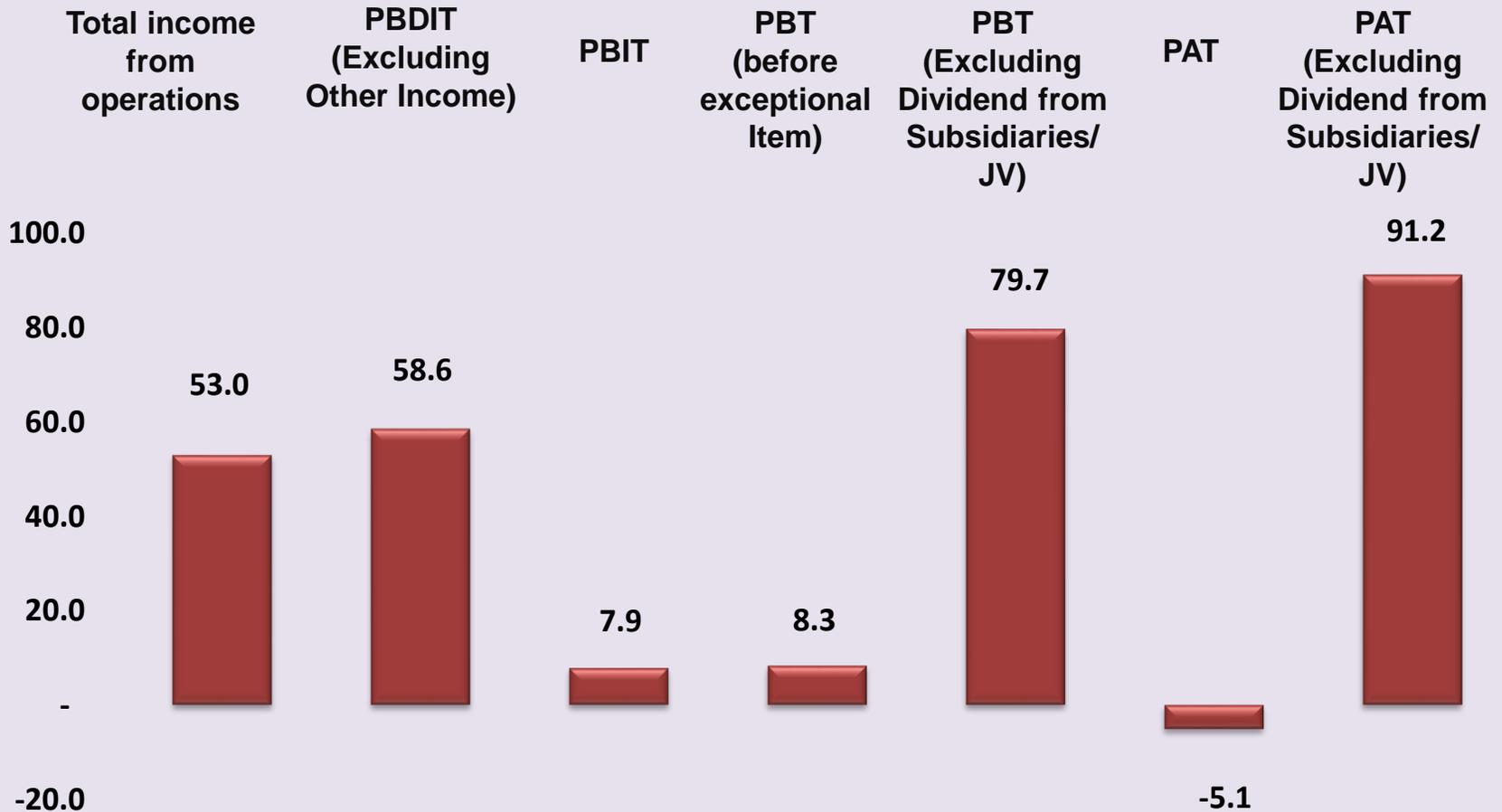
Protects from
Covid Virus



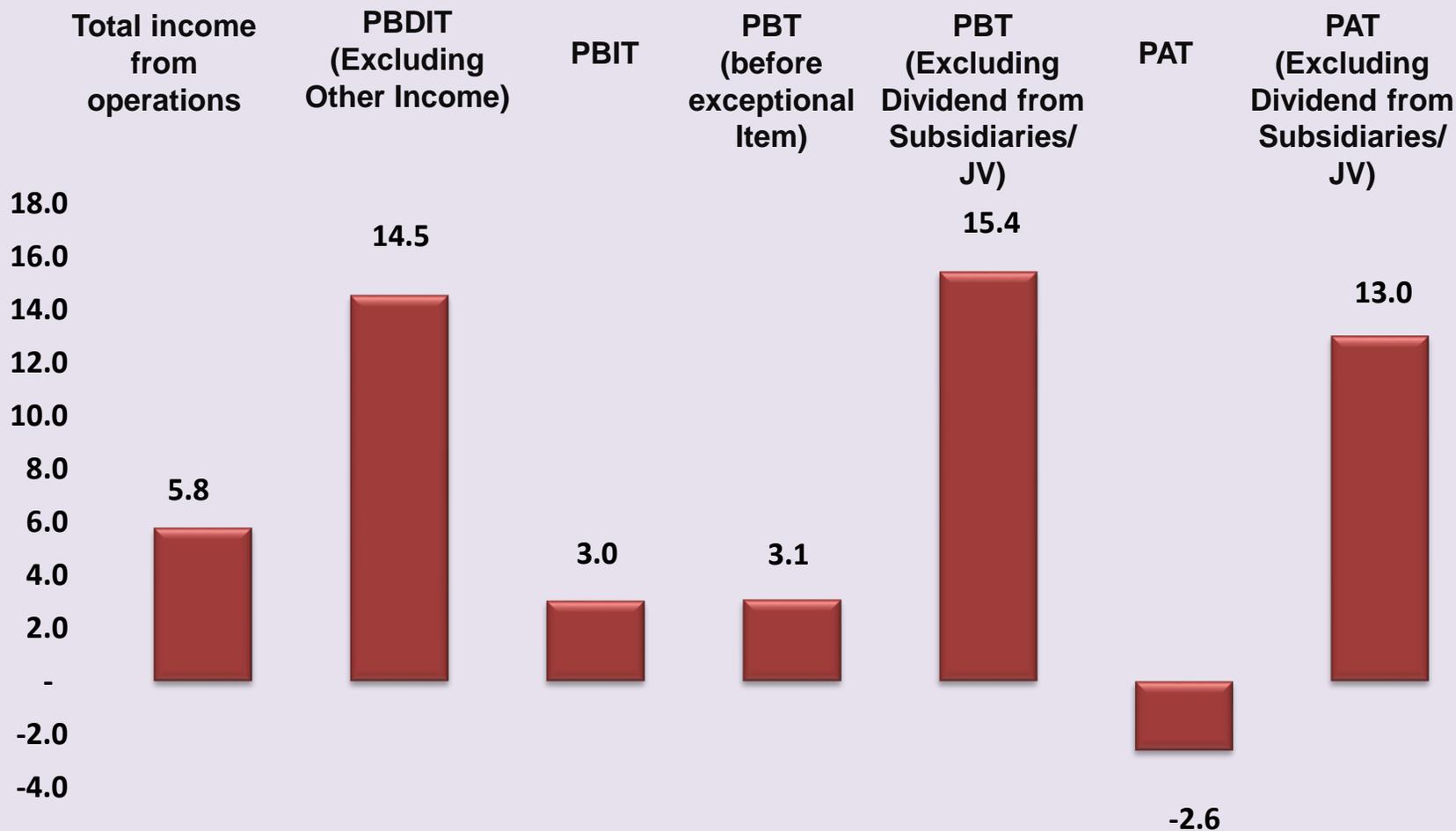
The India 100 list of most admired brands in India is based on the results of a survey of 100,000 consumers in India. The survey was conducted by Kantar Worldpanel. The list is based on the results of a survey of 100,000 consumers in India. The survey was conducted by Kantar Worldpanel.

Q4 FY21 Performance

GROWTH (%) - Standalone Q4 FY21



GROWTH (%) - Standalone YTD FY21



Financial Results – Standalone Q4 FY21

- Decorative business recorded another quarter of robust growth over corresponding quarter last year
- General industrial and automotive businesses continued its improved performance for the quarter
- Protective and infrastructure coatings business also maintained its good growth trajectory in this quarter
- Raw material consumption as a percentage of sales improved over corresponding quarter last year on account of special discount and strategic purchases negotiated during lockdown period which impacted inventory and consumption in Q4, and a pick up in supply apply projects in the quarter. However, raw materials prices have are firmed up during the quarter
- Exceptional item represents impairment recognised towards carrying value of investments in company's wholly owned subsidiary Berger Cyprus Ltd.

