



BOSCH

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Scrip code:500530

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Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai – 400 051
Scrip code: BOSCHLTD

August 3, 2022

Dear Sir/Madam,

Sub: Presentation made at Investor Concall for Q1 FY22-23

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015 and in continuation of our earlier letter dated July 28, 2022 intimating schedule of Investor Concall for Q1 FY22-23 convened on August 3, 2022 between 1730 hrs to 1830 hrs, please find attached Presentation made thereat.

This is for your information and records.

Thanking you,

**Yours Sincerely,
for Bosch Limited,**



**V Srinivasan
Company Secretary & Compliance Officer**

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BOSCH LTD.

INVESTOR PRESENTATION

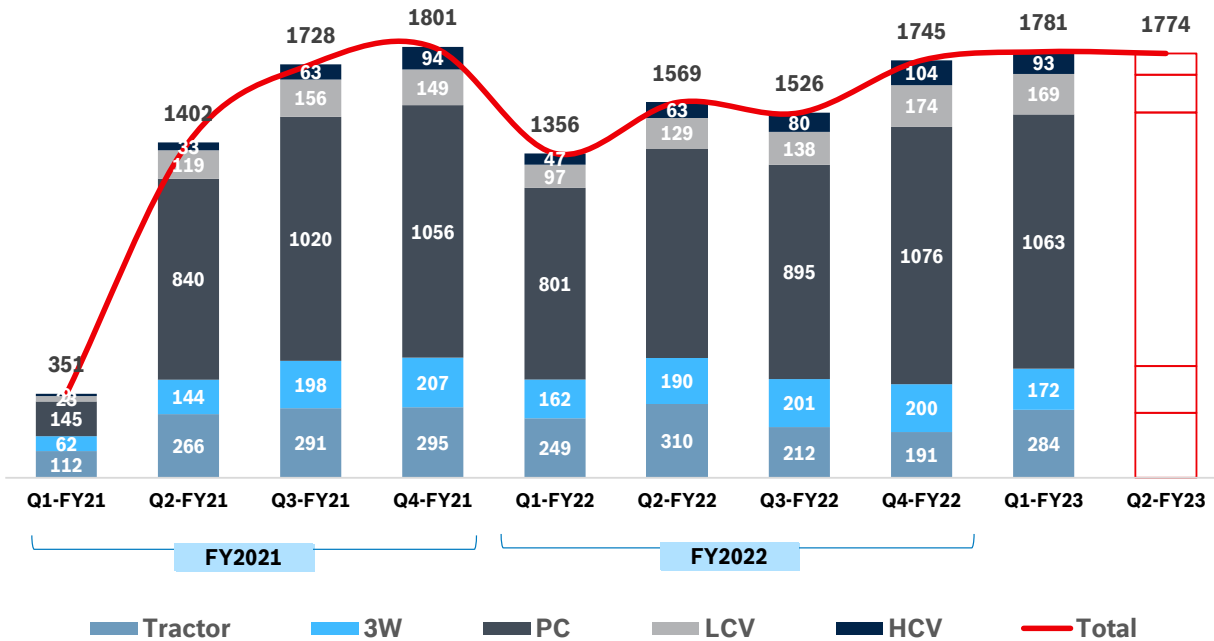
Quarterly Results June 2022

03rd Aug, 2022 | Bengaluru



BOSCH LTD || Board Meeting Q2.2022

Automotive Market Production Nos.



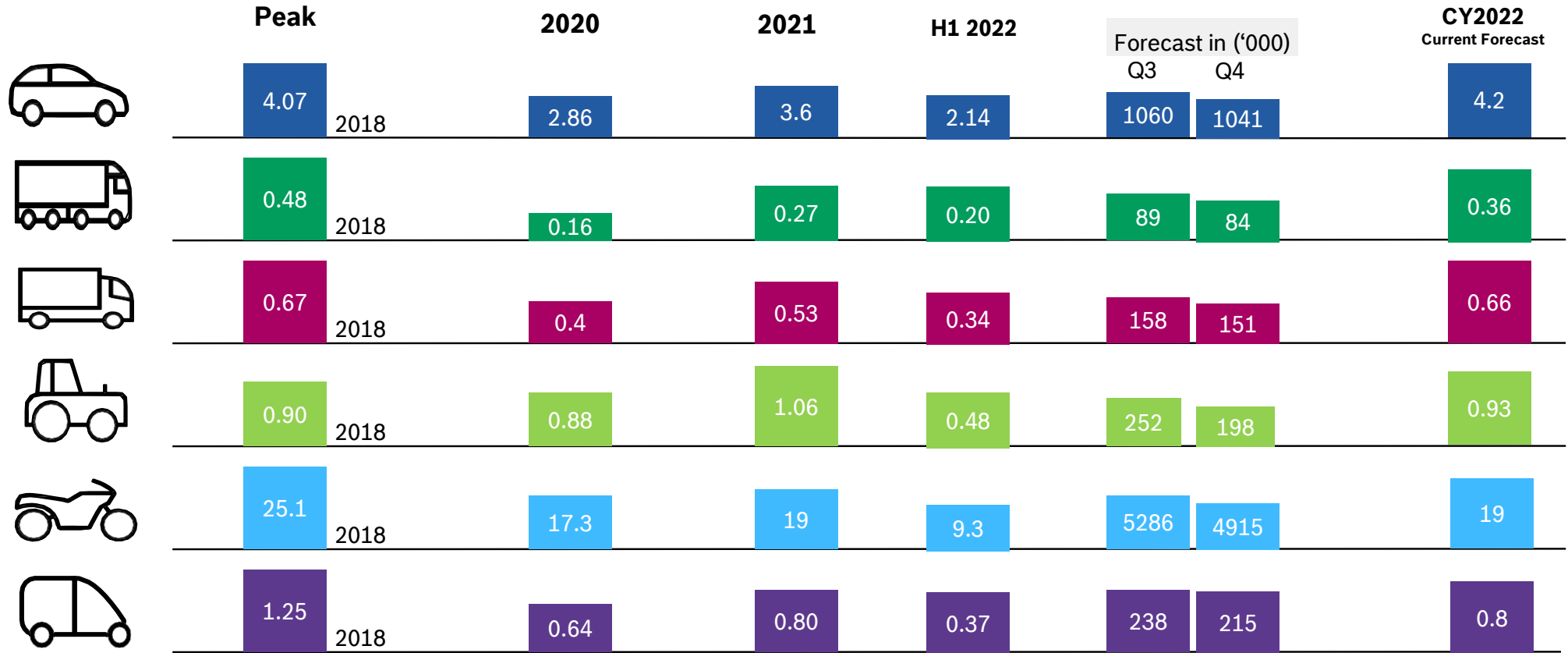
Volumes in '000s

	FY2022-23 Q1		
	Volumes	%Change w. Q1-FY22	%Change w. Q4-FY22
	93	+97%	-10%
	169	+74%	-3%
	1063	+33%	-1%
	172	+6%	-14%
	284	+14%	+49%
Total	1781	+31%	+2%
	4787	+38%	+8%

Q1 production volumes saw strong YoY growth on a Covid impacted base. Sequentially (compared to Q4), demand momentum has sustained in PCs and improved further in 2Ws and tractors. However, CVs declined

Bosch Ltd | Board Meeting

Automotive market prognosis | Production outlook



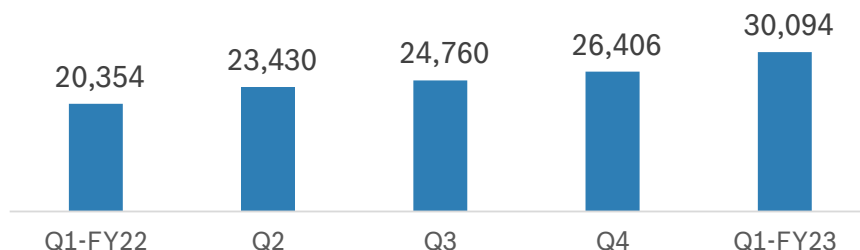
Unit of Measure in Mio vehicles

Bosch Ltd || Investor Con-call Q1 FY22-23

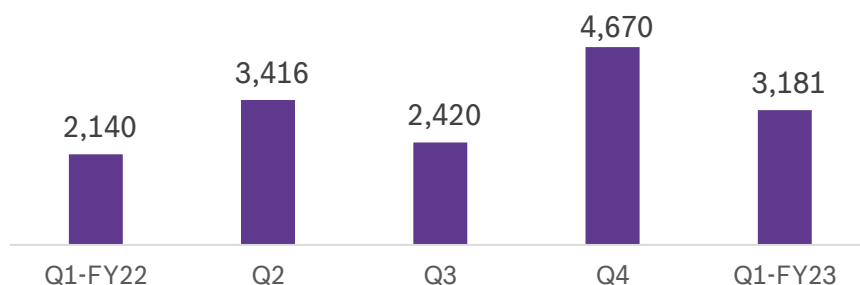
Sector Wise Sales Jun 2022 Q on Q

Figs. in MINR

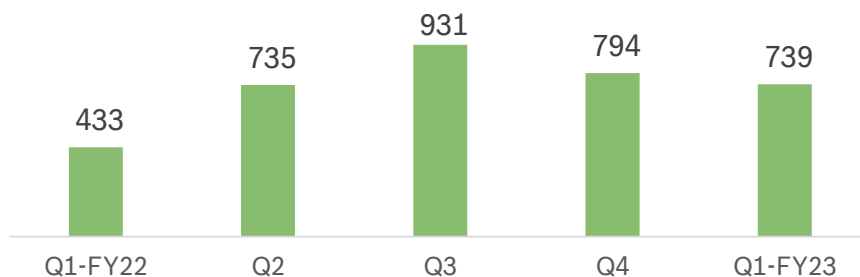
Mobility Solutions (BBM)