Financial Results – Standalone Q4 FY21

Rs Crores

	Q4 FY 21	% to Total Income	Q4 FY 20	% to Total Income	Growth %
Total income from operations	1,797.04		1,174.82		53.0
Material Cost	1,010.42	56.2	670.49	57.1	
Employee Cost	90.85	5.1	83.22	7.1	
Other expenses	393.09	21.9	230.21	19.6	
PBDIT (Excluding Other Income)	302.68	16.8	190.90	16.2	58.6
Depreciation	47.64	2.7	43.22	3.7	
Profit from operation before interest	255.04	14.2	147.68	12.6	
Other Income	21.28	1.2	108.51	9.2	
PBIT	276.32	15.4	256.19	21.8	7.9
Finance Cost	9.19	0.5	9.62	0.8	
Profit before exceptional item and tax	267.13	14.9	246.57	21.0	8.3
Exceptional Item	-14.80	(0.8)	-	-	
PBT	252.33	14.0	246.57	21.0	2.3
Taxes	67.64	3.8	51.92	4.4	
PAT	184.69	10.3	194.65	16.6	(5.1)
Other comprehensive income, net of income tax	1.67	0.1	-0.93	(0.1)	
Total comprehensive income for the period	186.36		193.72		

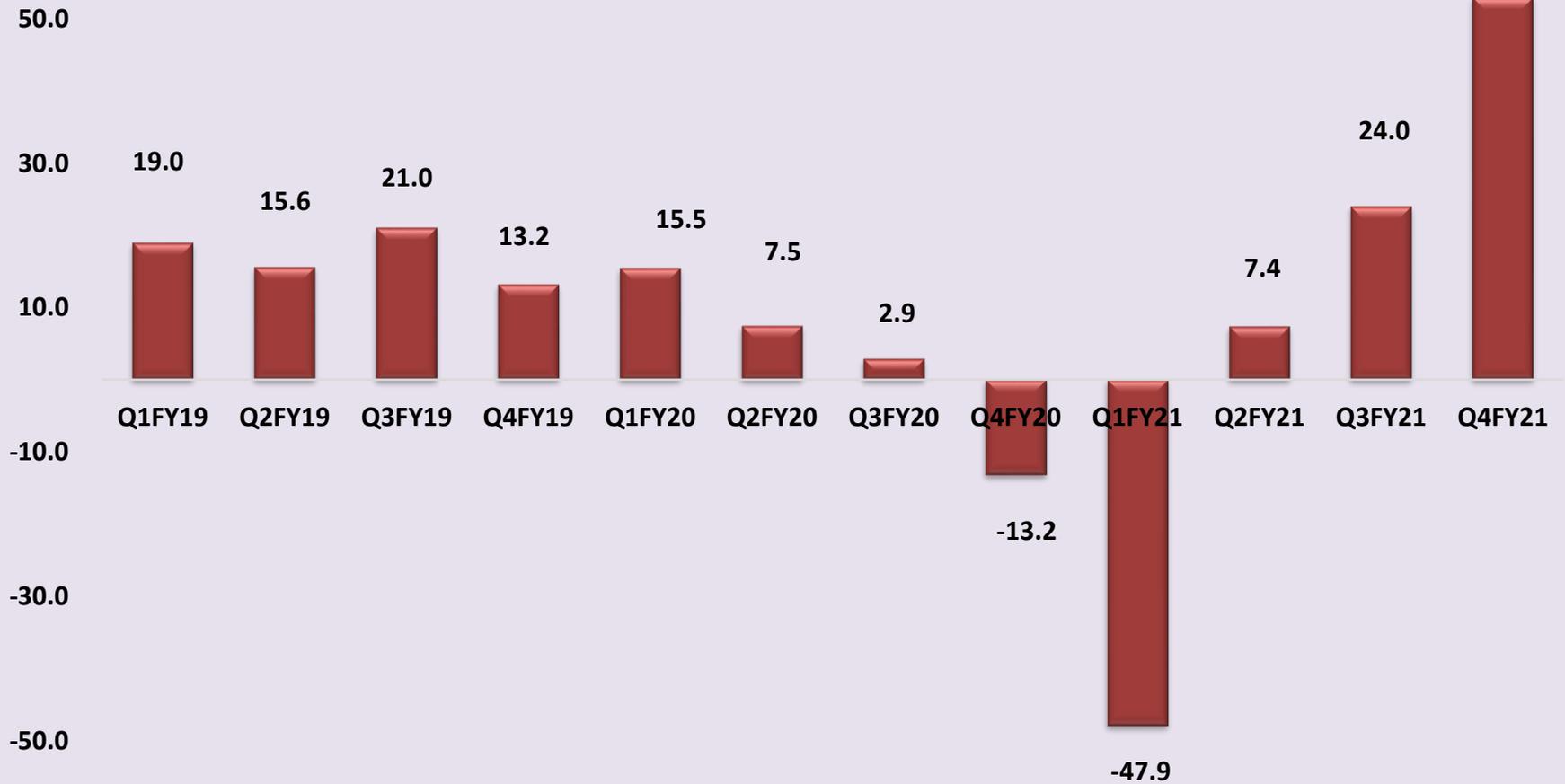