Consumer Goods (BBG)



Energy & Building Technology (BBE)



Mobility Solutions comprises of Powertrain Solutions (PS), Automotive Aftermarket (AA) and 2-Wheeler Business (2WP)

- Sales growth by 47.9% in Q1 FY 2022-23 vs Q1 FY 2021-22
- Growth driven by increase in sales of PS products +47.4% (sales to passenger car segment grew by 55.8%, LCV & HCV segment by 70.6% & 66.3% respectively)
- Strong growth in AA (+61.3%) due to a low base in Q1 FY 2020-21 (COVID lockdown) and increase in sales of diesel components, spark plugs and filters
- 2WP sales declined by 12.6% as the sales were impacted by semi-conductor shortages

Consumer goods comprises of Power Tools (PT)

- Consumer goods segment increased by a robust 48.6% mainly on account of increase in sales of blue emerging tools and also due to low base in Q1 FY 2021-22 (COVID lockdown)

Energy & Building Technologies comprises of Security Technology (ST) & Energy Solutions

- Growth driven by increased orders executed for (i) energy efficiency projects (relatively orders executed in 2021 were very low due to second wave of pandemic) and (ii) pick up in overall economic and business activities

Internal | RBIN/OFE-EC | 2022-01-26

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Note: The above are total revenue from sale of products only. It does not include income from sale of services and other operating income.



Bosch Ltd || Investor Con-call Q1 FY22-23

Profitability Statement - Apr to Jun 2022 vs Apr to Jun 2021

FIGURES IN MILLION INR

	Apr-Jun 22		Apr-Jun 21		Growth over PY %
	Amount	%	Amount	%	
Net Sales	34,120	96.3	22,963	94.0	48.6
Income from Services	628	1.8	1,037	4.2	(39.4)
Net Sales and Income from Operations	34,748	98.0	24,000	98.2	44.8
Other Operating Income	696	2.0	435	1.8	60.0
Total Income from Operations	35,444	100.0	24,435	100.0	45.1
Material Consumed	22,913	64.6	14,383	58.9	59.3
Personnel Cost	2,702	7.6	2,706	11.1	(0.1)
Other Expenses	5,334	15.0	4,280	17.5	24.6
Depreciation	648	1.8	671	2.7	(3.5)
Total Operating Expenses	31,597	89.1	22,040	90.2	43.4
Operating Profit	3,847	10.9	2,395	9.8	60.6
Other Income	566	1.6	990	4.1	(42.9)
Finance Cost	(36)	(0.1)	(32)	(0.1)	12.4
Profit before Exceptional Items	4,377	12.3	3,353	13.7	30.5
Exceptional Items	-	-	-	-	-
Profit before Tax	4,377	12.3	3,353	13.7	30.5
Total Tax Expense (% of PBT)	1,035	23.7	755	22.5	37.0
Profit after Tax	3,342	9.4	2,598	10.6	28.7

Growth in Total income from operations by +45.1% over same quarter of previous year

Material Cost

- Impacted by steep increase in raw material prices and change in product mix

Personnel Cost

- No material change

Other expenses

- Increase in expenses is mainly due to higher sales and increased spending on new businesses

Depreciation

- No material change

Other Income

- Reduction in other income is on account of decrease in MTM gains on mutual funds during the current quarter primarily driven by sell off in government bond yields (90-150bps between Apr-Jun'22 across 1-5 government securities)

Bosch Ltd || Investor Con-call Q1 FY22-23

Bosch 100 years; Launch of Smart.Nxt Campus



Highlights

- ▶ 17,662 Plays
- ▶ 12,277 Known Viewers
- ▶ 696,403 Minutes Viewed 86.56% Live
- ▶ 9 Countries

Engagement

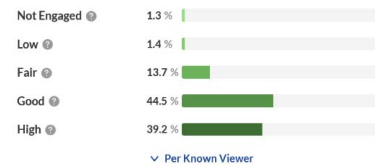
- ▶ 83.7% Live Engagement Rate
- ▶ 15.5% VOD Avg. Completion Rate
- ▶ 37 Users asked 40 questions
- ▶ 0 Registered Viewers

Quality of Service

- ▶ 0.6% Avg. Buffer Rate
- ▶ 1,456.6 Kbps Avg. Bitrate
- ▶ 125 Last broadcast duration (Min)



Live Engagement Levels

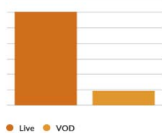


Tools

- ▶ 22 Slides
- ▶ 0 Polls
- ▶ 0 Announcements
- ▶ 0 Answer On Air

Insights

Minutes Viewed



THANK YOU