Financial Results – Standalone YTD FY21

Rs Crores

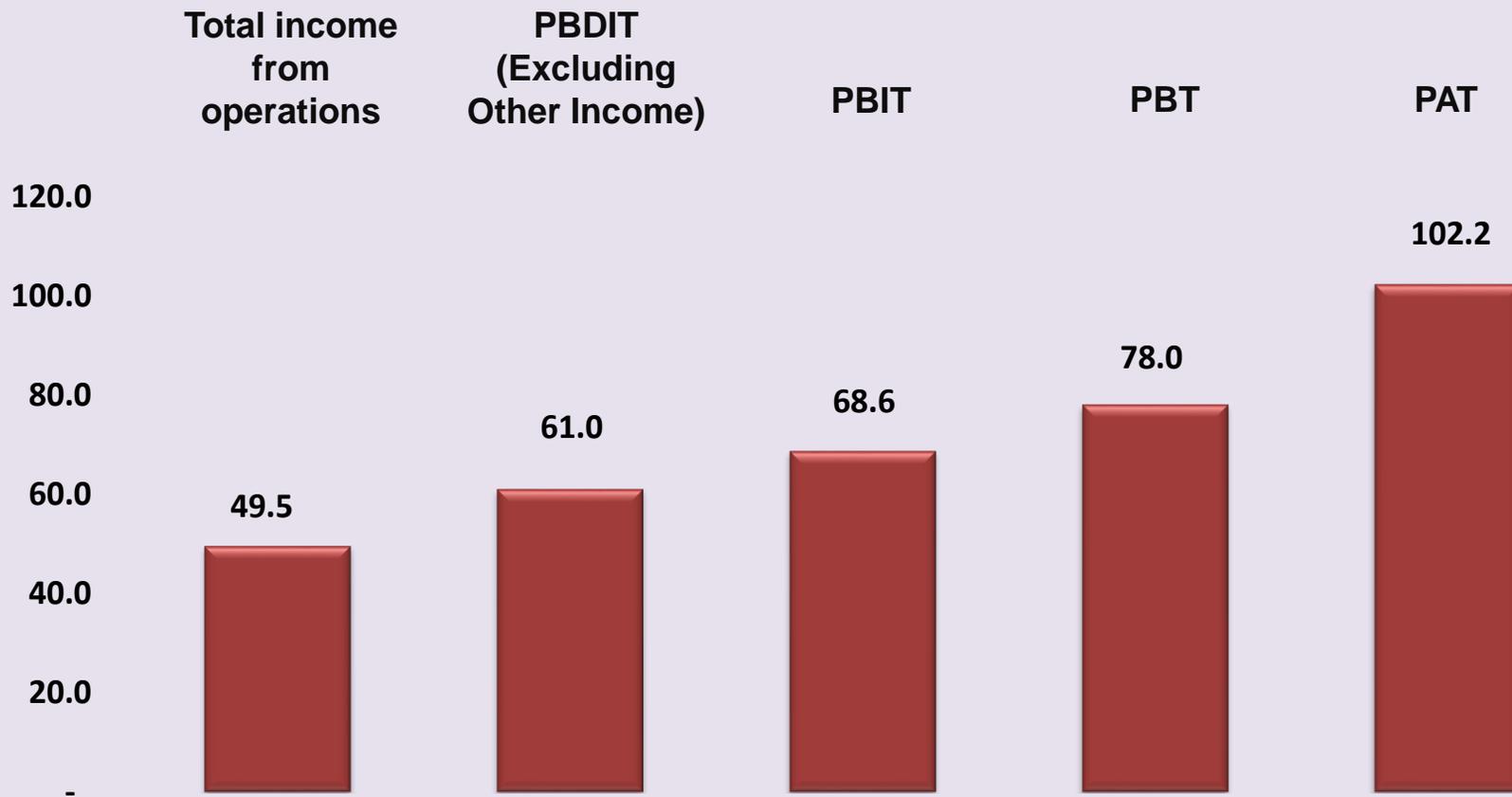
	YTD FY21	% to Total Income	YTD FY20	% to Total Income	Growth %
Total income from operations	6,021.41		5,691.69		5.8
Material Cost	3,438.58	57.1	3,367.32	59.2	
Employee Cost	352.71	5.9	342.52	6.0	
Other expenses	1,133.17	18.8	1,024.05	18.0	
PBDIT (Excluding Other Income)	1,096.95	18.2	957.80	16.8	14.5
Depreciation	186.12	3.1	170.52	3.0	
Profit from operation before interest	910.83	15.1	787.28	13.8	
Other Income	55.77	0.9	150.82	2.6	
PBIT	966.60	16.1	938.10	16.5	3.0
Finance Cost	33.22	0.6	32.68	0.6	
Profit before exceptional item and tax	933.38	15.5	905.42	15.9	3.1
Exceptional Item	(14.80)	(0.2)	-	-	
PBT	918.58	15.3	905.42	15.9	1.5
Taxes	237.80	3.9	206.37	3.6	
PAT	680.78	11.3	699.05	12.3	(2.6)
Other comprehensive income, net of income tax	0.01	0.0	(6.52)	(0.1)	
Total comprehensive income for the period	680.79		692.53		

Income from operations Growth % - Standalone

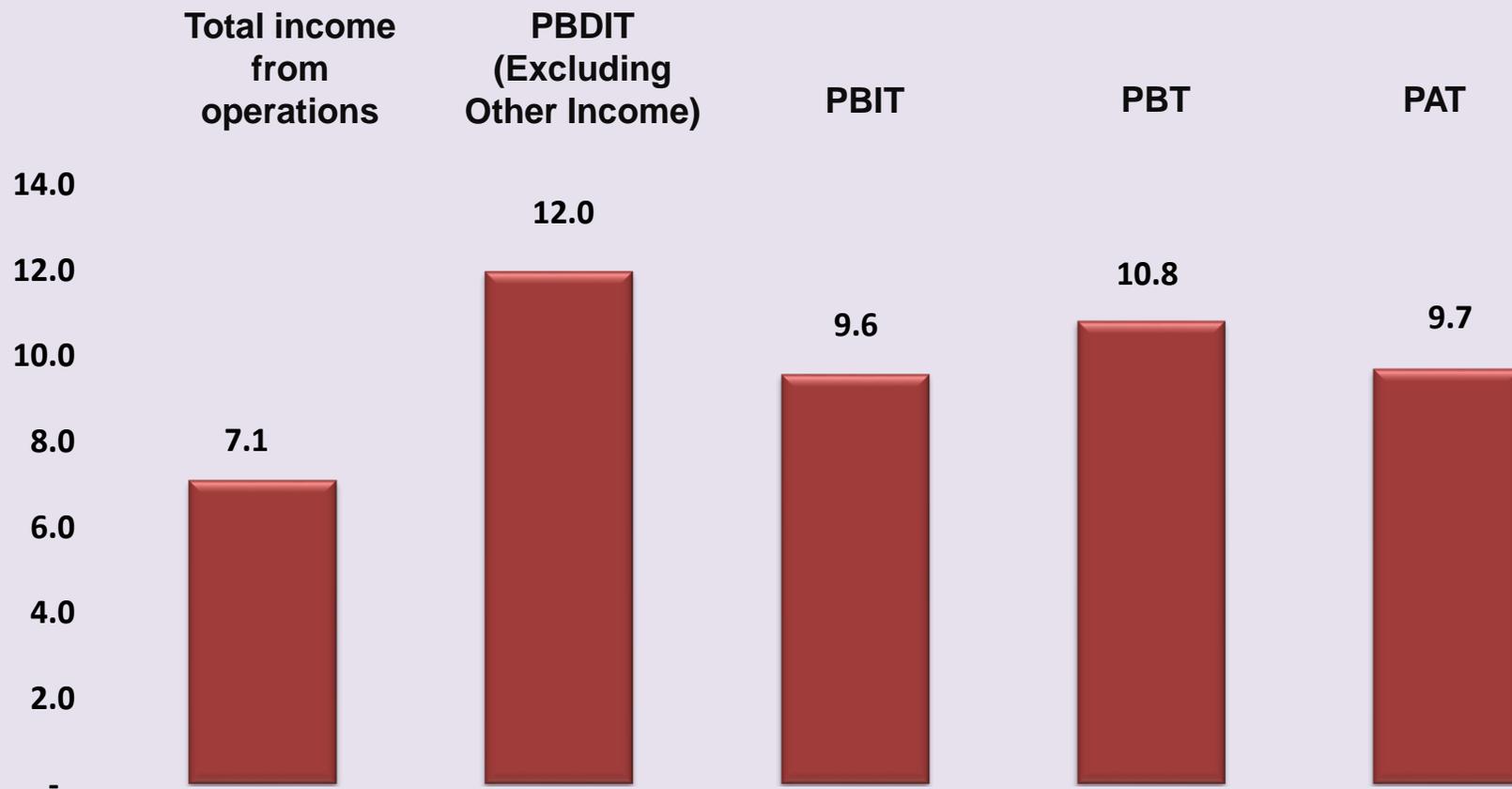
Total income from operations Growth %



Consolidated Q4 FY21- Growth (%)



Consolidated YTD FY21 - Growth (%)



Financial Results- Consolidated: Q4 FY21

Rs Crores

	Q4 FY 21	% to Total Income	Q4 FY 20	% to Total Income	Growth %
Total income from operations	2,026.09		1,354.84		49.5
Material Cost	1,141.01	56.3	763.88	56.4	
Employee Cost	126.79	6.3	123.69	9.1	
Other expenses	422.72	20.9	258.85	19.1	
PBDIT (Excluding Other Income)	335.57	16.6	208.42	15.4	61.0
Depreciation	54.19	2.7	49.32	3.6	
Profit from operation before interest	281.38	13.9	159.10	11.7	
Other Income	15.00	0.7	16.65	1.2	
PBIT	296.38	14.6	175.75	13.0	68.6
Finance Cost	11.93	0.6	14.07	1.0	
PBT before share of joint ventures	284.45	14.0	161.68	11.9	75.9
Share of Profit / (loss) of associates and joint ventures	(1.08)	(0.1)	(2.47)	(0.2)	
PBT	283.37	14.0	159.21	11.8	78.0
Taxes	74.77	3.7	56.03	4.1	
PAT	208.60	10.3	103.18	7.6	102.2
Other comprehensive income, net of income tax	2.98		(8.19)		
Total comprehensive income for the period	211.58		94.99		

Financial Results- Consolidated: YTD FY21

Rs Crores

	YTD FY21	% to Total Income	YTD FY20	% to Total Income	Growth %
Total income from operations	6,817.59		6,365.82		7.1
Material Cost	3,868.56	56.7	3,725.81	58.5	
Employee Cost	485.14	7.1	452.50	7.1	
Other expenses	1,275.91	18.7	1,126.52	17.7	
PBDIT (Excluding Other Income)	1,187.98	17.4	1,060.99	16.7	12.0
Depreciation	211.14	3.1	191.01	3.0	
Profit from operation before interest	976.84	14.3	869.98	13.7	
Other Income	51.49	0.8	68.52	1.1	
PBIT	1,028.33	15.1	938.50	14.7	9.6
Finance Cost	44.10	0.6	47.04	0.7	
PBT before share of joint ventures	984.23	14.4	891.46	14.0	10.4
Share of Profit / (loss) of associates and joint ventures	(5.61)	(0.1)	-8.30	(0.1)	
PBT	978.62	14.4	883.16	13.9	10.8
Taxes	258.90	3.8	227.06	3.6	
PAT	719.72	10.6	656.10	10.3	9.7
Other comprehensive income, net of income tax	12.53		(19.00)		
Total comprehensive income for the period	732.25		637.10		

Financial Results- Consolidated: YTD FY21

- Performance of Company's wholly owned subsidiary :
 - BJN Nepal, had another quarter of healthy growth in topline and profitability in the qtr.
 - SBL Specialty Coatings Private Limited (erstwhile Saboo Coatings Limited) also showed strong performance both in topline and profitability
 - STP Ltd also had a good quarter both in topline and profitability growth
- Company's wholly owned Polish subsidiary Bolix S.A had a strong quarter
- Company's JVs Berger Nippon Paints Automotive Coatings Ltd. and Berger Becker Coatings Ltd. showed improved performance in this quarter

Disclaimer

This presentation has been prepared by Berger Paints India Limited for information purposes only.

The forward looking statements, if any, involve risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the statements.